

DIR-TSO-3810
Appendix C Pricing Index

CATEGORY	Manufacturer / Brand	Product Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP
ITS Products				
VPN	NetMotion Wireless	Mobility Windows Subscription (25-99)	10NSMW	5.00%
VPN	NetMotion Wireless	Mobility Windows Subscription (100-249)	10NSMW100	5.00%
VPN	NetMotion Wireless	Mobility Windows Subscription (250-499)	10NSMW250	5.00%
VPN	NetMotion Wireless	Mobility Windows Subscription (500-999)	10NSMW500	5.00%
VPN	NetMotion Wireless	Mobility Windows Subscription (1000+)	10NSMW1000	5.00%
VPN	NetMotion Wireless	Mobility for Windows (25-99)	10NMW	11.00%
VPN	NetMotion Wireless	Mobility for Windows (100-249)	10NMW100	11.00%
VPN	NetMotion Wireless	Mobility for Windows (250-499)	10NMW250	11.00%
VPN	NetMotion Wireless	Mobility for Windows (500-999)	10NMW500	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Analytics (25-99)	10NMWA	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Analytics (100-249)	10NMWA100	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Analytics (250-499)	10NMWA250	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Analytics (500-999)	10NMWA500	11.00%
VPN	NetMotion Wireless	Mobility for Windows + NAC (25-99)	10NMWN	11.00%
VPN	NetMotion Wireless	Mobility for Windows + NAC (100-249)	10NMWN100	11.00%
VPN	NetMotion Wireless	Mobility for Windows + NAC (250-499)	10NMWN250	11.00%
VPN	NetMotion Wireless	Mobility for Windows + NAC (500-999)	10NMWN500	11.00%
VPN	NetMotion Wireless	Mobility for Windows + NAC Analytics (25-99)	10NMWNA	11.00%
VPN	NetMotion Wireless	Mobility for Windows + NAC Analytics (100-249)	10NMWNA100	11.00%
VPN	NetMotion Wireless	Mobility for Windows + NAC Analytics (250-499)	10NMWNA250	11.00%
VPN	NetMotion Wireless	Mobility for Windows + NAC Analytics (500-999)	10NMWNA500	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy (25-99)	10NMWP	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy (100-249)	10NMWP100	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy (250-499)	10NMWP250	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy (500-999)	10NMWP500	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy Analytics (25-99)	10NMWPA	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy Analytics (100-249)	10NMWPA100	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy Analytics (250-499)	10NMWPA250	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy Analytics (500-999)	10NMWPA500	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy & NAC (25-99)	10NMWPN	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy & NAC (100-249)	10NMWPN100	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy & NAC (250-499)	10NMWPN250	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy & NAC (500-999)	10NMWPN500	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy, NAC & Analytics (25-99)	10NMWPNA	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy, NAC & Analytics (25-99)	10NMWPNA100	11.00%

