

**Appendix C Pricing Index**  
**DIR-TSO-4333**  
**Sense Corp**

CATEGORY	SUBCATEGORY - SERVICE DESCRIPTION	SERVICE ZONE	UNIT	DIR Customer Discount % off MSRP
<b>ACCESSIBILITY</b>	Accessibility Services - Accessibility Services, blended hourly rate	All	Per Hour	<b>18.00%</b>
	Developing & Testing Solutions that Meet Accessibility Requirements - Web Design/Development Pricing and Turnkey Solution Pricing include the costs associated with developing and testing solutions that meet Accessibility Requirements.	All	Per Year	<b>0.00%</b>
<b>BUSINESS TOOLS</b>	Advising Services - Providing guidance, planning and process design to define the organization's plans for leveraging the web for internal and external stakeholders, blended hourly rate	All	Per Hour	<b>25.00%</b>
	Web & Traffic Analytics - Collect, measure, report and interpret website traffic, blended hourly rate	All	Per Hour	<b>18.00%</b>
	Web Search Engine Optimization - Recommend and implement improvements that drive visibility of websites, blended hourly rate	All	Per Hour	<b>18.00%</b>
<b>MAINTENANCE, TRAINING AND SUPPORT</b>	Support - Monday through Friday, during business hours	All	Per Month	<b>18.00%</b>
	Support - Monday through Friday, extended hours	All	Per Month	<b>20.00%</b>
	Support - 24 hours, 7 days a week	All	Per Month	<b>25.00%</b>
	Training - Hourly rate	All	Per Hour	<b>20.00%</b>
	Website Maintenance - Hourly rate	All	Per Hour	<b>18.00%</b>
<b>TURNKEY SOLUTION - Website Design, Development, Hosting, Domain Name; Management, Email, Accessibility, Web Content Management, Maintenance, Training and Support</b>	Level 1 - Web Application Development Platform - with Managed Services Platform - Custom web/mobile app using low code platform; Prod/Dev/Test environments (IaaS services); design, develop & testing services for: Custom dev up to 100 Application Objects & 100 Named Users, No integration , & Unlimited Anonymous Users; M&S M-F, 8am-6pmCT	All	Per Year	<b>20.00%</b>
	Level 1.2 - Web Application Development Platform - without Managed Services Platform: (Platform-as-a-Service - PaaS) - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services); 400 Application Objects License, 100 Named Users License & Unlimited Anonymous Users; M&S M-F, 8am-6pm CT	All	Per Year	<b>18.00%</b>
	Level 2 - Web Application Development Platform - with Managed Services Platform - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services); design, develop & testing services for: Custom Dev up to 250 Application Objects, 100 Named Users, & 2 integrations; Unlimited Anonymous Users; M&S M-F, 8am-6pm CT	All	Per Year	<b>20.00%</b>
	Level 2 Gov - Web Application Development Platform - PaaS - with Managed Services Platform - Web/mobile app using low code platform;Prod/Dev/Test environments (IaaS svcs); design/dev/test svcs for Custom Dev up to 250 App Objects, 100 Named Users, 2 integrations;Unlimited Anon Users; AWS GovCloud Security Compliance & Assurance;M&S M-F, 8am-6pmCT	All	Per Year	<b>18.00%</b>
	Level 2.2 - Web Application Development Platform - without Managed Services Platform: (Platform-as-a-Service - PasS) - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services);400 Application Objects License; 100 Named Users License; Unlimited Anonymous Users; M&S M-F, 8am-6pm CT	All	Per Year	<b>20.00%</b>
	Level 2.2 Gov - Web Application Development Platform - PaaS - without Managed Services Platform: (Platform-as-a-Service - PaaS) - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services); 400 Application Objects License; 100 Named Users License; Unlimited Anonymous Users; AWS GovCloud Security Compliance & Assurance Program; M&S M-F, 8am-6pm CT	All	Per Year	<b>18.00%</b>

