



HUB Subcontracting Plan (HSP) QUICK CHECKLIST

While this HSP Quick Checklist is being provided to merely assist you in readily identifying the sections of the HSP form that you will need to complete, it is very important that you adhere to the instructions in the HSP form and instructions provided by the contracting agency.

- ▶ **If you will be awarding all of the subcontracting work you have to offer under the contract to only Texas certified HUB vendors, complete:**
 - Section 1 - Respondent and Requisition Information
 - Section 2 a. - Yes, I will be subcontracting portions of the contract.
 - Section 2 b. - List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors.
 - Section 2 c. - Yes
 - Section 4 - Affirmation
 - GFE Method A (Attachment A) - Complete an Attachment A for each of the subcontracting opportunities you listed in Section 2 b.
- ▶ **If you will be subcontracting any portion of the contract to Texas certified HUB vendors and Non-HUB vendors, and the aggregate percentage of all the subcontracting work you will be awarding to the Texas certified HUB vendors with which you do not have a continuous contract* in place for more than five (5) years meets or exceeds the HUB Goal the contracting agency identified in the "Agency Special Instructions/Additional Requirements", complete:**
 - Section 1 - Respondent and Requisition Information
 - Section 2 a. - Yes, I will be subcontracting portions of the contract.
 - Section 2 b. - List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors and Non-HUB vendors.
 - Section 2 c. - No
 - Section 2 d. - Yes
 - Section 4 - Affirmation
 - GFE Method A (Attachment A) - Complete an Attachment A for each of the subcontracting opportunities you listed in Section 2 b.
- ▶ **If you will be subcontracting any portion of the contract to Texas certified HUB vendors and Non-HUB vendors or only to Non-HUB vendors, and the aggregate percentage of all the subcontracting work you will be awarding to the Texas certified HUB vendors with which you do not have a continuous contract* in place for more than five (5) years does not meet or exceed the HUB Goal the contracting agency identified in the "Agency Special Instructions/Additional Requirements", complete:**
 - Section 1 - Respondent and Requisition Information
 - Section 2 a. - Yes, I will be subcontracting portions of the contract.
 - Section 2 b. - List all the portions of work you will subcontract, and indicate the percentage of the contract you expect to award to Texas certified HUB vendors and Non-HUB vendors.
 - Section 2 c. - No
 - Section 2 d. - No
 - Section 4 - Affirmation
 - GFE Method B (Attachment B) - Complete an Attachment B for each of the subcontracting opportunities you listed in Section 2 b.
- ▶ **If you will not be subcontracting any portion of the contract and will be fulfilling the entire contract with your own resources (i.e., employees, supplies, materials and/or equipment), complete:**
 - Section 1 - Respondent and Requisition Information
 - Section 2 a. - No, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources.
 - Section 3 - Self Performing Justification
 - Section 4 - Affirmation

***Continuous Contract:** Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service, to include under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.



HUB Subcontracting Plan (HSP)

In accordance with Texas Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, all respondents, including State of Texas certified Historically Underutilized Businesses (HUBs) must complete and submit this State of Texas HUB Subcontracting Plan (HSP) with their response to the bid requisition (solicitation).

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Texas Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the 2009 State of Texas Disparity Study. The statewide HUB goals defined in 34 Texas Administrative Code (TAC) §20.284 are:

- **11.2 percent for heavy construction other than building contracts,**
- **21.1 percent for all building construction, including general contractors and operative builders' contracts,**
- **32.9 percent for all special trade construction contracts,**
- **23.7 percent for professional services contracts,**
- **26.0 percent for all other services contracts, and**
- **21.1 percent for commodities contracts.**

- - Agency Special Instructions/Additional Requirements - -

*In accordance with 34 TAC §20.285(d)(1)(D)(iii), a respondent (prime contractor) may demonstrate good faith effort to utilize Texas certified HUBs for its subcontracting opportunities if the total value of the respondent's subcontracts with Texas certified HUBs meets or exceeds the statewide HUB goal or the agency specific HUB goal, whichever is higher. When a respondent uses this method to demonstrate good faith effort, the respondent must identify the HUBs with which it will subcontract. If using existing contracts with Texas certified HUBs to satisfy this requirement, only the aggregate percentage of the contracts expected to be subcontracted to HUBs with which the respondent **does not** have a **continuous contract*** in place for **more than five (5) years** shall qualify for meeting the HUB goal. This limitation is designed to encourage vendor rotation as recommended by the 2009 Texas Disparity Study.*

