

DIR-TSO-4225 Appendix C- Pricing Index Tempus Nova Amendment 3		
GOOGLE BRANDED PRODUCTS		
<b>*This contract is authorized to sale any and all Google products some may not be listed here*</b>		
BRAND	PRODUCT CATEGORY	DIR Customer Discount % off MSRP
GOOGLE	Google Cloud Platform	5%
GOOGLE	Google Workspace Starter	10%
GOOGLE	Google Workspace Business	10%
GOOGLE	Google Workspace Enterprise	10%
GOOGLE	G Suite Enterprise for Education	10%
GOOGLE	Google Apps Message Encryption (GAME)	10%
GOOGLE	Google Maps APIs	5%
GOOGLE	Google Maps Aerial Orthoimagery	5%
GOOGLE	Google Maps Tile API	5%
GOOGLE	Chrome Device Management	10%
GOOGLE	Chrome Enterprise Support	10%
GOOGLE	Chrome Management Console	10%
GOOGLE	Google Vault	10%
GOOGLE	Chromebox for Meetings	10%
GOOGLE	Google Drive Storage	10%
THIRD PARTY PRODUCTS FOR GOOGLE BRANDED (OPTIONAL)		
BRAND	PRODUCT CATEGORY	DIR Customer Discount % off MSRP
Okta	Okta Identity Access Management for Google Workspace (new)	6.00%
Okta	Okta Identity Access Management for Google Workspace (in place)	5.00%
PCHelpline	Help Desk Support for Google Workspace	5.00%
Spanning	Spanning Data Backup & Recovery for Google Workspace	25.00%
CTS	CloudMigrator Google Workspace Migration Tool	10.00%
DIR-TSO-4225		
GOOGLE BRANDED PRODUCTS		
Dialpad	Dialpad Call Center for Google Workspace (3 Year Term)	10.00%
Dialpad	Dialpad Enterprise for Google Workspace (3 Year Term)	1.00%
Dialpad	Dialpad Uberconference for Google Workspace (3 Year Term)	1.00%
Esna	Esna Officelinx for Google Workspace	8.00%
GAT	GAT for Teachers G Suite for EDU	1.50%
GAT	GAT Shield for G Suite EDU	1.50%
GAT	GAT+ for G Suite EDU	1.50%
<b>Related services and third-party products may only be sold as part of an Google solution and cannot be sold separately unless the 3rd party product or related service is for maintenance or support of the Google solution.</b>		
VOLUME DISCOUNT- GOOGLE BRANDED PRODUCTS AND RELATED SERVICES		
Type of Volume	Product Category	DIR Customer Discount % off MSRP
By QTY		
1-2,500	AODocs Document Management for Google Workspace - Collaboration	2.00%
2,501-5,000	AODocs Document Management for Google Workspace - Collaboration	4.17%
5,001-7,500	AODocs Document Management for Google Workspace - Collaboration	8.33%
7,501-10,000	AODocs Document Management for Google Workspace - Collaboration	12.50%
10,000+	AODocs Document Management for Google Workspace - Collaboration	16.67%
1-2,500	AODocs Document Management for Google Workspace - Collaboration	2.00%
2,501-5,000	AODocs Document Management for Google Workspace - Collaboration	4.17%
DIR-TSO-4225		
GOOGLE BRANDED PRODUCTS		
5,001-7,500	AODocs Application Platform for Google Workspace- Collaboration	8.33%