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CATEGORY	Manufacturer / Brand	Product Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP
VPN	NetMotion Wireless	Mobility for Windows + Policy, NAC & Analytics (25-99)	10NMWPNA250	11.00%
VPN	NetMotion Wireless	Mobility for Windows + Policy, NAC & Analytics (25-99)	10NMWPNA500	11.00%
VPN	NetMotion Wireless	Mobility for iOS (25-99)	10NMI	11.00%
VPN	NetMotion Wireless	Mobility for iOS (100-249)	10NMI100	11.00%
VPN	NetMotion Wireless	Mobility for iOS (250-499)	10NMI250	11.00%
VPN	NetMotion Wireless	Mobility for iOS (500-999)	10NMI500	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Analytics (25-99)	10NMIA	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Analytics (100-249)	10NMIA100	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Analytics (250-499)	10NMIA250	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Analytics (500-999)	10NMIA500	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Policy (25-99)	10NMIP	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Policy (100-249)	10NMIP100	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Policy (250-499)	10NMIP250	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Policy (500-999)	10NMIP500	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Policy & Analytics (25-99)	10NMIPA	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Policy & Analytics (100-249)	10NMIPA100	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Policy & Analytics (250-499)	10NMIPA250	11.00%
VPN	NetMotion Wireless	Mobility for iOS + Policy & Analytics (500-999)	10NMIPA500	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for iOS (1st 1000)	10NMIE1000	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for iOS	10NMIE	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for iOS + Policy (1st 1000)	10NMIPE1000	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for iOS + Policy	10NMIPE	11.00%
VPN	NetMotion Wireless	Mobility iOS Subscription (25-99)	10NSMI	5.00%
VPN	NetMotion Wireless	Mobility iOS Subscription (100-249)	10NSMI100	5.00%
VPN	NetMotion Wireless	Mobility iOS Subscription (250-499)	10NSMI250	5.00%
VPN	NetMotion Wireless	Mobility iOS Subscription (500-999)	10NSMI500	5.00%
VPN	NetMotion Wireless	Mobility iOS Subscription (1000+)	10NSMI1000	5.00%
VPN	NetMotion Wireless	Mobility Android Subscriptions (25-99)	10NSMA	5.00%
VPN	NetMotion Wireless	Mobility Android Subscriptions (100-249)	10NSMA100	5.00%
VPN	NetMotion Wireless	Mobility Android Subscriptions (250-499)	10NSMA250	5.00%
VPN	NetMotion Wireless	Mobility Android Subscriptions (500-999)	10NSMA500	5.00%
VPN	NetMotion Wireless	Mobility Android Subscriptions (1000+)	10NSMA1000	5.00%
VPN	NetMotion Wireless	Mobility for Android (25-99)	10NMA	11.00%
VPN	NetMotion Wireless	Mobility for Android (100-249)	10NMA100	11.00%
VPN	NetMotion Wireless	Mobility for Android (250-499)	10NMA250	11.00%

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CATEGORY	Manufacturer / Brand	Product Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP
VPN	NetMotion Wireless	Mobility for Android (500-999)	10NMA500	11.00%
VPN	NetMotion Wireless	Mobility for Android + Analytics (25-99)	10NMAA	11.00%
VPN	NetMotion Wireless	Mobility for Android + Analytics (100-249)	10NMAA100	11.00%
VPN	NetMotion Wireless	Mobility for Android + Analytics (250-499)	10NMAA250	11.00%
VPN	NetMotion Wireless	Mobility for Android + Analytics (500-999)	10NMAA500	11.00%
VPN	NetMotion Wireless			
VPN	NetMotion Wireless	Mobility for Android + Policy (25-99)	10NMAP	11.00%
VPN	NetMotion Wireless	Mobility for Android + Policy (100-249)	10NMAP100	11.00%
VPN	NetMotion Wireless	Mobility for Android + Policy (250-499)	10NMAP250	11.00%
VPN	NetMotion Wireless	Mobility for Android + Policy (500-999)	10NMAP500	11.00%
VPN	NetMotion Wireless			
VPN	NetMotion Wireless	Mobility for Android + Policy & Analytics (25-99)	10NMAPA	11.00%
VPN	NetMotion Wireless	Mobility for Android + Policy & Analytics (100-249)	10NMAPA100	11.00%
VPN	NetMotion Wireless	Mobility for Android + Policy & Analytics (250-499)	10NMAPA250	11.00%
VPN	NetMotion Wireless	Mobility for Android + Policy & Analytics (500-999)	10NMAPA500	11.00%
VPN	NetMotion Wireless			
VPN	NetMotion Wireless	Mobility Policy Module (25-99)	10NMMP	11.00%
VPN	NetMotion Wireless	Mobility Policy Module (100-249)	10NMMP100	11.00%
VPN	NetMotion Wireless	Mobility Policy Module (250-499)	10NMMP250	11.00%
VPN	NetMotion Wireless	Mobility Policy Module (500-999)	10NMMP500	11.00%
VPN	NetMotion Wireless	Mobility NAC Module (25-99)	10NMMN	11.00%
VPN	NetMotion Wireless	Mobility NAC Module (100-999)	10NMMN100	11.00%
VPN	NetMotion Wireless	Mobility Analytics Module (25-99)	10NMMA	11.00%
VPN	NetMotion Wireless	Mobility Analytics Module (100-999)	10NMMA100	11.00%
VPN	NetMotion Wireless			
VPN	NetMotion Wireless	Mobility Additional Server	10NMS	11.00%
VPN	NetMotion Wireless	Mobility SMB Account	10NMSBA	11.00%
VPN	NetMotion Wireless			
VPN	NetMotion Wireless	Mobility Enterprise for Windows (1st 1000)	10NMWE1000	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for Windows	10NMWE	11.00%
VPN	NetMotion Wireless			
VPN	NetMotion Wireless	Mobility Enterprise for Windows + Policy (1st 1000)	10NMWPE1000	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for Windows + Policy	10NMWPE	11.00%
VPN	NetMotion Wireless			
VPN	NetMotion Wireless	Mobility Enterprise for Windows + NAC (1st 1000)	10NMWNE1000	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for Windows + NAC	10NMWNE	11.00%
VPN	NetMotion Wireless			
VPN	NetMotion Wireless	Mobility Enterprise for Windows + Policy & NAC (1st 1000)	10NMWPNE1000	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for Windows + Policy & NAC	10NMWPNE	11.00%
VPN	NetMotion Wireless			
VPN	NetMotion Wireless	Mobility Enterprise for Android (1st 1000)	10NMAE1000	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for Android	10NMAE	11.00%

