

RC Data Communications, LLC
Appendix C Pricing Index

| Cabling Services (price per pull) | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|--|---------|----------|----------|---------|---------|
| Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report. | | | | | |
| 0-10 Pulls | | | | | |
| 0-150 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 151-300 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 11-50 Pulls | | | | | |
| 0-150 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 151-300 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 51-100 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 101-200 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| Over 200 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |
| Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report. | | | | | |
| 0-10 Pulls | | | | | |
| 0-150 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 151-300 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 11-50 Pulls | | | | | |
| 0-150 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 151-300 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 51-100 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 101-200 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| Over 200 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |

Cabling Services (per pull) - Labor Only Price Sheet

| Cabling Services (price per pull) | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|---|---------|----------|----------|---------|---------|
| Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report. | | | | | |
| 0-10 Pulls | | | | | |
| 0-150 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 151-300 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 11-50 Pulls | | | | | |
| 0-150 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 151-300 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 51-100 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 101-200 Pulls | | | | | |

Cabling - Labor Only

| | | | | | |
|--|---------|----------|----------|---------|---------|
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| Over 200 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |
| Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. | | | | | |
| 0-10 Pulls | | | | | |
| 0-150 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 151-300 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 11-50 Pulls | | | | | |
| 0-150 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 151-300 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 51-100 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 101-200 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| Over 200 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |
| Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report. | | | | | |
| 0-10 Pulls | | | | | |
| 0-150 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 151-300 Feet | \$80.00 | \$160.00 | \$160.00 | \$80.00 | \$80.00 |
| 11-50 Pulls | | | | | |
| 0-150 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 151-300 Feet | \$50.00 | \$100.00 | \$100.00 | \$60.00 | \$60.00 |
| 51-100 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$50.00 | \$50.00 |
| 101-200 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$45.00 | \$45.00 |
| Over 200 Pulls | | | | | |
| 0-150 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |
| 151-300 Feet | \$40.00 | \$80.00 | \$80.00 | \$40.00 | \$40.00 |

RC Data Communiations, LLC
Appendix C Pricing Index

| Cabling Services (price per pull) | | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|--|--|----------|----------|----------|----------|----------|
| Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report. | | | | | | |
| 0-10 Pulls | | | | | | |
| 0-150 Feet | | \$135.00 | \$235.00 | \$235.00 | \$135.00 | \$135.00 |
| 151-300 Feet | | \$165.00 | \$265.00 | \$265.00 | \$165.00 | \$165.00 |
| 11-50 Pulls | | | | | | |
| 0-150 Feet | | \$105.00 | \$205.00 | \$205.00 | \$105.00 | \$105.00 |
| 151-300 Feet | | \$142.00 | \$242.00 | \$242.00 | \$142.00 | \$142.00 |
| 51-100 Pulls | | | | | | |
| 0-150 Feet | | \$90.00 | \$190.00 | \$190.00 | \$90.00 | \$90.00 |
| 151-300 Feet | | \$120.00 | \$220.00 | \$220.00 | \$120.00 | \$120.00 |
| 101-200 Pulls | | | | | | |
| 0-150 Feet | | \$90.00 | \$190.00 | \$190.00 | \$90.00 | \$90.00 |
| 151-300 Feet | | \$120.00 | \$220.00 | \$220.00 | \$120.00 | \$120.00 |
| Over 200 Pulls | | | | | | |
| 0-150 Feet | | \$90.00 | \$190.00 | \$190.00 | \$90.00 | \$90.00 |
| 151-300 Feet | | \$120.00 | \$220.00 | \$220.00 | \$120.00 | \$120.00 |
| Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report. | | | | | | |
| 0-10 Pulls | | | | | | |
| 0-150 Feet | | \$157.00 | \$257.00 | \$257.00 | \$157.00 | \$157.00 |
| 151-300 Feet | | \$207.00 | \$307.00 | \$307.00 | \$207.00 | \$207.00 |
| 11-50 Pulls | | | | | | |
| 0-150 Feet | | \$127.00 | \$227.00 | \$227.00 | \$127.00 | \$127.00 |
| 151-300 Feet | | \$177.00 | \$277.00 | \$277.00 | \$177.00 | \$177.00 |
| 51-100 Pulls | | | | | | |
| 0-150 Feet | | \$113.00 | \$213.00 | \$213.00 | \$113.00 | \$113.00 |
| 151-300 Feet | | \$163.00 | \$263.00 | \$263.00 | \$163.00 | \$163.00 |
| 101-200 Pulls | | | | | | |
| 0-150 Feet | | \$113.00 | \$213.00 | \$213.00 | \$113.00 | \$113.00 |
| 151-300 Feet | | \$163.00 | \$263.00 | \$263.00 | \$163.00 | \$163.00 |
| Over 200 Pulls | | | | | | |
| 0-150 Feet | | \$113.00 | \$213.00 | \$213.00 | \$113.00 | \$113.00 |
| 151-300 Feet | | \$163.00 | \$263.00 | \$263.00 | \$163.00 | \$163.00 |

