

**Appendix C Pricing Index  
DIR-TSO-3624  
Duke Communications, LLC**

<b>Brand</b>	<b>DIR Customer Discount % off MSRP *</b>
Vivotek	38.00%
EverFocus	42.00%
Altronix	42.00%
SmartVue	35.00%
Arecont Vision	40.00%
Identocard	35.00%
TRENDnet	20.00%
Safety Technology International, Inc.	30.00%
Minuteman Power Technologies	23.00%
AWID	30.00%
Aiphone	40.00%
CommScope	45.00%
NUUO	30.00%
Rasilient Systems	15.00%
Honeywell Security Group	35.00%
Alarm Controls	30.00%
<b>Services</b>	<b>DIR Customer Discount % off MSRP *</b>
Installation of access control and video surveillance systems, cabling-Level 1 regular rate	20.00%
Installation of access control and video surveillance systems, cabling-Level 2 regular hours	20.00%
Maintenance and support services for access control and video surveillance systems-Level 1 regular hours	20.00%
Maintenance and support services for access control and video surveillance systems-Level 2 regular hours	20.00%
Installation of access control and video surveillance systems, cabling-Level 1 overtime	20.00%
Installation of access control and video surveillance systems, cabling-Level 2 overtime	20.00%
Maintenance and support services for access control and video surveillance systems-Level 1 overtime	20.00%
Maintenance and support services for access control and video surveillance systems-Level 2 overtime	20.00%
Monthly Maintenance and Service Agreement	15.00%

\*Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.