

Appendix C Pricing Index
DIR-TSO-3788
Selex ES, Inc. dba ELSAG North America

Manufacturer / Brand	DIR Customer Discount % off MSRP *
SELEX-ES	35.00%
Related Services	DIR Customer Discount % off MSRP *
Repair of XXX. Regular hours M-F 8:00-7:00 (Hourly rate)	35.00%
TOC- Tactical Operations Center (510108)	35.00%
API Development Kit (510322)	35.00%
EOC 5.X Speed Feature License (510323)	35.00%
API Run-Time License Fee (Per Fixed Camera / Mobile System) (510324)	35.00%
TOC- Tactical Operations Center Enterprise Additions (510804)	35.00%
OnSSI/CTP Base License (510808)	35.00%
OnSSI/CTP Node License (510809)	35.00%
EOC Software Only with 3 months support (520005)	35.00%
Trailer Refueling Service (520502)	35.00%
Engineering Day - Engineering (210003-E)	35.00%
Engineering Day - Field Support (210003-F)	35.00%
Engineering Day - Helpdesk (210003-H)	35.00%
Engineering Day - Manufacturing (210003-M)	35.00%
Engineering Day - Professional Services (210003-P)	35.00%
Engineering Hour - Engineering (210005-E)	35.00%
Engineering Hour - Field Support (210005-F)	35.00%
Engineering Hour - Helpdesk (210005-H)	35.00%
Engineering Hour - Manufacturing (210005-M)	35.00%
Engineering Hour - Professional Services (210005-P)	35.00%
Car System Version 5.X (510033-5.X)	35.00%
Car System Version 6.X - EOC Connected (510033-CSC)	35.00%
Car System Version 6.X - Stand Alone (510033-CSSA)	35.00%
Operation Center License 3.x (510322-3.X)	35.00%
Operation Center License 5.x (510322-5.X)	35.00%
Operation Center License 5.x - HIDTA (510322-5.X-HIDTA)	35.00%
1 Year Standard Hardware & Software Extended Warranty Covert System	35.00%
1 Year Standard Hardware & Software Extended Warranty DCT (520001-DCT)	35.00%
1 Year Standard Hardware & Software Extended Warranty FCU 2 (520001-FCU 2)	35.00%
1 Year Standard Hardware & Software Extended Warranty FCU Mini (520001-FCU Mini)	35.00%
1 Year Standard Hardware & Software Extended Warranty FCU Standard (520001-FCU Standard)	35.00%
Year 1 Standard Hardware & Software Extended Warranty Warranty	35.00%
Year 1 Gold Hardware & Software Extended Warranty Warranty	35.00%
Year 1 Gold Hardware & Software Upgraded Warranty Warranty	35.00%
1 Year Standard Hardware & Software Extended Warranty Fixed Camera (520001-Fixed)	35.00%
1 Year Standard Hardware & Software Extended Warranty Two Camera System (520001-Mobile 2)	35.00%

Related Services	DIR Customer Discount % off MSRP *
1 Year Standard Hardware & Software Extended Warranty Three Camera System (520001-Mobile 3)	35.00%
1 Year Gold Hardware & Software Extended Warranty Covert System	35.00%
1 Year Gold Hardware & Software Extended Warranty DCT (520002- Gold DCT)	35.00%
1 Year Gold Hardware & Software Extended Warranty FCU 2 (520002-Gold FCU 2)	35.00%
1 Year Gold Hardware & Software Extended Warranty FCU Mini (520002-Gold FCU Mini)	35.00%
1 Year Gold Hardware & Software Extended Warranty FCU Standard (520002-Gold FCU Standard)	35.00%
1 Year Gold Hardware & Software Extended Warranty Fixed Camera (520002-Gold Fixed)	35.00%
1 Year Gold Hardware & Software Extended Warranty Two Camera System (520002-Gold Mobile 2)	35.00%
1 Year Gold Hardware & Software Extended Warranty Three Camera System (520002-Gold Mobile 3)	35.00%
Year 1 Gold Hardware & Software Upgraded Warranty Warranty Covert System (Barrel, Tool Box, Thule, Pole Camera, Radar Trailer) (520003-GUPG Covert)	35.00%
Year 1 Gold Hardware & Software Upgraded Warranty Warranty DCT (520003- GUPG DCT)	35.00%
Year 1 Gold Hardware & Software Upgraded Warranty Warranty FCU 2 (520003-GUPG FCU 2)	35.00%
Year 1 Gold Hardware & Software Upgraded Warranty Warranty FCU Mini (520003-GUPG FCU Mini)	35.00%
Year 1 Gold Hardware & Software Upgraded Warranty Warranty FCU Standard (520003-GUPG FCU Std)	35.00%
Year 1 Gold Hardware & Software Upgraded Warranty Warranty Fixed Camera (520003-GUPG Fixed)	35.00%
Year 1 Gold Hardware & Software Upgraded Warranty Two Camera System (520003-GUPG Mobile 2)	35.00%
Year 1 Gold Hardware & Software Upgraded Warranty Warranty Three Camera System (520003-GUPG Mobile 3)	35.00%
Annual Support, Software Upgrades, and Hotlists for year 5 and beyond (520004-Software Only)	35.00%

***Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.**