

**Appendix C, Pricing Index**

**Canon U.S.A. Inc**

**DIR-CPO-4437**

<b>Monochrome, B&amp;W MFD</b>	
Volume Band M1	1 - 30 Pages Per Minute (PPM)
Volume Band M2	31 - 49 Pages Per Minute (PPM)
Volume Band M3	50 - 68 Pages Per Minute (PPM)
Volume Band M4	69 - 89 Pages Per Minute (PPM)
Volume Band M5	90 + Pages Per Minute (PPM)
<b>Color and B&amp;W MFD</b>	
Volume Band C1	1 - 30 Pages Per Minute (PPM)
Volume Band C2	31 - 50 Pages Per Minute (PPM)
Volume Band C3	51 + Pages Per Minute (PPM)

**MANAGED PRINT SERVICES, NETWORK DEVICES, NON-NETWORK DEVICES and RELATED SERVICES**

<b>CATEGORY</b>	<b>PRODUCT DESCRIPTION</b>	<b>Discount % off MSRP</b>
Volume Band M1 (Highest Priced)	Copier Black and White - Canon imageRUNNER ADVANCE 4525i III	64.00%
Volume Band M2 (Lowest Priced)	Copier Black and White- Canon imageCLASS MF429dw	49.85%
Volume Band M2	Copier Black and White-Canon imageRUNNER 1435i+	65.00%
Volume Band M2	Copier Black and White-Canon imageCLASS MF525 dw	50.00%
Volume Band M2	Copier Black and White-Canon imageRUNNER 1435iF+	65.00%
Volume Band M2	Copier Black and White-Canon imageRUNNER ADVANCE 4535i III	65.00%
Volume Band M2 (Highest Priced)	Copier Black and White-Canon imageRUNNER ADVANCE 4545i III	68.00%
Volume Band M3 (Lowest Priced)	Copier Black and White-Canon imageRUNNER ADVANCE 525iF III	60.00%
Volume Band M3	Copier Black and White-Canon imageRUNNER ADVANCE 525iFZ III	55.00%
Volume Band M3	Copier Black and White-Canon imageRUNNER ADVANCE 615iF III	55.00%
Volume Band M3	Copier Black and White-Canon imageRUNNER ADVANCE 615iFZ III	55.00%
Volume Band M3	Copier Black and White - Canon imageRUNNER ADVANCE 4551i III	68.00%
Volume Band M3	Copier Black and White-Canon imageRUNNER ADVANCE 6555i III	70.00%
Volume Band M3 (Highest Priced)	Copier Black and White-Canon imageRUNNER ADVANCE 6565i III	69.00%
Volume Band M4 (Lowest Priced)	Copier Black and White-Canon imageRUNNER ADVANCE 715iF III	55.00%

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Volume Band M4	Copier Black and White- Canon imageRUNNER ADVANCE 715iFZ III	55.00%
Volume Band M4	Copier Black and White- Canon imageRUNNER ADVANCE 6575i III	73.00%
Volumen Band M4 (Highest Priced)	Copier Black and White-Canon imageRUNNER 8585i III	72.00%
Volumen Band M5 (Lowest Priced)	Copier Black and White-Canon imageRUNNER 8595i III	73.66%
Volume Band M5	Copier Black and White- Canon VarioPrint DP-Line Main Engine Base Model Set (MFP Model) & Canon VarioPrint DP Line 115 Base License Set with Printer Operation Care	55.00%
Volume Band M5	Copier Black and White -Canon varioPRINT DP Line Main Engine Base Model Set (MFP Model) & varioPrint DP Line 115 APPE Base License Set with Printer Operation Care	55.00%
Volume Band M5	Copier Black and White-Canon imageRUNNER 8505i III	71.96%
Volume Band M5	Copier Black and White- Canon VarioPrint DP-Line Main Engine Base Model Set (MFP Model) & Canon VarioPrint DP Line 130 Base License Set with Printer Operation Care	55.00%
Volume Band M5	Copier Black and White- Canon VarioPrint DP-Line Main Engine Base Model Set (MFP Model) & Canon VarioPrint DP Line 140 Base License Set with Printer Operation Care	55.00%
Volume Band M5	Copier Black and White- Océ VarioPrint 6000 TITAN Base Model Set & VarioPrint 6180 Base License Set	55.00%
Volume Band M5	Copier Black and White- Océ VarioPrint 6000 TP TITAN Model Set & VarioPrint 6180 TP Base License Set	55.00%
Volume Band M5	Copier Black and White- Océ VarioPrint 6000 MICR TITAN Base Model Set & VarioPrint 6180 MICR Base License Set	53.40%
Volume Band M5	Copier Black and White- Océ VarioPrint 6000 TITAN Base Model Set & VarioPrint 6220 Base License Set	55.00%
Volume Band M5	Copier Black and White- Océ VarioPrint 6000 TP TITAN Base Model Set & VarioPrint 6220 TP Base License Set	55.00%
Volume Band M5	Copier Black and White- Océ VarioPrint 6000 MICR TITAN Base Model Set & VarioPrint 6220 MICR Base License Set	51.86%

