

**Appendix C Pricing Index**  
**DIR-TSO-3926 Amendment 2**  
**Carahsoft Technology Corporation**

Manufacturer / Brand	Product Description	Manufacturer's Part Number	DIR Customer Discount % off MSRP *
<b>Hardware</b>			
F5 Networks, Inc.	BIG-IP Switch	F5-BIG-BT-I5800	7.00%
F5 Networks, Inc.	Field Upgrade	F5-UPG-QSFP+-3M-2+	15.00%
F5 Networks, Inc.	All Other F5 Networks Hardware		7.00%
FireEye	Semi-Rugged Laptops	VCM-24VD	35.00%
FireEye	Resource Management Software	RMS-123	40.00%
FireEye	Appliance	4402HX-HW	5.00%
FireEye	All Other FireEye Hardware		5.00%
Gigamon	GigaVUE-HC1 node, 12 1G/10G cages, 4 10/100/1000M Copper, fan tray, 2 power supplies, AC power	GVS-HC101	5.00%
Gigamon	10GigaTAP-4SR for GigaVUE-2404 850nm Multimode tap blade with 4 taps	TAP-232	5.00%
Gigamon	10GigaTAP-4LR for GigaVUE-2404 1310nm Singlemode tap blade with 4 taps	TAP-233	5.00%
Gigamon	GigaVUE-HB1-0416 branch node 4 10G cages 8 1G cages 8 1G copper 2 Fan Trays Single AC power	GVS-HB101-0416	5.00%
Gigamon	GigaVUE-HC2 base unit w/ chassis Control Card 1 Fan Tray CLI 2 power supplies AC power	GVS-HC201	5.00%
Gigamon	All Other Gigamon Hardware		5.00%
Gridless Power Corporation	Gridless CORE - Portable, intelligent 1kWh battery system	GC001	2.00%
Gridless Power Corporation	Cellular Communications - Add a cellular communications package to a Gridless CORE	AD001	2.00%
Gridless Power Corporation	SOURCE 1000AC - AC charger for the Gridless CORE: 1 hour charge time	GA001	2.00%
Gridless Power Corporation	SOURCE 250AC - AC charger for the Gridless CORE: 4 hour charge time	GA004	2.00%
Gridless Power Corporation	DC Output - Add a DC output port to a Gridless CORE	AD002	2.00%
Gridless Power Corporation	SOURCE 250AUTO - Battery clamp charge cable; charge a Gridless CORE from a vehicle	GA005	2.00%
Gridless Power Corporation	SOURCE 200S - Foldable, lightweight solar panel for the Gridless CORE	GA007	2.00%
Gridless Power Corporation	1-Year Warranty Extension - Extends the standard Gridless CORE Warranty from 2 years to 3 years	SU001	2.00%
Gridless Power Corporation	Gridless CORE RM - Rack mounted 2kWh battery system	GC002	2.00%
Gridless Power Corporation	Gridless CORE WH - Larger, wheeled version of the Gridless CORE	GC003	2.00%
Gridless Power Corporation	All Other Gridless Hardware		2.00%
Nimble Storage	Base Array	C1H	7.50%
Nimble Storage	All Other Nimble Hardware		7.50%
Proofpoint	Archiving Appliance	PP-A670	13.00%
Proofpoint	Messaging Appliance	PP-P370	13.00%
Proofpoint	All Other Proofpoint Hardware		13.00%
Veritas	Netbackup Appliance	17398-M4323	15.64%
Veritas	Clearwell Appliance	21218437-M3	15.64%
Veritas	All Other Veritas Hardware		15.64%
<b>Software</b>			
Acquia	All		5.00%
Akamai	All		26.00%
Alfresco	Alfresco Workdesk - Departmental Base Subscription (100 users)	AWD-DEP-BASE-100	7.29%
Alfresco	Alfresco Workdesk - Additional User (Departmental)	AWD-DEP-USER	7.31%
Alfresco	Alfresco Workdesk - Enterprise Base Subscription (500 users)	AWD-ENT-BASE-500	7.31%

Alfresco	Alfresco Workdesk - Additional User (Enterprise)	AWD-ENT-WRKDSK-USER	7.30%