| Cabling Services (price per pull) | | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|---|--|----------|----------|----------|----------|----------|
| Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report. | | | | | | |
| 0-10 Pulls | | | | | | |
| 0-150 Feet | | \$221.00 | \$321.00 | \$321.00 | \$221.00 | \$221.00 |
| 151-300 Feet | | \$324.00 | \$424.00 | \$424.00 | \$324.00 | \$324.00 |
| 11-50 Pulls | | | | | | |
| 0-150 Feet | | \$186.00 | \$286.00 | \$286.00 | \$186.00 | \$186.00 |
| 151-300 Feet | | \$296.00 | \$396.00 | \$396.00 | \$296.00 | \$296.00 |
| 51-100 Pulls | | | | | | |
| 0-150 Feet | | \$176.00 | \$276.00 | \$276.00 | \$176.00 | \$176.00 |
| 151-300 Feet | | \$287.00 | \$387.00 | \$387.00 | \$287.00 | \$287.00 |
| 101-200 Pulls | | | | | | |
| 0-150 Feet | | \$173.00 | \$273.00 | \$273.00 | \$173.00 | \$173.00 |
| 151-300 Feet | | \$283.00 | \$383.00 | \$383.00 | \$283.00 | \$283.00 |
| Over 200 Pulls | | | | | | |
| 0-150 Feet | | \$173.00 | \$273.00 | \$273.00 | \$173.00 | \$173.00 |
| 151-300 Feet | | \$283.00 | \$383.00 | \$383.00 | \$283.00 | \$283.00 |
| Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode | | | | | | |
| 0-10 Pulls | | | | | | |
| 0-150 Feet | | \$160.00 | \$260.00 | \$260.00 | \$160.00 | \$160.00 |
| 151-300 Feet | | \$208.00 | \$308.00 | \$308.00 | \$208.00 | \$208.00 |
| 300+ Feet | | | | | | |
| 11-50 Pulls | | | | | | |
| 0-150 Feet | | \$130.00 | \$230.00 | \$230.00 | \$130.00 | \$130.00 |
| 151-300 Feet | | \$178.00 | \$278.00 | \$278.00 | \$178.00 | \$178.00 |
| 300+ Feet | | | | | | |
| 51-100 Pulls | | | | | | |
| 0-150 Feet | | \$115.00 | \$215.00 | \$215.00 | \$115.00 | \$115.00 |
| 151-300 Feet | | \$163.00 | \$263.00 | \$263.00 | \$163.00 | \$163.00 |
| 300+ Feet | | | | | | |
| 101-200 Pulls | | | | | | |
| 0-150 Feet | | \$115.00 | \$215.00 | \$215.00 | \$115.00 | \$115.00 |
| 151-300 Feet | | \$163.00 | \$263.00 | \$263.00 | \$163.00 | \$163.00 |
| 300+ Feet | | | | | | |
| Over 200 Pulls | | | | | | |
| 0-150 Feet | | \$115.00 | \$215.00 | \$215.00 | \$115.00 | \$115.00 |
| 151-300 Feet | | \$163.00 | \$263.00 | \$263.00 | \$163.00 | \$163.00 |
| 300+ Feet | | | | | | |

