

**Appendix C - Pricing Index
Duke Communications LLC
DIR-TSO-3704**

Cablings Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls						
0-150 Feet		\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls						
0-150 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls						
0-150 Feet		\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls						
0-150 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet		\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls						
0-150 Feet		\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet		\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls						
0-150 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet		\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls						
0-150 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet		\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet		\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
11-50 Pulls						

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Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report (cont'd).					
0-150 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
51-100 Pulls					
0-150 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
101-200 Pulls					
0-150 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
Over 200 Pulls					
0-150 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls					
0-150 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls					
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls					
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00

Cabling Services (price per pull) Labor and Materials		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet	\$182.50	\$182.50	\$182.50	\$182.50	\$182.50	\$182.50
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
11-50 Pulls						
0-150 Feet	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00
151-300 Feet	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
51-100 Pulls						
0-150 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
151-300 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
101-200 Pulls						
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
Over 200 Pulls						
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet	\$212.50	\$212.50	\$212.50	\$212.50	\$212.50	\$212.50
151-300 Feet	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00
11-50 Pulls						
0-150 Feet	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
151-300 Feet	\$205.00	\$205.00	\$205.00	\$205.00	\$205.00	\$205.00

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Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report (cont'd).					
51-100 Pulls					
0-150 Feet	\$197.50	\$197.50	\$197.50	\$197.50	\$197.50
151-300 Feet	\$197.50	\$197.50	\$197.50	\$197.50	\$197.50
101-200 Pulls					
0-150 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
Over 200 Pulls					
0-150 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$237.50	\$237.50	\$237.50	\$237.50	\$237.50
151-300 Feet	\$245.00	\$245.00	\$245.00	\$245.00	\$245.00
11-50 Pulls					
0-150 Feet	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
151-300 Feet	\$230.00	\$230.00	\$230.00	\$230.00	\$230.00
51-100 Pulls					
0-150 Feet	\$22.50	\$22.50	\$22.50	\$22.50	\$22.50
151-300 Feet	\$22.50	\$22.50	\$22.50	\$22.50	\$22.50
101-200 Pulls					
0-150 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.00
151-300 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.00
Over 200 Pulls					
0-150 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.00
151-300 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.00
Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode					
0-10 Pulls		6 strand			
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00
151-300 Feet	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
11-50 Pulls					
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00
151-300 Feet	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
51-100 Pulls					
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00
151-300 Feet	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
101-200 Pulls					
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00
151-300 Feet	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
Over 200 Pulls					
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00
151-300 Feet	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode					
0-10 Pulls		6 strand			
0-150 Feet	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00
151-300 Feet	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
11-50 Pulls					
0-150 Feet	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00
151-300 Feet	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00

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Duke Communications LLC
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Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode (cont'd)					
51-100 Pulls		6 strand			
0-150 Feet	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00
151-300 Feet	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
101-200 Pulls					
0-150 Feet	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00
151-300 Feet	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
Over 200 Pulls					
0-150 Feet	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00
151-300 Feet	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$182.50	\$182.50	\$182.50	\$182.50	\$182.50
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
11-50 Pulls					
0-150 Feet	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00
151-300 Feet	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
51-100 Pulls					
0-150 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
151-300 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
101-200 Pulls					
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
Over 200 Pulls					
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4
Cabling Technical Support (Standard hourly rate)	Standard	\$75.00	\$75.00	\$75.00	\$75.00
Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard	\$112.50	\$112.50	\$112.50	\$112.50
Cabling Project Manager (Standard hourly rate)	Standard	\$50.00	\$50.00	\$50.00	\$50.00
Cabling Systems Design (Standard hourly rate)	Standard	\$95.00	\$95.00	\$95.00	\$95.00
Cable Removal (Standard hourly rate)	Standard	\$55.00	\$55.00	\$55.00	\$55.00

PRODUCT			
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	DIR Customer Discount % off MSRP
Cabling Product Description			
Data Racks, Wire Management, Patch Panels	CommScope	Cable equipment, products, and supplies	30%