

DIR-TSO-3875 Technology Based Recording Equipment, Software and Conferencing Products		
PRODUCT MANUFACTURER BRAND	PRODUCT DESCRIPTION	Discount % off MSRP
AKG Acoustics (by Harman)	High Performance Antenna Booster	17.00%
Altinex (by Herman)	RT300-125 Mounting Hardware for CNK200	10.00%
AMK	2x2 lay in Dantle enabled Set of 2 speakers, 1 channel	35.00%
AMX (by Harman)	7" Modero S Tabletop Touch Panel, features include: brilliant 24-bit color depth, PoE, VoIP, Bluetooth, USB and streaming video, 1080x600 touch panel resolution	46.80%
Anchor Audio	BIG-8000CU2 with Bluetooth, CD/MP3 & 2 wireless receivers	25.00%
Atlas IED	8" Coaxial Speaker System with 70.7V/100V-60W Transformer and 8Ω Bypass	29.00%
Atlona (by Herman)	4K HDR Four-Input HDMI Switcher with Auto-Switching	12.00%
Ashly Audio	Power Amplifier 2 x 75 Watts @ 2 Ohms	23.00%
Audio Technica (by Herman)	Cardioid condenser vocal microphone. 11-52V phantom power. Switchable hi-pass filter and 10 dB pad. Includes AT8470 Quiet-Flex™ stand clamp, 5/8"-27 to 3/8"-16 threaded adapter and protective pouch.	22.00%
Auralex	(4) 1¾" x 15" x 15" BabyGRAMMA v2 Isolation Platforms	10.00%
Aveo Systems	Rechargeable NiMH battery pack	10.00%
Audio Video Furniture International (formely VFI)	Monitor Cart Perforated metal sides. 14U rails. 2 speakers can be added behind side grill.	25.00%
AVTEQ	TeamSpace Slim collaboration center holds single or dual displays; Round tabletop in white, black, whiteboard or your choice of any Wilsonart laminate finish available seats 5 team members; 8RU of total rackspace; integrated screen mount and v/c camera shelf. Call for veneer pricing. Bar height, custom seating, options & colors available.	44.00%
Barco	Clickshare CSC SET	18.00%
BIAMP	Conference room dock system	30.00%
Bi-Tronics (BTX)	AFL C860 QUAD Certification Test Kit	14.00%
Bose	Omni Pendant-Mount Loudspeaker System	25.00%

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Bosch	CCS 1000 D Control Unit, powers up to 80 discussion devices, depending on extension cable lengths and configuration	22.00%
Brightline	T-Series Micro Lighting	15.00%
BSS Audio (by Harman)	Active Direct Injection (DI) box (1 - 5 pcs.)	15.00%
Cables to Go (C2G by Herman)	1.5FT DB9 FEMALE TO 3.5 ADAPTER	29.00%
Chief (Milestone)	CMA-110 FLAT CEILING PLATE	29.00%
Christie Digital	Roadster WU20K-J 3-DLP, 1080P, 20000lm, 3.0kW Xenon lamp, 160lbs -- no lens	20.00%
Clear Com	Single-Channel 0.4-amp portable power supply: Encore single-channel 0.4-amp portable power supply module. Includes universal power supply. Three XLR-3 Male connectors for partylines on the rear panel.	11.00%
Clearone	MEC3-PB Ceiling Mic Array (Black color, Phoenix connector)	29.00%
ClockAudio	WirelessSysAntennaDistAmp	27.00%
Community	FULL-RANGE 2-WAY 10" COAX BLACK	10.00%
Comprehensive (by Herman)	Standard Series 2 gold RCA Plugs Each End Stereo Audio Cable 50ft	10.00%
Contemporary Research	QIP-SDI HDMI IPTV Encoder	15.00%
Crestron	7" Touch Screen, Black Smooth	47.00%
Crimson	Universal flat wall mount for 37" to 63"+ flat panel screens	15.00%
Crown (by Harman)	2x800W Cinema Amplifier	22.00%
Da-Lite Screen (Milestone)	Wireline Advantage, 16:9 Format, 65x116, 133" diagonal	20.00%
DELL	Business XPS 27 All in One	14.00%
Delta	50" Full HD Rear Access Ultra Slim Video wall	10.00%
Digital Projection	E-Vision WXGA 6500	11.00%
Display Devices	Teleconference Camera Ceiling Lift - 20.5" retracted height, 28" maximum travel distance. Includes standard 3-button handheld wired remote for programming and dry contact closure interface. Includes ceiling closure system and plenum housing. 20 lbs weight capacity. 110V. Camera dimensions not to exceed 11" Wide x 9" Deep (front to back) x 14" High.	12.00%

