

Park Contractors, Inc.
Appendix C Pricing Index

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$117.00	\$117.00	\$117.00	\$117.00	\$117.00
151-300 Feet	\$136.50	\$136.50	\$136.50	\$136.50	\$136.50
11-50 Pulls					
0-150 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
151-300 Feet	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
51-100 Pulls					
0-150 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
151-300 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
101-200 Pulls					
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75
151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
Over 200 Pulls					
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75
151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$117.00	\$117.00	\$117.00	\$117.00	\$117.00
151-300 Feet	\$136.50	\$136.50	\$136.50	\$136.50	\$136.50
11-50 Pulls					
0-150 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
151-300 Feet	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
51-100 Pulls					
0-150 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
151-300 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
101-200 Pulls					
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75
151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
Over 200 Pulls					
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75
151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50

Cabling Services (per pull) - Labor Only Price Sheet

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 6a cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$117.00	\$117.00	\$117.00	\$117.00	\$117.00
151-300 Feet	\$136.50	\$136.50	\$136.50	\$136.50	\$136.50
11-50 Pulls					
0-150 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
151-300 Feet	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
51-100 Pulls					
0-150 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
151-300 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
101-200 Pulls					
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75

151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
Over 200 Pulls					
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75
151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$117.00	\$117.00	\$117.00	\$117.00	\$117.00
151-300 Feet	\$136.50	\$136.50	\$136.50	\$136.50	\$136.50
11-50 Pulls					
0-150 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
151-300 Feet	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
51-100 Pulls					
0-150 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
151-300 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
101-200 Pulls					
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75
151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
Over 200 Pulls					
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75
151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$117.00	\$117.00	\$117.00	\$117.00	\$117.00
151-300 Feet	\$136.50	\$136.50	\$136.50	\$136.50	\$136.50
11-50 Pulls					
0-150 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
151-300 Feet	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
51-100 Pulls					
0-150 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
151-300 Feet	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
101-200 Pulls	\$78.00	\$78.00	\$78.00	\$78.00	\$78.00
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75
151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50
Over 200 Pulls					
0-150 Feet	\$48.75	\$48.75	\$48.75	\$48.75	\$48.75
151-300 Feet	\$58.50	\$58.50	\$58.50	\$58.50	\$58.50

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Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$172.42	\$172.42	\$172.42	\$172.42	\$172.42
151-300 Feet		\$223.42	\$223.42	\$223.42	\$223.42	\$223.42
11-50 Pulls						
0-150 Feet		\$133.42	\$133.42	\$133.42	\$133.42	\$133.42
151-300 Feet		\$184.42	\$184.42	\$184.42	\$184.42	\$184.42
51-100 Pulls						
0-150 Feet		\$113.92	\$113.92	\$113.92	\$113.92	\$113.92
151-300 Feet		\$164.92	\$164.92	\$164.92	\$164.92	\$164.92
101-200 Pulls						
0-150 Feet		\$104.17	\$104.17	\$104.17	\$104.17	\$104.17
151-300 Feet		\$145.42	\$145.42	\$145.42	\$145.42	\$145.42
Over 200 Pulls						
0-150 Feet		\$104.17	\$104.17	\$104.17	\$104.17	\$104.17
151-300 Feet		\$145.42	\$145.42	\$145.42	\$145.42	\$145.42
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$197.87	\$197.87	\$197.87	\$197.87	\$197.87
151-300 Feet		\$268.37	\$268.37	\$268.37	\$268.37	\$268.37
11-50 Pulls						
0-150 Feet		\$158.87	\$158.87	\$158.87	\$158.87	\$158.87
151-300 Feet		\$229.37	\$229.37	\$229.37	\$229.37	\$229.37
51-100 Pulls						
0-150 Feet		\$139.37	\$139.37	\$139.37	\$139.37	\$139.37
151-300 Feet		\$209.87	\$209.87	\$209.87	\$209.87	\$209.87
101-200 Pulls						
0-150 Feet		\$129.62	\$129.62	\$129.62	\$129.62	\$129.62
151-300 Feet		\$190.37	\$190.37	\$190.37	\$190.37	\$190.37
Over 200 Pulls						
0-150 Feet		\$129.62	\$129.62	\$129.62	\$129.62	\$129.62
151-300 Feet		\$190.37	\$190.37	\$190.37	\$190.37	\$190.37