SECTION 1: RESPONDENT AND REQUISITION INFORMATION

- a. Respondent (Company) Name: Canon U.S.A., Inc. State of Texas VID #: 1132561772501
 Point of Contact: EdFriel Phone #: 631-330-4144
 E-mail Address: isgbidadmin@cusa.canon.com Fax #: 631-330-5459
- b. Is your company a State of Texas certified HUB? - Yes - No
- c. Requisition #: DIR-TSO-TMP-419 Bid Open Date: 2/5/2019
(mm/dd/yyyy)

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION 2: RESPONDENT'S SUBCONTRACTING INTENTIONS

After dividing the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, and taking into consideration the scope of work to be performed under the proposed contract, including all potential subcontracting opportunities, the respondent must determine what portions of work, **including contracted staffing, goods and services will be subcontracted**. Note: In accordance with 34 TAC §20.282, a "Subcontractor" means a person who contracts with a prime contractor to work, to supply commodities, or to contribute toward completing work for a governmental entity.

a. Check the appropriate box (Yes or No) that identifies your subcontracting intentions:

- **Yes**, I will be subcontracting portions of the contract. (If **Yes**, complete Item b of this SECTION and continue to Item c of this SECTION.)
- **No**, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources, including employees, goods and services. (If **No**, continue to SECTION 3 and SECTION 4.)

b. List all the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

Item #	Subcontracting Opportunity Description	HUBs		Non-HUBs
		Percentage of the contract expected to be subcontracted to HUBs with which you do not have a continuous contract* in place for more than five (5) years .	Percentage of the contract expected to be subcontracted to HUBs with which you have a continuous contract* in place for more than five (5) years .	Percentage of the contract expected to be subcontracted to non-HUBs.
1	Sales	2.34 %	%	47.66 %
2	Service	2.34 %	%	47.66 %
3		%	%	%
4		%	%	%
5		%	%	%
6		%	%	%
7		%	%	%
8		%	%	%
9		%	%	%
10		%	%	%
11		%	%	%
12		%	%	%
13		%	%	%
14		%	%	%
15		%	%	%
Aggregate percentages of the contract expected to be subcontracted:		%	%	%

(Note: If you have more than fifteen subcontracting opportunities, a continuation sheet is available online at <https://www.comptroller.texas.gov/purchasing/vendor/hub/forms.php>.)

c. Check the appropriate box (Yes or No) that indicates whether you will be using **only** Texas certified HUBs to perform **all** of the subcontracting opportunities you listed in SECTION 2, Item b.

- **Yes** (If **Yes**, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method A (Attachment A)" for **each** of the subcontracting opportunities you listed.)
- **No** (If **No**, continue to Item d, of this SECTION.)

d. Check the appropriate box (Yes or No) that indicates whether the aggregate expected percentage of the contract you will subcontract **with Texas certified HUBs** with which you **do not** have a **continuous contract*** in place with for **more than five (5) years**, **meets or exceeds** the HUB goal the contracting agency identified on page 1 in the "Agency Special Instructions/Additional Requirements."

- **Yes** (If **Yes**, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method A (Attachment A)" for **each** of the subcontracting opportunities you listed.)
- **No** (If **No**, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed.)

***Continuous Contract:** Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION 2: RESPONDENT'S SUBCONTRACTING INTENTIONS (CONTINUATION SHEET)

This page can be used as a continuation sheet to the HSP Form's page 2, Section 2, Item b. Continue listing the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

Item #	Subcontracting Opportunity Description	HUBs		Non-HUBs
		Percentage of the contract expected to be subcontracted to HUBs with which you <u>do not</u> have a <u>continuous contract*</u> in place for <u>more than five (5) years</u> .	Percentage of the contract expected to be subcontracted to HUBs with which you have a <u>continuous contract*</u> in place for <u>more than five (5) years</u> .	Percentage of the contract expected to be subcontracted to non-HUBs.
16		%	%	%
17		%	%	%
18		%	%	%
19		%	%	%
20		%	%	%
21		%	%	%
22		%	%	%
23		%	%	%
24		%	%	%
25		%	%	%
26		%	%	%
27		%	%	%
28		%	%	%
29		%	%	%
30		%	%	%
31		%	%	%
32		%	%	%
33		%	%	%
34		%	%	%
35		%	%	%
36		%	%	%
37		%	%	%
38		%	%	%
39		%	%	%
40		%	%	%
41		%	%	%
42		%	%	%
43		%	%	%
Aggregate percentages of the contract expected to be subcontracted:		%	%	%

***Continuous Contract:** Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION 3: SELF PERFORMING JUSTIFICATION (If you responded "No" to SECTION 2, Item a, you must complete this SECTION and continue to SECTION 4.) If you responded "No" to SECTION 2, Item a, in the space provided below **explain how** your company will perform the entire contract with its own employees, supplies, materials and/or equipment.