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DBX (by Harman)	2 Series - Single 31 Band Graphic Equalizer	12.00%
Digibird	4K DVI Video Wall Controller (1x4), North American Power Cord	20.00%
Draper	Access/Series E, 189", 16:10, Contrast Grey XH800E, 110 V, with LVC-IV Low Voltage Controller	38.00%
DWI Enterprises	D-10 Lectern	13.00%
Eastern Ascotic Works (EAW)	DSA230z White 115V	23.00%
Eiki	14,000 Lumens WUXGA Projector - No Lens	32.00%
Epson	EPSON Lamp Module, PowerLite S1+/Home10+	18.00%
Extron	Five Conductor MHR - Mini High Res cable	40.00%
FSR Inc. (by Herman)	FL-500P Back Box - 4" Deep	10.00%
Furman	Surge Protector	22.00%
Gator Cases	Tom Case; Classic Series Molded PE w/ Foam; 15" Dia., Up to 16.5" Max. Depth *SPECIFY HEIGHT WHEN ORDERING	34.00%
Gefen (by Herman)	HD-One LX500 - HDMI Video and Audio	15.00%
H.S.A	Standup Rolltop	11.00%
Hall Research	1x2 VGA Distribution Amplifier with Audio	26.00%
Infocus/ Promixa	65" Mondopad Display with Capacitive Touch, Integrated PC, Mouse, Keyboard	30.00%
JBL (by Harman)	10" two-way stage monitor or front of house powered speaker system	22.00%
Kramer (by Herman)	1:1 Composite Video Line Amplifier	41.00%
LG	65" LED TV	5.00%
Lab Gruppen (by Music Group)	Lucia Series Amplifiers, I	22.00%
Leon Audio	Ultra-thin speaker with (2) 2.5" woofers; (1) 22mm tweeter	11.00%
Lexicon	Stereo Reverb/Effects Processor	15.00%
Liberty Wire and Cable	White Commercial grade general purpose 14 AWG 2 conductor plenum cable	39.00%

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Listen Technologies (by Herman)	2-Way RF Antenna Combiner	25.00%
Lowell	Attenuator-100W, 1.5dB-Step, 1-gang Stainless Steel	11.00%
Lyntec	LC-10S Slave board with shield	15.00%
Marshall Electronics	Marshall 3G/HD/SD-SDI Signal Pro Audio	13.00%
Media Vision	Fully digital congress systemm main unit	11.00%
Mersive	Solstice Pod	10.00%
Meyer Sound	Large line array loudspeaker in the LEO Family. Designed for long-throw applications where maximum power is required	13.00%
Middle Atlantic	26"D,34SP AXS IN MRK-3731	15.00%
Nanolumens	LED Monitors - Custom Quote Required	9.00%
NEC	WXGA DLP, Laser Light Source, 6000 Lumen Advanced Professional Installation Projector,	10.00%
Newline Technologies	TRUTOUCH 550 HD LED Multi-touch Display	12.00%
Peerless	Suspended Ceiling Plate	10.00%
Planar	DirectLight DL2-0.9 LED Video Wall System: (1) 0.9mm pitch LED Cabinet, Power Supply, EasyAlign Mounting System, DirectLight Control Software and power and video interconnect cables. Must order primary power and video source cables separately.	12.00%
Premier	Swingout Mount for Flat-Panel Displays up to 175 lb./80 kg.	15.00%
Proco/Rapco	Roadhog Series	20.00%
QSC	Touch-screen digital audio mixer with 8 mic/line inputs, 2 stereo inputs, 4 effects, 4 aux sends.	37.00%
Radio Design Labs	Jack Box - Stereo Headphone	12.00%
RCI Customs	1 gang, powder coat black textured aluminum wall plate, AC outlet punched	20.00%
RGB Spectrum	Decoder Endpoint. Decoding and display of 1 IP stream up to 2K resolution with instantaneous switching to HDMI output. Specify enclosure when ordering (D=desktop or R=Zio RAK mount).	12.00%
Revolabs	Executive Elite 8-Channel System without mics	11.00%
Samsung	40"LED LCD commercial display-TAA with built in magicinfo player	21.00%
Screen Innovations	7 Series Wide Commercial Zero Edge 16:10 Ratio - Black Diamond Screen .8	15.00%
Sennheiser	Portable Speakerphone for UC applications	25.00%
Sharp	60" Class (60" Diagonal) Ultra-Slim Bezel High Brightness Video Wall LED Monitor.	39.00%

