



**DIR TSO-TMP-427
Technology Based Conferencing Services**

AUDIO CONFERENCING SERVICES

	<u>Unit Price</u>	<u>Unit Type</u>
Toll Free Service	\$0.0184	per minute*
Local Number/Toll Call	\$0.0071	per minute*

**FUSF – on applicable voice service 18.2% or prevailing tariff at time of billing*

VIDEOCONFERENCING SERVICES

	<u>Unit Price</u>	<u>Unit Type</u>
Cumulus Zoom		
(100 Participants per Host)		
Concurrent Hosts 1-99	\$13.50	per month
100-499	\$13.25	per month
500-999	\$13.00	per month
>1000	\$12.50	per month

Cumulus Zoom for Business		
(minimum order of 10 hosts -100 Participants per host)		
Concurrent Hosts 10-99	\$18.00	per month
100-499	\$17.75	per month
500-999	\$17.50	per month
>1000	\$17.00	per month

Cumulus Zoom for Education – Requires an annual contract		
(100 Participants per Host)		
Educational License 1-99	\$14.50	per year
100-499	\$14.25	per year
500-999	\$14.00	per year
>1000	\$13.75	per year

Cumulus Zoom Add-on Service (to existing Host subscription)		
200 Participant Add On	\$20.00	per month
300 Participant Add On	\$140.00	per month
500 Participant Add On	\$240.00	per month

H.323/SIP Room Connector \$45.00 per month

Cumulus Zoom Add-on Service (cont'd)

	<u>Unit Price</u>	<u>Unit Type</u>
Zoom Room	\$45.00	per month
Toll-Free Domestic call out/in	\$0.08	per minute*
Cloud Recording – 100 GB	\$40.00	per month
Cloud Recording – 500 GB	\$100.00	per month
Cloud Recording – 3 TB	\$500.00	per month

**FUSF – on applicable voice service 18.2% or prevailing tariff at time of billing*

WEBCONFERENCING SERVICE

Cumulus Webconferencing Service – requires an existing Host license

100 Participant Add On	\$38.00	per month
500 Participant Add On	\$133.00	per month
1000 Participant Add On	\$323.00	per month
3000 Participant Add On	\$940.00	per month
5000 Participant Add On	\$2,365.00	per month
10,000 Participant Add On	\$6,165.00	per month

WEBCASTING SERVICE

Cumulus Webcasting Service – requires an existing Host license

100 Participant Add On	\$38.00	per month
500 Participant Add On	\$133.00	per month
1000 Participant Add On	\$323.00	per month
3000 Participant Add On	\$940.00	per month
5000 Participant Add On	\$2,365.00	per month
10,000 Participant Add On	\$6,165.00	per month

Zoom for Government

Description of Services

What is Zoom for Government?

Zoom for Government is a FedRAMP Authorized Software as a Service (SaaS) operating at the Moderate baseline and has reciprocity to DoD Impact Level 2.

Zoom for Government is operated and controlled by only US Citizens – including all customer support personnel, sales engineers, and operations personnel. Zoom for Government has a separate Software Development Life Cycle that is implemented and controlled by US Citizens only. There are no foreign nationals allowed access to Zoom for Government, for any reason.

Where are the data centers and storage locations for Zoom for Government?

Zoom for Government is hosted in data centers and storage locations in CONUS (Continental US) only with all customers sensitive data stored in Amazon Web Services (AWS) GovCloud locations only.

What is the difference between Zoom for Government and Zoom Commercial?

Zoom for Government has all the same features within Zoom Commercial. All software code is audited monthly to maintain FedRAMP certification.

