

**Appendix C - Pricing Index
Network Alliance, LLC
DIR-TSO-3744**

Software Description	DIR Discount % off MSRP
Syn-Apps	
Audio and Text Notification for Cisco Endpoints	12.00%
Audible Bell Tone/Scheduled Broadcasts	12.00%
SA-Announce 3rd Party API License	12.00%
SA-Announce Redundant Server License	12.00%
Yearly Fee: Per Endpoint Notification for Smart Devices	12.00%
Yearly Fee: Connects SA-Announce to Clickatell SMS Service	12.00%
Yearly Fee: Connects SA-Announce to Outbound TTS Service	12.00%
Yearly Fee: Connects SA-Announce to Jabber IM Clients	12.00%
Yearly Fee: Connects SA-Announce to Google IM Clients	12.00%
One-Time Fee: Connects SA-Announce to DMM Server	12.00%
One-Time Fee: Connects SA-Announce to Global Caché Devices	12.00%
One-Time Fee: Enables SA-Announce Analytics	12.00%
Enterprise and Custom Directories	12.00%
Enterprise and Custom Directories - Additional cluster import	12.00%
Enterprise and Custom Directories - LDAP import	12.00%
Enterprise and Custom Directories - Aux Site License	12.00%
Variphy	
Variphy Insight for Enterprises – 1 License	13.50%
Variphy Insight for Enterprises – CDR Call History, Accounting, Device Utilization – 1 License	13.50%
Variphy Insight for Enterprises – Audit and Change Management Reporting – 1 License	13.50%
Variphy Insight for Enterprises – Remote Phone Administration, Phone Macro – 1 License	13.50%
Variphy Insight for Enterprises – Inventory and Configuration Reporting – 1 License	13.50%
Variphy Insight for Enterprises – Broadcast Messaging to IP Phone Displays – 1 License	13.50%
Zoom	
SCR ZOOM ScreenREC	40%
ZCR-Barix ZOOM CallREC for Barix Instreamer for Radio integration	40%
ZQM-ZSPA ZOOM SpeechREC	40%
ZQM-LMC ZOOM Live Monitoring of Calls	40%
ZQM-CR ZOOM CallREC	40%
ZQM-QM ZOOM CallREC, ScoreCARD & LiveMON	40%
ZQM-QMS ZOOM CallREC, ScoreCARD, LiveMON & ScreenREC	40%
ZQM-ACC ZOOM CallREC, ScoreCARD, LiveMON, ScreenREC, ScreenMON, SpeechREC, FeedBACK, eLearn	40%
QM-ELR ZOOM eLearning (bundle with ScoreCARD)	40%
QM-FB ZOOM FeedBACK (bundle with ScoreCARD)	40%
ZQM-VOC ZOOM Voice of the Customer	40%
ZQM-APR ZOOM CallREC, Auto Pause and Resume	40%
HA-CR CallREC HA	40%
WFM ZOOM WorkFORCE, powered by Teleopti	40%
WFM-PRI ZOOM WFM Payroll Integration	40%
WFM-PERF ZOOM WFM Performance Manager - Performance Manager	40%
UPG-QM Upgrade from ZQM-CR to ZQM-QM	40%
UPG-QMS Upgrade from ZQM-QM to ZQM-QMS	40%
ZCR-G729 G729 Codec - License per Concurrent Decoding Process	40%
ZCR CR Lite device/phone license	40%
Related Services Description	DIR Discount % off MSRP
Syn-Apps Support	
Announce-T0-PCS	10.00%
Announce-T1-PCS	10.00%
Announce-T2-PCS	10.00%
Announce-T3-PCS	10.00%
Announce-T4-PCS	10.00%
Announce-T5-PCS	10.00%
Announce-Scheduler-T0-PCS	10.00%
Announce-Scheduler-T1-PCS	10.00%
Announce-Scheduler-T2-PCS	10.00%

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.

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Announce-Scheduler-T3-PCS	10.00%
Announce-Scheduler-T4-PCS	10.00%
Announce-Scheduler-T5-PCS	10.00%
Announce-API-3P-PCS	10.00%
Announce-Redundantcy-PCS	10.00%
DMM-Notifier-PCS	10.00%
GC-Notifier-PCS	10.00%
SA-Analytics-PCS	10.00%
Pendix-PCS	25.00%
Pendix-Cluster-PCS	25.00%
Pendix-LDAP-PCS	25.00%
Pendix-Aux-PCS	25.00%
Variphy	
Variphy Insight Annual Support, Maintenance, Updates, and Upgrades (SMUU) – 1 License	13.50%
Zoom	
TR-CR Zoom CallRec User Training	40%
TR-SK Zoom Scorecard User Training	40%
TR-EL ZOOM eLearning Training	40%
TR-FB Zoom Feedback User Training	40%
ZQM-M1Y ZOOM Products Yearly Maintenance - 1 Year	20%
ZQM-M2Y ZOOM Products Yearly Maintenance - 3 Years	20%
Optional Description	DIR Discount % off MSRP
Syn-Apps	
Technical System Support hourly rate	22.00%
Variphy	
Technical System Support hourly rate	22.00%

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.