

**Appendix C Pricing Index  
DIR-TSO-3459  
Sigma Surveillance, Inc. dba STS360**

<b>Manufacturer / Brand</b>	<b>DIR Customer Discount % off MSRP</b>
Aberdeen	17.0%
Aimetis	20.00%
Aiphone	40.00%
Alba Fiber Systems	15.00%
Altronix	43.00%
Alvarado	15.00%
American Dynamics	35.00%
American Fibertek	35.00%
APC	15.00%
Arecont	45.00%
Berktek	40.00%
Bosch	42.00%
CDM	10.00%
Chatsworth	28.00%
ClearSite	30.00%
ComNet	35.00%
Ditek	38.00%
Dortronics	32.00%
Dynalock	34.00%
Elo Touch	17.00%
Everfocus	43.50%
ExacQ	32.00%
FLIR	21.00%
Fluidmesh	15.00%
General Cable	28.00%
Geovision	34.00%
HauteSpot	12.00%
HID	42.00%
Hikvision	43.00%
Honeywell	35.00%
Illuminar	14.00%
Iomnis	6.00%
Keyscan	28.00%
Legrand	35.00%

Leviton	34.00%
Life Safety Power	28.00%
Louroe	23.00%
Lowell	20.00%
Microsemi	20.00%
Middle Atlantic	42.00%
Mirasys	12.00%
Mobotix	12.00%
Nitek	28.00%
Northern Video	20.00%
NVT	27.00%
OnSSI	20.00%
Pivotal Vision	20.00%
QNAP	5.00%
Raytec	10.00%
Rutherford Controls	42.00%
Salient	27.00%
Samsung	45.00%
Security Door Controls	40.00%
Sony	40.00%
Southern Folger	9.00%
Speco	48.00%
Sun Surveillance	24.00%
Toshiba	21.00%
TrippLite	38.00%
UCC	20.00%
UTC Interlogix	50.00%
Vicon (IQinvision)	29.00%
<b>Manufacturer / Brand</b>	<b>DIR Customer Discount % off MSRP</b>
Video Insight	30.00%
Vivotek	28.00%
Winsted	18.00%
STS360 Services	40.00%

**\*Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**