

Vendor Name: SpearMC Management Consulting, Inc.

Category	Title	Level	Pricing		
			Not-to-Exceed Rate (\$ per Hour)		
			Technology Type		
			Legacy	Core	Emerging
			NTE Rate	NTE Rate	NTE Rate
Applications	Programmer/ Developer Analyst	Developer Analyst 1	\$76.42	\$73.45	\$76.56
		Developer Analyst 2	\$81.63	\$85.98	\$96.52
		Developer Analyst 3	\$104.21	\$100.40	\$113.53
	Programmer/Developer	Developer 1	\$72.95	\$71.20	\$75.01
		Developer 2	\$86.84	\$83.75	\$94.26
		Developer 3	\$99.00	\$97.25	\$109.39
	Software Test Analyst	Software Test Analyst 1	\$60.79	\$65.28	\$71.39
		Software Test Analyst 2	\$65.88	\$71.07	\$82.57
		Software Test Analyst 3	\$76.46	\$81.99	\$96.43
	Technical Writer	Technical Writer 1	\$48.17	\$51.98	\$56.19
		Technical Writer 2	\$56.90	\$61.03	\$65.57
		Technical Writer 3	\$66.11	\$69.01	\$76.10
	Business Analyst	Business Analyst 1	\$64.68	\$70.15	\$76.40
		Business Analyst 2	\$85.10	\$87.06	\$90.01
		Business Analyst 3	\$105.94	\$105.94	\$106.02
	System Analyst	System Analyst 1	\$65.25	\$65.45	\$81.37
		System Analyst 2	\$75.77	\$87.03	\$95.50
		System Analyst 3	\$88.43	\$102.47	\$106.40
Data Management	Database Architect	Database Architect 1	\$79.58	\$76.68	\$83.38
		Database Architect 2	\$93.42	\$95.23	\$97.31
		Database Architect 3	\$121.58	\$130.26	\$130.26
	Data Warehouse Architect	Data Warehouse Architect 1	\$88.23	\$88.58	\$88.58
		Data Warehouse Architect 2	\$96.88	\$97.26	\$101.25
		Data Warehouse Architect 3	\$118.10	\$118.10	\$118.44
	Database Administrator	Database Administrator 1	\$78.16	\$80.16	\$86.63
		Database Administrator 2	\$83.04	\$93.61	\$101.54
		Database Administrator 3	\$102.47	\$116.37	\$118.72
Enterprise Architect	Enterprise Architect	Enterprise Architect 1	\$128.52	\$130.04	\$143.75
		Enterprise Architect 2	\$154.58	\$168.47	\$167.51
Project Management	Project Manager	Project Manager 1	\$84.93	\$96.73	\$105.63
		Project Manager 2	\$103.67	\$116.33	\$125.20
	Project Lead	Project Lead 1	\$80.84	\$87.16	\$94.07
		Project Lead 2	\$95.42	\$108.37	\$116.95
Telecom/Networking	Network Engineer	Network Engineer 1	\$77.02	\$88.58	\$99.07
		Network Engineer 2	\$94.21	\$113.31	\$123.18
	Network Administrator	Network Administrator 1	\$55.97	\$57.67	\$65.73
		Network Administrator 2	\$65.75	\$76.42	\$87.15
		Network Administrator 3	\$62.82	\$82.15	\$90.78
	Security	Security Analyst	Security Analyst 1	\$88.66	\$99.99
Security Analyst 2			\$100.51	\$113.22	\$126.76
Security Engineer		Security Engineer	\$105.78	\$119.46	\$135.03
Security Architect		Security Architect	\$128.25	\$161.97	\$161.97
Customer Technical Support	Technical Support	Technical Support 1	\$46.13	\$42.00	\$57.23
		Technical Support 2	\$56.73	\$58.71	\$66.58
		Technical Support 3	\$63.20	\$67.80	\$76.38
Information Technology Service Management (ITSM Operations)	Organizational Change Management/OCM Analyst	OCM Analyst 1	\$90.31	\$90.31	\$90.31
		OCM Analyst 2	\$119.84	\$119.84	\$119.84
IT Marketing					
Information Technology Training	IT End Users Trainer	End User Trainer 1	\$76.42	\$76.42	\$76.42
		End User Trainer 2	\$100.73	\$100.73	\$100.73
Information Technology Contract Management					