Alfresco	Alfresco Mobile Workdesk - Departmental Base Subscription (100 users)	AWD-MOB-DEP-BASE-100	4.24%
Alfresco	All Other Alfresco Software		5.00%
Anaplan, Inc.	All		1.00%
Arcusys, Inc.	All		3.00%
BlackBag Technologies	All		4.00%
Blackberry	All		4.00%
Box Inc.	All		18.39%
CompassCom	All		4.28%
DataLocker	All		8.00%
Drawloop	All		4.28%
Druva	All		1.00%
F5 Networks, Inc.	All		7.00%
FireEye	All		2.00%
Gigamon	All		5.00%
HyTrust	All		6.00%
ikeGPS	All		4.28%
Liferay	All		3.00%
Nimble Storage	All		7.50%
OpenGov	All		5.00%
Proofpoint	All		13.00%
Qualtrics, LLC	All		1.74%
Red Hat Inc.	Red Hat Enterprise Linux for Virtual Datacenters, Premium	RH00001	20.48%
Red Hat Inc.	Red Hat Enterprise Linux for Virtual Datacenters, Standard	RH00002	20.48%
Red Hat Inc.	Red Hat JBoss Enterprise Application Platform, 16-Core Premium	MW0153748	20.48%
Red Hat Inc.	Red Hat JBoss Enterprise Application Platform, 16-Core Standard	MW0196814	20.48%
Red Hat Inc.	Red Hat CloudForms, Premium (Managed Nodes: Physical (2 sockets) or Virtual (16), public cloud)	MCT2838	16.00%
Red Hat Inc.	Red Hat CloudForms, Standard (Managed Nodes: Physical (2 sockets) or Virtual (16), public cloud)	MCT2841	16.00%
Red Hat Inc.	Red Hat Enterprise Linux with Smart Virtualization, Premium (2-sockets)	MCT2927	20.48%
Red Hat Inc.	Red Hat Enterprise Linux with Smart Virtualization, Standard (2-sockets)	MCT2930	20.48%
Red Hat Inc.	Red Hat Satellite Capsule Server	MCT0369	20.48%
Red Hat Inc.	Red Hat Satellite Capsule Server (Capsule Server only, RHEL not included)	MCT3262	20.48%
Red Hat Inc.	Red Hat Gluster Storage, Premium (1 Node)	RS0112235	20.48%
Red Hat Inc.	Red Hat Gluster Storage, Premium (2 Nodes + 1 Node for quorum setup)	RS0143423	20.48%
Red Hat Inc.	Red Hat Ceph Storage, Premium (Up to 256TB on a maximum of 12 Physical Nodes)	RS00036	16.00%
Red Hat Inc.	Red Hat Ceph Storage, Premium (Up to 512TB on a maximum of 25 Physical Nodes)	RS00037	16.00%
Red Hat Inc.	Red Hat Mobile Application Platform, B2E, Unlimited Apps, Premium Support, 200 Users	MCT3363	16.00%
Red Hat Inc.	Red Hat Mobile Application Platform, B2E, Unlimited Apps, Standard Support, 200 Users	MCT3354	16.00%
Red Hat Inc.	Ansible Tower by Red Hat, Self-Support (100 Managed Nodes)	MCT3296	1.00%

Red Hat Inc.	Ansible Tower by Red Hat, Self-Support (250 Managed Nodes)	MCT3297	1.00%
Red Hat Inc.	JBoss Technical Account Management Services	MCT1350	1.00%
Red Hat Inc.	Red Hat Enterprise Linux Platform Software		20.48%
Red Hat Inc.	Red Hat Enterprise Linux Middleware Software		20.48%
Red Hat Inc.	Red Hat Cloud Solutions		16.00%
Red Hat Inc.	Red Hat Enterprise Virtualization Software		20.48%
Red Hat Inc.	Red Hat Network Satellite and Related Network software		20.48%
Red Hat Inc.	Red Hat Gluster Storage Software		20.48%
Red Hat Inc.	Red Hat CEPH Storage Software		16.00%
Red Hat Inc.	Red Hat Mobile Application Platform Software		16.00%
Red Hat Inc.	Red Hat Ansible Software		1.00%
Red Hat Inc.	Red Hat Technical Account Managers		1.00%
RSA	All		20.00%
ServiceNow	ServiceNow Service Management Suite v2:	PROD01275	4.50%
