

CATEGORY: GEOSPATIAL PRODUCTS AND RELATED SERVICES

<b>GIS PRODUCTS AND RELATED SERVICES</b>				
<b>GIS PRODUCTS</b>				
<b>GEOSPATIAL PRODUCT DESCRIPTION</b>	<b>Manufacturer / Brand</b>	<b>Product Description</b>	<b>Manufacturer Part Number</b>	<b>DIR Customer Discount % off MSRP</b>
GIS software	PenBay Solutions	InVision Foundation (Includes Five (5) Named Users); 12 Month Term/Subscription License; Ea.; Includes Standard Maintenance and Support.	IV-300-TDIR	5.75%
GIS software	PenBay Solutions	InVision Foundation Additional Named User Annual Fee, 12 Month Term/Subscription License, Ea. Named User: Requires IV-300.	IV-310-TDIR	5.75%
GIS software	PenBay Solutions	InVision Connect Module; 12 Month Term/Subscription License; Ea.; Includes Standard Maintenance and Support; Requires IV-306, IV-305 or IV-310.	IV-320-TDIR	5.75%
GIS software	PenBay Solutions	InVision InSite Core Module; 12 Month Term/Subscription License; Ea.; Includes Standard Maintenance and Support; Requires IV-300.	IV-340-TDIR	5.75%
GIS software	PenBay Solutions	InVision FM Core Module; 12 Month Term/Subscription License; Ea.; Includes Standard Maintenance and Support; Requires IV-300.	IV-330-TDIR	5.75%
GIS software	PenBay Solutions	InVision Secure Core Module; 12 Month Term/Subscription License; Ea.; Includes Standard Maintenance and Support; Requires IV-300.	IV-350-TDIR	5.75%
<b>* DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee which is calculated after the DIR Customer Discount is applied (deducted) from the MSRP</b>				
<b>GIS RELATED SERVICES</b>				
<b>RELATED SERVICES</b>	<b>Detailed Service Description</b>		<b>Manufacturer's Part Number</b>	<b>DIR Customer Discount % off MSRP</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for Technical Subject Matter Specialist / Expert	GCS-47	20.75%
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for InVision Senior Architect	GCS-Z2	20.75%
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for Data Architect III	GCS-09	20.75%
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for InVision Delivery Lead	GCS-Z3	20.75%

APPENDIX C PRICING INDEX  
DIR-TSO-3397  
PENBAY SOLUTIONS, LLC

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Software Product Implementation	PenBay Solutions	Hourly Labor Rate for InVision Product Engineer	GCS-Z4	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for GIS Software/System Architect - Senior	GCS-25	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for InVision Delivery Specialist	GCS-Z5	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for Project Manager I	GCS-31	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for Database Analyst III	GCS-13	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for Quality Assurance Manager	GCS-34	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for Database Administrator	GCS-10	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for Software Developer II	GCS-36	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for InVision GIS Analyst / Programmer	GCS-Z6	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for Systems Engineer III	GCS-44	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for Systems Administrator I	GCS-40	<b>20.75%</b>
Software Product Implementation	PenBay Solutions	Hourly Labor Rate for GIS Analyst III	GCS-19	<b>20.75%</b>

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