

Texas Department of Information Resources
DIR Contract Number DIR-TSO-4160 Appendix C, Pricing Index
Hewlett Packard Enterprise Company

Hewlett Packard Enterprise Manufacturer BRANDED PRODUCTS			
BRAND	PRODUCT CATEGORY	Product Description	DIR Customer Discount % off MSRP
Servers			
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Entry Level DL10 and ML10/100 Series Servers and Options (PL LA)	24.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Core DL300/DL500 Series Servers (PL SY)	31.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Blade Servers and Options (PL MV)	31.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Apollo Servers, Scaleable Datacenter Infrastructure (PL TN, PL PD)	31.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Moonshot and Edgeline Server Appliances (PL S2, PL 2M)	31.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Manufacturing Services, Factory Express (PL SI)	24.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Shared Options (rest of PL SI, PL SH)	31.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Blade Virtual Connect (PL UZ)	29.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Third Party Software other than Microsoft (PL J3)	31.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	SMARTBUY SKUs (ISS)	1.00%
Hewlett Packard Enterprise	INDUSTRY STANDARD SERVERS	Non-Discountable -Microservers (PL LA), Microsoft Operating Systems (PL J3), Easy Connect Software (PL S3)	0.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	HPE Integrity Solution (PL 1X)	34.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	BCS Software (Exclude Linux & Windows Operating Environment) (PL 23)	34.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	BCS Software Linux & Windows Operating Environment (PL 23)	19.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	Integrated Platforms (PL HA)	26.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	Non-Stop Enterprise (PL NW)	15.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	SGI MCS HW (PL RG)	29.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	BCS Blades (PL TQ)	34.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	BCS X-86 Servers (PL TR)	29.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	Synergy Infrastructure (PL S6)	31.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	Synergy Option (PL S7)	31.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	One View (PL FS)	30.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	Converged Systems (PL FE)	30.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	SimpliVity (PL S8)	40.00%
Hewlett Packard Enterprise	MISSION CRITICAL SERVERS	HyperConverged Other (PL S8)	40.00%
Storage			
Hewlett Packard Enterprise	HPE XP Storage Solutions	XP Software - 12000, 10000, 1024/128, 512/48	44.00%
Hewlett Packard Enterprise	HPE XP Storage Solutions	XP Arrays - 12000, 10000, 1024/128	44.00%
Hewlett Packard Enterprise	HPE XP Storage Solutions	XP Array Upgrades - 12000, 10000, 1024/128, 512/48/256	44.00%
Hewlett Packard Enterprise	HPE XP 20000/24000 & P9xxx Storage Solutions	XP 20000/24000 & P9xxx Software	39.00%
Hewlett Packard Enterprise	HPE XP 20000/24000 & P9xxx Storage Solutions	XP 20000/24000 & P9xxx Hardware	39.00%
Hewlett Packard Enterprise	HPE XP 20000/24000 & P9xxx Storage Solutions	XP 20000/24000 & P9xxx Upgrades	39.00%
Hewlett Packard Enterprise	HPE Enterprise Virtual Array - Enterprise	EVA 4100/6x00	39.00%
Hewlett Packard Enterprise	HPE Enterprise Virtual Array - Enterprise	EVA Cabinets & Accessories, EVA HDD's	39.00%
Hewlett Packard Enterprise	HPE Enterprise Virtual Array - Enterprise	Veeam and Iternity services	15.00%
Hewlett Packard Enterprise	HPE Enterprise Virtual Array - Enterprise	Veeam	15.00%
Hewlett Packard Enterprise	HPE Enterprise Virtual Array - Enterprise	Data Protector SW	10.00%
Hewlett Packard Enterprise	HPE Enterprise Virtual Array - x400 Solutions	EVA 4400, 6400, 8400 & P6xxx Hardware / Software Products	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR F-Class, E-Class & Common Software	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR F-Class, E-Class, Arrays & Upgrades, Nimble Storage	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR T-Class, S-Class Software, Nimble Storage	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR T-Class, S-Class Arrays & Upgrades, Nimble Storage	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR Drive Mag, Cabinets, Accy & Upgrades	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR Mid-Range Array Software	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR Mid-Range Array & Upgrades	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR Mid-Range HDD & Encl	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR Mid-Range Cab & Accy	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR 7xxx, 8xxx	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR StoreServ 8xxx	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR 9xxx	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR StoreServ	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR 10xxx	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	3PAR 2xxx	39.00%
Hewlett Packard Enterprise	HPE 3PAR Storage Products	HPE M6710 & M6720	39.00%
Hewlett Packard Enterprise	Nimble Products & Support	Nimble Cloud Volumes	15.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Enterprise	Clustered Gateway, WAN Accelerator, X9000 Family (IBRIX)	39.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Enterprise	Enterprise Switches and Host Bus Adapters	39.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Enterprise	EML, ESL and VLS Tape Libraries, D2D	39.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Enterprise	ESL G3 Libraries	39.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Enterprise	StoreOnce	39.00%
Hewlett Packard Enterprise	HPE Virtual Array and DS Hardware & Software Products	Virtual Array and DS Hardware	24.00%
Hewlett Packard Enterprise	HPE Virtual Array and DS Hardware & Software Products	Power Accessories	24.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Commercial	HPE LeftHand P4000 SAN Solutions	26.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Commercial	StoreOnce 2**/3****	26.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Commercial	Entry NAS & All in One Storage	24.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Commercial	D2000/P2000 MSA HW & SW, MSA HDD's, Scalable File Share	24.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Commercial	Blade System Storage Switches, Commercial Switches and Switch SW, Commercial Host Bus Adapters	24.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Commercial	Tape Drives and Accessories (DDS, DAT, SDLT, Ultrium)	24.00%
Hewlett Packard Enterprise	HPE Storage Hardware - Commercial	MSL & VSL Tape Libraries, Autoloaders	24.00%
Hewlett Packard Enterprise	HPE Storage Media	Storage Media Products	34.00%
Hewlett Packard Enterprise	Promotions/Smart Buys	SMARTBUY SKUs (Storage)	1.00%
Networking			
Hewlett Packard Enterprise	HPE/Aruba Networking	HPE Networking Switching and SBN Networking	38.00%
Hewlett Packard Enterprise	HPE/Aruba Networking	HPE Networking Enterprise Routing and Switching	38.00%
Hewlett Packard Enterprise	HPE/Aruba Networking	HPE Networking Routing	38.00%
Hewlett Packard Enterprise	HPE/Aruba Networking	HPE Network Management and Software	38.00%
Hewlett Packard Enterprise	HPE/Aruba Networking	HPEN PL "NC"	38.00%
Hewlett Packard Enterprise	HPE/Aruba Networking	HPEN Aruba	35.00%
Hewlett Packard Enterprise	HPE/Aruba Networking	HPE Network Accessories	38.00%
Hewlett Packard Enterprise	HPE/Aruba Networking	WLAN	38.00%
Hewlett Packard Enterprise	HPE/Aruba Networking	Networking Utility	38.00%
Hewlett Packard Enterprise	HPE/Aruba Networking	HPE Telephony	0.00%
Hewlett Packard Enterprise	Networking Services	Hardware Services	15.00%
Hewlett Packard Enterprise	Networking Services	Software Services	15.00%
Hewlett Packard Enterprise	Networking Services	Installation Services	15.00%
Other - Miscellaneous (does not fit in other Categories)			
Hewlett Packard Enterprise	HPE Spare Parts & Refurbished Spare Parts	HPE Spare Parts & Refurbished Spare Parts	0.00%
RELATED SERVICES			
BRAND	SERVICE DESCRIPTIONS	Product Description	DIR Customer Discount % off MSRP
Maintenance and Support Services			
Hewlett Packard Enterprise	Financial Services and Asset Recovery	HPE Product Return and Recycling (Several Programs Available)	0.00%
Hewlett Packard Enterprise	Maintenance and Support Services	Upfront/Attached Support Services	26.00%
Hewlett Packard Enterprise	Maintenance and Support Services	HW Maintenance/Renewals/Day 1 Support Services (excluding ARUBA, Nonstop & SW Sprt Svcs)	30.00%