[Empty box for justification text]

SECTION 4: AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP is true and correct. Respondent understands and agrees that, if awarded any portion of the requisition:

- The respondent will provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor for the awarded contract. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.
- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying its compliance with the HSP, including the use of and expenditures made to its subcontractors (HUBs and Non-HUBs). (The PAR is available at <https://www.comptroller.texas.gov/purchasing/docs/hub-forms/ProgressAssessmentReportForm.xls>).
- The respondent must seek approval from the contracting agency prior to making any modifications to its HSP, including the hiring of additional or different subcontractors and the termination of a subcontractor the respondent identified in its HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to any and all enforcement remedies available under the contract or otherwise available by law, up to and including debarment from all state contracting.
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are being performed and must provide documentation regarding staffing and other resources.

Signature On File	Christina Johnson	Director	3/31/2020
Signature	Printed Name	Title	Date (mm/dd/yyyy)

Reminder:

- If you responded "Yes" to SECTION 2, Items c or d, you must complete an "HSP Good Faith Effort - Method A (Attachment A)" for **each** of the subcontracting opportunities you listed in SECTION 2, Item b.
- If you responded "No" SECTION 2, Items c and d, you must complete an "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in SECTION 2, Item b.

HSP Good Faith Effort - Method B (Attachment B)

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Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

IMPORTANT: If you responded "No" to SECTION 2, Items c and d of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for each of the subcontracting opportunities you listed in SECTION 2, Item b of the completed HSP form. You may photo-copy this page or download the form at <https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf>.

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 1 Description: Sales

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in SECTION B-1, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If **Yes**, continue to SECTION B-4.)

- No / Not Applicable (If **No** or **Not Applicable**, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items **a, b, c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf>.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to the trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

- a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.
- b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID <small>(Do not enter Social Security Numbers.)</small>	Date Notice Sent <small>(mm/dd/yyyy)</small>	Did the HUB Respond?
COPY GRAPHICS, INC.	1742416122600	1/11/2019	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
ICAUGHT Incorporated	1760715198600	1/11/2019	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Vee Model Management Consulting	1680674328800	1/11/2019	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No

- c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at <https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php>.

- d. List two (2) trade organizations or development centers you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent <small>(mm/dd/yyyy)</small>	Was the Notice Accepted?
El Paso Hispanic Chamber of Commerce	1/11/2019	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Hispanic Contractors Association de San Antonio	1/11/2019	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B)

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Enter your company's name here: Canon U.S.A., Inc. Requisition #: DIR-TSO-TMP-419

IMPORTANT: If you responded “No” to **SECTION 2, Items c and d** of the completed HSP form, you must submit a completed “HSP Good Faith Effort - Method B (Attachment B)” for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at <https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf>.

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 2 Description: Service

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

- Yes (If **Yes**, continue to SECTION B-4.)
- No / Not Applicable (If **No** or **Not Applicable**, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you **MUST** comply with items **a, b, c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at <https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf>.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to the trade organizations or development centers is considered to be “day zero” and does not count as one of the seven (7) working days.

- a.** Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas’ Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code “A” signifies that the company is a Texas certified HUB.
- b.** List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company’s Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID <small>(Do not enter Social Security Numbers.)</small>	Date Notice Sent <small>(mm/dd/yyyy)</small>	Did the HUB Respond?
COPY GRAPHICS, INC.	1742416122600	1/11/2019	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
ICAUGHT Incorporated	1760715198600	1/11/2019	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Vee Model Management Consulting	1680674328800	1/11/2019	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No

- c.** Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to **two (2)** or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program’s webpage at <https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php>.