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Volume Band M5	Copier Black and White- Océ VarioPrint 6000 TITAN Base Model Set & VarioPrint 6270 Base License Set	49.83%
Volume Band M5	Copier Black and White- Océ VarioPrint 6000 TP TITAN Base Model Set & VarioPrint 6270 TP Base License Set	50.47%
Volume Band M5	Copier Black and White- Océ VarioPrint 6000 MICR TITAN Base Model Set & VarioPrint 6270 MICR Base License Set	48.70%
Volume Band M5	Copier Black and White- Océ VarioPrint 6000 TITAN Base Model Set & VarioPrint 6330 Base License Set	48.60%
Volumen Band M5 (Highest Priced)	Copier Black and White- Océ VarioPrint 6000 TP TITAN Base Model Set & VarioPrint 6330 TP Base License Set	49.21%
Volume Band C1 (Lowest Priced)	Copier Color-Canon imageCLASS MF746Cdw	71.85%
Volume Band C1	Copier Color-Canon imageRUNNER ADVANCE C256iF III	50.00%
Volume Band C1	Copier Color-Canon imageRUNNER ADVANCE C3525i III	52.00%
Volume Band C1 (Highest Priced)	Copier Color-Canon imageRUNNER ADVANCE C3530i III	61.00%
Volume Band C2 (Lowest Priced)	Copier Color-Canon imageRUNNER ADVANCE C356iF III	50.00%
Volume Band C2	Copier Color-Canon imageRUNNER ADVANCE C475iF III	50.00%
Volume Band C2	Copier Color- Canon imageRUNNER ADVANCE C475iFZ III	50.00%
Volume Band C2	Copier Color-Canon imageRUNNER ADVANCE C5535i III	70.00%
Volume Band C2	Copier Color-Canon imageRUNNER ADVANCE C5540i III	70.00%
Volume Band C2 (Highest Priced)	Copier Color- Canon imageRUNNER ADVANCE C5550i III	72.00%
Volume Band C3 (Lowest Priced)	Copier Color-Canon imageRUNNER ADVANCE C5560i III	72.00%
Volume Band C3	Copier Color-Canon imagePRESS C910 Series Main Engine Set & imagePRESS C710 Speed License	70.00%
Volume Band C3	Copier Color- Canon imageRUNNER ADVANCE C7565i III	72.00%
Volume Band C3	Copier Color- Canon imageRUNNER ADVANCE C7570i III	72.00%
Volume Band C3	Copier Color- Canon imagePRESS C710CA	70.00%