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 6a cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$294.42	\$294.42	\$294.42	\$294.42	\$294.42
151-300 Feet		\$448.92	\$448.92	\$448.92	\$448.92	\$448.92
11-50 Pulls						
0-150 Feet		\$255.42	\$255.42	\$255.42	\$255.42	\$255.42
151-300 Feet		\$409.92	\$409.92	\$409.92	\$409.92	\$409.92
51-100 Pulls						
0-150 Feet		\$235.92	\$235.92	\$235.92	\$235.92	\$235.92
151-300 Feet		\$390.42	\$390.42	\$390.42	\$390.42	\$390.42
101-200 Pulls						
0-150 Feet		\$226.17	\$226.17	\$226.17	\$226.17	\$226.17
151-300 Feet		\$370.92	\$370.92	\$370.92	\$370.92	\$370.92
Over 200 Pulls						
0-150 Feet		\$226.17	\$226.17	\$226.17	\$226.17	\$226.17
151-300 Feet		\$370.92	\$370.92	\$370.92	\$370.92	\$370.92
Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode- 2-strand						
0-10 Pulls						
0-150 Feet		\$226.12	\$226.12	\$226.12	\$226.12	\$226.12
151-300 Feet		\$287.62	\$287.62	\$287.62	\$287.62	\$287.62
300 Feet	1.45/ft		1.45/ft		1.45/ft	
11-50 Pulls						
0-150 Feet		\$187.12	\$187.12	\$187.12	\$187.12	\$187.12
151-300 Feet		\$248.62	\$248.62	\$248.62	\$248.62	\$248.62

300 Feet	1.45/ft	1.45/ft	1.45/ft	1.45/ft	1.45/ft
51-100 Pulls					
0-150 Feet	\$167.62	\$167.62	\$167.62	\$167.62	\$167.62
151-300 Feet	\$209.62	\$209.62	\$209.62	\$209.62	\$209.62
300 Feet	1.45/ft	1.45/ft	1.45/ft	1.45/ft	1.45/ft
101-200 Pulls					
0-150 Feet	\$157.87	\$157.87	\$157.87	\$157.87	\$157.87
151-300 Feet	\$199.87	\$199.87	\$199.87	\$199.87	\$199.87
300 Feet	1.45/ft	1.45/ft	1.45/ft	1.45/ft	1.45/ft
Over 200 Pulls					
0-150 Feet	\$157.87	\$157.87	\$157.87	\$157.87	\$157.87
151-300 Feet	\$199.87	\$199.87	\$199.87	\$199.87	\$199.87
300 Feet	1.45/ft	1.45/ft	1.45/ft	1.45/ft	1.45/ft

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode 62.5-2 strand						
0-10 Pulls						
0-150 Feet	\$253.51	\$253.51	\$253.51	\$253.51	\$253.51	\$253.51
151-300 Feet	\$351.01	\$351.01	\$351.01	\$351.01	\$351.01	\$351.01
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft
11-50 Pulls						
0-150 Feet	\$214.51	\$214.51	\$214.51	\$214.51	\$214.51	\$214.51
151-300 Feet	\$312.01	\$312.01	\$312.01	\$312.01	\$312.01	\$312.01
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft
51-100 Pulls						
0-150 Feet	\$195.01	\$195.01	\$195.01	\$195.01	\$195.01	\$195.01
151-300 Feet	\$292.51	\$292.51	\$292.51	\$292.51	\$292.51	\$292.51
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft
101-200 Pulls						
0-150 Feet	\$185.26	\$185.26	\$185.26	\$185.26	\$185.26	\$185.26
151-300 Feet	\$273.01	\$273.01	\$273.01	\$273.01	\$273.01	\$273.01
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft
Over 200 Pulls						
0-150 Feet	\$185.26	\$185.26	\$185.26	\$185.26	\$185.26	\$185.26
151-300 Feet	\$273.01	\$273.01	\$273.01	\$273.01	\$273.01	\$273.01
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode 50mic- 2 strand						
0-10 Pulls						
0-150 Feet	\$253.51	\$253.51	\$253.51	\$253.51	\$253.51	\$253.51
151-300 Feet	\$351.01	\$351.01	\$351.01	\$351.01	\$351.01	\$351.01
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft
11-50 Pulls						
0-150 Feet	\$214.51	\$214.51	\$214.51	\$214.51	\$214.51	\$214.51
151-300 Feet	\$312.01	\$312.01	\$312.01	\$312.01	\$312.01	\$312.01
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft
51-100 Pulls						
0-150 Feet	\$195.01	\$195.01	\$195.01	\$195.01	\$195.01	\$195.01
151-300 Feet	\$292.51	\$292.51	\$292.51	\$292.51	\$292.51	\$292.51
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft
101-200 Pulls						
0-150 Feet	\$185.26	\$185.26	\$185.26	\$185.26	\$185.26	\$185.26
151-300 Feet	\$273.01	\$273.01	\$273.01	\$273.01	\$273.01	\$273.01
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft
Over 200 Pulls						
0-150 Feet	\$185.26	\$185.26	\$185.26	\$185.26	\$185.26	\$185.26
151-300 Feet	\$273.01	\$273.01	\$273.01	\$273.01	\$273.01	\$273.01
300 Feet	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft	1.50/ft

