

| Product Description | DIR Customer Discount % off MSRP |
|--------------------------------|-------------------------------------|
| 4iq | 2.00% |
| Accela, Inc. | 2.00% |
| AccessData Group, LLC | 2.50% |
| Acquia | 5.00% |
| Akamai | 26.00% |
| Alteryx | 2.00% |
| Anaplan | 1.00% |
| Apttus | 2.00% |
| Appsian | 2.00% |
| Aqua Security Software Ltd | 2.27% |
| Arcusys | 3.00% |
| ASG | 5.00% |
| Assured Data | 2.00% |
| Atlassian | 0.25% |
| Aurea | 16.66% |
| AvePoint | 2.50% |
| BasicGov | 3.53% |
| Blackberry | 4.00% |
| Blanco | 2.00% |
| Bomgar | 5.25% |
| Bomgar Appliances | 5.25% |
| Bomgar Licenses | 9.50% |
| Box, Inc. | 18.39% |
| Bracket Labs | 2.00% |
| Clear Story Data | 2.00% |
| Cloudbyz | 2.00% |
| cloudera | 4.95% |
| Cofense | 2.00% |
| Cutting Edge | 2.00% |
| Cyber-Ark | 12.50% |
| DarkOwl, LLC | 2.62% |
| Delphix | 9.72% |
| Digital Guardian | 1.30% |
| Discover Technologies | 2.00% |
| DocuSign | 4.00% |
| DOMA | 2.00% |
| Drawloop | 4.28% |
| Dronedeploy | 2.00% |
| Druva | 1.00% |
| Entco DBA Micro Focus | 7.00% |
| Entco DBA Micro Focus SaaS | 7.00% |
| Entco DBA Micro Focus Software | 20.00% |
| Fico | 2.00% |

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| Fidelis | 2.00% |
| Five9 | 1.33% |
| Flosum | 2.00% |
| ForeScout Technologies | 2.00% |
| Formstack | 2.62% |
| Genesys | 5.00% |
| Granicus | 4.25% |
| Haystax | 2.00% |
| Hootsuite Media Inc. | 1.27% |
| HyTrust | 6.00% |
| ID.me | 1.33% |
| Infoblox | 8.00% |
| imprivata | 3.12% |
| Ivanti, Inc. | 3.50% |
| Kofax | 10.00% |
| Liferay | 3.00% |
| LinkedIn Corporation | 1.00% |
| Liquidware Labs | 6.00% |
| Lookout Inc. | 2.27% |
| MapAnything | 2.00% |
| MarketResearch.com, Inc | 1.26% |
| MarkLogic | 10.40% |
| MB&A | 2.00% |
| McAfee | 5.00% |
| Metalogix | 5.40% |
| MuleSoft | 0.50% |
| Netskope | 6.00% |
| New Relic, Inc. | 3.00% |
| Nuance | 3.00% |
| Nutanix | 8.75% |
| Okta, Inc. | 1.50% |
| Pondera | 2.00% |
| Precision Hawk | 0.50% |
| Qualtrics | 1.74% |
| Red Hat Ansible | 1.00% |
| Red Hat CEPH Storage | 16.00% |
| Red Hat Cloud Solutions | 16.00% |
| Red Hat Enterprise Linux Middleware | 20.48% |
| Red Hat Enterprise Linux Platform | 20.48% |
| Red Hat Enterprise Virtualization | 20.48% |
| Red Hat Gluster Storage | 16.00% |
| Red Hat Mobile Application Platform | 1.00% |
| Red Hat Network Satellite and Related Network | 20.48% |
| Red Hat Technical Account Managers | 1.00% |
| ReadSpeaker | 5.00% |
| RestNSX | 2.00% |
| ReversingLabs | 1.26% |

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| RSA | 10.00% |
| Rubrik | 7.00% |
| Sailpoint | 2.00% |
| Salesforce.com | 5.30% |
| SAP | 10.68% |
| Saviynt | 1.19% |
| SDL Government | 7.51% |
| Secureworks, Inc. | 1.39% |
| ServiceNow | 4.50% |
| Smartsheet | 2.00% |
| Socrata, Inc. | 5.09% |
| Splunk | 1.50% |
| Symantec | 9.50% |
| Tableau | 0.75% |
| Team Northwoods | 2.00% |
| Tech Soft 3D, Inc. | 4.28% |
| Teradici | 3.75% |
| TimeLinePI | 2.00% |
| TimeTrade | 2.00% |
| TransUnion | 15.00% |
| Trend Micro | 5.00% |
| Trifacta | 1.00% |
| Trustwave | 10.08% |
| UIPath | 2.00% |
| Unifi | 2.00% |
| User1st | 3.00% |
| VALIMAIL | 2.00% |
| VERITAS | 15.64% |
| Veritone | 2.00% |
| VMware Academic Solutions | 43.50% |
| VMware Government Solutions | 3.50% |
| VMWare VeloCloud | 3.50% |
| Voyager Analytics Inc | 1.00% |
| Wickr | 1.26% |
| Worksoft | 2.00% |
| Xcential | 2.00% |
| Zscaler, Inc. | 10.00% |

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| MarketResearch.com, Inc | 1.26% |
| MarkLogic | 10.45% |
| MB&A | 2.00% |
| McAfee | 5.00% |
| Metalogix | 5.40% |
| MuleSoft | 0.50% |

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| Netskope | 5.00% |
| New Relic, Inc. | 3.00% |
| Nuance | 1.00% |
| Nutanix | 5.00% |
| Okta, Inc. | 1.50% |
| Palo Alto Networks | 5.00% |
| Pondera | 2.00% |
| Precision Hawk | 0.50% |
| Qualtrics | 1.00% |
| ReadSpeaker | 4.90% |
| Red Hat Ansible Software | 1.00% |
| Red Hat CEPH Storage | 1.00% |
| Red Hat Cloud Solutions | 1.00% |
| Red Hat Enterprise Linux Middleware | 1.00% |
| Red Hat Enterprise Linux Platform | 1.00% |
| Red Hat Enterprise Virtualization | 1.00% |
| Red Hat Gluster Storage | 1.00% |
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| VALIMAIL | 2.00% |
| VERITAS | 4.50% |
| Veritone | 2.00% |
| VMware Academic | 3.50% |
| VMware Government | 3.50% |
| Voyager Analytics Inc | 1.00% |
| Wickr | 1.26% |
| Worksoft | 2.00% |
| Xcential | 2.00% |
| Zscaler, Inc. | 5.00% |

| Additional Discounts | DIR Customer Discount % off |
|---|------------------------------------|
| BlackBerry Enterprise Mobility Suite - Collaboration Edition Subscription User - Advantage Support | 12.00% |
| BlackBerry Enterprise Mobility Suite - Collaboration Edition Subscription User - Premium Support | 12.00% |
| BlackBerry Enterprise Mobility Suite - Content Edition Subscription User - Advantage Support | 12.00% |
| BlackBerry Enterprise Mobility Suite - Content Edition Subscription User - Premium Support | 12.00% |
| BlackBerry Enterprise Mobility Suite - Enterprise Edition Subscription User - Advantage Support | 12.00% |
| BlackBerry Enterprise Mobility Suite - Enterprise Edition Subscription User - Premium Support | 12.00% |
| BlackBerry Enterprise Mobility Suite - Management Edition Subscription User - Advantage Support | 12.00% |
| BlackBerry Enterprise Mobility Suite - Management Edition Subscription User - Premium Support | 12.00% |