

**Appendix C - Pricing Index
DIR-TSO--4198
Freit Data Solutions, Inc.**

PRODUCTS

BRAND	Product Description	DIR Customer Discount % off MSRP
Hardware		
Actifio	Data Backup	60.00%
Citrix	Mobility Solution	25.75%
Cloudian	Data Backup	25.00%
Exagrid	Data Storage	37.50%
Freit Data Solutions	Storage Solutions	15.00%
Nutanix	Storage Solutions	30.00%
Software		
Actifio	Data Backup	60.00%
Citrix	Mobility Solution	28.00%
Cloudian	Data Backup	10.00%
Freit Data Solutions	Storage Solutions	15.00%
Mark43	File Management	3.00%
Nutanix	Storage Solutions	25.00%
SwiftStack	Data Management	8.50%
Services		
Actifio	Sharepoint Implementation (Per Instance)	10.00%
Citrix	Up to 46 hrs of CCS to be applied towards	10.00%
Cloudian	Onsite service for additional 10 nodes above	5.00%
Freit Data Solutions	Smart Start Installation	15.00%
SwiftStack	4-day Production Cluster Implementation	3.00%
Technical and Maintenance Services		
Actifio	Data Backup	10.00%
Citrix	Mobility Solution	12.00%
Cloudian	Data Backup	10.00%
Exagrid	Data Storage	37.50%
Freit Data Solutions	Storage Solutions	15.00%
Nutanix	Storage Solutions	17.00%
SwiftStack	Data Management	3.00%