

Appendix C - Pricing Index

Product Category	DIR Customer Discount % from Vendor List Price
Document Imaging	
Black and White Image Capture	13.50%
Color Image Capture	13.50%
Large Format Image Capture	13.50%
Image Processing	13.50%
Microfiche Conversion	13.50%
Microfilm Conversion	13.50%
Index Field Type 2	13.50%
Searchable PDF Documents	13.50%
Special Document Handling	13.50%
Capture from Special Formats	13.50%
Enhancing Images	13.50%
Delivery Media	13.50%
Image Repository Maintenance	13.50%
Adding Electronic Images to Image Library	13.50%
Services/ Solutions	13.50%
Transportation of Source Material	13.50%
Output File Formating	13.50%
On-Site Scanning	13.50%
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Product Category	DIR Customer Discount % from Vendor List Price
Enterprise Content Management	
Annual Term Subscription for one Axiom Pro Catalog, for up to 500 Authorized Users, hosted by the client.	13.50%
Additional 500 Authorized Users to an Axiom Pro catalog Term Subscription.	13.50%
Axiom Pro base product and catalog setup, including remote	13.50%
Axiom Pro add-on catalog setup, including remote training. Additional scope addressed by Software Services	13.50%
Axiom Pro catalog SaaS Subscription (Small) up to 3 TB standard storage, 500 Authorized Users, 125 Concurrent Users	13.50%
Axiom Pro catalog SaaS Subscription (Med) up to 5 TB standard storage, 1,000 Auth Users, 250 Concurrent Users	13.50%
Axiom Pro catalog SaaS Subscription (Large) up to 7 TB standard storage, 2,500 Authorized Users, 500 Concurrent Users	13.50%
Axiom Pro catalog SaaS Subscription (X-Large) up to 11 TB standard storage, 5,000 Authorized Users, 1,000 Concurrent Users	13.50%
Additional Standard Storage up to 3TB, 1,000 Authorized Users, OR 500 Concurrent Users to an Axiom Pro SaaS catalog	13.50%
Axiom Pro base product and catalog setup, including remote training. Additional scope addressed by Software Services.	13.50%
Axiom Pro add-on catalog setup, including remote training. Additional scope addressed by Software Services.	13.50%
Axiom Digital Library Catalog SaaS Subscription for up to 500 Authorized Users and up to 3,000,000 images	13.50%
Axiom Digital Library Catalog SaaS Subscription for images 3,000,001 – 10,000,000 in SaaS Catalog (requires BASE)	13.50%
Axiom Digital Library Catalog SaaS Subscription for images 10,000,001 – 50,000,000 in SaaS Catalog (requires BASE)	13.50%
Axiom Digital Library Catalog SaaS Subscription for images 50,000,001+ in SaaS Catalog (requires BASE)	13.50%
Additional 1,000 Authorized Users to an Axiom Digital Library SaaS catalog	13.50%
Axiom Digital Library catalog setup, including catalog structure and remote training	13.50%
Axiom Pro CSP - Base System	13.50%
Axiom Pro CSP - Additional Catalog	13.50%
Axiom Pro Multi-tenant Instance	13.50%
Axiom Pro Single-tenant Instance	13.50%
Axiom Pro On-premise Instance	13.50%
Axiom Pro Gov Cloud Region Hosted	13.50%
Axiom Pro Document Storage TB	13.50%
Axiom Capture Desktop Scanning	13.50%
Axiom Pro OCR (Light)	13.50%
Axiom Pro Retention Schedule Setup	13.50%
Axiom Pro Single Sign On	13.50%

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Axiom Pro Data Integration (Data Lookup/Export)	13.50%
Axiom Pro OCR (Heavy)	13.50%
Axiom Pro Connector API Toolkit (Light Integration)	13.50%
Axiom Pro API Toolkit (Heavy Integration)	13.50%
Axiom Pro CSP - Workflow Module	13.50%
Axiom Pro CSP - Forms Module	13.50%
Program Management Services	15.00%
Project Management Services	15.00%
Training Services	15.00%
Sr. Business Consulting Services	15.00%
Product Architecture Services	15.00%
Technology Consulting Services	15.00%
Sr. Development Services	15.00%
Development Services	15.00%
Business Consulting Services	15.00%
Quality Assurance Management Services	15.00%
Quality Assurance Testing Services	15.00%
IT Architecture Services	15.00%
IT Management Services	15.00%
IT Support Administration Services	15.00%