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APPENDIX C PRICING INDEX
TECHNOLOGY BASED CONFERENCING SERVICES
AUDIO VISUAL TECHNOLOGIES GROUP

StarLeaf Unified Communications (UC) Plans Price List - USD

StarLeaf branded UC offers cloud-based video conferencing services and collaboration tools that create real value for your organization. Whether it's one-to-one video calls, large video conferences, or chats between teams; StarLeaf's solutions are designed to enhance productivity and provide seamless collaboration. The Unified Communications (UC) plans below allow users to bring their own devices (PC, MAC, Phones or Tablets), download the StarLeaf app and begin collaboration from anywhere in the world.

The Business UC Plan contains the core team collaboration features, and the Enterprise Plan enables larger meetings and advanced user management features.

Product code	Product name	Product description	Unit Price per User	Customer Price
StarLeaf Business UC Plan				
1205-0100	StarLeaf Business UC Plan Subscription - Price per user for first 500 users (1 Year)	*Provides StarLeaf user accounts with unlimited video calling and Group Messaging, **unlimited 20 participant meetings**, StarLeaf support for all users, choice of data jurisdiction, and 10Gb per user of file sharing storage.*	$ 71.28	$ 71.28
1205-0200	StarLeaf Business UC Plan Subscription - Price per user for first 500 users (2 Years)	*Provides StarLeaf user accounts with unlimited video calling and Group Messaging, **unlimited 20 participant meetings**, StarLeaf support for all users, choice of data jurisdiction, and 10Gb per user of file sharing storage.*	$ 128.70	$ 128.70
1205-0300	StarLeaf Business UC Plan Subscription - Price per user for first 500 users (3 Years)	*Provides StarLeaf user accounts with unlimited video calling and Group Messaging, **unlimited 20 participant meetings**, StarLeaf support for all users, choice of data jurisdiction, and 10Gb per user of file sharing storage.*	$ 182.16	$ 182.16
1205-0500	StarLeaf Business UC Plan Subscription - Price per user for first 500 users (5 Years)	*Provides StarLeaf user accounts with unlimited video calling and Group Messaging, **unlimited 20 participant meetings**, StarLeaf support for all users, choice of data jurisdiction, and 10Gb per user of file sharing storage.*	$ 285.12	$ 285.12
StarLeaf Enterprise UC Plan				
1235-0100	StarLeaf Enterprise UC Plan Subscription - Price per user for first 500 users (1 Year)	*Same as Standard UC Plan, plus: unlimited 50 participant meetings, branding, hunt groups, OKTA or AZURE Active Directory SCIM user provisioning , VoiceConnect telephony for users, StarLeaf Hardware Subscription for one StarLeaf hardware desktop system per user and 20Gb per user of file sharing storage.*	$ 166.32	$ 166.32
1235-0200	StarLeaf Enterprise UC Plan Subscription - Price per user for first 500 users (2 Years)	*Same as Standard UC Plan, plus: unlimited 50 participant meetings, branding, hunt groups, OKTA or AZURE Active Directory SCIM user provisioning , VoiceConnect telephony for users, StarLeaf Hardware Subscription for one StarLeaf hardware desktop system per user and 20Gb per user of file sharing storage.*	$ 298.98	$ 298.98
1235-0300	StarLeaf Enterprise UC Plan Subscription - Price per user for first 500 users (3 Years)	*Same as Standard UC Plan, plus: unlimited 50 participant meetings, branding, hunt groups, OKTA or AZURE Active Directory SCIM user provisioning , VoiceConnect telephony for users, StarLeaf Hardware Subscription for one StarLeaf hardware desktop system per user and 20Gb per user of file sharing storage.*	$ 423.72	$ 423.72
1235-0500	StarLeaf Enterprise UC Plan Subscription - Price per user for first 500 users (5 Years)	*Same as Standard UC Plan, plus: unlimited 50 participant meetings, branding, hunt groups, OKTA or AZURE Active Directory SCIM user provisioning , VoiceConnect telephony for users, StarLeaf Hardware Subscription for one StarLeaf hardware desktop system per user and 20Gb per user of file sharing storage.*	$ 665.28	$ 665.28

