

Avid Systems Corporation
Appendix C Pricing Index (Per Amendment 2)
DIR-TSO-3740

Software Description/Product Name	Discount % off MSRP
HID Software	7.00%
Software as a Service Description	DIR Discount
AXIAD ID	6.00%
Related Services	DIR Discount
AVID services	
Avid Systems, LLC, Subject Matter Expert II	23.23%
Avid Systems, LLC, Subject Matter Expert I	26.13%
Avid Systems, LLC, Principal Advisor	27.18%
Avid Systems, LLC, Senior Advisor	0.08
Avid Systems, LLC, Sr. Information Security Advisor	0.00
AVID services (cont'd)	
Avid Systems, LLC, Sr. Systems Designer	8.24%
Avid Systems, LLC, Systems Designer	7.83%
Avid Systems, LLC, Sr. Computer Systems Analyst	8.76%
Avid Systems, LLC, Senior Computer Specialist	8.76%
Avid Systems, LLC, Senior Training Specialist / Instructor	8.76%
Avid Systems, LLC, Senior Computer System Security Specialist	9.07%
Avid Systems, LLC, Information Technology Senior Advisor	9.07%
Avid Systems, LLC, Data Warehouse Specialist	21.81%
Avid Systems, LLC, Database Administrator	11.12%
Avid Systems, LLC, Computer Specialist	6.25%
Avid Systems, LLC, Computer Security Systems Specialist	9.06%
Avid Systems, LLC, Network Administrator	12.37%
Avid Systems, LLC, Principal Technical Specialist	8.40%
Avid Systems, LLC, Junior Computer Specialist	8.76%
Avid Systems, LLC, Analyst Level 3	6.24%
Avid Systems, LLC, Analyst Level 2	6.25%
Avid Systems, LLC, Analyst Level 1	6.26%
Avid Systems, LLC, IAM Senior Advisor	9.46%
HID Services	
ACTIVID CMS PER USER - ADVANCED STANDARD SUPPORT AND MAINTENANCE, CMSXXXXLAM4	2.00%
ACTIVID CMS PER USER - ADVANCED PREMIUM SUPPORT AND MAINTENANCE, CMSXXXXLAM5	2.00%

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ACTIVID CMS PER USER – CLASSIC STANDARD SUPPORT AND MAINTENANCE, CMSXXXXLCM4	2.00%
ACTIVID CMS PER USER – CLASSIC PREMIUM SUPPORT AND MAINTENANCE, CMSXXXXLCM5	2.00%
ACTIVID ACTIVCLIENT PER USER - ADVANCED STANDARD SUPPORT AND MAINTENANCE, ACCXXXXLAM4	2.00%
ACTIVID ACTIVCLIENT PER USER - ADVANCED PREMIUM SUPPORT AND MAINTENANCE, ACCXXXXLAM5	2.00%
ACTIVACTIVID ACTIVCLIENT PER USER - CLASSIC STANDARD SUPPORT AND MAINTENANCE, ACCXXXXLCM4	2.00%
ACTIVID ACTIVCLIENT PER USER - CLASSIC PREMIUM SUPPORT AND MAINTENANCE, ACCXXXXLCM5	2.00%
VA RESPONDER APPLIANCE - STANDARD SUPPORT, VRE32XXAM4	2.00%
VA RESPONDER APPLIANCE – PREMIUM SUPPORT, VRE32XXAM5	2.00%
VA RESPONDER SOFTWARE - STANDARD SUPPORT, VREXXSXML4	2.00%
VA RESPONDER SOFTWARE - PREMIUM SUPPORT, VREXXSXML5	2.00%