| Cabling Services (price per pull) | | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|---|--|----------|----------|----------|----------|----------|
| Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode | | | | | | |
| 0-10 Pulls | | | | | | |
| 0-150 Feet | | \$160.00 | \$260.00 | \$260.00 | \$160.00 | \$160.00 |
| 151-300 Feet | | \$208.00 | \$308.00 | \$308.00 | \$208.00 | \$208.00 |
| 300+ Feet | | | | | | |
| 11-50 Pulls | | | | | | |
| 0-150 Feet | | \$130.00 | \$230.00 | \$230.00 | \$130.00 | \$130.00 |
| 151-300 Feet | | \$178.00 | \$278.00 | \$278.00 | \$178.00 | \$178.00 |
| 300+ Feet | | | | | | |
| 51-100 Pulls | | | | | | |
| 0-150 Feet | | \$115.00 | \$215.00 | \$215.00 | \$115.00 | \$115.00 |
| 151-300 Feet | | \$163.00 | \$263.00 | \$263.00 | \$163.00 | \$163.00 |
| 300+ Feet | | | | | | |
| 101-200 Pulls | | | | | | |
| 0-150 Feet | | \$115.00 | \$215.00 | \$215.00 | \$115.00 | \$115.00 |
| 151-300 Feet | | \$163.00 | \$263.00 | \$263.00 | \$163.00 | \$163.00 |
| 300+ Feet | | | | | | |
| Over 200 Pulls | | | | | | |
| 0-150 Feet | | \$115.00 | \$215.00 | \$215.00 | \$115.00 | \$115.00 |
| 151-300 Feet | | \$163.00 | \$263.00 | \$263.00 | \$163.00 | \$163.00 |
| 300+ Feet | | | | | | |

| Cabling Services (price per pull) | | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|--|--|----------|----------|----------|----------|----------|
| Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report. | | | | | | |
| 0-10 Pulls | | | | | | |
| 0-150 Feet | | \$146.00 | \$246.00 | \$246.00 | \$146.00 | \$146.00 |
| 151-300 Feet | | \$187.00 | \$287.00 | \$287.00 | \$187.00 | \$187.00 |
| 11-50 Pulls | | | | | | |
| 0-150 Feet | | \$116.00 | \$216.00 | \$216.00 | \$116.00 | \$116.00 |
| 151-300 Feet | | \$157.00 | \$257.00 | \$257.00 | \$157.00 | \$157.00 |
| 51-100 Pulls | | | | | | |
| 0-150 Feet | | \$101.00 | \$201.00 | \$201.00 | \$101.00 | \$101.00 |
| 151-300 Feet | | \$141.00 | \$241.00 | \$241.00 | \$141.00 | \$141.00 |
| 101-200 Pulls | | | | | | |
| 0-150 Feet | | \$101.00 | \$201.00 | \$201.00 | \$101.00 | \$101.00 |
| 151-300 Feet | | \$141.00 | \$241.00 | \$241.00 | \$141.00 | \$141.00 |
| Over 200 Pulls | | | | | | |
| 0-150 Feet | | \$101.00 | \$201.00 | \$201.00 | \$101.00 | \$101.00 |
| 151-300 Feet | | \$141.00 | \$241.00 | \$241.00 | \$141.00 | \$141.00 |