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CATEGORY	Manufacturer / Brand	Product Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP
VPN	NetMotion Wireless	Mobility Enterprise for Android + Policy (1st 1000)	10NMAPE1000	11.00%
VPN	NetMotion Wireless	Mobility Enterprise for Android + Policy	10NMAPE	11.00%
VPN	NetMotion Wireless	Mobility Enterprise Policy Module	10NMMPE	11.00%
VPN	NetMotion Wireless	Mobility Enterprise NAC Module	10NMMNE	11.00%
VPN	NetMotion Wireless	Mobility Enterprise Analytics Module	10NMAAE	11.00%
Data Integrity/Data Monitoring	NetMotion Wireless	NM Locality Standard Maintenance (1 year)	010NLOCSTDMNT1	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	NM Locality Standard Maintenance (2 years)	010NLOCSTDMNT2	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	NM Locality Standard Maintenance (3 years)	010NLOCSTDMNT3	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	NM Locality Standard Maintenance (4 years)	010NLOCSTDMNT4	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	NM Locality Standard Maintenance (5 years)	010NLOCSTDMNT5	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality (25-99)	02NL	11.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality (100-249)	02NL100	11.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality (250-499)	02NL250	11.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality (500-999)	02NL500	11.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality (1000+)	02NL1000	11.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Premium Maintenance (25%)	02NLXP25	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Premium Maintenance (22%)	02NLXP22	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Premium Maintenance (20%)	02NLXP20	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Standard Maintenance (15%)	02NLXS15	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Standard Maintenance (14%)	02NLXS14	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Standard Maintenance (13%)	02NLXS13	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (25-99)	02NSLC	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (100-249)	02NSLC100	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (250-499)	02NSLC250	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (500-999)	02NSLC500	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (1000+)	02NSLC1000	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (25-29)	02NSL	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (100-249)	02NSL100	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (250-499)	02NSL250	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (500-999)	02NSL500	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (1000+)	02NSL1000	5.00%
VPN	NetMotion Wireless	NM Mobility Premium Maintenance (25%)	10NMXP25	5.00%
VPN	NetMotion Wireless	NM Mobility Premium Maintenance (22%)	10NMXP22	5.00%
VPN	NetMotion Wireless	NM Mobility Premium Maintenance (20%)	10NMXP20	5.00%
VPN	NetMotion Wireless	NM Mobility Premium Maintenance (15%)	10NMXS15	5.00%
VPN	NetMotion Wireless	NM Mobility Premium Maintenance (14%)	10NMXS14	5.00%