7,501-10,000	AODocs Application Platform for Google Workspace - Collaboration	12.50%
10,000+	AODocs Application Platform for Google Workspace - Collaboration	16.67%
1 to 99	Virtru Email Encryption for Google Workspace	5.00%
100-500	Virtru Email Encryption for Google Workspace	16.67%
501-4,999	Virtru Email Encryption for Google Workspace	33.33%
5,000-9,999	Virtru Email Encryption for Google Workspace	40.00%
10,000+	Virtru Email Encryption for Google Workspace	50.00%
1 to 99	Datto Backupify for Google Workspace - Data Backup (Years 1 & 2)	5.00%
100-499	Datto Backupify for Google Workspace - Data Backup (Years 1 & 2)	20.00%
500-999	Datto Backupify for Google Workspace - Data Backup (Years 1 & 2)	33.33%
1,000-4,999	Datto Backupify for Google Workspace - Data Backup (Years 1 & 2)	40.00%
2,500-4,999	Datto Backupify for Google Workspace - Data Backup (Years 1 & 2)	42.00%
5,000-9,999	Datto Backupify for Google Workspace - Data Backup (Years 1 & 2)	45.00%
<b>DIR-TSO-4225</b>		
<b>GOOGLE BRANDED PRODUCTS</b>		
10,000+	Datto Backupify for Google Workspace - Data Backup (Years 1 & 2)	50.00%
1 to 99	Datto Backupify for Google Workspace - Data Backup (Years 3- 5)	5.00%
100-499	Datto Backupify for Google Workspace - Data Backup (Years 3- 5)	10.00%
500-999	Datto Backupify for Google Workspace - Data Backup (Years 3- 5)	15.00%
1,000-4,999	Datto Backupify for Google Workspace - Data Backup (Years 3- 5)	20.00%
2,500-4,999	Datto Backupify for Google Workspace - Data Backup (Years 3- 5)	25.00%
5,000-9,999	Datto Backupify for Google Workspace - Data Backup (Years 3- 5)	35.00%
10,000+	Datto Backupify for Google Workspace - Data Backup (Years 3- 5)	45.00%
1 to 99	GAT+ for G Suite EDU - Audit, Security & Reporting	5.00%
100-500	GAT+ for G Suite EDU - Audit, Security & Reporting	10.00%
501-4,999	GAT+ for G Suite EDU - Audit, Security & Reporting	20.00%
5,000-9,999	GAT+ for G Suite EDU - Audit, Security & Reporting	30.00%
10,000+	GAT+ for G Suite EDU - Audit, Security & Reporting	40.00%
1-500	GAT Unlock for G Suite EDU - Drive Workflow Security	1.00%
<b>DIR-TSO-4225</b>		
<b>GOOGLE BRANDED PRODUCTS</b>		
501-9,999	GAT Unlock for G Suite EDU - Drive Workflow Security	12.50%
10,000+	GAT Unlock for G Suite EDU - Drive Workflow Security	25.00%
1 to 99	GAT Shiefl for G Suite EDU - Chrome Audit, Security & Reporting	2.00%
100-500	GAT Shiefl for G Suite EDU - Chrome Audit, Security & Reporting	5.00%
501-4,999	GAT Shiefl for G Suite EDU - Chrome Audit, Security & Reporting	10.00%
5,000-9,999	GAT Shiefl for G Suite EDU - Chrome Audit, Security & Reporting	20.00%
10,000+	GAT Shiefl for G Suite EDU - Chrome Audit, Security & Reporting	30.00%
1 to 99	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into Google Workspace	10.00%
100-500	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into Google Workspace	12.00%
501-4,999	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into Google Workspace	14.00%
5,000-9,999	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into Google Workspace	16.00%
10,000+	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into Google Workspace	20.00%
1 to 99	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into Google Workspace	8.00%
100-500	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into Google Workspace	12.00%
<b>DIR-TSO-4225</b>		
<b>GOOGLE BRANDED PRODUCTS</b>		
501-4,999	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into Google Workspace	14.00%
5,000-9,999	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into Google Workspace	16.00%
10,000+	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into Google Workspace	20.00%
1 to 99	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into Google Workspace	5.00%
100-500	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into Google Workspace	8.00%

501-4,999	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into Google Workspace	10.00%
5,000-9,999	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into Google Workspace	15.00%
10,000+	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into Google Workspace	20.00%
1 to 99	LumApps Google Workspace Intranet	10.00%
100-500	LumApps Google Workspace Intranet	15.00%
501-4,999	LumApps Google Workspace Intranet	20.00%
5,000-9,999	LumApps Google Workspace Intranet	25.00%
10,000+	LumApps Google Workspace Intranet	40.00%

**DIR-TSO-4225****GOOGLE BRANDED PRODUCTS****SERVICES**

<b>Service Provider</b>	<b>Service Description</b>	<b>MSRP Hourly Rate</b>	<b>Discount off MSRP</b>	<b>Price</b>
Tempus Nova	Google Workspace Business Transformation Services	\$168.00	25.00%	\$126.00
Tempus Nova	Google Workspace Change Management Services			
Tempus Nova	Google Workspace Deployment & Go Live Support Services			
Tempus Nova	Google Workspace Implementation Services			
Tempus Nova	Google Workspace Migration Services			
Tempus Nova	Google Workspace Training Services			
Tempus Nova	GCP Application Configuration Services			
Tempus Nova	Google Chrome Support Services			
Tempus Nova	Google Maps Support Services			
Tempus Nova	Project Management Services			
Tempus Nova	Google Workspace Onsite Services (Per day)	\$1,750.00	25.00%	\$1,312.50
Tempus Nova	Google Workspace Onsite Training Services (Per Day)			