- d.** List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent <small>(mm/dd/yyyy)</small>	Was the Notice Accepted?
El Paso Hispanic Chamber of Commerce	1/11/2019	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Hispanic Contractors Association de San Antonio	1/11/2019	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

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Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 1 Description: Sales

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
AllStar Business Concepts	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	18007174370	\$ 73,913	0.39 %
COPY GRAPHICS, INC.	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1742416122600	\$ 73,913	0.39 %
ICAUGHT Incorporated	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1760715198600	\$ 73,913	0.39 %
Marimon Business Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1742083597100	\$ 73,913	0.39 %
Spectrum Imaging Technologies, Inc.	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1741357181500	\$ 73,913	0.39 %
USA Datafax, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1760189618000	\$ 73,913	0.39 %
Vee Model Management Consulting	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1680674328800	\$ 73,913	0.39 %
Advanced Business Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	36-2692121	\$ 73,913	0.39 %
ADVANCED COPIER TECHNOLOGY, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1752410726900	\$ 73,913	0.39 %
Advanced Imaging Solutions Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351308839	\$ 73,913	0.39 %

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 1 Description: Sales

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
Advanced Office Systems, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351308839	\$ 73,913	0.39 %
Americom Imaging Systems,	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	431580499	\$ 73,913	0.39 %
APPLIED IMAGING	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2722889	\$ 73,913	0.39 %
ARC Document Solutions	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	746036592	\$ 73,913	0.39 %
B2B Computer Products LLC DBA ITsavvy	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	550865845	\$ 73,913	0.39 %
Beckley Office Equipment	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351034216	\$ 73,913	0.39 %
BLACK RK INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730674578	\$ 73,913	0.39 %
Blackhawk, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	411619726	\$ 73,913	0.39 %
BMI SYSTEMS CORPORATION	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	731024118	\$ 73,913	0.39 %
Brooks Duplicator Company	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	74 1539439	\$ 73,913	0.39 %

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

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Item Number: 1 Description: Sales

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Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
BULL'S OFFICE SYSTEMS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	100008704	\$ 73,913	0.39 %
Burks Digital Reprographics	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	741691458	\$ 73,913	0.39 %
Business Product Supply	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17421904164	\$ 73,913	0.39 %
Canon Financial Services	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	12230568227	\$ 162,988	0.86 %
Canon Solutions America, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	11326770044	\$ 73,913	0.39 %
Canyon Falls Business Solutions Llc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	471925436	\$ 73,913	0.39 %
CAPITAL BUSINESS SYSTEMS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	830281045	\$ 73,913	0.39 %
CLARK OFFICE PRODUCTS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	100011754	\$ 73,913	0.39 %
CLOVIS OFFICE EQUIPMENT CO	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	850111849	\$ 73,913	0.39 %
CMC BUSINESS SYSTEMS, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17413562582	\$ 73,913	0.39 %

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

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Item Number: 1 Description: Sales

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Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
Commonwealth Technology, Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	465057173	\$ 73,913	0.39 %
COPIER CONNECTION INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	244766342	\$ 73,913	0.39 %
COPY & CAMERA TECHNOLOGIES, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1720573823400	\$ 73,913	0.39 %
Datamax Technology Group	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1431332770300	\$ 73,913	0.39 %
DAVIDSON DOCUMENT SOLUTIONS INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17529094512	\$ 73,913	0.39 %
DEVINE'S STATIONERY INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	731015083	\$ 73,913	0.39 %
DEX Imaging	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	01-0577199	\$ 73,913	0.39 %
DOCUFORCE INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	481251837	\$ 73,913	0.39 %
DYNAMIC OFFICE SYSTEMS INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17523181984	\$ 73,913	0.39 %
EAST TEXAS COPY SYSTEMS INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17508994930	\$ 73,913	0.39 %

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

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Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
ENID TYPEWRITER CO	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730648925	\$ 73,913	0.39 %
EPHESUS OFFICE TECHNOLOGIES	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	260734841	\$ 73,913	0.39 %
Flores and Associates	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	20681547	\$ 73,913	0.39 %
FPC Office Solutions	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	7513089494	\$ 73,913	0.39 %
Frontier Technology, dba Microage	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	522337159	\$ 73,913	0.39 %
Genesis Technologies, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	363774714	\$ 73,913	0.39 %
GOBIN'S INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	840683368	\$ 73,913	0.39 %
Gordon Flesch Company Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	390993125	\$ 73,913	0.39 %
GOVERNOR BUSINESS SOLUTIONS	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2279990	\$ 73,913	0.39 %
GREAT LAKES BUSINESS SYSTEMS	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2515672	\$ 73,913	0.39 %