Product code	Product name	Product description	Unit Price per new installation	Customer Price
Related Services				
0000-0001	One Time Installation / Activation Fee	*AVTG Provided training to end-user IT department to demonstrate how to setup and manage StarLeaf configuration portal. Training to be conducted via online webinar.*	$ 95.00	$ 95.00

NOTES:

StarLeaf UC Plans

1) Minimum initial order quantity is 50 users

2) Minimum expansion order is 25 users

3) All initial subscriptions have a minimum duration of 12 months. Renewals are due on the expiry of the initial service, and every 12 months thereafter

4) Where multiple subscriptions are acquired for the same end-user organization at different dates, new subscriptions may be pro-rated to the expiry of the first activated subscription

5) Users are defined as named individuals within an organization who are registered to the StarLeaf App

6) An overage up to the greater of 10 or 20% of the number of registered users within an organization is permitted until the date of the first service renewal

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StarLeaf Rooms Price List - USD

A StarLeaf room systems subscription removes the need for on-premisis video network infrastructure and brings you total interoperability with other video calling systems, so you can communicate and collaborate more easily and more widely than ever before.   If you have existing Polycom, Cisco and other H.323 video conference devices they can be integrated into the StarLeaf system to allow teams in the conference room to collaborate with other users with no additional hardware to buy.

If you have chosen the Business Plan, then select a Business Endpoint subscription to register your device with the StarLeaf system, and then select a Business Meeting Subscription for the conference room.   If you need the additional Enterprise features, then select an Enterprise Endpoint subscription and an Enterprise Meeting subscription.

Product code	Product name	Product description	Unit Price per Room	Customer Price
H.323 Room Endpoint Subscriptions - Business (for non-StarLeaf Endpoints)				
1100-8100	H.323 Room Endpoint Subscription - Business - (1 Year)	*Dedicated to a single Standard H.323 endpoint. Includes registration, H.460 firewall traversal, point-to-point calling, Standard H.323/SIP/S4B calling, Cloud Management, 4 digit dialling, VoiceConnect telephony for rooms and technical support.*	$891	$ 891.00
1100-8200	H.323 Room Endpoint Subscription - Business - (2 Years)	*Dedicated to a single Standard H.323 endpoint. Includes registration, H.460 firewall traversal, point-to-point calling, Standard H.323/SIP/S4B calling, Cloud Management, 4 digit dialling and technical support.*	$1,604	$ 1,603.80
1100-8300	H.323 Room Endpoint Subscription - Business - (3 Years)	*Dedicated to a single Standard H.323 endpoint. Includes registration, H.460 firewall traversal, point-to-point calling, Standard H.323/SIP/S4B calling, Cloud Management, 4 digit dialling and technical support.*	$2,277	$ 2,277.00
1100-8500	H.323 Room Endpoint Subscription - Business - (5 Years)	*Dedicated to a single Standard H.323 endpoint. Includes registration, H.460 firewall traversal, point-to-point calling, Standard H.323/SIP/S4B calling, Cloud Management, 4 digit dialling and technical support.*	$3,564	$ 3,564.00
Business Meeting Subscriptions				
1000-7121	Business Meeting/Conference Subscription - (1 Year)	*Subscription to hold one (1) scheduled concurrent conference with up to 20 connections and one (1) QuickMeet conference with up to 20 connections. Includes access to StarLeaf apps for Windows, Mac, iOS and Android, and the StarLeaf Scheduling plugins for your organization. Also includes updates, upgrades and technical support.*	$ 2,970.00	$ 2,970.00
1000-7221	Business Meeting/Conference Subscription - (2 Years)	*Subscription to hold one (1) scheduled concurrent conference with up to 20 connections and one (1) QuickMeet conference with up to 20 connections. Includes access to StarLeaf apps for Windows, Mac, iOS and Android, and the StarLeaf Scheduling plugins for your organization. Also includes updates, upgrades and technical support.*	$ 5,346.00	$ 5,346.00
1000-7321	Business Meeting/Conference Subscription - (3 Years)	*Subscription to hold one (1) scheduled concurrent conference with up to 20 connections and one (1) QuickMeet conference with up to 20 connections. Includes access to StarLeaf apps for Windows, Mac, iOS and Android, and the StarLeaf Scheduling plugins for your organization. Also includes updates, upgrades and technical support.*	$ 7,573.50	$ 7,573.50
1000-7521	Business Meeting/Conference Subscription - (5 Years)	*Subscription to hold one (1) scheduled concurrent conference with up to 20 connections and one (1) QuickMeet conference with up to 20 connections. Includes access to StarLeaf apps for Windows, Mac, iOS and Android, and the StarLeaf Scheduling plugins for your organization. Also includes updates, upgrades and technical support.*	$ 11,880.00	$ 11,880.00