ServiceNow	Service Management Suite v2 With Performance Analytics:	PROD02140	4.50%
ServiceNow	ServiceNow Service Management Suite v2 With Platform Runtime:	PROD01277	4.50%
ServiceNow	ServiceNow Standard Package - for the first 1,000 connected devices	PROD02213	5.00%
ServiceNow	ServiceNow Additional connected devices between 1,001 and 4,999	PROD02214	15.00%
ServiceNow	ServiceNow Advanced Package - includes use rights for the first 1,000 connected devices	PROD02218	5.00%
ServiceNow	ServiceNow Additional connected devices between 1,001 and 4,999	PROD02219	15.00%
ServiceNow	All Other ServiceNow Software		4.50%
Splunk	All		1.50%
Veritas	Clearwell Base Software	12970-M3	16.39%
Veritas	Backup Exec Software	13670-M2954	11.43%
Veritas	Netbackup Base Software	10915-M0374	16.39%
Veritas	Veritas New License		16.39%
Veritas	Veritas Cloud Solutions		11.43%
Veritas	All Other Veritas Software		16.39%
VMware	Site Recovery Manager	VC-SRM6-25S-C	3.50%
VMware	vCloud Air	HSD-A1ACR-12PT0-C1S	3.50%
VMware	NSX Enterprise	NX-ENT-C	3.50%
VMware	vSphere Standard – Academic	VS6-STD-A	43.50%
VMware	vSphere Enterprise Plus	VS6-EPL-C	3.50%
VMware	vCenter Standard	VCS6-STD-C	3.50%
VMware	All VMware Academic Software		43.50%
VMware	All VMware Government Software		3.50%
	<b>Related Services</b>	<b>Manufacturer's Part Number</b>	<b>DIR Customer Discount % off MSRP *</b>
	<b>Acquia</b>		
	Remote Administration Standard	RA-STAND	4.24%
	Remote Administration Premium	RA-PREM	4.24%
	Acquia Installation		4.24%
	Acquia Maintenance		4.24%
	Acquia Training		4.24%
	<b>Akamai</b>		
	Akamai Installation		5.00%
	Akamai Maintenance		5.00%
	Akamai Training		5.00%
	<b>Alfresco</b>		
	General Consulting - 10 Days	CONS-GEN-10	9.32%
	General Consulting - 15 Days	CONS-GEN-15	9.32%
	General Consulting - 20 Days	CONS-GEN-20	9.32%
	General Consulting - 25 Days	CONS-GEN-25	9.32%
	General Consulting - 5 Days	CONS-GEN-5	9.32%
	Alfresco Installation		9.32%
	Alfresco Maintenance		9.32%
	Alfresco Training		9.32%
	<b>Anaplan</b>		
	Special Ops Consultant (Professional Services) in hourly rates	PS-SOC	1.00%
	Client Director (Professional Services) in hourly rates.	PS-CD	1.00%
	Business Partner (Professional Services) in hourly rates.	PS-BP	1.00%
	Solution Implementation (Professional Services) in hourly rates.	PS-SIM	1.00%
	Field Enablement Consultant (Professional Services) in hourly rates.	PS-FEC	1.00%

Customer Launchpad Training (Professional Services)	PS-CLT	1.00%
Anaplan Installation		9.32%
Anaplan Maintenance		9.32%
Anaplan Training		9.32%
<b>Arcusys</b>		
Hourly rate for consultation services regarding Valamis Learning Experience Platform solutions. Includes but is not limited to UX design, instructional design.	VAL-CS-SRV	3.00%
Arcusys Installation		3.00%
Arcusys Maintenance		3.00%
Arcusys Training		3.00%
<b>Blackbag Technologies</b>		
Blackbag Installation		3.00%
Blackbag Maintenance		3.00%
Blackbag Training		3.00%
<b>Blackberry</b>		
Perpetual Support Renewal - Silver - Premium	SRV-00015-145	3.25%