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet	\$204.22	\$204.22	\$204.22	\$204.22	\$204.22	\$204.22

Cabling - Labor and Materials

151-300 Feet	\$286.72	\$286.72	\$286.72	\$286.72	\$286.72
11-50 Pulls					
0-150 Feet	\$165.22	\$165.22	\$165.22	\$165.22	\$165.22
151-300 Feet	\$247.72	\$247.72	\$247.72	\$247.72	\$247.72
51-100 Pulls					
0-150 Feet	\$145.72	\$145.72	\$145.72	\$145.72	\$145.72
151-300 Feet	\$228.22	\$228.22	\$228.22	\$228.22	\$228.22
101-200 Pulls					
0-150 Feet	\$135.97	\$135.97	\$135.97	\$135.97	\$135.97
151-300 Feet	\$208.72	\$208.72	\$208.72	\$208.72	\$208.72
Over 200 Pulls					
0-150 Feet	\$135.97	\$135.97	\$135.97	\$135.97	\$135.97
151-300 Feet	\$208.72	\$208.72	\$208.72	\$208.72	\$208.72

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Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cabling Technical Support	Standard	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00
Cabling Technical Support (Nights, weekend, holiday rate)	Non-standard	\$43.00	\$43.00	\$43.00	\$43.00	\$43.00
Cabling Project Manager	Standard	\$42.50	\$42.50	\$42.50	\$42.50	\$42.50
Cabling Project Manager	Non-standard	\$47.50	\$47.50	\$47.50	\$47.50	\$47.50
Cabling Systems Design	Standard	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
Cabling Systems Design	Non-standard	\$55.00	\$55.00	\$55.00	\$55.00	\$55.00
Cable Removal	Standard	\$34.00	\$34.00	\$34.00	\$34.00	\$34.00
Cable Removal	Non-standard	\$39.00	\$39.00	\$39.00	\$39.00	\$39.00
Ariel cable construction	Standard	\$2.50	\$2.50	\$2.50	\$2.50	\$2.50
Ariel cable construction	Non-standard	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00
Trenching/ Excavation	Standard	\$12.00	\$12.00	\$12.00	\$12.00	\$12.00
Trenching/ Excavation	Non-standard	\$14.00	\$14.00	\$14.00	\$14.00	\$14.00
Underground Boring	Standard	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00
Underground Boring	Non-standard	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00
Fiber Splicing	Standard	\$34.00	\$34.00	\$34.00	\$34.00	\$34.00
Fiber Splicing	Non-standard	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00
Conduit Installation- emt/pvc	Standard	\$40.00	\$40.00	\$40.00	\$40.00	\$40.00
Conduit Installation- emt/pvc	Non-standard	\$43.00	\$43.00	\$43.00	\$43.00	\$43.00
Bucket truck rental	Standard	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00
Bucket truck rental	Non-standard	\$200.00	\$200.00	\$200.00	\$200.00	\$200.00

Cabling Services Pricing

Trencher Rental	Standard	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00
Trencher Rental	Non-standard	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00
Fiber Technician	Standard	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00
Fiber Technician	Non-standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00

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PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description (Sample List)							
	Superior /Essex		All			30.00%	
	Mohawk		All			20.00%	\$0.00
	Berk-tek		All			20.00%	\$0.00
	Belden		All			15.00%	\$0.00
	General cable		All			40.00%	
	Leviton		All			25.00%	
	Panduit		All			20.00%	
	B-line		All			25.00%	\$0.00
							0
	Tyton Hellerman		All			10.00%	\$0.00
	Chatswoth Products		All			25.00%	\$0.00
	Corning		All			20.00%	\$0.00
							0
	Erico		All			20.00%	\$0.00
	Quiktron		All			15.00%	\$0.00
	Premier Conduit		All			35.00%	\$0.00
	Commscope		All			20.00%	\$0.00
							0
	Bridgeport		All			30.00%	\$0.00
	3m		All			15.00%	\$0.00
							0
	T&B		All			35.00%	\$0.00
	Cantex		All			10.00%	\$0.00
	Hoffman		All			10.00%	\$0.00
	Middle Atlantic		All			20.00%	\$0.00
	Ortronics		All			20.00%	\$0.00
	Power control Systems		All			35.00%	\$0.00
	Siemon		All			20.00%	\$0.00
	STI		All			20.00%	\$0.00
	Tappan		All			20.00%	\$0.00
Cabling Product Description (list additional products)							
	Velcro USA		All			10.00%	\$0.00
	Altronics		All			10.00%	\$0.00
	Cablofil		All			20.00%	\$0.00
	Calrad		All			5.00%	\$0.00
	Circa		All			25.00%	\$0.00
	Omni		All			10.00%	\$0.00