**RC Data Communiations, LLC
Appendix C Pricing Index**

| Cabling Services | Service Rate Type | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|---|--------------------------|---------------|---------------|---------------|---------------|---------------|
| Standard Rates Normal Business Hours | | | | | | |
| Cabling Technical Support (hourly rate) | Standard | \$32.00 | \$32.00 | \$32.00 | \$32.00 | \$32.00 |
| Cabling Systems Design (hourly rate) | Standard | \$65.00 | \$65.00 | \$65.00 | \$65.00 | \$65.00 |
| Cabling Project Manager (hourly rate) | Standard | \$45.00 | \$45.00 | \$45.00 | \$45.00 | \$45.00 |
| Cabling Installer Lead Technician (hourly rate) | Standard | \$32.00 | \$32.00 | \$32.00 | \$32.00 | \$32.00 |
| Cabling Installer (hourly rate) | Standard | \$28.00 | \$28.00 | \$28.00 | \$28.00 | \$28.00 |
| Cabling Copper Splicing Lead Technician (hourly rate) | Standard | \$65.00 | \$65.00 | \$65.00 | \$65.00 | \$65.00 |
| Cabling Fiber Optic Lead Technician (hourly rate) | Standard | \$65.00 | \$65.00 | \$65.00 | \$65.00 | \$65.00 |
| Cabling Fiber Optic Installer (hourly rate) | Standard | \$35.00 | \$35.00 | \$35.00 | \$35.00 | \$35.00 |
| Cabling Aerial Technician (hourly rate) | Standard | \$55.00 | \$55.00 | \$55.00 | \$55.00 | \$55.00 |
| Cabling OSP PVC Duct Bank Technician (hourly rate) | Standard | \$65.00 | \$65.00 | \$65.00 | \$65.00 | \$65.00 |
| Cabling Metal Conduit Installation Technician (hourly rate) | Standard | \$45.00 | \$45.00 | \$45.00 | \$45.00 | \$45.00 |
| Device Installation Technician (hourly rate) | Standard | \$32.00 | \$32.00 | \$32.00 | \$32.00 | \$32.00 |
| Cable Removal | Standard | \$28.00 | \$28.00 | \$28.00 | \$28.00 | \$28.00 |
| Office equipment and furniture reconfigurations | Standard | \$32.00 | \$32.00 | \$32.00 | \$32.00 | \$32.00 |

Cabling Services Pricing

| OVERTIME RATES AFTER BUSINESS HOURS | Service Rate Type | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|---|--------------------------|---------------|---------------|---------------|---------------|---------------|
| Cabling Technical Support (hourly rate) | Non-Standard | \$48.00 | \$48.00 | \$48.00 | \$48.00 | \$48.00 |
| Cabling Systems Design (hourly rate) | Non-Standard | \$97.50 | \$97.50 | \$97.50 | \$97.50 | \$97.50 |
| Cabling Project Manager (hourly rate) | Non-Standard | \$67.50 | \$67.50 | \$67.50 | \$67.50 | \$67.50 |
| Cabling Installer Lead Technician (hourly rate) | Non-Standard | \$48.00 | \$48.00 | \$48.00 | \$48.00 | \$48.00 |
| Cabling Installer (hourly rate) | Non-Standard | \$42.00 | \$42.00 | \$42.00 | \$42.00 | \$42.00 |
| Cabling Copper Splicing Lead Technician (hourly rate) | Non-Standard | \$97.50 | \$97.50 | \$97.50 | \$97.50 | \$97.50 |
| Cabling Fiber Optic Lead Technician (hourly rate) | Non-Standard | \$97.50 | \$97.50 | \$97.50 | \$97.50 | \$97.50 |
| Cabling Fiber Optic Installer (hourly rate) | Non-Standard | \$52.50 | \$52.50 | \$52.50 | \$52.50 | \$52.50 |
| Cabling Aerial Technician (hourly rate) | Non-Standard | \$82.50 | \$82.50 | \$82.50 | \$82.50 | \$82.50 |
| Cabling OSP PVC Duct Bank Technician (hourly rate) | Non-Standard | \$97.50 | \$97.50 | \$97.50 | \$97.50 | \$97.50 |
| Cabling Metal Conduit Installation Technician (hourly rate) | Non-Standard | \$67.50 | \$67.50 | \$67.50 | \$67.50 | \$67.50 |
| Device Installation Technician (hourly rate) | Non-Standard | \$48.00 | \$48.00 | \$48.00 | \$48.00 | \$48.00 |
| Cable Removal | Non-Standard | \$42.00 | \$42.00 | \$42.00 | \$42.00 | \$42.00 |
| Office equipment and furniture reconfigurations | Non-Standard | \$48.00 | \$48.00 | \$48.00 | \$48.00 | \$48.00 |

