

**Appendix C, Pricing Index  
 Freeit Data Solutions, Inc.  
 DIR-TSO-3944**

<b>Manufacturer / Brand</b>	<b>Product Description</b>	<b>DIR Customer Discount % off MSRP</b>
<b>Hardware / Software</b>		
Caringo	Data Security	12.00%
Cohesity	Data Security	10.00%
Equinix	Data Security	1.50%
Forescout	Security Solutions	40.00%
Freeit Data Solutions	Security Solutions	15.00%
Guardicore	Security Solutions	5.00%
Netwrix	Security Software	5.00%
Qumulo	Security Solutions	5.00%
Rubrik	Security Solutions	7.00%
StealthBits	Security Software	10.00%
Unitrends	Data Security	7.00%
Varonis	Threat Protection Software	10.00%
Veeam	Data Security	10.00%
Zerto	Data Security	10.00%
<b>SERVICE CATEGORY</b>	<b>Detailed Service Description</b>	<b>DIR Customer Discount % off MSRP</b>
Installation	Hardware/Software Installation	15.00%
Configuration	Hardware/Software Configuration	15.00%
Migration	Migration Services	15.00%
Training	Training Services	15.00%
<b>Maintenance</b>		
Caringo		5.00%
Cohesity		5.00%
ForeScout		5.00%
Freeit Data Solutions		15.00%
Guardicore		5.00%
Qumulo		5.00%
Rubrik		5.00%
StealthBits		1.50%
Unitrends		5.00%
Varonis		1.50%
Veeam		8.50%
Zerto		5.00%
<b>SERVICE CATEGORY</b>	<b>Detailed Service Description</b>	<b>DIR Customer Discount % off MSRP</b>
Identity Access Management	Facilitate the management of electronic identities	15.00%
Security Intelligence (SIEM – Network Monitoring)	Network Monitoring	15.00%

Important Note: Vendor's quote to DIR customers shall include the DIR Administrative Fee. The fee will be added after the discount is applied to the MSRP.