

**APPENDIX C, PRICING INDEX  
(PER AMENDMENT 4)  
DIR-TSO-2668  
EXTREME NETWORKS, INC.**

Manufacturer/Product Line/Product Category	Customer Discount % off MSRP
<b>Hardware</b>	
<b>EXTREME NETWORKS</b>	
Switching & Routing includes chassis, stackable and standalone	48.00%
Wireless includes access points & controllers	48.00%
Security includes Network Access Control (NAC), Mobile IAM (BYOD), Intrusion Prevention Systems (IPS) & Security Information & Event Manager (SIEM)	48.00%
Management includes Extreme NetSight Management Suite	48.00%
Serial Cables	10.00%
Datacenter & Core Routing	45.75%
Extreme (Heritage Avaya)	43.50%
<b>Maintenance</b>	
SupportNet Hardware Options	12.00%
<b>Technical Services</b>	
Technical Services includes Assessment Services, Project Management, Advanced Integration Services, Implementation Services, Technical Training, Global Infrastructure Services, Onsite Management & Services and Performance Optimization Services.	2.00%
<b>Network Subscription</b>	
All Products, Maintenance, Technical Services and Accessories as provided by Extreme are available under a Network Subscription as set forth in Appendix D at the same discount as specified above but will include a monthly interest rate stated here	2.95%