

Appendix C Pricing Index
DIR-CPO-4733
Virtuo Group Corporation

Software Products

Category	Subcategory	Brand – Part Number	Description	MSRP	DIR Customer Discount % off MSRP
Secure Communications	Secure Networking Products & Services	Cradlepoint - MA1-1700600M-NNA	NetCloud Manager - Dynamically manage networks at geographically distributed locations	\$1,369.00	18.60%
Secure Communications	Secure Networking Products & Services	Cradlepoint – TB3-600C150M-NNN	IoT Routers & IoT Gateways - Cradlepoint semi-ruggedized, cloud-managed LTE routers are ideal for use in portable or fixed applications such as surveillance cameras, digital signs, oil and gas monitoring, and Parallel Networking	\$509.00	15.00%
Data Security		Cybraics	nLighten Service-discount off tiered pricing (example is up to 250GB tier)	\$2,500.00	20.00%
Access Security	SaaS	Duo Security	Duo Access - Multifactor Authentication \$/month/user	\$6.00	5.00%
Access Security	SaaS	Duo Security	Duo Beyond - Multifactor Authentication with Single Sign On (SSO)-\$/month/user	\$9.00	5.00%
Cyber Security Awareness Training	SaaS	Infosec Institute	Infosec IQ - 2,000+ phishing, awareness and training resources to detect, report and eradicate cybercrime-discount off of tiered pricing	\$16.00	10.00%
Cyber Security Skills Training	SaaS	Infosec Institute	Infosec Skills - 60 learning paths, 500+ courses and 100+ hands-on labs mapped to the NICE Cybersecurity Workforce Framework-discount off of tiered pricing	\$599.00	10.00%

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Cyber Security Awareness Training and Simulated Phishing Platform-	SaaS	Knowbe4	Diamond Level - Security Awareness Training	\$30.50	6.00%
Cyber Security Awareness Training and Simulated Phishing Platform	SaaS	Knowbe4	Platinum Level - Security Awareness Training	\$25.50	6.00%
Cyber Security Awareness Training and Simulated Phishing Platform	SaaS	Knowbe4	Gold Level - Security Awareness Training	\$21.75	6.00%
Cyber Security Awareness Training and Simulated Phishing Platform	SaaS	Knowbe4	Silver Level - Security Awareness Training	\$18.00	6.00%
Endpoint Security	SaaS	McAfee	Endpoint Protection - Endpoint security that integrates native controls with machine-learning technology—all managed through a single platform. -discount off of tiered pricing	\$43.15	6.00%
Cyber Security Situational Awareness	SaaS	McAfee – ER2CKE-AA	Security Information and Event Management (SIEM) - Real-time situational awareness for identifying, understanding, and responding to threats.-perpetual license and 1 yr of support	\$10,815.77	23.88%

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Asset Discovery & Analytics	SaaS	Lansweeper	Lansweeper - Finds & gathers information on all assets, listing hardware specs, installed software, user details, and much more.	\$1,500.00	4.00%
Vulnerability Management	SaaS	Qualys – Q-E-VM	Qualys VM - Module - continuously scans and identifies vulnerabilities with Six Sigma (99.99966%) accuracy, protecting your IT assets on premises, in the cloud and mobile endpoints. Annual Subscription	\$4,995.00	5.00%
Vulnerability Management	SaaS	Tenable	Tenable.io - Container Security delivers end-to-end visibility of Docker container images, providing vulnerability assessment, malware detection and policy enforcement across the SDLC - from development through operations.	\$2,275.00	5.00%
Vulnerability Assessment	SaaS	Tenable	NESSUS Pro - automates point-in-time assessments to help quickly identify and fix vulnerabilities, including software flaws, missing patches, malware, and misconfigurations, across a variety of operating systems, devices and applications	\$2,790.00	5.00%

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Software Services: Hourly SaaS Rates for Analysis and Implementation

Category	Description	Part Number	MSRP	DIR Customer Discount % off MSRP
Project Management Support	Project Manager	VG-PM	\$273.72	20.00%
Project Management Support	Systems Integration Engineer	VG-SE	\$268.16	20.00%
Project Management Support	Sr. Systems Integration Engineer	VG-SA1	\$268.16	20.00%
Project Management Support	Disaster Recovery Analyst	VG-Sarch	\$290.00	20.00%
Project Management Support	Technical Lead/SME	VG-TL	\$350.00	20.00%
Analysis, Design & Implementation	Project Manager	VG-PM	\$273.72	20.00%
Analysis, Design & Implementation	Systems Integration Engineer	VG-SE	\$268.16	20.00%
Analysis, Design & Implementation	Sr. Systems Integration Engineer	VG-SA1	\$268.16	20.00%
Analysis, Design & Implementation	Disaster Recovery Analyst	VG-Sarch	\$290.00	20.00%
Analysis, Design & Implementation	Technical Lead/SME	VG-TL	\$350.00	20.00%
Ongoing Support (Managed Services)	Project Manager	VG-PM	\$273.72	20.00%
Ongoing Support (Managed Services)	Systems Integration Engineer	VG-SE	\$268.16	20.00%
Ongoing Support (Managed Services)	Sr. Systems Integration Engineer	VG-SA1	\$268.16	20.00%
Ongoing Support (Managed Services)	Disaster Recovery Analyst	VG-Sarch	\$290.00	20.00%
Ongoing Support (Managed Services)	Technical Lead/SME	VG-TL	\$350.00	20.00%
Ongoing Support (Information Security Officer Support Services)	Certified Senior Cyber Security Subject Matter Expert (SME)	VG-SCSSME	\$350.00	20.00%
Ongoing Support (Information Security Officer Support Services)	Certified Cyber Security Subject Matter Expert (SME)	VG-CSSME	\$265.00	20.00%