

**CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2**

SOFTWARE PRODUCTS BRANDS AVAILABLE	DIR Discount % off MSRP
1E	2.00%
Absolute Software	7.50%
Accellion	7.00%
Algorithmic Security, Inc. (Now AlgoSec)	7.50%
APC (software only)	2.00%
Application Security	9.50%
ASG, Inc.	2.00%
Aspose	10.00%
A-T Solutions	2.00%
Attachmate	8.00%
Autodesk Government	23.00%
Autodesk Education	55.00%
Avira	2.00%
Axway	2.00%
Barracuda	7.50%
Bitdefender	40.00%
Blackberry	15.00%
Boss Solutions	20.00%
Box	15.00%
Celestix Software and Support	2.00%
Cenzic	7.50%
Checkpoint	30.00%
Citrix	28.00%

**CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2**

Clearswift	9.50%
Codenomicon	5.00%
Commvault Software Licenses	20.00%
Commvault Subscription Renewals	7.00%
ConduSiv	15.00%
Corel Government	28.00%
Corel Education	70.00%
Corel Roxio	10.00%
Corel WinZip	10.00%
Cybersafe	7.50%
DevExpress/Developer Express	5.00%
Digital Persona	2.00%
Embarcadero	3.00%
Entrust	4.00%
Faronics	7.00%
FileMaker	8.00%
FireEye	1.00%
Fortres Grand Software	4.00%
FrontRange	5.00%
F-Secure	7.50%
Fujitsu	4.00%
G-Data	2.00%
Globalscape	5.00%
Good Licenses, Maintenance, Support	5.75%
GovQA (WebQA)	2.00%
Guidance Software	0.50%

**CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2**

Gwava Technologies	7.00%
Hex-Rays SA	5.50%
Hortonworks	5.00%
Hytrust	5.50%
Idera	10.00%
Infragistics (Renewals)	10.00%
Infragistics (New Licenses, Software)	15.00%
Ipswitch	5.00%
JAMF (Software and Support)	4.00%
JAMF (Training)	0.00%
Jetico	7.50%
Juniper (Software, Licensing, maintenance, and support)	30.00%
Kaseya	10.00%
Kodak (software only)	2.00%
Kronos	2.00%
Lancope	2.00%
LANDesk (now Invanti)	17.00%
Lightspeed Systems	14.00%
Lumension	2.00%
M-Corp	5.00%
M86 Security	2.00%
MaaS360 (IBM)	5.00%
McAfee Licenses, Maintenance & Renewals	60.00%
Micro Focus	2.00%
Mimecast	5.00%
Mindjet Licenses, Upgrades, Subscriptions and Support	3.00%

**CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2**

Minitab Perpetual Licenses	5.00%
Mitchell Humphrey	2.00%
NeoGov	2.00%
Netgear	2.00%
Netscout Systems	7.50%
Nuance	25.00%
OneLogin	24.00%
Paessler	10.00%
Pearson Education	2.00%
PKWare	6.00%
Precise	2.00%
Prologic	7.00%
Quantum	2.00%
Quest (Dell Software) Renewals	7.50%
Quest (Dell Software) Other	10.00%
Raytheon (now Forcepoint)	14.00%
Red Gate Licenses	5.00%
Red Gate Renewals	2.00%
Red Hat	15.00%
RSA	25.00%
RSA Maintenance	17.00%
SAP Business Objects Licenses & Maintenance	17.00%
Skybox Security	5.00%
Smartbear	5.00%
Snow Software	5.00%
Splunk	1.50%

**CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2**

Stealthbits	10.00%
Sungard	3.00%
Tableau	3.00%
Telerik	2.00%
Tenable Software	13.00%
Tenable Lab Gear	50.00%
ThreatTrack	12.00%
Thycotic	5.00%
Tracker Software	15.00%
Uptime Software	2.00%
Van Dyke Technologies	18.00%
Veracode	2.00%
VeriSign	2.00%
VMware Government Licenses	16.00%
VMware Education Licenses	49.00%
VMware Support & Maintenance	6.00%
Software as a Service (SaaS) Description	DIR Discount % off MSRP
1E (SaaS)	2.00%
Absolute Software (SaaS)	2.00%
Accellion (saaS)	2.00%
AccessData (SaaS)	2.00%
Algorithmic Security, Inc. (Now AlgoSec)	2.00%
APC (SaaS)	2.00%
Application Security (SaaS)	2.00%

**CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2**

AppSense (SaaS)	2.00%
Aruba Networks (SaaS)	2.00%
ASG, Inc. (SaaS)	2.00%
Aspose (SaaS)	2.00%
A-T Solutions (SaaS)	2.00%
Attachmate (SaaS)	2.00%
Autodesk Government (SaaS)	2.00%
Autodesk Education (SaaS)	2.00%
Avira (SaaS)	2.00%
Axway (SaaS)	2.00%
Barracuda (SaaS)	2.00%
Beyond Trust (SaaS)	2.00%
Bit9 (SaaS)	2.00%
Bitdefender (SaaS)	2.00%
Blackberry (SaaS)	2.00%
Boss Solutions (SaaS)	2.00%
Celestix (SaaS)	2.00%
Cenzic (SaaS)	2.00%
Checkpoint (SaaS)	2.00%
Clearswift (SaaS)	2.00%
Codenomicon (SaaS)	2.00%
Commvault (SaaS)	2.00%
ConduSiv (SaaS)	2.00%
Corel (SaaS)	2.00%
Cybersafe (SaaS)	2.00%
DevExpress/Developer Express (SaaS)	2.00%

**CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2**

Digital Persona (SaaS)	2.00%
Embarcadero (SaaS)	2.00%
Entrust (Saas)	2.00%
Eset (SaaS)	2.00%
Faronics (SaaS)	2.00%
FileMaker (SaaS)	2.00%
FireEye (SaaS)	2.00%
Flexera (SaaS)	2.00%
Fortinet (SaaS)	2.00%
Fortres Grand Software (SaaS)	2.00%
FrontRange (Saas)	2.00%
F-Secure (SaaS)	2.00%
Fujitsu (SaaS)	2.00%
G-Data (SaaS)	2.00%
Globalscape (SaaS)	2.00%
Good (SaaS)	2.00%
GovQA (WebQA) (SaaS)	2.00%
Guidance (SaaS)	2.00%
Gwava Technologies (SaaS)	2.00%
Hex-Rays SA (SaaS)	2.00%
Hortonworks (SaaS)	2.00%
Hytrust (SaaS)	2.00%
Idera (SaaS)	2.00%
Infragistics (SaaS)	2.00%
Intel (SaaS)	2.00%
Ipswitch (SaaS)	2.00%

CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2

JAMF (SaaS)	2.00%
Jetico (SaaS)	2.00%
Juniper SaaS	2.00%
Kaseya (SaaS)	2.00%
Kodak (SaaS)	2.00%
Kronos (SaaS)	2.00%
Lancope (SaaS)	2.00%
LANDesk (now Ivanti) (SaaS)	2.00%
Liquidware Labs (SaaS)	2.00%
LOGMEIN	2.00%
Lumension (SaaS)	2.00%
M-Corp (SaaS)	5.00%
M86 Security (SaaS)	2.00%
MaaS360 (IBM) (SaaS)	2.00%
Malwarebytes (SaaS)	2.00%
Micro Focus (SaaS)	2.00%
MicroStrategy (SaaS)	2.00%
Mindjet (SaaS)	2.00%
Minitab (SaaS)	2.00%
Mitchell Humphrey (SaaS)	2.00%
MobileIron (SaaS)	2.00%
NeoGov (SaaS)	2.00%
Netgear (SaaS)	2.00%
Netmotion (SaaS)	2.00%
Netop (SaaS)	2.00%
Netscout Systems (SaaS)	2.00%

CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2

Nuance (SaaS)	2.00%
Paessler	2.00%
Palo Alto (SaaS)	2.00%
Pearson Education (SaaS)	2.00%
Pitney Bowes (SaaS)	2.00%
PKWare (SaaS)	2.00%
Precise (SaaS)	2.00%
Prologic (SaaS)	2.00%
Quantum (SaaS)	2.00%
Quest (Dell) (SaaS)	2.00%
Radware (SaaS)	2.00%
Raytheon (now Forcepoint) (SaaS)	2.00%
Red Gate (SaaS)	2.00%
Red Hat (SaaS)	2.00%
Serena (SaaS)	2.00%
Shavlik (now Ivanti) (SaaS)	2.00%
Skybox Security (SaaS)	2.00%
Smartbear (SaaS)	2.00%
Snow Software (SaaS)	2.00%
Splunk (SaaS)	2.00%
Stealthbits (SaaS)	2.00%
Sungard (SaaS)	2.00%
Tableau (SaaS)	2.00%
TechSmith (SaaS)	2.00%
Telerik (SaaS)	2.00%
Tenable (SaaS)	2.00%

**CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2**

ThreatTrack (SaaS)	2.00%
Thycotic (SaaS)	2.00%
Tibco (SaaS)	2.00%
Tracker (SaaS)	2.00%
Tripwire (SaaS)	2.00%
Uptime (SaaS)	2.00%
Van Dyke Technologies (SaaS)	2.00%
Veracode (SaaS)	2.00%
Veeam (SaaS)	2.00%
VeriSign (SaaS)	2.00%
Watchguard (SaaS)	2.00%
Related Services Description	DIR Discount % off MSRP
Tableau Software Maintenance	0.25%
Tenable Services	2.00%
Tenable Software Maintenance	5.00%
Tenable Training	2.00%
All Apptio SaaS	7.50%
Apptio Hourly Services Rates: Engagement Manager	7.50%
Apptio Hourly Services Rates: Technical Lead	7.50%
Apptio Hourly Services Rates: Configuration Consultant	7.50%
Commvault Services	0.25%
Commvault Software Maintenance	7.00%
Commvault Training	5.00%
Raytheon Branded Services	2.00%
Project Management Project Leader	5.00%
Project Management Project Manager	5.00%
Project Management Sr Project Manager	5.00%
Project Management Engagement Manager	5.00%
Integration & Implementation Services Associate Consultant	5.00%
Integration & Implementation Services Consultant	5.00%
Integration & Implementation Services Solution Architect	5.00%
Integration & Implementation Services Sr Solution Architect	5.00%

**CONTRACT DIR-TSO-3984
APPENDIX C - PRICING INDEX
Per Amendment 2**

**Important Note: Vendor's quote to DIR customers shall include the DIR
Administrative Fee.**

The fee will be added after the discount is applied to the MSRP.