WatchDox by BlackBerry Professional Services - Software Installation of Appliance	SRV-00015-320	3.25%
Perpetual Support New - BBOS - Premium	SRV-00015-142	3.25%
Blackberry Installation		3.00%
Blackberry Maintenance		3.00%
Blackberry Training		3.00%
<b>Box Inc.</b>		
Box Installation		5.00%
Box Maintenance		5.00%
Box Training		5.00%
<b>CompassCom</b>		
CompassLDE AVL and Mobile Resource Management Server Software Maintenance starting in year 2. Pricing based on 20% of initial software	CSC500-LDE-SERV-SWMAINT	4.28%
CompassLDE Per Device (Vehicle/Laptop) Software Maintenance starting in year 2. Pricing based on 20% of initial software purchase price (Fee Per Device)	CSC500-LDE-VL-SWMAINT	4.28%
CompassTrac 4 Viewing License Software Maintenance starting in year 2. Pricing based on 20% of initial software purchase price	CSC500-CTRAC-4-SWMAINT	4.28%
CompassTrac 6 Viewing License Software Maintenance starting in year 2. Pricing based on 20% of initial software purchase price	CSC500-CTRAC-6-SWMAINT	4.28%
CompassTracker Per Device Software Maintenance starting in year 2. Pricing based on 20% of initial software purchase price (per device phone/tablet license)	CSC500-CTRACKR-P-SWMAINT	4.28%
CompassCom Installation		4.28%
CompassCom Maintenance		4.28%
CompassCom Training		4.28%
<b>Datalocker</b>		
IronKey EMS Cloud (per device) - 1 Year of Management Service for an IronKey Enterprise USB flash drive, and IronKey Enterprise H300 hard drive.	EMS-1	4.28%
RENEWAL: IronKey EMS Cloud (per device) - 1 Year of Management Service for an IronKey Enterprise USB flash drive, and IronKey Enterprise H300 hard drive.	EMS-1R	4.28%
IronKey EMS Cloud (per device) - 2 Years of Management Service for an IronKey Enterprise USB flash drive, and IronKey Enterprise H300 hard drive.	EMS-2	4.28%
RENEWAL: IronKey EMS Cloud (per device) - 2 Years of Management Service for an IronKey Enterprise USB flash drive, and IronKey Enterprise H300 hard drive.	EMS-2R	4.28%
IronKey EMS Cloud (per device) - 3 Years of Management Service for an IronKey Enterprise USB flash drive, and IronKey Enterprise H300 hard drive.	EMS-3	4.28%
Datalocker Installation		4.28%
Datalocker Maintenance		4.28%
Datalocker Training		4.28%
<b>Drawloop</b>		
Salesforce AppExchange App Standard User Minimum 1 Annual Per Seat	DDG-S	4.28%
Salesforce AppExchange App Enterprise User Minimum 5 Annual Per Seat	DDG-E	4.28%
Salesforce AppExchange App FedRamp Gov User Minimum 50 Annual Per Seat	DDG-G	4.28%
Drawloop Installation		4.28%
Drawloop Maintenance		4.28%
Drawloop Training		4.28%
<b>Druva</b>		
Druva Installation		4.28%
Druva Maintenance		4.28%
Druva Training		4.28%
<b>F5 Networks</b>		
Consulting: Standard Hourly (M-F 8AM-6PM)	F5-CST-S	3.00%
BIG-IP Service: Premium CAT HW53	F5-SVC-BIG-PRE-HW53	7.00%
BIG-IP Service: Premium CAT HW198	F5-SVC-BIG-PRE-HW198	7.00%
BIG-IP Training: Configuring AFM ATC (2 Day)	F5-TRG-BIG-AFM-CFG	12.00%
BIG-IP Training: Edge Gateway and Access Policy Manager (3 Days)	F5-TRG-BIG-EGW-APM	12.00%
F5 Installation		3.00%
F5 Maintenance		5.00%
F5 Training		7.00%
<b>FireEye</b>		