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Product code	Product name	Product description	Unit Price per Room	Customer Price
H.323 Room Endpoint Subscriptions - Enterprise (for non-StarLeaf Endpoints)				
1130-8100	H.323 Room Endpoint Subscription - Enterprise - (1 Year)	Includes all "H.323 Room Endpoint Subscription - Business" functionality, plus: room system monitoring and S4B meeting support (AVMCU)	$ 1,330.56	$ 1,330.56
1130-8200	H.323 Room Endpoint Subscription - Enterprise - (2 Years)	Includes all "H.323 Room Endpoint Subscription - Business" functionality, plus: room system monitoring and S4B meeting support (AVMCU)	$ 2,399.76	$ 2,399.76
1130-8300	H.323 Room Endpoint Subscription - Enterprise - (3 Years)	Includes all "H.323 Room Endpoint Subscription - Business" functionality, plus: room system monitoring and S4B meeting support (AVMCU)	$ 3,397.68	$ 3,397.68
1130-8500	H.323 Room Endpoint Subscription - Enterprise - (5 Years)	Includes all "H.323 Room Endpoint Subscription - Business" functionality, plus: room system monitoring and S4B meeting support (AVMCU)	$ 5,322.24	$ 5,322.24
Enterprise Meeting Subscriptions				
1030-7100	Enterprise Meeting/Conference Subscription - (1 Year)	Subscription to hold one (1) scheduled concurrent conference with up to *50 connections* and one (1) QuickMeet conference with up to 20 connections. Includes access to StarLeaf apps for Windows, Mac, iOS and Android, and the StarLeaf Scheduling plugins for your organization. Also includes updates, upgrades, technical support, **branding and Active Directory user sync via Azure AD or Okta**	$ 4,945.05	$ 4,945.05
1030-7200	Enterprise Meeting/Conference Subscription - (2 Years)	Subscription to hold one (1) scheduled concurrent conference with up to *50 connections* and one (1) QuickMeet conference with up to 20 connections. Includes access to StarLeaf apps for Windows, Mac, iOS and Android, and the StarLeaf Scheduling plugins for your organization. Also includes updates, upgrades, technical support, **branding and Active Directory user sync via Azure AD or Okta**	$ 8,900.10	$ 8,900.10
1030-7300	Enterprise Meeting/Conference Subscription - (3 Years)	Subscription to hold one (1) scheduled concurrent conference with up to *50 connections* and one (1) QuickMeet conference with up to 20 connections. Includes access to StarLeaf apps for Windows, Mac, iOS and Android, and the StarLeaf Scheduling plugins for your organization. Also includes updates, upgrades, technical support, **branding and Active Directory user sync via Azure AD or Okta**	$ 12,612.60	$ 12,612.60
1030-7500	Enterprise Meeting/Conference Subscription - (5 Years)	Subscription to hold one (1) scheduled concurrent conference with up to *50 connections* and one (1) QuickMeet conference with up to 20 connections. Includes access to StarLeaf apps for Windows, Mac, iOS and Android, and the StarLeaf Scheduling plugins for your organization. Also includes updates, upgrades, technical support, **branding and Active Directory user sync in Azure AD or Okta**	$ 19,780.20	$ 19,780.20

