

**DIR-TSO-4062**  
**Appendix C- Pricing Index**  
**Accenture, LLP.**

Infrastructure as a Service		DIR Discount % off MSRP
Brand/Category	Service Description	
<b>Cloud Management Services (CMS) - Self Managed</b>		
Accenture	Self Managed Antivirus (End Point Protection w/HIDS) 1-249 VM's	10%
Accenture	Self Managed Antivirus (End Point Protection w/HIDS) 250-749 VM's	15%
Accenture	Self Managed Antivirus (End Point Protection w/HIDS) 750+ VM's	20%
Accenture	Self Managed Patching 1-249 VM's	10%
Accenture	Self Managed Patching 250-749 VM's	15%
Accenture	Self Managed Patching 750+ VM's	20%
Accenture	Self Managed Availability Monitoring 1-249 VM's	10%
Accenture	Self Managed Availability Monitoring 250-749 VM's	15%
Accenture	Self Managed Availability Monitoring 750+ VM's	20%
Accenture	Self Managed Backup & Recovery	10%
Accenture	Add SQL Backup	10%
Accenture	Add Backup Encryption	10%
<b>Cloud Management Services (CMS) - ACP Managed**</b>		
Accenture	Manage my VM - OS Admin + AV, Patching 1-24 VM's	10%
Accenture	Manage my VM - OS Admin + AV, Patching 25-99 VM's	11%
Accenture	Manage my VM - OS Admin + AV, Patching 100-249 VM's	12%
Accenture	Manage my VM - OS Admin + AV, Patching 250-499 VM's	13%
Accenture	Manage my VM - OS Admin + AV, Patching 500-749 VM's	14%
Accenture	Manage my VM - OS Admin + AV, Patching 750-999 VM's	15%
Accenture	Manage my VM - OS Admin + AV, Patching 1000-1499	16%
Accenture	Manage my VM - OS Admin + AV, Patching 1500-1999	17%
Accenture	Manage my VM - OS Admin + AV, Patching 2000-2999	18%
Accenture	Manage my VM - OS Admin + AV, Patching 3000+	19%
Accenture	Manage my VM - Backup and Recovery	10%
Accenture	Add SQL Backup	10%
Accenture	Add Backup Encryption	10%
Accenture	Manage my VM - Managed Basic Monitoring 1-24 VM's	10%
Accenture	Manage my VM - Managed Basic Monitoring 25-99 VM's	11%
Accenture	Manage my VM - Managed Basic Monitoring 100-249 VM's	12%
Accenture	Manage my VM - Managed Basic Monitoring 250-499	13%
Accenture	Manage my VM - Managed Basic Monitoring 500-749 VM's	14%
Accenture	Manage my VM - Managed Basic Monitoring 750-999 VM's	15%
Accenture	Manage my VM - Managed Basic Monitoring 1000-1499 VM's	16%
Accenture	Manage my VM - Managed Basic Monitoring 1500-1999 VM's	17%
Accenture	Manage my VM - Managed Basic Monitoring 2000-2999 VM's	18%
Accenture	Manage my VM - Managed Basic Monitoring 3000+ VM's	19%
Accenture	Manage my VM - Managed Advanced Monitoring* 1-24 VM's	10%
Accenture	Manage my VM - Managed Advanced Monitoring* 25-99 VM's	11%
Accenture	Manage my VM - Managed Advanced Monitoring* 100-249 VM's	12%
Accenture	Manage my VM - Managed Advanced Monitoring* 250-499 VM's	13%
Accenture	Manage my VM - Managed Advanced Monitoring* 500-749 VM's	14%
Accenture	Manage my VM - Managed Advanced Monitoring* 750-999 VM's	15%
Accenture	Manage my VM - Managed Advanced Monitoring* 1000-1499 VM's	16%
Accenture	Manage my VM - Managed Advanced Monitoring* 1500-1999 VM's	17%
Accenture	Manage my VM - Managed Advanced Monitoring* 2000-2999 VM's	18%
Accenture	Manage my VM - Managed Advanced Monitoring* 3000+ VM's	19%
<b>Other Cloud Management Services</b>		
<b>ACP VPN Services</b>		
Accenture	ACP SSL VPN - Self Managed* (Client procures licenses direct via www.openvpn.net) Per VPN	10%
Accenture	ACP SSL VPN - ACP Managed* (ACP procures licenses on client's behalf. See pricing below.) Per VPN	10%
Accenture	ACP SSL VPN - License (10 License Minimum) Per User	10%
<b>Service Desk</b>		
Accenture	Service Desk - Basic > 1 VM's	10%
Accenture	Service Desk - Standard >1 VM's	10%
Accenture	Service Desk - Premium >1 VM's	10%
Accenture	Named Account Manager (Required with SD Prem Only) Per ACP Project	10%
Accenture	Amazon Web Services (AWS) Enterprise Support (added percentage to monthly AWS spend)	10%

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<b>Miscellaneous as a Service</b>		<b>DIR Discount % off MSRP</b>
<b>Brand</b>	<b>Service Description</b>	
Accenture	Cloud Security Services	10%
Accenture	Cloud Operations	10%
Accenture	Cloud Migration	10%
Accenture	Cloud Disaster Recovery	10%
Accenture	Cloud Implementation	10%
Accenture	Cloud Strategy	10%
Accenture	Project Management	10%
Accenture	Cloud Application Migration	10%
Accenture	Cloud Solution Design	10%
Accenture	Hybrid Cloud Management	10%
<b>Cloud Broker Services</b>		<b>DIR Discount % off MSRP</b>
<b>Category</b>	<b>Service Description</b>	
<b>Cloud Management Platform (CMP)</b>		
Accenture	Cloud Management Platform (CMP) 1-999 VM's	10%
Accenture	Cloud Management Platform (CMP) 1000-1999 VM's	15%
Accenture	Cloud Management Platform (CMP) 2000+ VM's	20%
<b>Related Services Description</b>		<b>DIR Firm Fixed Price (FFP)</b>
<b>Service Provider</b>	<b>Service Description</b>	
Accenture	Program Executive	\$356.40
Accenture	Program Lead	\$334.80
Accenture	Application Readiness Lead	\$285.30
Accenture	Technical Architect	\$250.20
Accenture	Migration Execution Lead	\$250.20
Accenture	Service Delivery Manager	\$225.00
Accenture	Application Readiness Consultant	\$224.10
Accenture	Wave Managers	\$209.70
Accenture	Security Lead	\$205.20
Accenture	Cloud Delivery Manager	\$190.80
Accenture	Service Management/Integration	\$190.80
Accenture	Migration Sr. Analyst	\$184.50
Accenture	Security Audit and Compliance Lead	\$180.00
Accenture	Cloud Operations Architect	\$170.10
Accenture	Migration Analyst	\$164.70
Accenture	Database Administrator	\$160.20
Accenture	Disaster Recovery Lead	\$150.30
Accenture	Security Engineer	\$140.40
Accenture	Security Audit and Compliance Engineer	\$130.50
Accenture	Cloud Operations Engineer	\$120.60
Accenture	Cloud Operations Admin	\$92.70

**NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and MSRP after the DIR Discount % off MSRP is applied.**