CATEGORY	SUBCATEGORY - SERVICE DESCRIPTION	SERVICE ZONE	UNIT	DIR Customer Discount % off MSRP
<b>TURNKEY SOLUTION -</b> Website Design, Development, Hosting, Domain Name; Management, Email, Accessibility, Web Content Management, Maintenance, Training and Support	Level 3 - Web Application Development Platform - PaaS - with Managed Services Platform - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services); design, develop & testing services for: Custom Development up to 400 Application Objects; 250 Named Users, & 4 integrations; Unlimited Anonymous Users; M&S M-F, 8am-6pm C	All	Per Year	22.00%
	Level 3 Gov - Web Application Development Platform - PaaS - with Managed Services Platform - Web/mobile apps using low code platform;Prod/Dev/Test environments (IaaS svcs); design/dev/test svcs for Custom Dev up to 400 App Objects, 250 Named Users, 4 integrations; Unlimited Anon Users; AWS GovCloud Security Compliance&Assurance; M&S M-F,8am-6pmCT	All	Per Year	20.00%
	Level 3.2 - Web Application Development Platform - PaaS - without Managed Services Platform: (Platform-as-a-Service - PaaS) - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services provided by AWS); 400 Application Objects License; 300 Named Users License (e.g. login access); Unlimited Anonymous Users; M&S M-F, 8am-6pm CT	All	Per Year	22.00%
	Level 3.2 Gov - Web Application Development Platform - PaaS - without Managed Services Platform: (Platform-as-a-Service - PaaS) - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services); 400 Application Objects License, 300 Named Users License & Unlimited Anonymous Users; AWS GovCloud Security Compliance & Assurance Program; M&S M-F, 7am-6pm CT	All	Per Year	20.00%
	Level 4 - Web Application Development Platform - PaaS - with Managed Services Platform - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services); design, develop & testing services for: Custom Development up to 600 Application Objects; 500 Named Users & 6 integrations; Unlimited Anonymous Users; M&S M-F, 7am-7pm CT	All	Per Year	25.00%
	Level 4 Gov - Web Application Development Platform - PaaS - with Managed Services Platform - Web/mobile apps using low code platform;Prod/Dev/Test environments (IaaS svcs);design/dev/test svcs for Custom Dev up to 600 App Objects, 500 Named Users, 6 integrations; Unlimited Anon Users; AWS GovCloud Security Compliance&Assurance; M&S M-F, 7am-7pmCT	All	Per Year	25.00%
	Level 4.2 - Web Application Development Platform - PaaS - without Managed Services Platform: (Platform-as-a-Service - PaaS) - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services); 800 Application Objects License, 500 Named Users License & Unlimited Anonymous Users; M&S M-F, 7am-7pm CT	All	Per Year	25.00%
	Level 4.2 Gov - Web Application Development Platform - PaaS - without Managed Services Platform: (Platform-as-a-Service - Pass) - Web/mobile apps using low code platform; Prod/Dev/Test environments (IaaS services); 800 Application Objects License; 500 Named Users License; Unlimited Anonymous Users; AWS GovCloud Security Compliance & Assurance Program; M&S M-F, 7am-6pm CT	All	Per Year	25.00%
<b>WEB CONTENT MANAGEMENT</b>	Content Management Services - On-demand services, blended hourly rate	All	Per Hour	20.00%
	Level 1 Web Design and Development Project - - Custom website leveraging client's CMS (e.g., SharePoint, Drupal, etc.) or web-app leveraging an app development tool - One standard integration (e.g., Active Directory, Salesforce, etc.) - 1-5 screens	All	Per Project	20.00%
	Level 2 Web Design and Development Project - - Custom website or web-app - Up to 2 standard integrations (e.g., Active Directory, Salesforce, etc.) or 1 complex integration (e.g., PeopleSoft) - Up to 15 screens leveraging an app development tool or up to 10 screens without a platform	All	Per Project	20.00%
	Level 3 Web Design and Development Project - Custom site w/ native mobile app/web-app (incl. responsive features); Up to 3 standard integrations (e.g., Salesforce) or 2 complex integrations (e.g., PeopleSoft); Up to 25 screens using an app dvlpmt tool or up to 12 screens w/o a platform	All	Per Project	22.00%
	Level 4 Web Design and Development Project - Custom site with native mobile app/web-app (incl. responsive features); Up to 4 standard integrations (e.g., Salesforce) or 3 complex integrations (e.g., PeopleSoft); Up to 50 screens leveraging an app dvlpmt tool or up to 20 screens w/o a platform	All	Per Project	25.00%
	Supplemental Services - Additional screens, integrations, reports, etc., blended hourly rate	All	Per Hour	20.00%