

**Appendix C Pricing Index
DIR-TSO-4296
Solid IT Networks, Inc.**

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BRAND	PRODUCT DESCRIPTION	DIR Customer Discount % off MSRP
Extreme Networks	Network Cables	10.00%
Extreme Networks	Network Equipment, Switches, Routers, Components	48.00%
Fortinet	Software, Appliances, Bundles	26.00%
Vertiv	Management Systems	31.00%
Vertiv	Racks, PDUs, Uninterruptible Power Supplies, IT Management	35.00%
Vertiv	Avocent Secure KVM Switches	35.00%
BRAND	SERVICE DESCRIPTION	DIR Customer Discount % off MSRP
Extreme Networks	Product Maintenance	12.00%
Extreme Networks	Software Maintenance	6.00%
Extreme Networks	Professional Services - Installation, Services, Training	2.00%
Fortinet	Maintenance	10.00%
Fortinet	Professional Services - Installation, Services, Training	2.50%
Solid IT Networks	Engineer / Technician	20.00%
Solid IT Networks	Network Service	20.00%
Solid IT Networks	Network Support	20.00%
Solid IT Networks	PC / Print Support	20.00%
Vertiv	Professional Services - Installation, Services, Training	5.00%