

Exhibit 2: Attachment 2.2
Texas Department of Information Resources
Data Center Services Request for Offer
Technology Solution Services
Financial Responsibility Matrix
Version 2.2

Meaning of Headings

Item	Description
Personnel	
Salary, Benefits, Add'l Comp, Payroll Taxes	Identifies who pays for Personnel compensation including salary, benefits, bonus, other additional compensation and payroll taxes.
Travel	Identifies who pays for Personnel travel subject to Exhibit 2 Financial Provisions and Pricing
Training	Identifies who pays for Personnel training.
Relocation	Identifies who pays for transitioned Personnel relocation expenses.
Inflation/Deflation	Identifies who pays for inflation/deflation that impacts Personnel-related line items.
Increase / Decrease in Staffing	Identifies who pay for staffing increases and if staffing goes down, which Party gets the benefit.
Retention Payments	Identifies who pays Personnel retention payments if applicable.
EUC Devices	Identifies who pays for Laptop, Desktop, Printers, Mobile Phones, etc.
Background Checks	Identifies who pays for background checks.
Office Space	Identifies who pays for employees office space.
Charging Mechanism	Identifies the charging mechanism based on the following: 1. SP Charges - Included in the SP Charges and cannot be billed separately or incrementally. - Refer to Exhibit 2 . 2. Pass-Through Expenses - Refer to Exhibit 2 . 3. TX - DIR or Customer expense with no payment to SP. SP has no financial responsibility for Third Party Vendor payment
Equipment	
	Unless otherwise specified, this applies to all Equipment used to provide the Services.
Current Equipment Ownership	Identifies who paid for Equipment that existed prior to Service Proposal Effective Date and is used to provide the Services.
Equipment Ownership at Refresh	Identifies who pays for upgrading and/or replacing Equipment during the Service Proposal Term.
Refresh Cycle	Identifies the maximum number of years before Equipment is refreshed.
Ownership of Equipment for Upgrades / Enhancements	Identifies who pays if Equipment needs to be upgraded or enhanced.
Ownership of Equipment Required to Support Growth	Identifies who pays if additional Equipment is required as the result of growth.
Maintenance	Identifies who pays for Equipment break/fix and preventative maintenance.
Removal and Disposal	Identifies who is responsible for removing the Equipment from the environment. DIR receives any net benefit after disposal of state-owned Equipment. SP receives any benefit after disposal for all other SP-owned Equipment.
Charging Mechanism	Identifies the charging mechanism based on the following: 1. SP Charges - Included in the SP Charges and cannot be billed separately or incrementally. - Refer to Exhibit 2 . 2. Pass-Through Expenses - Refer to Exhibit 2 . 3. TX - DIR or Customer expense with no payment to SP. SP has no financial responsibility for Third Party Vendor payment
Network Transport	
	Unless otherwise specified, this applies to all transport used to provide the Services.
Transport Capacity	Identifies who pays for network transport capacity used to provide the Services.
Transport Capacity Growth	Identifies who pays if more network transport capacity is required.
Charging Mechanism	Identifies the charging mechanism based on the following: 1. SP Charges - Included in the SP Charges and cannot be billed separately or incrementally. - Refer to Exhibit 2 . 2. Pass-Through Expenses - Refer to Exhibit 2 . 3. TX - DIR or Customer expense with no payment to SP. SP has no financial responsibility for Third Party Vendor payment
Software	
	Unless otherwise specified, this applies to all Software used to provide the Services.
Current Licenses / Maint. / Lease	Identifies who paid for Software licenses, maintenance fees and Software leases that existed prior to Service Proposal Effective Date and are used to provide the Services.
Future Licenses / Maint. / Lease	Identifies who pays for future licenses / maintenance fees / leases during the Service Proposal Term?
Software Currency	Identifies the version of Software as designated by DIR as current. See Exhibit 1 for definition of N/N-1. Financial responsibility determined in accordance with Software Releases/Upgrades/Enhancements.
Releases / Upgrades	Identifies who pays for Software upgrades. Financial responsibility includes N-1 to N upgrades where required, based upon Application requirements.
Software Required to Support Growth	Identifies who pays if new Software or additional licenses are required due to growth.
Charging Mechanism	Identifies the charging mechanism based on the following: 1. SP Charges - Included in the SP Charges and cannot be billed separately or incrementally. - Refer to Exhibit 2 . 2. Pass-Through Expenses - Refer to Exhibit 2 . 3. TX - DIR or Customer expense with no payment to SP. SP has no financial responsibility for Third Party Vendor payment
Facilities	
Current Assets	Identifies who pays for the current Facilities (building leases, HVAC, common services, etc.) that are used to provide the Services.
Refresh	Identify who pays for the upgrading and/or replacing of Equipment during the Term.
Upgrades / Enhancements	If upgrades or enhancements are needed for the Facility, identifies who pays for it.
Growth	If more space is needed, identifies who pays for the additional space.
Charging Mechanism	Identifies the charging mechanism based on the following: 1. SP Charges - Included in the SP Charges and cannot be billed separately or incrementally. - Refer to Exhibit 2 . 2. Pass-Through Expenses - Refer to Exhibit 2 . 3. TX - DIR or Customer expense with no payment to SP. SP has no financial responsibility for Third Party Vendor payment
Cross Functional	
Current Ownership	Identifies who paid for the item that existed prior to Service Proposal Effective Date and is used to provide the Services.
Ownership at Refresh	Identifies who pays for upgrading and/or replacing the item during the Service Proposal Term.
Refresh Cycle	Identifies the maximum number of years before the item is refreshed.
Ownership for Upgrades / Enhancements	Identifies who pays if the item needs to be upgraded or enhanced.
Ownership Required to Support Growth	Identifies who pays if additional growth is required.
Maintenance	Identifies who pays for break/fix and preventative maintenance.
Operations and Support	Identifies who provides the Services to support the software and assets including configuration, restarting, operating, and troubleshooting.
Disaster Recovery	Identifies who pays for disaster recovery equipment, software, and services.
Charging Mechanism	Identifies the charging mechanism based on the following: 1. SP Charges - Included in the SP Charges and cannot be billed separately or incrementally. - Refer to Exhibit 2 . 2. Pass-Through Expenses - Refer to Exhibit 2 . 3. TX - DIR or Customer expense with no payment to SP. SP has no financial responsibility for Third Party Vendor payment