Product code	Product name	Product description	Unit Price per new installation	Customer Price
Related Services				
0000-0001	One Time Installation / Activation Fee	AVTG Provided training to end-user IT department to demonstrate how to setup and manage StarLeaf configuration portal. Training to be conducted via online webinar.	$ 95.00	$ 95.00

NOTES:

StarLeaf Room Plans

1) All initial Room Endpoint Subscriptions have a minimum duration of 12 months.   Renewals are due on the expiry of the initial service, and every 12 months thereafter

2) Where multiple subscriptions are acquired for the same end-user organization at different dates, by default all new subscriptions should be for a minimum term of twelve (12) months;
   they will renew on the expiry of the first activated subscription, when the renewal price will be adjusted pro-rata to compensate for any unexpired terms

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StarLeaf Recording Price List - USD

StarLeaf Encore is a video call recording service that helps you to get more out of important video meetings and remote training sessions. It allows you to capture all
the audio, video and screensharing in high definition and then download or share it so that you can review what was discussed, send it to non-attenders,
or allow a wider audience to benefit.   Videos can be played online, downloaded as MP4 for distribution, or saved online (i.e. Youtube).

Product code	Product name	Product description	Unit Price	Customer Price
Recording subscriptions				
1500-1100	1 Year StarLeaf Recording Subscription (Max. storage limit - 25 hours)	*Recording option with maximum storage limit*	$ 2,470.05	$ 2,470.05
1500-1101	1 Year StarLeaf Recording Subscription (Max. storage limit - 50 hours)	*Recording option with maximum storage limit*	$ 3,920.40	$ 3,920.40
1500-1102	1 Year StarLeaf Recording Subscription (Max. storage limit - 100 hours)	*Recording option with maximum storage limit*	$ 6,890.40	$ 6,890.40
1500-1103	1 Year StarLeaf Recording Subscription (Max. storage limit - 500 hours)	*Recording option with maximum storage limit*	$ 19,720.80	$ 19,720.80
1500-1104	1 Year StarLeaf Recording Subscription (Max. storage limit - 1,000 hours)	*Recording option with maximum storage limit*	$ 29,640.60	$ 29,640.60
1500-1200	2 Year StarLeaf Recording Subscription (Max. storage limit - 25 hours)	*Recording option with maximum storage limit*	$ 4,445.10	$ 4,445.10
1500-1201	2 Year StarLeaf Recording Subscription (Max. storage limit - 50 hours)	*Recording option with maximum storage limit*	$ 7,058.70	$ 7,058.70
1500-1202	2 Year StarLeaf Recording Subscription (Max. storage limit - 100 hours)	*Recording option with maximum storage limit*	$ 12,404.70	$ 12,404.70
1500-1203	2 Year StarLeaf Recording Subscription (Max. storage limit - 500 hours)	*Recording option with maximum storage limit*	$ 35,501.40	$ 35,501.40
1500-1204	2 Year StarLeaf Recording Subscription (Max. storage limit - 1,000 hours)	*Recording option with maximum storage limit*	$ 53,351.10	$ 53,351.10
1500-1300	3 Year StarLeaf Recording Subscription (Max. storage limit - 25 hours)	*Recording option with maximum storage limit*	$ 6,296.40	$ 6,296.40
1500-1301	3 Year StarLeaf Recording Subscription (Max. storage limit - 50 hours)	*Recording option with maximum storage limit*	$ 10,583.10	$ 10,583.10
1500-1302	3 Year StarLeaf Recording Subscription (Max. storage limit - 100 hours)	*Recording option with maximum storage limit*	$ 18,602.10	$ 18,602.10
1500-1303	3 Year StarLeaf Recording Subscription (Max. storage limit - 500 hours)	*Recording option with maximum storage limit*	$ 53,242.20	$ 53,242.20
1500-1304	3 Year StarLeaf Recording Subscription (Max. storage limit - 1,000 hours)	*Recording option with maximum storage limit*	$ 80,031.60	$ 80,031.60
1500-1500	5 Year StarLeaf Recording Subscription (Max. storage limit - 25 hours)	*Recording option with maximum storage limit*	$ 10,494.00	$ 10,494.00
1500-1501	5 Year StarLeaf Recording Subscription (Max. storage limit - 50 hours)	*Recording option with maximum storage limit*	$ 16,661.70	$ 16,661.70
1500-1502	5 Year StarLeaf Recording Subscription (Max. storage limit - 100 hours)	*Recording option with maximum storage limit*	$ 29,284.20	$ 29,284.20
1500-1503	5 Year StarLeaf Recording Subscription (Max. storage limit - 500 hours)	*Recording option with maximum storage limit*	$ 83,813.40	$ 83,813.40
1500-1504	5 Year StarLeaf Recording Subscription (Max. storage limit - 1,000 hours)	*Recording option with maximum storage limit*	$ 125,977.50	$ 125,977.50

