

CATEGORY	BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	Discount % off MSRP	UNIT
<i>Software - Perpetual</i>	<i>OnBase, Perceptive, Acuo.</i>	Perpetual software licenses	N/A	20.00%	Per License
<i>Software - Subscription</i>	<i>OnBase, Perceptive, Acuo.</i>	Subscription software licenses	N/A	20.00%	Monthly, Annually
<i>Hosting</i>	<i>OnBase only</i>	Hosting	N/A	20.00%	Monthly, Annually
<i>Technical Services</i>	<i>OnBase, Perceptive, Acuo and all other services that Hyland can perform as the manufacturer.</i>	N/A	Technical Services related to the implementation, installation, configuration, etc. of all software lines	5.00%	Per Hour
<i>Training Classes</i>	<i>OnBase, Perceptive, Acuo and all other training courses that Hyland can provide as the manufacturer.</i>	Training courses related to the software licenses	N/A	10.00%	Per Course
<i>Maintenance</i>	<i>OnBase, Perceptive, Acuo and all other products that Hyland can provide maintenance for as the manufacturer. *Subject to 3% uptick annually.</i>	Maintenance. *Subject to 3% uptick annually.	Annual Maintenance. *Subject to 3% uptick annually.	20.00%	Annually