

DIR-TSO-4132
APPENDIX C PRICING INDEX

| PRODUCT | | | | |
|--|--|---|----------------------------|----------------------------------|
| CATEGORY / DESCRIPTION (Refer to RFO Section 2.1) | Manufacturer / Brand | Product Description | Manufacturer's Part Number | DIR Customer Discount % off MSRP |
| Firewall | Fortinet | Hardware/Software bundle | all | 35.00% |
| Security Appliance, Virtual System | Pivot3 | Virtual Security Console (VSC), Hyperconverged Infastructure | all | 27.00% |
| RELATED SERVICES | | | | |
| SERVICE CATEGORY | Detailed Service Description | | Cost p/hour | DIR Customer Discount % off MSRP |
| <i>Maintenance, support and services</i> | Pivot 3 - Annual maintance, support and professional services | | All | 10.00% |
| <i>Maintenance, support and services</i> | Fortinet - Annual maintance, support and professional services | | All | 15.00% |
| <i>Installation and de-installation - all brands</i> | Regular hours M-F 8:00-6:00 (Hourly rate) | | \$175.00 | 5.00% |
| <i>Customization - all brands</i> | Regular hours M-F 8:00-6:00 (Hourly rate) | | \$175.00 | 5.00% |
| <i>Reporting - all brands</i> | Regular hours M-F 8:00-6:00 (Hourly rate) | | \$95.00 | 5.00% |
| <i>Training- all brands</i> | Regular hours M-F 8:00-6:00 (Hourly rate) | | \$95.00 | 5.00% |
| <i>Migration- all brands</i> | Regular hours M-F 8:00-6:00 (Hourly rate) | | \$175.00 | 5.00% |
| <i>Configuration- all brands</i> | Regular hours M-F 8:00-6:00 (Hourly rate) | | \$125.00 | 5.00% |
| <i>POC (Proof of Concept) - all brands</i> | Regular hours M-F 8:00-6:00 (Hourly rate) | | \$125.00 | 5.00% |
| <i>POCAAS (Proof of Concept as a Service) - all brands</i> | Regular hours M-F 8:00-6:00 (Hourly rate) | | \$150.00 | 5.00% |