RC Data Communications, LLC
Appendix C Pricing Index

| PRODUCT | | | | | | | |
|------------------------------------|----------------------|--------------------------------------|----------------------------|---|-----------|----------------------------------|----------------------|
| CATEGORY / DESCRIPTION | Manufacturer / Brand | Product Description | Manufacturer's Part Number | Manufacturer or Authorized Reseller (M/R) | MSRP | DIR Customer Discount % off MSRP | DIR Customer Price * |
| Cabling Product Description | | | | | | | |
| Wire management | CPI | 19" Data Rack - Incl rack screws | 55053-703 | | \$ 161.00 | 15.00% | \$137.88 |
| | CPI | Ladder Rack-Including installation | 10250-712 11421-712 | | \$ 143.00 | 15.00% | \$122.46 |
| | WBT | Ladder/Wire Tray - including | | | \$ 155.00 | 20.00% | \$124.93 |
| | Panduit | Horizontal Rack Mount-3.5" | WMP1E | | \$ 73.57 | 25.00% | \$55.59 |
| | Panduit | Horizontal Rack Mount-1.75" | WMPSE | | \$ 62.53 | 25.00% | \$47.25 |
| | Panduit | Vertical-Dual Sided Rack Mount | PRV6 | | \$ 586.33 | 25.00% | \$443.05 |
| | Panduit | Vertical Wire Manager Door | PRD6 | | \$ 260.21 | 25.00% | \$196.62 |
| | Panduit | Vertical Dual Sided Rack Mount | PRV8 | | \$ 655.58 | 25.00% | \$495.37 |
| | Panduit | Vertical Wire Manager Door | PRD8 | | \$ 288.29 | 25.00% | \$217.84 |
| | Panduit | | | | | | |
| Patch Panels | | | | | | | |
| | Panduit | 24 Port Cat 5e - 110 punch down | DP245E88TGY | | \$ 215.35 | 20.00% | \$173.57 |
| | Panduit | 48 port Cat 5e - 110 punch down | DP485E88TGY | | \$ 430.16 | 20.00% | \$346.71 |
| | Panduit | 24 Port Cat 6 - 110 punch down | DP24688TGY | | \$ 296.01 | 20.00% | \$238.58 |
| | Panduit | 48 port Cat 6 - 110 punch down | DP48688TGY | | \$ 638.60 | 20.00% | \$514.71 |
| | Panduit | 24 port unloaded patch panel flat | CPPL24WBLY | | \$ 37.24 | 20.00% | \$30.02 |
| | Panduit | 48 port unloaded patch panel flat | CPPL48WBLY | | \$ 66.80 | 20.00% | \$53.84 |
| | Panduit | 24 port unloaded patch panel | CPPLA24WBLY | | \$ 69.25 | 20.00% | \$55.82 |
| | Panduit | 48 port unloaded patch panel | CPPLA48WBLY | | \$ 116.73 | 20.00% | \$94.08 |
| | | | | | | | \$0.00 |
| Fiber Boxes | | | | | | | |
| | Panduit | 24 port - unloaded | FRME1U | | \$ 245.23 | 20.00% | \$197.66 |
| | Panduit | 48 port - unloaded | FRME2U | | \$ 304.14 | 20.00% | \$245.14 |
| | Panduit | 72 port - unloaded | FRME4U | | \$ 284.23 | 20.00% | \$229.09 |
| | Panduit | 6 LC Duplex | FAP6WEIDL | | \$ 95.99 | 20.00% | \$77.37 |
| | Panduit | 6 SC Duplex | FAP6WEIDSC | | \$ 90.63 | 20.00% | \$73.05 |
| | Panduit | 6 pack ST coupler Panel | FAP6WST | | \$ 44.93 | 20.00% | \$36.21 |
| Patch Cords | | | | | | | \$0.00 |
| | PANDUIT | 3 ft RJ45 - Cat 5E - blue | UTPCH3BUY | | \$ 4.88 | 20.00% | \$3.93 |
| | PANDUIT | 5ft RJ45 - Cat 5E - blue | UTPCH5BUY | | \$ 5.45 | 20.00% | \$4.39 |
| | PANDUIT | 7ft RJ45 - Cat 5E - blue | UTPCH7BUY | | \$ 6.17 | 20.00% | \$4.97 |
| | PANDUIT | 10ft RJ45 - Cat 5e - blue | UTPCH10BUY | | \$ 7.20 | 20.00% | \$5.80 |
| | PANDUIT | 14ft RJ45 - Cat 5e - blue | UTPCH14BUY | | \$ 8.57 | 20.00% | \$6.91 |
| | PANDUIT | 3 ft RJ45 - Cat 6 - blue | UTPSPBUY | | \$ 9.92 | 20.00% | \$8.00 |
| | PANDUIT | 5ft RJ45 - Cat 6 | UTPSP5BUY | | \$ 10.72 | 20.00% | \$8.64 |
| | PANDUIT | 7ft RJ45 - Cat 6 | UTPSP7BUY | | \$ 11.56 | 20.00% | \$9.32 |
| | PANDUIT | 10ft - RJ45 - Cat 6 | UTPSP10BUY | | \$ 12.80 | 20.00% | \$10.32 |
| | PANDUIT | 14ft RJ45 - Cat 6 | UTPSP14BUY | | \$ 14.45 | 20.00% | \$11.65 |
| | PANDUIT | ST to ST duplex Fiber Jumpers 62.5 | F6D2-2M3Y | | \$ 52.42 | 20.00% | \$42.25 |
| | PANDUIT | SC to SC duplex Fiber Jumpers 62.5 | F6D3-3M3Y | | \$ 48.67 | 20.00% | \$39.23 |
| | PANDUIT | ST to SC duplex Fiber Jumpers 62.5 | F6D2-3M3Y | | \$ 50.54 | 20.00% | \$40.74 |
| | PANDUIT | LC to LC duplex fiber jumpers 62.5 - | F6E10-10M3Y | | \$ 63.65 | 20.00% | \$51.30 |