5 days of service including travel expenses	CS-OS-T	2.00%

HX basic jumpstart 3 days of service - instal and knowledge transfer	CS-HX-JS-B	2.00%
Security Program Assessment, fixed price, 6 weeks	CS-SPA	2.00%
Up to 5 days, install of multiple different types of appliances, fixed price, travel included	CS-DI-JS-ADV	2.00%
PX Basic jumpstart, install of up to 3 appliances,knowledge trasfer, fixed price	CS-PX-JSB	2.00%
FireEye Installation		2.00%
FireEye Maintenance		2.00%
FireEye Training		2.00%
<b>Gigamon</b>		
12 Months Standard Support and Software Maintenance for GigaVUE-HC1 node, 12 1G/10G cages, 4 10/100/1000M Copper, fan tray, 2 power supplies, AC	GVS-HC101-SM	5.00%
12 Months Standard Support and Software Maintenance for 10GigaTAP-4SR for GigaVUE-2404 850nm Multimode tap blade with 4 taps	TAP-232-SM	5.00%
12 Months Standard Support and Software Maintenance for 10GigaTAP-4LR for GigaVUE-2404 1310nm Singlmode tap blade with 4 taps	TAP-233-SM	5.00%
12 Months Standard Support and Software Maintenance for GigaVUE-HB1-0416 branch node 4 10G cages 8 1G cages 8 1G copper 2 Fan Trays Single AC	GVS-HB101-0416-SM	5.00%
12 Months Standard Support and Software Maintenance for GigaVUE-HC2 base unit w/ chassis Control Card 1 Fan Tray CLI 2 power supplies AC power	GVS-HC201-SM	5.00%
Gigamon Installation		5.00%
Gigamon Maintenance		5.00%
Gigamon Training		5.00%
<b>Gridless Power</b>		
Gridless Power Installation		1.26%
Gridless Power Maintenance		1.26%
Gridless Power Training		1.26%
<b>HyTrust</b>		
Professional Services- per day- excludes T&E	HYT-PSO-1D	5.65%
HyTrust Installation		5.65%
HyTrust Maintenance		5.65%
HyTrust Training		5.65%
<b>IkeGPS</b>		
MapSight 3: Device with standard measuring tools, desktop software, accessories.	922-00300-3	4.28%
MapSight 5: Device with standard measuring tools, TrueSize photo license, desktop software, integration to GE FieldSmart, ikeAnnotate PLS (if required),	922-00300-5	4.28%
1 yr. Hardware Warranty and Software Maintenance: 1 year extension to standard Hardware Warranty and Software Maintenance	960-00922-W1	4.28%
2 yr. Hardware Warranty and Software Maintenance: 2 year extension to standard Hardware Warranty and Software Maintenance	960-00922-W2	4.28%
Spike: Laser-based smartphone solution with standard measuring tools, software, accessories.	940-02000	4.28%
IkeGPS Installation		4.28%
IkeGPS Maintenance		4.28%
IkeGPS Training		4.28%
<b>Liferay</b>		
Liferay Installation		3.00%
Liferay Maintenance		3.00%
Liferay Training		3.00%
<b>Nimble Storage</b>		
1 YR 4HR ONSITE Support for AF1000	AF1000-4ON-1YR	7.50%
1 YR 4HR ONSITE Support for AF1000-2F-11T-1	AF1000-2F-11T-1-4ON-1YR	7.50%
1 YR 4HR ONSITE Support for AF1000-2F-17T-2	AF1000-2F-17T-2-4ON-1YR	7.50%
1 YR 4HR ONSITE Support for AF1000-2F-23T-1	AF1000-2F-23T-1-4ON-1YR	7.50%
1 YR 4HR ONSITE Support for AF1000-2F-29T-2	AF1000-2F-29T-2-4ON-1YR	7.50%
Nimble Installation		7.50%
Nimble Maintenance		7.50%
Nimble Training		7.50%
<b>OpenGov</b>		
OpenGov Installation		5.00%
OpenGov Maintenance		5.00%
OpenGov Training		5.00%
<b>ProofPoint</b>		
