

**DIR-CPO-4459**  
**Onsite AV Service Partner**  
**Appendix C, Pricing Index**

<b>Brand</b>	<b>Product Description - Hardware</b>	<b>DIR Discount %</b>
AMX	CONTROL	31.00%
BARCO	WIRELESS PRESENTATION	11.00%
BARCO	PROJECTORS	22.00%
BIAMP	AUDIO	39.00%
CAMBRIDGE SOUND	SOUND MASKING	13.00%
CHIEF	MOUNTS	37.00%
CONTEMPORARY RESEARCH	ACCESSORIES	16.00%
CRESTRON	CONTROL	39.00%
CRESTRON	AUDIO	13.00%
CRESTRON	PRE-PACKAGED SOLUTION	13.00%
DALITE	SCREENS	21.00%
JBL	AUDIO	27.00%
LG	TELEVISIONS & TOUCHSCREENS	9.00%
Liberty AV Solutions	ACCESSORIES	37.00%
Liberty AV Solutions	SAFETY PRODUCTS	27.00%
Liberty AV Solutions	AUDIO	22.50%
Liberty AV Solutions	DEVICES	33.00%
Liberty AV Solutions	DIGITAL KEYCHAIN	29.00%
Liberty AV Solutions	VTC & BROADCAST	21.00%
Liberty AV Solutions	POWER PRODUCTS	22.00%
Liberty AV Solutions	RACKS	24.00%
MIDDLE ATLANTIC	RACKS	36.00%
POLYCOM	VIDEO CONFERENCING	12.00%
PREMIER MOUNTS	MOUNTS	35.00%
RCI	WALL PLATE	20.00%
SAMSUNG	TELEVISIONS & TOUCHSCREENS	22.00%
SHARP	TELEVISIONS & TOUCHSCREENS	35.00%
SHURE	AUDIO	39.00%
SONIC FOUNDRY	LIVE STREAMING	1.00%
VADDIO	VTC & BROADCAST	17.00%
VADDIO	MOUNTS	22.00%
<b>Brand</b>	<b>Product Description - Software &amp; Services</b>	<b>DIR Discount %</b>
Barco	Services	22.00%
Liberty AV Solutions	Digital Signage	43.00%
Onsite AV	Installation Services & Maintenance	5.00%
Sharp	Software	27.00%