| | | | | | | | |
|--|-----------|----------------------------------|--------------------|--|------------|--------|----------|
| Wall/Face Plates and Surface Mounts | | | | | | | \$0.00 |
| | PANDUIT | Single | CFPE1WH | | \$ 2.75 | 20.00% | \$2.22 |
| | PANDUIT | Dual | CFPE2WH | | \$ 2.75 | 20.00% | \$2.22 |
| | PANDUIT | Quad | CFPE4WH | | \$ 2.75 | 20.00% | \$2.22 |
| | PANDUIT | Six Port | CFPE6WH | | \$ 2.75 | 20.00% | \$2.22 |
| | PANDUIT | Executive series faceplate for | CBEWHY | | \$ 2.77 | 20.00% | \$2.23 |
| | PANDUIT | 2 Port sloped shuttered Minicom | CHS2SWH-X | | \$ 4.34 | 20.00% | \$3.50 |
| | PANDUIT | Blank insert | CHB2WH-X | | \$ 0.68 | 20.00% | \$0.55 |
| Connectors | | | | | | | \$0.00 |
| | PANDUIT | Cat 5 | CJ588TG | | \$ 8.06 | 20.00% | \$6.50 |
| | PANDUIT | Cat 5e | CJ5E88TG | | \$ 8.06 | 20.00% | \$6.50 |
| | PANDUIT | Cat 6 | CJ688TG | | \$ 11.77 | 20.00% | \$9.49 |
| | PANDUIT | Cat 6A | CJ6X88TG | | \$ 16.65 | 20.00% | \$13.42 |
| | PANDUIT | ST Fiber - 62.5 | FSTMABL | | \$ 6.52 | 20.00% | \$5.26 |
| | PANDUIT | SC Fiber - 62.5 | FSCMBL | | \$ 9.94 | 20.00% | \$8.01 |
| | PANDUIT | LC Fiber - 62.5 | FLCSME1Y | | \$ 8.06 | 20.00% | \$6.50 |
| | | | | | | | \$0.00 |
| Cabling Product Description (list additional products) | | | | | | | |
| | General | Cat 5e plenum Blue | 5131278 | | \$260.59 | 20.00% | \$210.04 |
| | General | Cat 5e plenum Blue | 6131278 | | \$336.72 | 20.00% | \$271.40 |
| | General | Cat 6 plenum Blue - Genspeed Cat | 7131800 | | \$463.45 | 20.00% | \$373.54 |
| | General | Cat 6 plenum Genspeed 6500 | 7131930 | | \$871.42 | 20.00% | \$702.36 |
| | Panduit | Cat 5e plenum Blue | PPF5504BU-UY | | \$355.00 | 20.00% | \$286.13 |
| | Panduit | Cat 6 plenum Blue | PPF6004BU-UY | | \$854.00 | 20.00% | \$688.32 |
| | Panduit | Cat 6 plenum Blue | PPF6504BU-UY | | \$1,230.50 | 20.00% | \$991.78 |
| | Commscope | Cat 5E Cable OSP rated | 5NF4 | | \$260.06 | 30.00% | \$183.41 |
| | Commscope | Cat 5e Cable plenum | 2061EBL 4/23 W1000 | | \$377.96 | 30.00% | \$266.56 |
| | Commscope | Cat 6 Cable plenum | 2071EBL 4/23 W1000 | | \$703.93 | 30.00% | \$496.45 |
| | Commscope | Cat 5E Jack | UNJ500 | | \$5.89 | 30.00% | \$4.15 |
| | Commscope | Cat 6 Jack | UNJ600 | | \$8.13 | 30.00% | \$5.73 |
| | Commscope | 48 Port Patch Panel | 760163444 | | \$197.26 | 30.00% | \$139.12 |
| | Commscope | 24 Port Patch Panel | 760163436 | | 98.63 | 30.00% | \$69.56 |
| | Commscope | 2 port faceplate | M12L-262 | | \$1.56 | 30.00% | \$1.10 |
