

**CONTRACT DIR-TSO-4121
APPENDIX C PRICING INDEX**

All prices quoted to customers will include the DIR .75% fee

PRODUCT			
Brand	CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Product Description	DIR Customer Discount % off MSRP
Barracuda	Firewall	1x-3x (excluding NG Firewalls) product	15.00%
Barracuda	Firewall	4xx-6xx product	10.00%
Barracuda	Firewall	8xx and above product (including all NG Firewalls)	5.00%
Barracuda	Firewall - New Business	All Firewall Product	15.00%
Barracuda	Firewall - Renewal	All Firewall Renewal	5.00%
Barracuda	Email/Web Security Gateway - New Business	All Email/Web Security GW Product	15.00%
Barracuda	Email/Web Security Gateway - Renewal	All Email/Web Security GW Renewal	5.00%
Barracuda	All Other Barracuda Security Solutions - Hardware/Software	All	15.00%
Barracuda	All Other Barracuda Security Solutions - Renewals	All	5.00%
Samsara	Security Appliance	Hardware	5.00%
Samsara	Security Appliance	License	5.00%
Samsara	Security Appliance	Accessories	5.00%
SERVICES			
	SERVICE CATEGORY	Service Area (indicate Hwy District)	DIR Customer Discount % off MSRP
	Installation	Statewide	30.00%
	Installation	Statewide	30.00%
	Contingency Planning; Operational and Disaster Recovery	Statewide	40.00%
	Identity Management Services	Statewide	40.00%
	Network and System Monitoring and Auditing Services	Statewide	40.00%
	Network and System Capability and Stress Testing Services	Statewide	40.00%
	Network Discovery, Mapping, and Inventory services	Statewide	40.00%
	Secure Asset Configuration and Management Services	Statewide	40.00%
	Security Governance and Advisory Services	Statewide	40.00%
	Security Infrastructure Design, Management and Support	Statewide	40.00%
	Security Intelligence and Alerting Services	Statewide	40.00%
	Security Policy Development	Statewide	40.00%
	Security Product Implementation and Management Services	Statewide	40.00%
	Security Training Services	Statewide	40.00%
	Virtual System/Infrastructure Design, Implementation, Management and Support Services	Statewide	40.00%
	Device Management	Statewide	40.00%
	Content Filtering	Statewide	40.00%
	Netwatch SIEM (MIN qty 2/two)	Statewide	40.00%
	Risk & Compliance	Statewide	40.00%