Cabling Services (price per pull)					
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report. 0-10 Pulls	_				
0-10 Pulls 0-150 Feet	¢07.50	¢07.50	¢07.50	¢07.50	07.50
151-300 Feet	\$87.50 \$95.00	\$87.50 \$95.00	\$87.50 \$95.00	\$87.50 \$95.00	\$87.50 \$95.00
11-50 Pulls	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
0-150 Feet	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls	\$80.00	Ψ00.00	Ψ00.00	Ψ00.00	Ψ00.00
0-150 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls	Ų, <u>2.00</u>	\$12.00	Ų. <u>2.00</u>	ψ. <u>2.00</u>	ψ. <u>Σ.</u> 100
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls	·	·			·
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
0-150 Feet	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls	470.70	4=0.50	470.50	A=0.=0	*== ==
0-150 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet 101-200 Pulls	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
0-150 Feet	* 05.00	#0F 00	005.00	#0F 00	#05.00
151-300 Feet	\$65.00 \$65.00	\$65.00 \$65.00	\$65.00 \$65.00	\$65.00 \$65.00	\$65.00 \$65.00
Over 200 Pulls	\$65.00	\$00.00	\$65.00	\$65.00	\$65.00
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	\$03.00	φυσ.υυ	φυσ.υυ	Ψ03.00	φ03.00
0-10 Pulls					
0-150 Feet	\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls	\$33.00	φου.σσ	ψ00.00	φοσ.σσ	φου.σο
0-150 Feet	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
151-300 Feet	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00
51-100 Pulls	ψ00.00	Ψ00.00	ψ00.00	φου.σο	Ψ00.00
0-150 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
151-300 Feet	\$72.50	\$72.50	\$72.50	\$72.50	\$72.50
101-200 Pulls	Ψ1 Z.30	Ψ12.50	ψ1 Z.30	Ψ1 2.30	Ψ12.50
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Over 200 Pulls	\$05.00	\$05.00	φ05.00	\$00.00	\$00.00
0-150 Feet	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
151-300 Feet					
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
o-10 Pulls					
0-10 Pulls 0-150 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
0-150 Feet 151-300 Feet	\$475.00	\$475.00		\$380.00 \$475.00	
	φ4 <i>1</i> 3.00	φ4/3.00	\$475.00	Ф415.00	\$475.00
11-50 Pulls					

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Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report	(cont'd).				
0-150 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
51-100 Pulls					
0-150 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
101-200 Pulls					
0-150 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
Over 200 Pulls					
0-150 Feet	\$380.00	\$380.00	\$380.00	\$380.00	\$380.00
151-300 Feet	\$475.00	\$475.00	\$475.00	\$475.00	\$475.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, t	ested and labeled including wall plate, j	jack and certification re	port.	•	
0-10 Pulls					
0-150 Feet	\$87.50	\$87.50	\$87.50	\$87.50	\$87.50
151-300 Feet	\$95.00	\$95.00	\$95.00	\$95.00	\$95.00
11-50 Pulls					
11 001 4110					
0-150 Feet	\$75.00	\$75.00	\$75.00	\$75.00	\$75.00
	\$75.00 \$80.00	\$75.00 \$80.00	\$75.00 \$80.00	\$75.00 \$80.00	
0-150 Feet					\$75.00 \$80.00
0-150 Feet 151-300 Feet					
0-150 Feet 151-300 Feet 51-100 Pulls	\$80.00	\$80.00	\$80.00	\$80.00	\$80.00 \$72.50
0-150 Feet 151-300 Feet 51-100 Pulls 0-150 Feet	\$80.00 \$72.50	\$80.00 \$72.50	\$80.00 \$72.50	\$80.00 \$72.50	\$80.00
0-150 Feet 151-300 Feet 51-100 Pulls 0-150 Feet 151-300 Feet	\$80.00 \$72.50	\$80.00 \$72.50	\$80.00 \$72.50	\$80.00 \$72.50	\$80.00 \$72.50 \$72.50
0-150 Feet 151-300 Feet 51-100 Pulls 0-150 Feet 151-300 Feet	\$80.00 \$72.50 \$72.50	\$80.00 \$72.50 \$72.50	\$80.00 \$72.50 \$72.50	\$80.00 \$72.50 \$72.50	\$80.00 \$72.50 \$72.50 \$65.00
0-150 Feet 151-300 Feet 51-100 Pulls 0-150 Feet 151-300 Feet 101-200 Pulls 0-150 Feet	\$80.00 \$72.50 \$72.50 \$65.00	\$80.00 \$72.50 \$72.50 \$65.00	\$80.00 \$72.50 \$72.50 \$65.00	\$80.00 \$72.50 \$72.50 \$65.00	\$80.00 \$72.50 \$72.50 \$65.00
0-150 Feet 151-300 Feet 51-100 Pulls 0-150 Feet 151-300 Feet 101-200 Pulls 0-150 Feet 151-300 Feet	\$80.00 \$72.50 \$72.50 \$65.00	\$80.00 \$72.50 \$72.50 \$65.00	\$80.00 \$72.50 \$72.50 \$65.00	\$80.00 \$72.50 \$72.50 \$65.00	\$80.00 \$72.50

Cabling Services (price per pull) Labor and Materials	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$182.50	\$182.50	\$182.50	\$182.50	\$182.50
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
11-50 Pulls					
0-150 Feet	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00
151-300 Feet	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
51-100 Pulls					
0-150 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
151-300 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
101-200 Pulls					
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
Over 200 Pulls					
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$212.50	\$212.50	\$212.50		\$212.50
151-300 Feet	\$220.00	\$220.00	\$220.00	\$220.00	\$220.00
11-50 Pulls					
0-150 Feet	\$200.00	\$200.00	\$200.00		\$200.00
151-300 Feet	\$205.00	\$205.00	\$205.00	\$205.00	\$205.00

Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification	n report (cont'd).				
51-100 Pulls					
0-150 Feet	\$197.50	\$197.50	\$197.50	\$197.50	\$197.5
151-300 Feet	\$197.50	\$197.50	\$197.50	\$197.50	\$197.5
101-200 Pulls					
0-150 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.0
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.0
Over 200 Pulls		,	,	,	
0-150 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.0
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.0
at 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification	n report.				
0-10 Pulls					
0-150 Feet	\$237.50	\$237.50	\$237.50	\$237.50	\$237.5
151-300 Feet	\$245.00	\$245.00	\$245.00	\$245.00	\$245.0
11-50 Pulls	\$2.10.00	Ψ2 10.00	ΨΕ 10.00	Ψ2 10.00	Ψ2 10.0
0-150 Feet	\$225.00	\$225.00	\$225.00	\$225.00	\$225.0
151-300 Feet	\$230.00	\$230.00	\$230.00	\$230.00	\$230.0
	\$230.00	φ230.00	\$230.00	\$230.00	\$230.0
51-100 Pulls	¢20.50	¢22.50	¢22 E0	¢22.50	¢20.5
0-150 Feet	\$22.50	\$22.50	\$22.50	\$22.50	\$22.5
151-300 Feet	\$22.50	\$22.50	\$22.50	\$22.50	\$22.5
101-200 Pulls	40.17.00	4045.00	2015.00	4015.00	4015
0-150 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.0
151-300 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.0
Over 200 Pulls					
0-150 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.0
151-300 Feet	\$215.00	\$215.00	\$215.00	\$215.00	\$215.0
iber Optic - installed, terminated, tested and labeled including wall plate, jack and certificatio	n report. CATEGORY: Single Mode				
0-10 Pulls	6 s	strand			
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.0
151-300 Feet	\$1,796.50	\$1,796,50	\$1,796.50	\$1.796.50	\$1,796.5
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.0
1-50 Pulls	, , , , , , , , , , , , , , , , , , ,	+ =,======	-	7=,=00:00	+=,====
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.0
151-300 Feet	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.5
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.0
51-100 Pulls	ΨΖ,230.00	ΨΖ,Ζ30.00	Ψ2,230.00	Ψ2,230.00	ΨΖ,Ζ30.0
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.0
151-300 Feet	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.5
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.0
101-200 Pulls	M4 500 00	Ø4 500 00	Ø4 500 0C	04 500 00	04.500.0
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.0
151-300 Feet	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.5
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.0
Over 200 Pulls					
0-150 Feet	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.00	\$1,569.0
151-300 Feet	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.50	\$1,796.5
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.0
ber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certif	fication report. CATEGORY: Multimode		•		
0-10 Pulls		strand			
0-150 Feet	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.0
		\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.0
151-300 Feet	\$1,753.00	φ1,733.00I	Ψ1,700.001	Ψ1,100.001	Φ1,/33.0
151-300 Feet		, ,	, ,		
151-300 Feet 300+ Feet	\$1,753.00 \$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	
151-300 Feet 300+ Feet 11-50 Pulls	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.0
151-300 Feet 300+ Feet 11-50 Pulls 0-150 Feet	\$2,250.00 \$1,465.00	\$2,250.00 \$1,465.00	\$2,250.00 \$1,465.00	\$2,250.00 \$1,465.00	\$2,250.0 \$1,465.0
151-300 Feet 300+ Feet 11-50 Pulls	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.0

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Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CA	ATEGORY: Multimode (cont'd)				
51-100 Pulls		6 strand			
0-150 Feet	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00
151-300 Feet	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
101-200 Pulls					
0-150 Feet	\$1,465.00		\$1,465.00	\$1,465.00	\$1,465.00
151-300 Feet	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
Over 200 Pulls					
0-150 Feet	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00	\$1,465.00
151-300 Feet	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00	\$1,753.00
300+ Feet	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00	\$2,250.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested	and labeled including wall plate,	jack and certification re	port.	•	
0-10 Pulls					
0-150 Feet	\$182.50	\$182.50	\$182.50	\$182.50	\$182.50
151-300 Feet	\$190.00	\$190.00	\$190.00	\$190.00	\$190.00
11-50 Pulls					
0-150 Feet	\$170.00	\$170.00	\$170.00	\$170.00	\$170.00
151-300 Feet	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
51-100 Pulls	·	·	·		·
0-150 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
151-300 Feet	\$167.50	\$167.50	\$167.50	\$167.50	\$167.50
101-200 Pulls					
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00		\$160.00	\$160.00	\$160.00
Over 200 Pulls			,	,	,
0-150 Feet	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
151-300 Feet	\$160.00		\$160.00	\$160.00	\$160.00

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4
Cabling Technical Support (Standard hourly rate)	Standard	\$75.00	\$75.00	\$75.00	\$75.00
Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard	\$112.50	\$112.50	\$112.50	\$112.50
Cabling Project Manager (Standard hourly rate)	Standard	\$50.00	\$50.00	\$50.00	\$50.00
Cabling Systems Design (Standard hourly rate)	Standard	\$95.00	\$95.00	\$95.00	\$95.00
Cable Removal (Standard hourly rate)	Standard	\$55.00	\$55.00	\$55.00	\$55.00

PRODUCT				
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description		DIR Customer Discount % off MSRP
Cabling Product Description				
Data Racks, Wire Management, Patch Panels	CommScope	Cable equipment, pr	oducts, and supplies	30%