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

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Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
HASSELBRING CLARK COMPANY THE	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-1602633	\$ 73,913	0.39%
HAYDAY INC - CTWP	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17420103685	\$ 73,913	0.39%
Hilliard Office Solutions, DBA AUTOMATED COPY SYSTEMS, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1751885810900	\$ 73,913	0.39%
Hudson Blueprint, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	751723877	\$ 73,913	0.39%
IMAGENET OFFICE SYSTEMS OF HOUSTON, LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	12002477664	\$ 73,913	0.39%
Imaging Office Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351287032	\$ 73,913	0.39%
Impress Computers	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	205358020	\$ 73,913	0.39%
Indiana Business Equipment Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351694815	\$ 73,913	0.39%
IRWIN BUSINESS MACHINES INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730958171	\$ 73,913	0.39%
IT Supplies/ATLEX/Color HQ	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	364240416	\$ 73,913	0.39%

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

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SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

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Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
JD YOUNG COMPANY	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730628766	\$ 73,913	0.39%
Jim Gordon, Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351285492	\$ 73,913	0.39%
KIRBO'S OFFICE SYSTEM LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	32034328644	\$ 73,913	0.39%
Kopy Kat Copier	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	36-3801806	\$ 73,913	0.39%
LAKELAND OFFICE SYSTEMS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	731247450	\$ 73,913	0.39%
Lawton Reprographic Centers, Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	751990091	\$ 73,913	0.39%
LEADER BUSINESS SYSTEMS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2914270	\$ 73,913	0.39%
Lee Graphics	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	742157580	\$ 73,913	0.39%
Lee Office Equipment	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730796118	\$ 73,913	0.39%
MCELDOWNEY J. INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-3304035	\$ 73,913	0.39%

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

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SECTION B-4: SUBCONTRACTOR SELECTION

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Mcshane'S, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	350553250	\$ 73,913	0.39%
Metro-Repro, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	752043881	\$ 73,913	0.39%
Mid-City Office Systems, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351085910	\$ 73,913	0.39%
Miller Business Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	261354299	\$ 73,913	0.39%
Miller Huggins, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	350927342	\$ 73,913	0.39%
Miller Imaging & Digital Solutions	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	74 2049505	\$ 73,913	0.39%
Novacopy, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1621762583500	\$ 73,913	0.39%
OFFICE EQUIPMENT OF TEXARKANA	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1752793002200	\$ 73,913	0.39%
OFFICE PLANNING GROUP INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2989484	\$ 73,913	0.39%
OFFICE SHOP THE INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	830291858	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

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OZPED GROUP, INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17426921221	\$ 73,913	0.39%
P D BROWN INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	32018976723	\$ 73,913	0.39%
PACIFIC OFFICE AUTOMATION INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	930665413	\$ 73,913	0.39%
PC Specialist, Inc dba. Technology Integration Group	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	19538255969	\$ 73,913	0.39%
PDS Toner	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	850435470	\$ 73,913	0.39%
Precision Business Machines, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	7521256739	\$ 73,913	0.39%
Precision micrographics and imaging	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	7521256739	\$ 73,913	0.39%
PREFERRED BUSINESS SYSTEMS LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	731596759	\$ 73,913	0.39%
PREFERRED OFFICE PRODUCTS INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	100000389	\$ 73,913	0.39%
Professional Document Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	20-4724330	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 1 Description: Sales

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
Professional Plotter Technology Corp	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	204724330	\$ 73,913	0.39%
Proven Business Systems, Llc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	320064316	\$ 73,913	0.39%
QUALITY OFFICE INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	100124532	\$ 73,913	0.39%
RACHER'S OFFICE EQUIPMENT	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	850323137	\$ 73,913	0.39%
Resonant Technology Print Services	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	32056927760	\$ 73,913	0.39%
RJ Young	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	811098368	\$ 73,913	0.39%
Rocky Mountain Bus System	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	850330110	\$ 73,913	0.39%
Sands Office Equipment Service Inc .	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351866196	\$ 73,913	0.39%
Scheffer's Office Furniture and Business Machines	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	43-1728944	\$ 73,913	0.39%
Selby's	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	81034094	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 1 Description: Sales

