

Datavox, Inc
DIR-TSO-4249
Appendix C Pricing Index
Amendment 1

| Manufacturer/Product Line/Product Category | Customer Discount % off MSRP |
|---|------------------------------|
| Hardware | |
| AddOn - Network Adapters | 20.00% |
| Avaya - Product Category 1P - Hardware 1 (RED) | 43.00% |
| Avaya - Product Category 2P - Software 1 (RED) | 43.00% |
| Avaya - Product Category 3P - Peripherals | 40.00% |
| Avaya - Product Category 4P - Hardware (BLUE) | 30.00% |
| Avaya - Product Category 5P - Software (BLUE) | 30.00% |
| Avaya - Product Category 6P - Data | 30.00% |
| Avaya - Product Category 7P - OEM | 21.00% |
| Avaya - Product Category 8P - Video | 36.00% |
| Avaya - Product Category 9P - SMEC (IP Office) | 41.00% |
| Alert Logic - Subscriptions | 29.00% |
| Alert Logic - Cloud Subscriptions | 29.00% |
| Cohesity | 40.00% |
| Fortinet | 28.00% |
| Mitel - IP Telephony Product Category P1N | 35.00% |
| Palo Alto | 21.00% |
| Plantronics | 40.00% |
| Polycom - 300, 500, 700 Series | 19.00% |
| Polycom - Audio Video Accessories | 10.00% |
| Polycom - HDX 8000 System | 22.00% |
| Polycom - HDX 7000 System | 19.00% |
| Polycom - 8800/8500 Systems | 27.00% |
| Polycom - 8800/8500 Collaboration Kits | 23.00% |
| Polycom - 8800/8500 Accessories & Peripherals | 12.00% |
| Polycom - Wireless display device | 18.00% |
| SecureLogix | 19.75% |
| Xmedius | 19.50% |
| Services and Maintenance | |
| Avaya - Maintenance Services | 0.75% |
| Cohesity - Maintenance Services | 15.00% |
| Cohesity - Subscriptions | 15.00% |
| Fortinet - Maintenance Services | 15.00% |
| Fortinet - Subscription Services | 15.00% |
| Fortinet - Maintenance Renewals | 15.00% |
| Mitel - Global Services Product Category S1N | 14.00% |
| Palo Alto - Maintenance Services | 10.00% |
| Palo Alto - Maintenance Renewals | 10.00% |
| Palo Alto - Subscription Services | 20.00% |
| Palo Alto - Cloud Subscription Services | 20.00% |
| Palo Alto - Training Services | 2.00% |
| Palo Alto - Installation Services | 2.00% |
| SecureLogix - Maintenance Services | 15.00% |
| SecureLogix - Manufacturer Pro Services | 4.00% |
| Xmedius - Maintenance Renewals | 14.50% |
| Xmedius - Maintenance Services | 14.50% |
| Technical Services | |
| DataVox - All Manufacturers except Avaya/Mitel/Polycom Technical Services - Level 1 Engineer | 5.00% |
| DataVox - All Manufacturers except Avaya/Mitel/Polycom Technical Services - Level 2 Engineer | 5.00% |
| DataVox - All Manufacturers except Avaya/Mitel/Polycom Technical Services - Level 3 Engineer | 5.00% |
| DataVox - All Manufacturers except Avaya/Mitel/Polycom Technical Services - Advanced Project Management | 5.00% |
| DataVox - All Manufacturers except Avaya/Mitel/Polycom Technical Services - End User Training Standard | 5.00% |
| DataVox - All Manufacturers except Avaya/Mitel/Polycom Technical Services - Standard Project Management | 5.00% |
| DataVox - Avaya/Mitel Technical Services - Level 1 Technician | 25.75% |
| DataVox - Avaya/Mitel Technical Services - Level 2 Technician | 34.75% |
| DataVox - Avaya/Mitel Technical Services - Level 3 Technician | 34.75% |
| DataVox - Avaya/Mitel Technical Services - Project Manager/Trainer | 31.75% |
| DataVox - Polycom Technical Services - Level 1 Technician | 25.00% |
| DataVox - Polycom Technical Services - Level 2 Technician | 25.00% |
| DataVox - Polycom Technical Services - AV Project Manager | 25.00% |
| DataVox - Polycom Technical Services - System Programmer | 25.00% |
| DataVox - Polycom Technical Services - AV Lead Technician | 25.00% |
| DataVox - Polycom Technical Services - AV Design | 25.00% |