| | Commscope | 4 port faceplate | M14L-262 | | \$1.56 | 30.00% | \$1.10 |
| | Commscope | 3' Cat 5e patch cord | CPC6642-02F003 | | \$4.49 | 30.00% | \$3.17 |
| | Commscope | 5' Cat 5e patch cord | CPC6642-02F005 | | \$5.39 | 30.00% | \$3.80 |
| | Commscope | 10' Cat 5e patch cord | CPC6642-02F010 | | \$7.29 | 30.00% | \$5.14 |
| | Commscope | 3' Cat 6 patch cord | CPC3313-02F003 | | \$10.76 | 30.00% | \$7.59 |
| | Commscope | 5' Cat 6 patch cord | CPC3313-02F005 | | \$11.80 | 30.00% | \$8.32 |
| | Commscope | 10' Cat 6 patch cord | CPC-3313-02F010 | | \$14.41 | 30.00% | \$10.16 |
| | | | | | | | |
| | Essex | Cat 5e Plenum Blue | 5EP424-BL | | \$303.00 | 20.00% | \$244.22 |
| | Essex | Cat 6 Plenum Blue | 6P424-BL | | \$540.00 | 20.00% | \$435.24 |
| | Leviton | 1 port faceplate | 41080-1WP | | \$1.80 | 20.00% | \$1.45 |
| | Leviton | 2 port faceplate | 41080-2WP | | \$1.80 | 20.00% | \$1.45 |
| | Leviton | 4 port faceplate | 41080-4WP | | \$1.80 | 20.00% | \$1.45 |
| | Leviton | 6 port faceplate | 41080-6WP | | \$1.80 | 20.00% | \$1.45 |
| | Leviton | Blank snap in module | 41084-BWB | | \$0.21 | 20.00% | \$0.17 |
| | Leviton | Cat 6 Jack Blue | 61110-RL6 | | \$9.71 | 20.00% | \$7.83 |
| | Leviton | Cat 5E Jack Blue | %G108-RL5 | | \$4.50 | 20.00% | \$3.63 |
| | Leviton | 24 port Cat 6 patch panel | 69586-U24 | | \$257.86 | 20.00% | \$207.84 |
| | Leviton | 48 port Cat 6 patch panel | 69586-U48 | | \$507.98 | 20.00% | \$409.43 |
| | Leviton | 24 port unloaded patch panel | 49255-H24 | | \$71.25 | 20.00% | \$57.43 |
| | Leviton | 48 port unloaded patch panel | 49255-H48 | | \$97.16 | 20.00% | \$78.31 |
| | Leviton | 24 port Cat 5e patch panel | 5G596-U24 | | \$158.97 | 20.00% | \$128.13 |
| | Leviton | 48 port Cat 5e patch panel | 5G596-U48 | | \$317.31 | 20.00% | \$255.75 |
| | Leviton | 1RU Horizontal wire mgmt | 491RU-HFR | | \$48.39 | 20.00% | \$39.00 |
| | Leviton | 2RU Horizontal wire mgmt | 492RU-HFR | | \$53.11 | 20.00% | \$42.81 |
| | Leviton | 3' Cat 6 patch cord | 62460-3L | | \$4.86 | 20.00% | \$3.92 |
| | Leviton | 5' Cat 6 patch cord | 62460-5L | | \$6.14 | 20.00% | \$4.95 |
| | Leviton | 7' Cat 6 patch cord | 62460-7L | | \$7.44 | 20.00% | \$6.00 |
| | Leviton | 10' Cat 6 patch cord | 62460-10L | | \$8.64 | 20.00% | \$6.96 |
| | Leviton | Wallphone Plate | 40253-W | | \$3.22 | 20.00% | \$2.60 |
| | Leviton | 100pr 110 block kit w/ C-4 | 41AB2-1F4 | | \$31.01 | 20.00% | \$24.99 |
| | Leviton | 300pr 110 block kit w/ C-4 | 41AB2-3F4 | | \$89.86 | 20.00% | \$72.43 |

