

Appendix C Pricing Index

DIR-TSO-4223

Quacito LLC

CATEGORY	SUBCATEGORY	SERVICE ZONE	Customer Discount % off MSRP
WEBSITE DESIGN/DEVELOPMENT	Business Analysis Hourly	ALL	9.00%
	Copywriter Hourly	ALL	9.00%
	Development Ld Hourly	ALL	9.00%
	Graphic Designer Hourly	ALL	9.00%
	Mobile Website entire website - Hourly	ALL	9.00%
	Project Manager	ALL	9.00%
	Responsive Content Managed Website Design/Development (upto 10 Pages) Includes Joomla, Wordpress, Drupal, Magento etc.	ALL	11.80%
	Responsive Content Managed Website Design/Development (upto 25 Pages) Includes Joomla, Wordpress, Drupal, Magento etc.	ALL	11.80%
	Software Developer Hourly	ALL	9.00%
	Software Developer Lead Hourly	ALL	9.00%
	Website Design/Development (up to 20 pages)	ALL	11.80%
	Website Design/Development (up to10 pages)	ALL	11.80%
WEBSITE HOSTING	Linux Dedicated/ Monthly	ALL	9.00%
	Linux Virtual Private /Monthly	ALL	9.00%
	Windows Dedicated / Monthly	ALL	9.00%
	Windows Virtual Private Server/Monthly	ALL	9.00%
DOMAIN NAME SYSTEM (DNS) MANAGEMENT	Domain Name Identification Hourly	All	9.00%
	Domain Name Registration (one time fee)	All	9.00%
	Domain Name Renewal (Annual)	All	9.00%
BUSINESS TOOLS	Blogs Creation (One time)	ALL	11.80%
	Discussion Board (One time)	ALL	11.80%
	E-Marketing Gold Package - Monthly	ALL	11.80%
	E-Marketing Initial Setup - One time	ALL	11.80%
	E-Marketing Platinum Package - Monthly	ALL	11.80%
	E-Marketing Silver Package - Monthly	ALL	11.80%
	RSS Feeds (One time)	ALL	11.80%
	Security Analysis - Hourly	ALL	9.00%
	Social Media Pages Creation (Hourly)	ALL	11.80%
	Social Media Pages Management (Hourly)	ALL	11.80%
	Web Traffic Analysis - One time	ALL	11.80%
	Web Traffic Analysis updates - Monthly	ALL	11.80%
E-MAIL HOSTING	Email Hosting Service will come with 15 GB for each email upto 10 emails annually	ALL	11.80%
	Email Hosting Service will come with 15 GB for each email upto 5 emails annually	ALL	11.80%
ACCESSIBILITY	Accessibility Project Manager (Hourly)	ALL	9.00%
	Accessibility Remediation Service (Hourly)	ALL	9.00%
	Accessibility Technical Assessment (Hourly)	ALL	9.00%
	Compliance Tester - Manual (Hourly)	ALL	9.00%
	Compliance Tester - Tool based (Hourly)	ALL	9.00%
WEB CONTENT MANAGEMENT	Training & Support for Content Managed Website Content Management for Customer to manage content - Hourly	ALL	9.00%
	Vendor Managed Content (Hourly)	ALL	9.00%
MAINTENANCE, TRAINING AND SUPPORT	Training Delivery - Daily, Including 10 training materials for 10 People	ALL	11.80%
	Training Material Creation - Hourly	ALL	9.00%
	Web Maintenance & Support Gold - Annual (Includes 250 Hrs / Yr)	ALL	11.80%

CATEGORY	SUBCATEGORY	SERVICE ZONE	Customer Discount % off MSRP
	Web Maintenance & Support Platinum - Annual (Includes 500 Hrs / Yr)	ALL	11.80%
	Web Maintenance & Support Silver - Annual (Includes 100 Hrs / Yr)	ALL	11.80%
TURNKEY SOLUTION	Business Analysis Designer - Hourly (Wire Frames creation)	ALL	9.00%
	Business Analysis Hourly (Requirement gathering, Customer Interviews, Use Case Creations, Requirement documentation, WireFrames support)	ALL	9.00%
	Designer - Hourly	ALL	9.00%
	Project Manager Sr Hourly	ALL	9.00%
	Project Scoping, Planning and software Selection - Hourly	ALL	9.00%
	Software Developer - Hourly	ALL	9.00%
	Software Developer Lead- Hourly	ALL	9.00%
	Software Installation, Integration and support - Hourly	ALL	9.00%
OPTIONAL SERVICES	Android Mobile Application Development - Hourly	ALL	9.00%
	Data Migration - Hourly	ALL	9.00%
	Enhancements and Future customization - Hourly	ALL	12.00%
	IOS based Mobile application development - Hourly	ALL	9.00%
	Product Installation, Configuration & Setup - Hourly	ALL	12.00%
	Website Strategy and road map guidance - Hourly	ALL	15.00%

VOLUME DISCOUNT

Service Category	Type of Volume	Additional DIR Customer Discount % off MSRP
Per Transaction (e.g. Purchase Order)		
WEBSITE DESIGN/DEVELOPMENT	Purchase Order >\$50,000 Additional discount	3.50%
WEBSITE DESIGN/DEVELOPMENT	Purchase Order >100,000 Additional discount	5.00%
Android and iOS Development	Purchase Order >\$50,000 Additional discount	5.40%
Android and iOS Development	Purchase Order >\$100,000 Additional discount	8.10%

**Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee shall be added after discount off MSRP is applied.*