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StarLeaf Room Lease Price List - USD

If you have an existing conference room and would like to add video conferencing capability, then we can lease you the necessary video conferencing codec, microphone and touch controller as part of the service subscription. You can easily install a StarLeaf codec (capable of supporting single or dual displays) along with a touch controller and camera (fixed or PTZ for larger rooms). Now you can have a video conference room without the large up front cost!

If you have chosen the StarLeaf Business Plan for your organization, then select a "Business" version of the lease and you will enjoy access to all of the features in the StarLeaf Business Plan Subscription for the conference room. If you need the additional Enterprise features, then select an Enterprise Endpoint subscription and an Enterprise Meeting subscription.

Product code	Product name	Product description	Unit Price per Room per month	Customer Price
StarLeaf Room Equipment Lease + Service (Basic Package = Touch Controller, Microphone, HD Fixed Camera, Single Display Support)				
AVTG-0010	Business Basic - (3 Year Contract Required)	Codec with single screen support bundled with Touch Controller, microphone and Logitech C920 HD Pro USB Camera. Extended warranty and advanced hardware replacement for endpoint and Touch. Includes registration, firewall traversal, directories, point-to-point calling, H.323/SIP/S4B calling, Guest Invites, Presence, Cloud Management, 4 digit dialing, updates, VoiceConnect telephony for rooms, upgrades and technical support.	$ 399.00	$ 399.00
AVTG-0015	Enterprise Basic - (3 Year Contract Required)	Codec with single screen support bundled with Touch Controller, microphone and Logitech C920 HD Pro USB Camera. Extended warranty and advanced hardware replacement for endpoint and Touch. Includes registration, firewall traversal, directories, point-to-point calling, H.323/SIP/S4B calling, Guest Invites, Presence, Cloud Management, 4 digit dialing, updates, VoiceConnect telephony for rooms, upgrades and technical support, plus: Endpoint API access, QoS, Endpoint monitoring and S4B meeting support (AVMCU).	$ 499.00	$ 499.00
StarLeaf Room Equipment Lease + Service (Plus Package = Touch Controller, Microphone, HD Fixed Camera, Dual Display Support)				
AVTG-0020	Business Basic - (3 Year Contract Required)	Codec with single screen support bundled with Touch Controller, microphone and Logitech C920 HD Pro USB Camera. Extended warranty and advanced hardware replacement for endpoint and Touch. Includes registration, firewall traversal, directories, point-to-point calling, H.323/SIP/S4B calling, Guest Invites, Presence, Cloud Management, 4 digit dialing, updates, VoiceConnect telephony for rooms, upgrades and technical support.	$ 499.00	$ 499.00
AVTG-00250	Enterprise Basic - (3 Year Contract Required)	Codec with dual screen support bundled with Touch Controller, microphone and Logitech C920 HD Pro USB Camera. Extended warranty and advanced hardware replacement for endpoint and Touch. Includes registration, firewall traversal, directories, point-to-point calling, H.323/SIP/S4B calling, Guest Invites, Presence, Cloud Management, 4 digit dialing, updates, VoiceConnect telephony for rooms, upgrades and technical support, plus: Endpoint API access, QoS, Endpoint monitoring and S4B meeting support (AVMCU).	$ 599.00	$ 599.00