Cabling Products

| | | | | | | | |
|--|---------|-----------------------------------|-----------|--|----------|--------|----------|
| | Leviton | Horizontal Cable Mgmt W/ legs | 41A10-HCM | | \$9.00 | 20.00% | \$7.25 |
| | Leviton | Vertical Cable Mgmt 4" x 5" x 80" | 4980L-VFR | | \$213.68 | 20.00% | \$172.23 |
| | Leviton | 1RU Fiber Box | 5R1UM-F03 | | \$219.34 | 20.00% | \$176.79 |
| | Leviton | 2RU Fiber Box | 5R2UM-F06 | | \$281.36 | 20.00% | \$226.78 |
| | Leviton | 3RU Fiber Box | 5R3UM-F9 | | \$371.65 | 20.00% | \$299.55 |
| | Leviton | 4RU Fiber box | 5R4UM-F12 | | \$431.91 | 20.00% | \$348.12 |
| | Leviton | ST MM 62.5 Fast Cam | 49991-MST | | \$19.79 | 20.00% | \$15.95 |
| | Leviton | SC MM 62.5 Fast Cam | 49991-MSC | | \$20.00 | 20.00% | \$16.12 |
| | Leviton | LC MM 62.5 Fast Cam | 49991-MLC | | \$20.54 | 20.00% | \$16.56 |
| | Leviton | 62.5 MM 2M ST Duplex Fiber | 62DST-M02 | | \$14.90 | 20.00% | \$12.01 |
| | Leviton | 62.5 MM 3M SC Duplex | 62DSC-M03 | | \$17.46 | 20.00% | \$14.07 |
| | Leviton | 62.5 MM 1M LC/LC Duplex | 62DLC-M01 | | \$17.44 | 20.00% | \$14.06 |
| | Corning | 1RU CCH Fiber Box | CCH-01U | | \$203.46 | 20.00% | \$163.99 |
| | Corning | 2RU CCH Fiber Box | CCH-02U | | \$241.94 | 20.00% | \$195.00 |
| | Corning | 3RU CCH Fiber Box | CCH-03U | | \$275.00 | 20.00% | \$221.65 |
| | Corning | 4RU CCH Fiber Box | CCH-04U | | \$308.28 | 20.00% | \$248.47 |
| | Corning | ST MM Unicam connector | 95-000-50 | | \$10.81 | 20.00% | \$8.71 |
| | Corning | SC MM Unicam Connector | 95-000-40 | | \$11.55 | 20.00% | \$9.31 |
| | Corning | LC MM Unicam Connector | 95-000-99 | | \$15.60 | 20.00% | \$12.57 |

| Additional Discount Based On Aggregate Sales | | | | |
|--|---------------------------------|--------------------------------|--|--|
| Contract Sales Threshold | Product or Category Description | DIR Customer Discount OFF MSRP | | |
| | CPI | 20% | | |
| | WBT | 20% | | |
| | PANDUIT | 35% | | |
| | COMMSCOPE | 35% | | |
| | ORTRONICS | 35% | | |
| | GENERAL | 35% | | |
| | ESSEX | 35% | | |
| | LEVITON | 35% | | |
| | CORNING | 35% | | |