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Volume Band C3	Copier Color-Canon imageRUNNER ADVANCE C7580i III	75.00%
Volume Band C3	Copier Color- Canon imagePRESS C910 Series Main Engine Set & imagePRESS C810 Speed License	70.00%
Volume Band C3	Copier Color-Canon imagePRESS C910 Series Main Engine Set & imagePRESS C910 Speed License	70.00%
Volume Band C3	Copier Color-Canon imagePRESS C8000VP (imagePRESS C10000VP Series Main Engine Set & imagePRESS C8000VP Speed License	70.00%
Volume Band C3	Copier Color-Canon imagePRESS C10000VP (imagePRESS C10000VP Series Main Engine Set & imagePRESS C10000VP Speed License	60.00%
Volume Band C3	Copier Color-Océ VarioPrint i-200 R2.3/ REV4 USA	15.00%
Volume Band C3 (Highest Priced)	Copier Color- Océ VarioPrint i-300 R2.3/ REV4 USA	15.00%
Non-MFD (Lowest Priced)	Single-Function Printer- Canon imageCLASS LBP215dw	50.00%
Non-MFD	Single-Function Printer- Canon Color imageCLASS LBP664Cdw	61.39%
Non-MFD	Single-Function Printer- Canon imageRUNNER 1435P+	65.00%
Non-MFD	Single-Function Printer-Canon imageCLASS LBP312dn	59.88%
Non-MFD	Single-Function Printer- Canon Color imageCLASS LBP712Cdn	55.43%
Non-MFD	Single-Function Printer- Canon imageCLASS LBP351dn SFP	50.00%
Non-MFD (Highest Priced)	Single-Function Printer- Canon imageCLASS LBP352dn SFP	50.00%
Non-MFD (Lowest Priced)	Facsimilie- Canon LASER CLASS 650i	50.68%
Non-MFD (Lowest Priced)	Large Format Printer- Canon imagePROGRAF iPF670e	16.98%
Non-MFD	Large Format Printer-Canon imagePROGRAF iPF670 w/o stand	14.52%
Non-MFD	Large Format Printer- Canon imagePROGRAF iPF670 with stand	18.43%
Non-MFD	Large Format Printer- Canon imagePROGRAF TM-200 without stand	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TM-200 Printer	17.00%

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Non-MFD	Large Format Printer- Canon imagePROGRAF PRO-2000	16.99%
Non-MFD	Large Format Printer- Canon imagePROGRAF iPF670 MFP L24ei	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF iPF670 MFP L24	14.53%
Non-MFD	Large Format Printer- Canon imagePROGRAF TM-300 Printer	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TM-200 MFP w/L24ei	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TM-305 Printer	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF PRO-4000S	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TX-3000	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF PRO-4000	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TX-4000	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TM-300 MFP w/ L36ei	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TM-300 MFP w/ T36	17.00%
Non-MFD	Large Format Printer- Canon TM-300 MFP M40	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TM-305 MFP w/T36	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TM-305 MFP M40	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TX-3000 MFP T36	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF TX-4000 MFP T36	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF PRO-6000S	17.00%
Non-MFD	Large Format Printer- Canon imagePROGRAF PRO-6000	17.00%
Non-MFD	Large Format Printer-Océ PlotWave 345 Printer Only	29.75%
Non-MFD	Large Format Printer-Océ PlotWave 365 Printer Only	29.75%
Non-MFD	Large Format Printer- Océ PlotWave 345 MFP,	30.18%