StarLeaf Room Equipment Lease + Service (Premium Package = Touch Controller, Microphone, HD PTZ Camera, Single Display Support]				
AVTG-0030	Business Basic - (3 Year Contract Required)	Codec with single screen support bundled with Touch Controller, microphone and VHD-V61-SL PTZ Camera. Extended warranty and advanced hardware replacement for endpoint and Touch. Includes registration, firewall traversal, directories, point-to-point calling, H.323/SIP/S4B calling, Guest Invites, Presence, Cloud Management, 4 digit dialing, updates, VoiceConnect telephony for rooms, upgrades and technical support.	$ 599.00	$ 599.00
AVTG-0035	Enterprise Basic - (3 Year Contract Required)	Codec with single screen support bundled with Touch Controller, microphone and VHD-V61-SL PTZ Camera. Extended warranty and advanced hardware replacement for endpoint and Touch. Includes registration, firewall traversal, directories, point-to-point calling, H.323/SIP/S4B calling, Guest Invites, Presence, Cloud Management, 4 digit dialing, updates, VoiceConnect telephony for rooms, upgrades and technical support, plus: Endpoint API access, QoS, Endpoint monitoring and S4B meeting support (AVMCU).	$ 699.00	$ 699.00
StarLeaf Room Equipment Lease + Service (Executive Package = Touch Controller, Microphone, HD PTZ Camera, Dual Display Support)				
AVTG-0040	Business Basic - (3 Year Contract Required)	Codec with dual screen support bundled with Touch Controller, microphone and VHD-V61-SL PTZ Camera. Extended warranty and advanced hardware replacement for endpoint and Touch. Includes registration, firewall traversal, directories, point-to-point calling, H.323/SIP/S4B calling, Guest Invites, Presence, Cloud Management, 4 digit dialing, updates, VoiceConnect telephony for rooms, upgrades and technical support.	$ 699.00	$ 699.00
AVTG-0045	Enterprise Basic - (3 Year Contract Required)	Codec with dual screen support bundled with Touch Controller, microphone and VHD-V61-SL PTZ Camera. Extended warranty and advanced hardware replacement for endpoint and Touch. Includes registration, firewall traversal, directories, point-to-point calling, H.323/SIP/S4B calling, Guest Invites, Presence, Cloud Management, 4 digit dialing, updates, VoiceConnect telephony for rooms, upgrades and technical support, plus: Endpoint API access, QoS, Endpoint monitoring and S4B meeting support (AVMCU).	$ 799.00	$ 799.00

NOTES:

StarLeaf Room Equipment Plans

1) All initial subscriptions have a minimum duration of thirty-six (36) months. Renewals are due on the expiry of the initial service, and every 12 months thereafter

2) Where multiple subscriptions are acquired for the same end-user organization at different dates, by default all new subscriptions should be for a minimum term of thirty-six (36) months;
   they will renew on the expiry of the first activated subscription, when the renewal price will be adjusted pro-rata to compensate for any unexpired terms

3) Installation for equipment is an additional cost. Installation will be quoted on a per project basis. Customer may do their own installation or may utilize AVTG for installation services.

Frequently Asked Questions (FAQ):

Q: What is StarLeaf?

