

DIR-TSO-4225 Appendix C- Pricing Index Tempus Nova		
GOOGLE BRANDED PRODUCTS		
This contract is authorized to sale any and all Google products some may not be listed here		
BRAND	PRODUCT CATEGORY	DIR Customer Discount % off MSRP
GOOGLE	Google Cloud Platform	5%
GOOGLE	G Suite Basic	10%
GOOGLE	G Suite Business	10%
GOOGLE	G Suite Enterprise	10%
GOOGLE	Google Apps Message Encryption (GAME)	10%
GOOGLE	Google Maps APIs	5%
GOOGLE	Google Maps Aerial Orthoimagery	5%
GOOGLE	Google Maps Tile API	5%
GOOGLE	Chrome Device Management	10%
GOOGLE	Chrome Enterprise Support	10%
GOOGLE	Chrome Management Console	10%
GOOGLE	Google Vault	10%
GOOGLE	Chromebox for Meetings	10%
GOOGLE	Google Drive Storage	10%
THIRD PARTY PRODUCTS FOR GOOGLE BRANDED (OPTIONAL)		
BRAND	PRODUCT CATEGORY	DIR Customer Discount % off MSRP
Okta	Okta Identity Access Management for G Suite (new)	6.00%
Okta	Okta Identity Access Management for G Suite (in place)	5.00%
PCHelpline	Help Desk Support for G Suite	5.00%
Spanning	Spanning Data Backup & Recovery for G Suite	25.00%
CTS	CloudMigrator G Suite Migration Tool	10.00%

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GOOGLE BRANDED PRODUCTS		
Dialpad	Dialpad Call Center for G Suite (3 Year Term)	10.00%
Dialpad	Dialpad Enterprise for G Suite (3 Year Term)	1.00%
Dialpad	Dialpad Uberconference for G Suite (3 Year Term)	1.00%
Esna	Esna Officelinx for G Suite	8.00%
GAT	GAT for Teachers G Suite for EDU	1.50%
GAT	GAT Shield for G Suite EDU	1.50%
GAT	GAT+ for G Suite EDU	1.50%
Related services and third-party products may only be sold as part of an Google solution and cannot be sold separately unless the 3rd party product or related service is for maintenance or support of the Google solution.		
VOLUME DISCOUNT- GOOGLE BRANDED PRODUCTS AND RELATED SERVICES		
Type of Volume	Product Category	DIR Customer Discount % off MSRP
By QTY		
1-2,500	AODocs Document Management for G Suite - Collaboration	2.00%
2,501-5,000	AODocs Document Management for G Suite - Collaboration	4.17%
5,001-7,500	AODocs Document Management for G Suite - Collaboration	8.33%
7,501-10,000	AODocs Document Management for G Suite - Collaboration	12.50%
10,000+	AODocs Document Management for G Suite - Collaboration	16.67%
1-2,500	AODocs Application Platform for G Suite - Collaboration	2.00%
2,501-5,000	AODocs Application Platform for G Suite - Collaboration	4.17%

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5,001-7,500	AODocs Application Platform for G Suite - Collaboration	8.33%
7,501-10,000	AODocs Application Platform for G Suite - Collaboration	12.50%
10,000+	AODocs Application Platform for G Suite - Collaboration	16.67%
1 to 99	Virtru Email Encryption for G Suite	5.00%
100-500	Virtru Email Encryption for G Suite	16.67%
501-4,999	Virtru Email Encryption for G Suite	33.33%
5,000-9,999	Virtru Email Encryption for G Suite	40.00%
10,000+	Virtru Email Encryption for G Suite	50.00%
1 to 99	Datto Backupify for G Suite - Data Backup (Years 1 & 2)	5.00%
100-499	Datto Backupify for G Suite - Data Backup (Years 1 & 2)	20.00%
500-999	Datto Backupify for G Suite - Data Backup (Years 1 & 2)	33.33%
1,000-4,999	Datto Backupify for G Suite - Data Backup (Years 1 & 2)	40.00%
2,500-4,999	Datto Backupify for G Suite - Data Backup (Years 1 & 2)	42.00%
5,000-9,999	Datto Backupify for G Suite - Data Backup (Years 1 & 2)	45.00%