Zoom For Government Price List	
Service Description	Price
BUSINESS LICENSE - 350 Participants (Min Order of 10 Hosts)	
FedRAMP Business meeting license with 350 Capacity 1 Year : Tier Start: 1 Tier End: 49	\$ 294.00
FedRAMP Business meeting license with 350 Capacity 1 Year : Tier Start: 50 Tier End: 99	\$ 279.30
FedRAMP Business meeting license with 350 Capacity 1 Year Tier Start: 100 Tier End: 249	\$ 265.58
FedRAMP Business meeting license with 350 Capacity 1 Year : Tier Start: 250 Tier End: 499	\$ 251.86
FedRAMP Business meeting license with 350 Capacity 1 Year : Tier Start: 500 Tier End: 999	\$ 239.12
FedRAMP Business meeting license with 350 Capacity 1 Year : Tier Start: 1000 Tier End:1499	\$ 227.36
FedRAMP Business meeting license with 350 Capacity 1 Year : Tier Start: 1500 Tier End:2499	\$ 215.60
FedRAMP Business meeting license with 350 Capacity 1 Year : Tier Start: 2500 Tier End:4999	\$ 204.82
FedRAMP Business meeting license with 350 Capacity 1 Year : Tier Start: 5000 Tier End:	\$ 195.02
ENTERPRISE LICENSE - 500 PARTICIPANT (Min Order of 50 Hosts)	
FedRAMP Enterprise meeting License with 500 capacity - 1 Year Prepaid: Tier Start: 1 Tier End: 99	\$ 305.76
FedRAMP Enterprise meeting License with 500 capacity - 1 Year Prepaid: Tier Start: 100 Tier End: 499	\$ 262.64
FedRAMP Enterprise meeting License with 500 capacity - 1 Year Prepaid: Tier Start: 500 Tier End: 999	\$ 226.38
FedRAMP Enterprise meeting License with 500 capacity - 1 Year Prepaid: Tier Start: 1,000 Tier End: 2,499	\$ 194.04
FedRAMP Enterprise meeting License with 500 capacity - 1 Year Prepaid: Tier Start: 2,500 Tier End: 4,999	\$ 167.58
FedRAMP Enterprise meeting License with 500 capacity -1 Year Prepaid: Tier Start: 5,000 Tier End: 7,499	\$ 144.06
FedRAMP Enterprise meeting License with 500 capacity - 1 Year Prepaid: Tier Start: 7500 Tier End: 9999	\$ 123.48
FedRAMP Enterprise meeting License with 500 capacity - 1 year Prepaid: Tier Start: 10,000 Tier End: 24,999	\$ 106.82
FedRAMP Enterprise meeting License with 500 capacity - 1 Year Prepaid: Tier Start: 25,000 Tier End: 49,999	\$ 91.14
FedRAMP Enterprise meeting License with 500 capacity - 1 Year Prepaid Tier Start: 50,000 Tier End:	\$ 78.40
ADD ONS - Requires a host license	
CLOUD ROOM CONNECTOR - SIP/H.323 INTERFACE	
FedRAMP CRC Named Host License 1 Year : Tier Start 1 Tier End: 9	\$ 691.88
FedRAMP CRC Named Host License 1 Year : Tier Start 10 Tier End: 24	\$ 594.86
FedRAMP CRC Named Host License 1 Year : Tier Start 25 Tier End: 49	\$ 511.56
FedRAMP CRC Named Host License 1 Year : Tier Start 50 Tier End: 99	\$ 440.02
FedRAMP CRC Named Host License 1 Year : Tier Start 100 Tier End: 249	\$ 378.28
FedRAMP CRC Named Host License 1 Year : Tier Start 250 Tier End: 499	\$ 325.36
FedRAMP CRC Named Host License 1 Year : Tier Start 500 Tier End: 999	\$ 279.30
FedRAMP CRC Named Host License 1 Year : Tier Start 1000 Tier End: 2499	\$ 241.08
FedRAMP CRC Named Host License 1 Year : Tier Start 2500 Tier End:	\$ 206.78
LARGE MEETING ROOM - 1000 Participants	
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 1 Tier End: 49	\$ 1,270.08
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 50 Tier End: 99	\$ 1,164.24
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 100 Tier End: 249	\$ 929.04
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 250 Tier End: 499	\$ 752.64
FedRAMP Large Meeting 1000 Named Host 1 year : Tier Start: 500 Tier End: 999	\$ 599.76
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 1,000 Tier End: 1,499	\$ 482.16
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 1,500 Tier End: 2,499	\$ 388.08
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 2,500 Tier End: 4,999	\$ 341.04
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 5,000 Tier End: 9,999	\$ 305.76
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 10,000Tier End: 19,999	\$ 282.24
FedRAMP Large Meeting 1000 Named Host 1 Year : Tier Start: 20,000 Tier End:	\$ 258.72
WEBINAR	
FedRAMP Webinar 100 Named Host License 1 Year	\$ 564.48
FedRAMP Webinar 500 Named Host License 1 Year	\$ 1,975.68
FedRAMP Webinar 1000 Named Host License 1 Year	\$ 4,798.08
FedRAMP Webinar 3000 Named Host License 1 Year	\$ 13,970.88
FedRAMP Webinar 5000 Named Host License 1 Year	\$ 35,138.88
FedRAMP Webinar 10000 Named Host License 1 Year	\$ 91,586.88
ZOOM ROOMS	
FedRAMP Zoom Room Named Host 1 Year : Tier Start:1 Tier End: 9	\$ 691.88
FedRAMP Zoom Room Named Host 1 Year : Tier Start:10 Tier End: 24	\$ 594.86
FedRAMP Zoom Room Named Host 1 Year : Tier Start:25 Tier End: 49	\$ 511.56
FedRAMP Zoom Room Named Host 1 Year : Tier Start:50 Tier End: 99	\$ 440.02
FedRAMP Zoom Room Named Host 1 Year : Tier Start:100 Tier End: 249	\$ 378.28
FedRAMP Zoom Room Named Host 1 Year : Tier Start:250 Tier End: 499	\$ 325.36
FedRAMP Zoom Room Named Host 1 Year : Tier Start:500 Tier End: 999	\$ 279.30
FedRAMP Zoom Room Named Host 1 Year : Tier Start:1,000 Tier End: 2,499	\$ 241.08
FedRAMP Zoom Room Named Host 1 Year : Tier Start: 2,500 Tier End:	\$ 206.78

RELATED SERVICES

Video Room Design/Installation – Labor

Project Manager	\$150.00	per hour
AM/Crestor Programmer	\$145.00	per hour
Video Engineer (CTS/D Certified)	\$145.00	per hour
Video Installer (CTS/D Certified)	\$90.00	per hour
Training/Drawing/Admin Support	\$60.00	per hour

Maintenance and Support

On-site	Included at no cost
On-line	Included at no cost
Telephone	Included at no cost

Training

On-site	Included at no cost
On-line Tutorials	Included at no cost
Individual (Vendor Site)	Included at no cost
Group (up to 20 Participants)	Included at no cost

Travel will be billed at approved State of Texas per diem rates, if required and requested by customer.