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Non-MFD	Large Format Printer-Océ PlotWave 450 2 Roll Printer	23.33%
Non-MFD	Large Format Printer-Océ PlotWave 365 MFP	30.11%
Non-MFD	Large Format Printer-PlotWave 550 2 Roll Printer	24.22%
Non-MFD	Large Format Printer-Océ PlotWave 450 4 Roll Printer	22.83%
Non-MFD	Large Format Printer-Océ PlotWave 450 2 Roll MFP	24.64%
Non-MFD	Large Format Printer-PlotWave 550 4 Roll Printer	23.83%
Non-MFD	Large Format Printer-PlotWave 550 2 Roll MFP	25.41%
Non-MFD	Large Format Printer-Océ PlotWave 450 4 Roll MFP	24.22%
Non-MFD	Large Format Printer-Océ PlotWave 750 2 Roll Printer	25.02%
Non-MFD	Large Format Printer-PlotWave 550 4 Roll MFP	24.95%
Non-MFD	Large Format Printer-Océ ColorWave 3500 2 Roll Printer	46.05%
Non-MFD	Large Format Printer-Océ ColorWave 3500 2 MFP	46.42%
Non-MFD	Large Format Printer- Océ ColorWave 3500 4 Roll Printer	46.42%
Non-MFD	Large Format Printer- Océ ColorWave 3700 4 Roll Printer	29.14%
Non-MFD	Large Format Printer- Océ ColorWave 3500 4 MFP	46.05%
Non-MFD	Large Format Printer- Océ Colorado 1640 Printer	16.75%
Non-MFD	Large Format Printer- Océ ColorWave 910 Printer	38.26%
Non-MFD (Highest Priced)	Large Format Printer-Océ ColorWave 910 Printer	34.42%
Non-MFD (Lowest Priced)	Large Format Cutter	0.00%
Non-MFD	Large Format Cutter	0.00%
Non-MFD (Highest Priced)	Large Format Cutter	0.00%
Non-MFD (Lowest Priced)	Scanner-Canon imageFORMULA P-208 II	25.13%
Non-MFD	Scanner-Canon imageFORMULA P-215II	25.08%
Non-MFD	Scanner-Canon imageFORMULA RP10 Receipt Printer	25.06%

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Non-MFD	Scanner-Canon imageFORMULA DR-F120	25.06%
Non-MFD	Scanner-Canon imageFORMULA DR-C225II	24.94%
Non-MFD	Scanner-Canon imageFORMULA DR-C230	25.05%
Non-MFD	Scanner-Canon imageFORMULA CR-L1	25.05%
Non-MFD	Scanner-Canon imageFORMULA DR-C225WII	24.95%
Non-MFD	Scanner-Canon imageFORMULA DR-C240	25.03%
Non-MFD	Scanner-Canon imageFORMULA CR-120	25.03%
Non-MFD	Scanner-Canon imageFORMULA CR-120N	24.98%
Non-MFD	Scanner	24.98%
Non-MFD	Scanner-Canon imageFORMULA DR-M140	25.02%
Non-MFD	Scanner-Canon imageFORMULA DR-M260	25.02%
Non-MFD	Scanner-Canon imageFORMULA DR-M160II	25.02%
Non-MFD	Scanner-Canon imageFORMULA CR-150	25.02%
Non-MFD	Scanner-Canon imageFORMULA CR-150 MSR	24.98%
Non-MFD	Scanner-Canon imageFORMULA ScanFront 400 CAC/PIV	25.01%
Non-MFD	Scanner-Canon imageFORMULA DR-M1060	25.01%
Non-MFD	Scanner-Canon imageFORMULA ScanFront 400 CAC/PIV	25.01%
Non-MFD	Scanner-Canon imageFORMULA DR-6010C	25.01%
Non-MFD	Scanner-Canon imageFORMULA Canon CR-190i II	25.01%
Non-MFD	Scanner-Canon imageFORMULA DR-6030C	25.01%
Non-MFD	Scanner-Canon imageFORMULA DR-G2090 USB	25.01%
Non-MFD	Scanner-Canon imageFORMULA DR-G2110	25.00%
Non-MFD	Scanner-Canon imageFORMULA DR-G2110 USB	25.00%
Non-MFD	Scanner-Canon imageFORMULA DR-G2140	25.00%
Non-MFD	Scanner-Canon imageFORMULA DR-G2140 USB	25.00%
Non-MFD (Highest Priced)	Scanner-Canon imageFORMULA DR-X10CII 120V	25.00%
<b>DOCUMENT IMAGING SERVICES</b>		
CATEGORY	PRODUCT DESCRIPTION	Discount % off MSRP
Imaging Services	Color Image Capture	19.00%
Imaging Services	Index Field - Type 1 (Up to 15 Characters)	19.00%
Imaging Services	Index Field - Type 2 (31-45 Characters)	19.00%
Imaging Services	Delivery Media	19.00%
Imaging Services	Microfilm Conversion	19.00%
Imaging Services	Black and White Image Capture	19.00%
Imaging Services	Black and White Image Capture (Preservation < 600 PPI)	5.00%