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GOOGLE BRANDED PRODUCTS		
10,000+	Datto Backupify for G Suite - Data Backup (Years 1 & 2)	50.00%
1 to 99	Datto Backupify for G Suite - Data Backup (Years 3-5)	5.00%
100-499	Datto Backupify for G Suite - Data Backup (Years 3-5)	10.00%
500-999	Datto Backupify for G Suite - Data Backup (Years 3-5)	15.00%
1,000-4,999	Datto Backupify for G Suite - Data Backup (Years 3-5)	20.00%
2,500-4,999	Datto Backupify for G Suite - Data Backup (Years 3-5)	25.00%
5,000-9,999	Datto Backupify for G Suite - Data Backup (Years 3-5)	35.00%
10,000+	Datto Backupify for G Suite - Data Backup (Years 3-5)	45.00%
1 to 99	GAT+ for G Suite - Audit, Security & Reporting	5.00%
100-500	GAT+ for G Suite - Audit, Security & Reporting	10.00%
501-4,999	GAT+ for G Suite - Audit, Security & Reporting	20.00%
5,000-9,999	GAT+ for G Suite - Audit, Security & Reporting	30.00%
10,000+	GAT+ for G Suite - Audit, Security & Reporting	40.00%
1-500	GAT Unlock for G Suite - Drive Workflow Security	1.00%

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501-9,999	GAT Unlock for G Suite - Drive Workflow Security	12.50%
10,000+	GAT Unlock for G Suite - Drive Workflow Security	25.00%
1 to 99	GAT Shiefl for G Suite - Chrome Audit, Security & Reporting	2.00%
100-500	GAT Shiefl for G Suite - Chrome Audit, Security & Reporting	5.00%
501-4,999	GAT Shiefl for G Suite - Chrome Audit, Security & Reporting	10.00%
5,000-9,999	GAT Shiefl for G Suite - Chrome Audit, Security & Reporting	20.00%
10,000+	GAT Shiefl for G Suite - Chrome Audit, Security & Reporting	30.00%
1 to 99	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into G Suite	10.00%
100-500	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into G Suite	12.00%
501-4,999	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into G Suite	14.00%
5,000-9,999	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into G Suite	16.00%
10,000+	CTS CloudMigrator Tool (Years 1-2) - Migration Tool to migrate data into G Suite	20.00%
1 to 99	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into G Suite	8.00%
100-500	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into G Suite	12.00%

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501-4,999	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into G Suite	14.00%
5,000-9,999	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into G Suite	16.00%
10,000+	CTS CloudMigrator Tool (Year 3) - Migration Tool to migrate data into G Suite	20.00%
1 to 99	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into G Suite	5.00%
100-500	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into G Suite	8.00%
501-4,999	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into G Suite	10.00%
5,000-9,999	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into G Suite	15.00%
10,000+	CTS CloudMigrator Tool (Year 4-5) - Migration Tool to migrate data into G Suite	20.00%
1 to 99	LumApps Workplace - G Suite Intranet	10.00%
100-500	LumApps Workplace - G Suite Intranet	15.00%
501-4,999	LumApps Workplace - G Suite Intranet	20.00%
5,000-9,999	LumApps Workplace - G Suite Intranet	25.00%
10,000+	LumApps Workplace - G Suite Intranet	40.00%

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SERVICES

Service Provider	Service Description	MSRP Hourly Rate	Discount off MSRP	Price
Tempus Nova	G Suite Business Transformation Services	\$168.00	25.00%	\$126.00
Tempus Nova	G Suite Change Management Services			
Tempus Nova	G Suite Deployment & Go Live Support Services			
Tempus Nova	G Suite Implementation Services			
Tempus Nova	G Suite Migration Services			
Tempus Nova	G Suite Training Services			
Tempus Nova	GCP Application Configuration Services			
Tempus Nova	Google Chrome Support Services			
Tempus Nova	Google Maps Support Services			
Tempus Nova	Project Management Services			
Tempus Nova	G Suite Onsite Services (Per day)	\$1,750.00	25.00%	\$1,312.50
Tempus Nova	G Suite Onsite Training Services (Per Day)			

NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and/or MSRP after the DIR Discount % off MSRP is applied.