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
Seurer Electronics	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	741357181	\$ 73,913	0.39%
SpaceBound, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	341755801	\$ 73,913	0.39%
STA-MOT-IA, LLC -dba MIDWEST OFFICE TECHNOLOGY	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	81-5360093	\$ 73,913	0.39%
STA-MOT-KS, LLC -dba MIDWEST OFFICE TECHNOLOGY	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	81-5112606	\$ 73,913	0.39%
STOCKTON FINANCIAL SERVICES INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2492435	\$ 73,913	0.39%
Stone Computer & Copier Supply dba Stone Office & IT Supply	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17315234660	\$ 73,913	0.39%
Storm Computer	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	752550945	\$ 73,913	0.39%
Sumner One	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	43-0716382	\$ 73,913	0.39%
TASCOSA OFFICE MACHINES, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1751774225400	\$ 73,913	0.39%
TAVCO Services, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	742607970	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 1 Description: Sales

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
The Stewart Organization, LP	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	10304911364	\$ 73,913	0.39 %
Thomas Office Machines	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351967125	\$ 73,913	0.39 %
Van Ausdall & Farrar Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351067666	\$ 73,913	0.39 %
Vee Model Management	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	680674328	\$ 73,913	0.39 %
ZENO DIGITAL SOLUTIONS, LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	12026585054	\$ 73,913	0.39 %
American Office machines	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	720689339	\$ 73,913	0.39 %
Automated Imaging System	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	720683995	\$ 73,913	0.39 %
ASI Office System	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	721006146	\$ 73,913	0.39 %
Copy and Camera	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	720573823	\$ 73,913	0.39 %
WJS Enterprise	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	720648973	\$ 73,913	0.39 %