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Maintenance and Support Services			
Hewlett Packard Enterprise	Maintenance and Support Services	HPE SW Support Maintenance/Renewals/Day 1 Support Svcs (excluding ARUBA & Nonstop)	24.00%
Hewlett Packard Enterprise	Maintenance and Support Services	HPE HW/SW Support Maintenance/Renewals/Day 1 Support Svcs - Nimble Storage	5.00%
Hewlett Packard Enterprise	Maintenance and Support Services	HW & SW Nonstop Support Services	18.00%
Hewlett Packard Enterprise	Maintenance and Support Services	Packaged/Consulting Services	26.00%
Hewlett Packard Enterprise	Maintenance and Support Services	Education/Training Services	24.00%
SERVICES			
BRAND	SERVICE DESCRIPTIONS	Product Description	DIR Customer Discount % off MSRP
Services			
Hewlett Packard Enterprise	Custom Services - SOW Required	Flexible Capacity Custom Services (GreenLake) infrastructure services on-demand	0.00%
Hewlett Packard Enterprise	Custom Services - SOW Required	Relocation Services	7.00%
Hewlett Packard Enterprise	Custom Services - SOW Required	Other Custom Services: Assessment, Professional Technical Support	7.00%
THIRD PARTY HARDWARE PRODUCTS			
DIR Customer Discount % off MSRP			
Axxon	15.00%		
Belkin	15.00%		
Black Box	15.00%		
C2G (LeGrand)	15.00%		
Cray	15.00%		
DDN	15.00%		
Nokia	15.00%		
APC (Schneider Electric)	15.00%		
Synnex	15.00%		
Tripp Lite	15.00%		
THIRD PARTY SOFTWARE PRODUCTS			
DIR Customer Discount % off MSRP			
DDN	10.00%		
Veeam	10.00%		
Micro Focus	10.00%		
Nokia	10.00%		
APC (Schneider Electric)	10.00%		
Synnex	10.00%		