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Imaging Services	Black and White Image Capture (Preservation >= 600 PPI)	5.00%
Imaging Services	Color Image Capture	19.00%
Imaging Services	Color Image Capture (Preservation < 600 PPI)	5.00%
Imaging Services	Color Image Capture (Preservation >= 600 PPI)	5.00%
Imaging Services	Large Format Image Capture	19.00%
Imaging Services	Transparent Media Image	19.00%
Imaging Services	Image Processing	19.00%
Imaging Services	Image Processing (Preservation < 600 PPI)	5.00%
Imaging Services	Image Processing (Preservation >= 600 PPI)	5.00%
Imaging Services	Microfiche Conversion	19.00%
Imaging Services	Index Field - Type 1	19.00%
Imaging Services	Index Field - Type 2	19.00%
Imaging Services	Searchable PDF Documents	19.00%
Imaging Services	Special Document Handling	19.00%
Imaging Services	Capture from Special Formats	19.00%
Imaging Services	Enhancing Images	19.00%
Imaging Services	Delivery Media	19.00%
Imaging Services	Data Exchange	19.00%
Imaging Services	Image Repository Hosting	19.00%
Imaging Services	Image Repository Maintenance	15.00%
Imaging Services	Adding Electronic Images to Image Library	19.00%
Imaging Services	Services/ Solutions - Project Manager	12.00%
Imaging Services	Services/ Solutions-Certified Digital Imaging Architect	12.00%
Imaging Services	Services/ Solutions-Programming Support	12.00%
Imaging Services	Services/ Solutions-Technical Support	12.00%
Imaging Services	Services/ Solutions-Data Entry	12.00%
Imaging Services	Services/ Solutions-Document Preparation	12.00%
Imaging Services	Services/ Solutions-Advanced Document Preparation	12.00%
Imaging Services	Services/ Solutions-Re-preparation	12.00%
Imaging Services	Services/Solutions	12.00%
Imaging Services	Services/ Solutions-Training Specialist	12.00%
Imaging Services	Needs Assessment and Analysis-Project Planning Report	19.00%
Imaging Services	Transportation of Source Material	0.00%



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Imaging Services	Transportation of Source Material- Secure carrier charge for each box in shipment	0.00%
Imaging Services	Secure Document Destruction Service/ Solutions	18.00%
Imaging Services	Secure Document Destruction Service/ Solutions- Non-Paper Destruction	18.00%
Imaging Services	Output File Formating-Image output in non-proprietary file formats	0.00%
Imaging Services	Location of Scanning-Performed at Contractor's facility, by contractor's staff	0.00%
Imaging Services	Location of Scanning-Performed at customer facility by Contractor's staff **	19.00%
Imaging Services	Desk Top Scanning-Performed at Customer facility by Customer staff using Contractor's equipment	19.00%
Imaging Services	Extended Storage of Source Documents	19.00%
Imaging Services	Microfilming of Documents up to 11x17	20.00%
Imaging Services	Microfilming of Documents larger than 11x17	20.00%
Imaging Services	Microfilm Processing 100' rolls	20.00%
Imaging Services	Microfilm Processing 215'rolls	20.00%
Imaging Services	Microfilm Processing 35mm 100' rolls	20.00%
Imaging Services	Silver Microfilm Duplicates 16mm 100' rolls	20.00%
Imaging Services	Silver Microfilm Duplicates 16mm 215' rolls	20.00%
Imaging Services	Silver Microfilm Duplicates 35mm 100' rolls	20.00%
Imaging Services	Diazo Microfilm Duplicates 16mm 100' rolls	20.00%
Imaging Services	Diazo Microfilm Duplicates 16mm 215' rolls	20.00%
Imaging Services	Diazo Microfilm Duplicates 35mm 100' rolls	20.00%
Imaging Services	Jacket Loading of 16mm Film with titling	20.00%
Imaging Services	Diazo Microfiche Duplicates	20.00%
<b>ENTERPRISE CONTENT MANAGEMENT PRODUCTS, SOFTWARE, SERVICES, AND RELATED SERVICES</b>		
<b>CATEGORY</b>	<b>PRODUCT DESCRIPTION</b>	<b>Discount % off MSRP</b>
Software	Therefore™ Editions (On-Premise) Personal Edition (1 User / Named)	15.00%
Software	Therefore™ Editions (On-Premise) Personal Edition (1 User / Named) Upgrade Personal Edition to Workgroup Edition Bundle	15.00%
Software	Therefore™ Editions (On-Premise) Workgroup Edition (5-50 Users / Named Only)	15.00%