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 1 Description: Sales

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
A & E ENTERPRISES OF LA .L.L.C	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	72-1420170	\$ 73,913	0.39 %
AUTOMATED BUSINESS CONCEPTS	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	72-0980175	\$ 73,913	0.39 %
KEY OFFICE PRODUCTS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	81-15666130	\$ 73,913	0.39 %
MCCARTY'S OFFICE MACHINES INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	48-0692332	\$ 73,913	0.39 %
MID-AMERICA ENVIRONMENTAL LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	35-2089623	\$ 73,913	0.39 %
OFFICE PRODUCTS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	48-0693316	\$ 73,913	0.39 %
SOUTHEAST BUSINESS SYSTEMSINC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	72-09997271	\$ 73,913	0.39 %
intentionally omitted - to be used at a later time	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$	%
intentionally omitted - to be used at a later time	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$	%
intentionally omitted - to be used at a later time	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$	%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
AllStar Business Concepts	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	18007174370	\$ 73,913	0.39%
COPY GRAPHICS, INC.	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1742416122600	\$ 73,913	0.39%
ICAUGHT Incorporated	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1760715198600	\$ 73,913	0.39%
Marimon Business Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1742083597100	\$ 73,913	0.39%
Spectrum Imaging Technologies, Inc.	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1741357181500	\$ 73,913	0.39%
USA Datafax, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1760189618000	\$ 73,913	0.39%
Vee Model Management Consulting	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	1680674328800	\$ 73,913	0.39%
Advanced Business Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	36-2692121	\$ 73,913	0.39%
ADVANCED COPIER TECHNOLOGY, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1752410726900	\$ 73,913	0.39%
Advanced Imaging Solutions Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351308839	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
Advanced Office Systems, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351308839	\$ 73,913	0.39%
Americom Imaging Systems,	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	431580499	\$ 73,913	0.39%
APPLIED IMAGING	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2722889	\$ 73,913	0.39%
ARC Document Solutions	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	746036592	\$ 73,913	0.39%
B2B Computer Products LLC DBA ITsavvy	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	550865845	\$ 73,913	0.39%
Beckley Office Equipment	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351034216	\$ 73,913	0.39%
BLACK RK INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730674578	\$ 73,913	0.39%
Blackhawk, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	411619726	\$ 73,913	0.39%
BMI SYSTEMS CORPORATION	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	731024118	\$ 73,913	0.39%
Brooks Duplicator Company	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	74 1539439	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbllsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
BULL'S OFFICE SYSTEMS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	100008704	\$ 73,913	0.39%
Burks Digital Reprographics	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	741691458	\$ 73,913	0.39%
Business Product Supply	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17421904164	\$ 73,913	0.39%
Canon Financial Services	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	12230568227	\$ 162,988	0.86%
Canon Solutions America, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	11326770044	\$ 73,913	0.39%
Canyon Falls Business Solutions Llc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	471925436	\$ 73,913	0.39%
CAPITAL BUSINESS SYSTEMS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	830281045	\$ 73,913	0.39%
CLARK OFFICE PRODUCTS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	100011754	\$ 73,913	0.39%
CLOVIS OFFICE EQUIPMENT CO	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	850111849	\$ 73,913	0.39%
CMC BUSINESS SYSTEMS, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17413562582	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
Commonwealth Technology, Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	465057173	\$ 73,913	0.39%
COPIER CONNECTION INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	244766342	\$ 73,913	0.39%
COPY & CAMERA TECHNOLOGIES, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1720573823400	\$ 73,913	0.39%
Datamax Technology Group	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1431332770300	\$ 73,913	0.39%
DAVIDSON DOCUMENT SOLUTIONS INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17529094512	\$ 73,913	0.39%
DEVINE'S STATIONERY INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	731015083	\$ 73,913	0.39%
DEX Imaging	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	01-0577199	\$ 73,913	0.39%
DOCUFORCE INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	481251837	\$ 73,913	0.39%
DYNAMIC OFFICE SYSTEMS INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17523181984	\$ 73,913	0.39%
EAST TEXAS COPY SYSTEMS INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17508994930	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
ENID TYPEWRITER CO	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730648925	\$ 73,913	0.39%
EPHESUS OFFICE TECHNOLOGIES	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	260734841	\$ 73,913	0.39%
Flores and Associates	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	20681547	\$ 73,913	0.39%
FPC Office Solutions	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	7513089494	\$ 73,913	0.39%
Frontier Technology, dba Microage	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	522337159	\$ 73,913	0.39%
Genesis Technologies, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	363774714	\$ 73,913	0.39%
GOBIN'S INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	840683368	\$ 73,913	0.39%
Gordon Flesch Company Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	390993125	\$ 73,913	0.39%
GOVERNOR BUSINESS SOLUTIONS	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2279990	\$ 73,913	0.39%
GREAT LAKES BUSINESS SYSTEMS	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2515672	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
HASSELBRING CLARK COMPANY THE	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-1602633	\$ 73,913	0.39%
HAYDAY INC - CTWP	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17420103685	\$ 73,913	0.39%
Hilliard Office Solutions, DBA AUTOMATED COPY SYSTEMS, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1751885810900	\$ 73,913	0.39%
Hudson Blueprint, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	751723877	\$ 73,913	0.39%
IMAGENET OFFICE SYSTEMS OF HOUSTON, LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	12002477664	\$ 73,913	0.39%
Imaging Office Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351287032	\$ 73,913	0.39%
Impress Computers	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	205358020	\$ 73,913	0.39%
Indiana Business Equipment Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351694815	\$ 73,913	0.39%
IRWIN BUSINESS MACHINES INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730958171	\$ 73,913	0.39%
IT Supplies/ATLEX/Color HQ	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	364240416	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbllsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
JD YOUNG COMPANY	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730628766	\$ 73,913	0.39%
Jim Gordon, Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351285492	\$ 73,913	0.39%
KIRBO'S OFFICE SYSTEM LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	32034328644	\$ 73,913	0.39%
Kopy Kat Copier	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	36-3801806	\$ 73,913	0.39%
LAKELAND OFFICE SYSTEMS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	731247450	\$ 73,913	0.39%
Lawton Reprographic Centers, Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	751990091	\$ 73,913	0.39%
LEADER BUSINESS SYSTEMS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2914270	\$ 73,913	0.39%
Lee Graphics	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	742157580	\$ 73,913	0.39%
Lee Office Equipment	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	730796118	\$ 73,913	0.39%
MCELDOWNEY J. INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-3304035	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
Mcshane'S, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	350553250	\$ 73,913	0.39%
Metro-Repro, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	752043881	\$ 73,913	0.39%
Mid-City Office Systems, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351085910	\$ 73,913	0.39%
Miller Business Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	261354299	\$ 73,913	0.39%
Miller Huggins, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	350927342	\$ 73,913	0.39%
Miller Imaging & Digital Solutions	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No	74 2049505	\$ 73,913	0.39%
Novacopy, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1621762583500	\$ 73,913	0.39%
OFFICE EQUIPMENT OF TEXARKANA	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1752793002200	\$ 73,913	0.39%
OFFICE PLANNING GROUP INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2989484	\$ 73,913	0.39%
OFFICE SHOP THE INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	830291858	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
OZPED GROUP, INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17426921221	\$ 73,913	0.39%
P D BROWN INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	32018976723	\$ 73,913	0.39%
PACIFIC OFFICE AUTOMATION INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	930665413	\$ 73,913	0.39%
PC Specialist, Inc dba. Technology Integration Group	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	19538255969	\$ 73,913	0.39%
PDS Toner	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	850435470	\$ 73,913	0.39%
Precision Business Machines, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	7521256739	\$ 73,913	0.39%
Precision micrographics and imaging	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	7521256739	\$ 73,913	0.39%
PREFERRED BUSINESS SYSTEMS LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	731596759	\$ 73,913	0.39%
PREFERRED OFFICE PRODUCTS INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	100000389	\$ 73,913	0.39%
Professional Document Systems	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	20-4724330	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