A: StarLeaf offers cloud-based video conferencing services and collaboration tools that create real value for your
 organization.   Whether it's one-to-one video calls, large video conferences, or chats between teams; StarLeaf's
 solutions are designed to enhance productivity and provide seamless collaboration.   The Unified Communications
 (UC) plans allow users to bring their own devices (PC, MAC, Phones or Tablets), download the StarLeaf app
 and begin collaboration from anywhere in the world.

 A StarLeaf room systems subscription removes the need for on-premisis video network infrastructure and brings
 you total interoperability with other video calling systems, so you can communicate and collaborate more easily
 and more widely than ever before.   If you have existing Polycom, Cisco and other H.323 video conference devices
 they can be integrated into the StarLeaf system to allow teams in the conference room to collaborate with other
 users with no additional hardware to buy.

Q: Should we choose the Business Plan or the Enterprise Plan?

A: The plan features are listed below to help you decide which best meets your needs.

StarLeaf User Plan	Business Plan	Enterprise Plan
Service Level Agreement (99.9% availability)	Included	Included
StarLeaf app support	Included	Included
Unlimited Video Calling	Included	Included
Unlimited Messaging	Included	Included
Unlimited Meetings	Included	Included
Choose messaging data jurisdiction	Included	Included
Scheduled Meetings / Calendar Integration	Included	Included
Permanent Virtual Meeting Rooms (VMRs)	Included	Included
Guest Invitations	Included	Included
Global Dial-In Phone Numbers	Included	Included
Maximum Meeting Participants	20	50
File Sharing Storage	10GB per user	20GB per user
Recording of meeting	Available	Available
VoiceConnect for users		Included
Hunt Groups		Included
Active directory user sync w/Okta, Azure AD		Included
Branding		Included
Minimum Users	50	50

Q: Can we set up our existing video conference room with its own subscription for everyone to use?

A: Yes, hardware video conference devices (Cisco, Polycom, other, etc.) can be used as a StarLeaf endpoint.

You will need to select a **Room Endpoint Subscription** and a **Business Meeting Subscription** for each room

The table below summarized which features differences between the Business and Enterprise Room Plans

Room Endpoint Subscription	Business Plan	Enterprise Plan
Device Registration	Included	Included
Firewall Traversal	Included	Included
Centralized directory	Included	Included
Centralized management	Included	Included
Updates & Upgrades	Included	Included
Interoperability with H.232, SIP, Skype for Business	Included	Included
StarLeaf room system API (Crestron, Extron, AMX)	Available	Included
Quality of Service (QoS)		Included
Monitoring for room systems		Included
VoiceConnect telephony for rooms		Included
Skype for Business Meetings support		Included

Q: Can our existing conference room be setup with the required equipment to turn it into a video conference room?

A: Yes, we have room equipment lease plans available that can provide you a StarLeaf codec, camera, microphone and touch controller.

Just attach these to your conference room display and then your team can begin using it is a StarLeaf video conference room!

Room Equipment Lease Plans	Basic	Plus	Premium	Executive
Hardware Codec (Single Display Supported)	Included		Included	
Hardware Codec (Dual Displays Supported)		Included		Included
High Definition Camera	Fixed	PTZ	Fixed	PTZ
High fidelity table microphone	Included	Included	Included	Included
Touch Screen Controller	Included	Included	Included	Included

Q: Can our meeting be recorded for later viewing (i.e. training, webinar, etc.)?

A: Yes, a recording of presentation, audio and video is available with pricing based on how many hours of storage is required.

A recording subscription can be added to either the Business or Enterprise Plans

Recording Subscriptions	Recording Plan
Recording as a Service / Online Storage	Included
Start and Stop from your StarLeaf endpoint	Included
HD capture of audio, video and screen sharing	Included
Online playback	Included
Download and distribute as MP4 file	Included
Recordings can be saved online (i.e. YouTube)	Included