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Software	Therefore™ Editions (On-Premise) Workgroup Edition (5-50 Users / Named Only)	15.00%
Software	Therefore™ Editions (On-Premise) Workgroup Edition (5-50 Users / Named Only)	15.00%
Software	Therefore™ Editions (On-Premise) Workgroup Edition (5-50 Users / Named Only) Upgrade Workgroup Edition Bundle to Essentials Edition Bundle	15.00%
Software	Therefore™ Editions (On-Premise) Workgroup Edition (5-50 Users / Named Only) Upgrade Workgroup Edition Bundle to Enterprise Edition	15.00%
Software	Therefore™ Editions (On-Premise) Essentials Edition (5-50 Users / Named or Concurrent)	15.00%
Software	Therefore™ Editions (On-Premise) Essentials Edition (5-50 Users / Named or Concurrent) Therefore™ Essentials Edition - Additional Workflow (1x)	15.00%
Software	Therefore™ Editions (On-Premise) Essentials Edition (5-50 Users / Named or Concurrent) Upgrade Essentials Edition Bundle to Enterprise Edition	15.00%
Software	Therefore™ Editions (On-Premise) Enterprise Edition (2-Unlimited Users / Read-Only, Named, or Concurrent)	15.00%
Software	Per-User Licensing (Enterprise Edition Only) Read-Only User Licenses	15.00%
Software	Therefore™ Per-User Licensing (Enterprise Edition Only) Named User Licenses	15.00%
Software	Therefore™ Per-User Licensing (Enterprise Edition Only) Concurrent User Licenses	15.00%
Software	Therefore™ Capture Licenses	15.00%
Software	Therefore™ Capture Licenses-MFP Application License (MEAP-enabled Device)	15.00%
Software	Therefore™ Capture Licenses-Integration License for eCopy™ ShareScan®	15.00%
Software	Therefore™ Capture Licenses-Integration License for Kofax Capture®	15.00%
Software	Therefore™ Connector Licenses	15.00%
Software	Therefore™ Connector Licenses-Universal Connector	15.00%
Software	Therefore™ Connector Licenses for Microsoft® Exchange Server	15.00%

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Software	Therefore™ Connector Licenses for Microsoft® SharePoint® Server	15.00%
Software	Therefore™ Connector Licenses for Microsoft® Dynamics NAV®	15.00%
Software	Therefore™ Connector Licenses for IBM® Lotus Notes®	15.00%
Software	Therefore™ Connector Licenses for SAP® R/3	15.00%
Software	Therefore™ Connector Licenses Portal	15.00%
Services	Canon U.S.A. Technical Services (CIIS)	35.06%
Services	Therefore™ Technical Services - Remote Installation Assistance Support (RIAS) - 1/2 Unit	15.00%
Services	Therefore™ Technical Services Remote Installation Assistance Support (RIAS) - 1 Unit	15.00%
Services	Therefore™ Technical Services Customization Unit	15.00%
Services	Therefore™ Customer Developer Edition & Test License	15.00%
Services	Extended Maintenance & Support (Software Assurance)	15.00%