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Shure	Dualdyne Dynamic Handheld Vocal Microphone, Microphone clip, Zippered carrying case (Black)	25.00%
SMART Technologies - Hardware	6075 Interactive Flat Panel with Smart Learning Suite	18.00%
Sony	4K/HD PTZ camera with 1-inch Exmor [®] R CMOS sensor & PoE+	14.00%
Soundcraft Systems (by Harman)	EPM6	10.00%
Soundcontrol	RemoteCam 4 Integration Kit	13.00%
Soundtube	RSI Series Speaker	10.00%
Speech Privacy Systems	Controller	10.00%
Stewart Filmscreen	Custom Screens	17.00%
SurgeX (by Herman)	IP Connected Surge Eliminator and Power Conditioner, 1RU, Includes AE Software	9.00%
SVSVI (by Harman)	Uncompressed encoder card, requires N9206 cage. Includes balanced audio, IR, serial, and single network port (POE) but no video pass-through port. Auto-senses analog or digital video in. Requires VSW300-10MP switch or similar depending on total port count.	12.00%
Tannoy (by Music Group)	Speaker	11.00%
Tecsec	Century Precision Optics 0HD-75CV-HVX .75X HD Wide Angle Converter HVX	10.00%
Total Channel	9 Monitor Video Wall Player	12.00%
TV One	Coriomaster Video Processing Systems	15.00%
Vaddio	WALL MOUNT BRACKET FOR BRC-Z700/H900	24.00%
Vivitek	12,000 Lumen Projector	8.00%
Whirlwind	AES Qbox Line Tester	9.00%
Williams Sound	3.5mm stereo jack to 3.5mm mono plug adapter.	13.00%
Winsted	2-Box 1-File Storage Cabinet	21.00%
Winnov	Half-1U Rack-mountable Appliance (2 HD Inputs)	5.00%
Wolfvision	desktop visualizer	19.00%
Xantech	Designer Dual Blink Emitter	21.00%
ZeeVee	ZVPro 610	14.00%
Software		
HaiVision	Haivision Video Cloud Package - Internet streaming service package includes, Haivision Video Cloud, 50,000 Player / Media Requests, 250 HVC Media Objects, 1,500 GB HVC CDN Delivery, 50 GB HVC Storage, 2,500 Minutes HVC file Transcoding. (SV-HVC-SETUP Required); Price per month, 12 months minimum. Overage rates billed monthly.	13.00%
Oblong	Annual Maintenance-Mezzanine System (Ultrasonic)	8.00%
Polycom Realpresence Clariti	RealPresence Clariti - Concurrent User License, Perpetual License	5.00%

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Polycom Realpresence Desktop Software	Polycom RealPresence Desktop for Windows and Mac OS, 1 user. (Includes 1 year of Premier Maintenance but 3 year partner premier service is included for China)	5.00%
SMART Technologies - Software	Smart Learning Suite, 1 Year subscription	4.00%
Sonic Foundry	EVP Server Software	8.00%
Uteolgy	U-Server/MT Core License	10.00%
Vbrick	MPEG-2 Single Channel Encoder 10/100BT Ethernet With cable kit and remote control.	19.00%
Visix	Custom Quote - call for pricing	12.00%
We Present	Custom Quote - call for pricing	5.00%
Zoom	Large Meeting Room - 100 attendee capacity monthly payments	5.00%
Conferencing Products		
Lifesize Video	ICON 800 - 10X Optical PTZ Camera - Phone HD, Dual Display	9.00%
Lifesize Accessories	Link Adapter	15.00%
Polycom RealPresence Room	RealPresence Group 300 - 720p: Group 300 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required	7.00%
Polycom RealPresence Visual Collaboration Systems	RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, Microsoft Interop. Power Cord and Maintenance Required; 3yr Partner Premier included for China.	7.00%
Polycom RealPresence Immersive	RP Studio 9-seat - WALNUT. Includes main table, media wall and technical components. Back wall, lights, ceiling cloud, chairs sold separately. Must order Country Kit. Imp and Mtn Req. WW (Not for Russia, Brazil, India, China).	7.00%
Polycom RealPresence Personal	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.	11.00%
Related Services		
RELATED SERVICE NAME	SERVICE DESCRIPTION (provide detailed service features)	Unit of Issue
HaiVision Hardware/ Software Maintenance		5.00%
Lifesize Hardware/ Software Maintenance		1.00%
Polycom Partner Branded Services	varies	2.00%
Polycom Audio Maintenance	varies	2.00%
Polycom Video Maintenance	varies	5.00%
Whitlock Priority Support Plans	Customized plans	3.00%

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Whitlock SMART Training	1/2 day rate - up to 8 attendees	3.00%
Whitlock SMART Training	Day rate - up to 12 attendees	3.00%
Whitlock Technology Adoption Services	On-Demand Training, Premium On-Site Training, User Guide and Operation Runbooks, Crestron Fusion Consultation, Road Map Assessments	3.00%
Whitlock Installation Services		
Whitlock Field Installation & Testing - (Normal Business Hours Hourly Rate \$85 per hour)		2.00%
Whitlock Programming - (Programming Hourly Rate \$120 per hour)		2.00%
Whitlock Project Management (PM Hourly Rate \$100 per hour)		2.00%
Whitlock Engineering Design (Engineering Hourly Rate \$125 per hour)		2.00%
Whitlock Training (Training Hourly Rate \$75 per hour)		2.00%
Whitlock CAD / Documentation (CAD Hourly Rate \$100 per hour)		2.00%

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