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CATEGORY	Manufacturer / Brand	Product Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP
VPN	NetMotion Wireless	NM Mobility Premium Maintenance (13%)	10NMXS13	5.00%
VPN	NetMotion Wireless	NM Mobility Upgrade 8.x to 10.x	10NMU8-10	11.00%
VPN	NetMotion Wireless	NM Mobility Upgrade 9.x to 10.x	10NMU9-10	11.00%
VPN	NetMotion Wireless	Sure-Start	10NMPS-SS	5.00%
VPN	NetMotion Wireless	Sure-Start Express	10NMPS-SSE	5.00%
VPN	NetMotion Wireless	Sure-Check System Review	10NMPS-SR	5.00%
VPN	NetMotion Wireless	Advanced Authentication Assistance	10NMPS-AAA	5.00%
VPN	NetMotion Wireless	Sure-Check System Audit	10NMPS-SA	5.00%
VPN	NetMotion Wireless	Technical Services on Site	10NMPS-TS	5.00%
VPN	NetMotion Wireless	Technical Services Remote	10NMPS-TSR	5.00%
VPN	NetMotion Wireless	Advanced Authentication Solution	10NMPS-AAS	5.00%
VPN	NetMotion Wireless	Mobility Certification Training	10NMPS-C	5.00%
VPN	NetMotion Wireless	On-Site Mobility Certification Training	10NMPS-COS	5.00%
VPN	NetMotion Wireless	Mobility Certification Facility Reservation	10NMPS-CFR	5.00%
VPN	NetMotion Wireless	Dedicated Technical Account Manager (1 year)	10NMPS-TAM	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (25-99)	02NSLC	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (100-249)	02NSLC100	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (250-499)	02NSLC250	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (500-999)	02NSLC500	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Cloud Subscription (1000+)	02NSLC1000	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (25-99)	02NSL	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (100-249)	02NSL100	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (250-499)	02NSL250	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (500-999)	02NSL500	5.00%
Data Integrity/Data Monitoring	NetMotion Wireless	Locality Subscription (1000+)	02NSL1000	5.00%
VPN	NetMotion Wireless	Mobility Windows Subscription (25-99)	10NSMW	5.00%
VPN	NetMotion Wireless	Mobility Windows Subscription (100-249)	10NSMW100	5.00%
VPN	NetMotion Wireless	Mobility Windows Subscription (250-499)	10NSMW250	5.00%
VPN	NetMotion Wireless	Mobility Windows Subscription (500-999)	10NSMW500	5.00%
VPN	NetMotion Wireless	Mobility Windows Subscription (1000+)	10NSMW1000	5.00%
VPN	NetMotion Wireless	Mobility Android Subscription (25-99)	10NSMA	5.00%
VPN	NetMotion Wireless	Mobility Android Subscription (100-249)	10NSMA100	5.00%
VPN	NetMotion Wireless	Mobility Android Subscription (250-499)	10NSMA250	5.00%
VPN	NetMotion Wireless	Mobility Android Subscription (500-999)	10NSMA500	5.00%
VPN	NetMotion Wireless	Mobility Android Subscription (1000+)	10NSMA1000	5.00%

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CATEGORY	Service Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP
IT Security Services			
Security Product Implementaton Services	<i>Sure-Start - 1 Day</i>	10NMPS-SS	5.00%
Security Product Implementaton Services	<i>Sure-Start Express - 1 Day</i>	10NMPS-SSE	5.00%
Security Product Implementaton Services	<i>Sure-Check System Review</i>	10NMPS-SR	5.00%
Access, Multi-Factor Authentication Services	<i>Advanced Authentication Assistance</i>	10NMPS-AAA	5.00%
NetMotion and System Auditing Services	<i>Sure-Check System Audit</i>	10NMPS-SA	5.00%
Security Product Implementaton Services	<i>Technical Services on Site</i>	10NMPS-TS	5.00%
Security Product Implementaton Services	<i>Technical Services Remote</i>	10NMPS-TSR	5.00%
Access, Multi-Factor Authentication Services	<i>Advanced Authentication Solution</i>	10NMPS-AAS	5.00%
Security Training Services	<i>Mobility Certification Training</i>	10NMPS-C	5.00%
Security Training Services	<i>On-Site Mobility Certification Training</i>	10NMPS-COS	5.00%
Security Training Services	<i>Mobility Certification Facility Reservation</i>	10NMPS-CFR	5.00%
Security Product Implementaton Services	<i>Dedicated Technical Account Manager (1 year)</i>	10NMPS-TAM	5.00%