

**Appendix C Pricing Index  
DIR-CPO-4427  
Red River Technology LLC**

<b>Manufacturer/Brand</b>	<b>Products / Services</b>	<b>DIR Customer Discount % off MSRP</b>
APC by Schneider Electric	Networking Products, to include UPS, Racks, Management Tools and Edge Solutions	36.00%
Amazon Web Services (AWS)	ALL Infrastructure as a Services, Platform as a Services (Not stand-alone. Will be packaged and complementary-adjunct to a Data Storage/Networking solution)	4.00%
Citrix	Network Load Balancing device products	22.00%
Citrix	Application Virtualization, VDI, and Enterprise Mobility products	32.00%
Citrix	XenApp to XD TradeUp products	14.00%
Citrix	File Sync and Sharing Services	12.00%
Citrix	Appliance Maintenance and Success Services	17.00%
Commvault	Appliance products	21.00%
Commvault	Maintenance	16.00%
Commvault	Training	20.00%
Commvault	Services	9.00%
CyrusOne	All Colocation Services	5.00%
Eaton	ePDU Top Sellers, BladeUPS, and Software and Connectivity products	35.00%
Eaton	Ferrups UPS products	45.00%
Eaton	Racks & Single Phase to 18kVA UPS products and Single Phase Concurrent UPS products	48.00%
Eaton	Maintenance	40.00%
Eaton	Three Phase Concurrent Service plans	20.00%
F5	Appliance products, to include load balancing and traffic management	25.00%
F5	Services to include installation	13.00%
Infoblox	Network control appliances	25.00%
Infoblox	Standard maintenance subscriptions and Technical services	10.00%
Infoblox	Training	10.00%
Infoblox	Enterprise maintenance subscriptions	19.00%
Nutanix	Storage products, to include hardware and Pro/Ultimate licenses	20.00%
Nutanix	Maintenance and support	14.00%
Nutanix	Prism management products and reporting tools	17.00%
Puppet	Configuration management products, maintenance, training and service	10.00%

Manufacturer/Brand	Products / Services	DIR Customer Discount % off MSRP
Red Hat	Networking products, to include OpenStack Platform, enterprise Linux-related Products, JBoss, and Virtualization products	19.00%
Red Hat	Networking products, to include 3scale, OpenShift, Mobile, Storage, Cloud, and Ansible	15.00%
Red Hat	Training	28.00%
Red River Services	Technical services	12.00%
Riverbed	Networkign products and appliances	20.00%
Riverbed	Maintenance and support	15.00%
Riverbed	Technical services	5.00%
Riverbed	Training	10.00%
Sciencelogic	Network performance management products	15.00%
Sciencelogic	Technical services and training	5.00%
Solarwinds	Network management and monitoring tools	17.00%
Veeam	Data management products	10.00%
Veeam	Maintenance and support	5.00%
Veeam	Technical services	15.00%
Veritas	Backup storage products, maintenance, training and services	10.00%
Vertiv	Networking products, to include monitoring and management tools, racks and enclosures, and power	30.00%