ProofPoint Installation		13.00%
ProofPoint Maintenance		13.00%
ProofPoint Training		13.00%
<b>Qualtrics</b>		
Qualtrics Installation		1.00%
Qualtrics Maintenance		1.00%
Qualtrics Training		1.00%
<b>Red Hat</b>		
Red Hat Installation		1.00%
Red Hat Maintenance		1.00%
Red Hat Training		1.00%
<b>RSA</b>		
PCI Management Perp Enh Maint \$/emp	GRC-PCI-P-T1-E	11.00%
PCI Management Perp Enh Maint \$/100	GRC-PCI-P-T2-E	11.00%
PCI Management Perp Enh Maint \$/100	GRC-PCI-P-T3-E	11.00%

RSA Installation		8.00%
RSA PCI Management Maintenance		10.00%
RSA All Other Maintenance		11.00%
RSA Training		10.00%
<b>ServiceNow</b>		
ServiceNow® Learning Credit	SNCLEARNCREDIT	1.50%
ServiceNow® System Administration Training (3 days) - Public (per attendee) with Certification Voucher	PROD00100	1.50%
ServiceNow® Implementation - Tailored - T&M	SVCTSOWTAILIMP	1.50%
ServiceNow® Training - Tailored - T&M	SNTRAININGTAIL	1.50%
ServiceNow Installation		1.50%
ServiceNow Maintenance		1.50%
ServiceNow Training		1.50%
<b>Splunk</b>		
Splunk Advisory Services - Dedicated Advisory Architect	AS-DED-SAA	1.50%
Splunk Professional Services, Upgrade - Large	PS-UPGRD-LRG-US	1.50%
Architecting and Deploying Splunk V6, 1 student	EDU-DEPL-1	1.50%
Splunk Professional Services - Cloud Data Migration Service - Up to 1,000TB	PS-CLDMIG-LRG	1.50%
Splunk Installation		1.50%
Splunk Maintenance		1.50%
Splunk Training		1.50%
<b>Veritas</b>		
BCS Veritas Services	18390-M0010	4.50%
Veritas Installation		4.50%
Veritas Maintenance		4.50%
All Veritas Maintenance Renewals		4.50%
VeritasTraining		4.50%
<b>Vmware</b>		
VMware Installation		3.50%
VMware Maintenance		3.50%
VMware Training		3.50%
<b>Technical Services</b>		
Installation, Training, and Other Technical Services		10.00%

Volume Discount				
Order Total	Products	Original Discount	Additional Discount	Total Discount
\$100,000	All Gridless Power Products	1.26%	2.00%	3.26%
\$250,000	All Gridless Power Products	1.26%	4.00%	5.26%
\$500,000	All Gridless Power Products	1.26%	6.00%	7.26%
\$1,000,000	All Gridless Power Products	1.26%	8.00%	9.26%
\$1,000,000	All ServiceNow Software	4.50%	5.00%	9.50%
\$500,000	All ServiceNow Installation	1.50%	5.00%	6.50%
\$5,000	VMware TPP Eligible Products	3.50%	5.00%	8.50%
\$60,000	VMware TPP Eligible Products	3.50%	7.00%	10.50%
\$100,000	VMware TPP Eligible Products	3.50%	10.00%	13.50%
\$175,000	VMware TPP Eligible Products	3.50%	13.00%	16.50%
\$100,000	All F5 Hardware/Software Products	7.00%	2.00%	9.00%
\$250,000	All F5 Hardware/Software Products	7.00%	4.00%	11.00%
\$500,000	All F5 Hardware/Software Products	7.00%	6.00%	13.00%
\$100,000	Veritas New Hardware	15.64%	2.00%	17.64%
\$100,000	Veritas New License	16.39%	2.00%	18.39%
\$100,000	Veritas Cloud Solutions	11.43%	2.00%	13.43%
\$250,000	Veritas New Hardware	15.64%	4.00%	19.64%
\$250,000	Veritas New License	16.39%	4.00%	20.39%
\$250,000	Veritas Cloud Solutions	11.43%	4.00%	15.43%
\$1,000,000	Veritas New Hardware	15.64%	6.00%	21.64%
\$1,000,000	Veritas New License	16.39%	6.00%	22.39%
\$1,000,000	Veritas Cloud Solutions	11.43%	6.00%	17.43%