

CUSTOMER DISCOUNT OFF MSRP				
VENDOR NAME	Software / Subscriptions	Maintenance / Support / Other	Services / Training	
Accellion	7.25%	7.25%	3.25%	
Barracuda Networks	14.00%	14.00%	0.00%	
BlueCat Networks	15.00%	6.00%	3.00%	
Cygilant	5.00%	5.00%	5.00%	
Cylance	12.00%	12.00%	0.00%	
Druva	2.00%	2.00%	0.00%	
Duo	6.00%	6.00%	0.00%	
ESET Anti-virus Products	49.00%	49.00%	10.00%	
ESET Other, including DESLock	10.00%	10.00%	10.00%	
Infoblox	17.00%	17.00%	3.00%	
KnowBe4	5.00%	5.00%	0.00%	
McAfee	30.00%	10.00%	5.00%	
Palo Alto Networks	25.00%	25.00%	0.00%	
Rapid7	19.00%	19.00%	5.00%	
RedSeal	10.00%	1.50%	0.00%	
Solid Border			30.00%	
Sophos	26.00%	26.00%	6.00%	
ThreatCare	2.00%	2.00%	6.00%	
Thycotic	5.00%	5.00%	2.00%	