

**Appendix C - Pricing Index  
DIR-CPO-4514  
Resource Data, Inc.**

| <b>Services</b>                 |   |                      |   |
|---------------------------------|---|----------------------|---|
| <b>SERVICE NAME</b>             | <b>SERVICE DESCRIPTION</b>  | <b>Unit of Issue</b> | <b>DIR Customer Discount Percentage</b> |
| Sr. Project Manager/Sr. Analyst | Is responsible for the client relationship with major Resource Data clients. Manages multiple, interrelated projects using Resource Data processes and tools in addition to program management concepts and techniques. Defines and solves large complex business problems. Develops and presents complex solutions to senior members of client organizations | per hour             | 7.00%                                   |
| Project Manager/Sr. Analyst     | Works closely with clients to identify and analyze business requirements and processes. May act as main point of contact with Resource Data client subject matter experts and may become the liaison between the client and the project team to assure that business needs are adequately represented in projects.  | per hour             | 9.00%                                   |
| Project Manager/Analyst         | Develops budgets, plans, and documents requirements for Resource Data projects. Oversees and manages the technical application, design, budget, construction, and implementation for assigned projects.   | per hour             | 2.00%                                   |
| Lead Business Analyst           | Coordinates and conducts analysis on projects of any size or complexity, including working on multiple related or unrelated projects, or on enterprise-wide projects. Works closely with Project Managers to ensure client needs are met and leads larger groups of Business Analysts on projects.  | per hour             | 1.00%                                   |
| Sr. Business Analyst            | Conducts and coordinates analysis of client and business process requirements, identifying project-level factors that may affect successful project completion. May lead small groups of Business Analysts working on the same project.   | per hour             | 1.00%                                   |
| Business Analyst                | Works closely with clients to identify, synthesize, and analyze business requirements and processes.  | per hour             | 1.00%                                   |
| GIS Lead                        | Possesses all the technical skills of the Sr. GIS Programmer/Analyst plus leads GIS technical teams, taking into account budget, timeline, and resources.   | per hour             | 1.00%                                   |
| Sr. GIS Programmer/Analyst      | Designs, develops, and implements GIS software programs, applications, and databases, taking into account all aspects of the development effort including business needs, workflow, and technical requirements. Provides training to clients on using new GIS systems and tools.  | per hour             | 1.00%                                   |
| GIS Programmer/Analyst          | Develops and implements GIS software programs, applications, and databases.   | per hour             | 1.00%                                   |