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Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
Professional Plotter Technology Corp	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	204724330	\$ 73,913	0.39%
Proven Business Systems, Llc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	320064316	\$ 73,913	0.39%
QUALITY OFFICE INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	100124532	\$ 73,913	0.39%
RACHER'S OFFICE EQUIPMENT	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	850323137	\$ 73,913	0.39%
Resonant Technology Print Services	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	32056927760	\$ 73,913	0.39%
RJ Young	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	811098368	\$ 73,913	0.39%
Rocky Mountain Bus System	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	850330110	\$ 73,913	0.39%
Sands Office Equipment Service Inc .	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351866196	\$ 73,913	0.39%
Scheffer's Office Furniture and Business Machines	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	43-1728944	\$ 73,913	0.39%
Selby's	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	81034094	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

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Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
Seurer Electronics	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	741357181	\$ 73,913	0.39%
SpaceBound, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	341755801	\$ 73,913	0.39%
STA-MOT-IA, LLC -dba MIDWEST OFFICE TECHNOLOGY	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	81-5360093	\$ 73,913	0.39%
STA-MOT-KS, LLC -dba MIDWEST OFFICE TECHNOLOGY	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	81-5112606	\$ 73,913	0.39%
STOCKTON FINANCIAL SERVICES INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	38-2492435	\$ 73,913	0.39%
Stone Computer & Copier Supply dba Stone Office & IT Supply	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	17315234660	\$ 73,913	0.39%
Storm Computer	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	752550945	\$ 73,913	0.39%
Sumner One	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	43-0716382	\$ 73,913	0.39%
TASCOSA OFFICE MACHINES, INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	1751774225400	\$ 73,913	0.39%
TAVCO Services, Inc.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	742607970	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

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HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
The Stewart Organization, LP	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	10304911364	\$ 73,913	0.39%
Thomas Office Machines	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351967125	\$ 73,913	0.39%
Van Ausdall & Farrar Inc	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	351067666	\$ 73,913	0.39%
Vee Model Management	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	680674328	\$ 73,913	0.39%
ZENO DIGITAL SOLUTIONS, LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	12026585054	\$ 73,913	0.39%
American Office machines	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	720689339	\$ 73,913	0.39%
Automated Imaging System	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	720683995	\$ 73,913	0.39%
ASI Office System	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	721006146	\$ 73,913	0.39%
Copy and Camera	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	720573823	\$ 73,913	0.39%
WJS Enterprise	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	720648973	\$ 73,913	0.39%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev. 2/17

Enter your company's name here: Canon U.S.A., Inc.

Requisition #: DIR-TSO-TMP-419

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b**, of the completed HSP form for which you are completing the attachment.

- a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 Description: Service

- b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Employer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at <http://mycpa.cpa.state.tx.us/tpasscmbsearch/index.jsp>. HUB status code "A" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN <small>Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.</small>	Approximate Dollar Amount	Expected Percentage of Contract
A & E ENTERPRISES OF LA .L.L.C	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	72-1420170	\$ 73,913	0.39 %
AUTOMATED BUSINESS CONCEPTS	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	72-0980175	\$ 73,913	0.39 %
KEY OFFICE PRODUCTS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	81-15666130	\$ 73,913	0.39 %
MCCARTY'S OFFICE MACHINES INC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	48-0692332	\$ 73,913	0.39 %
MID-AMERICA ENVIRONMENTAL LLC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	35-2089623	\$ 73,913	0.39 %
OFFICE PRODUCTS INC.	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	48-0693316	\$ 73,913	0.39 %
SOUTHEAST BUSINESS SYSTEMSINC	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No	72-09997271	\$ 73,913	0.39 %
intentionally omitted - to be used at a later time	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$	%
intentionally omitted - to be used at a later time	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$	%
intentionally omitted - to be used at a later time	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No		\$	%

- c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.