Attachment 2.2 Financial Responsibility Matrix

Personnel												
	Salary, Benefits, Add'l Comp, Payroll Taxes	Travel	Training	Relocation	Inflation / Deflation	Increase / Decrease in Staffing	Severance	Retention Payments	EUC Devices (2)	Background Checks	Office Space	Charging Mechanism
Third-Party Service Contracts (1)	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS Charges
SP Staff	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS Charges
TX Employees	TX	TX	TX	TX	TX	TX	TX	TX	TX	TX	TX	TX

N/A = Not Applicable

OOS = Out of Scope

SP = All Service Providers

SP - TSS = Technology Solution Services Component Provider

SP - MF = Mainframe Component Provider

SP - PVT = Private Cloud Component Provider

SP - PM = Print - Mail Component Provider

SP - PUB = Public Cloud Component Provider

SP - MSI = Multisourcing Service Integrator

SP - NW = Network Component Provider

TX = DIR or DIR Customer

Note 1: Third-Party Service Contracts include a labor-based component that is not included in the TX staffing levels.

Note 2: End User Computing (EUC) devices includes PCs, laptops, printers, mobile phones, pagers, and any other tool required for personnel to provide Services.

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Equipment								
All Service Types	Current Equipment Ownership	Equipment Ownership at Refresh	Refresh Cycle (2)	Ownership of Equipment for Upgrades / Enhancements	Ownership of Equipment Required to Support Growth	Equipment Maintenance	Removal and Disposal	Charging Mechanism
Equipment used to provide services (SCP provided) (1)	SP - TSS	SP - TSS	N-1	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS Charges
SCP personnel equipment - desktops, laptops, etc.	SP - TSS	SP - TSS	N-1	SP - TSS	SP - TSS	SP - TSS	SP - TSS	SP - TSS Charges

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SP - NW = Network Component Provider

TX = DIR or DIR Customer

Note 1: Excludes equipment provided by MSI or other DCS Service Component Providers.

Note 2: N-1 version must still be supported by third party vendor and not End Of Life.

Network	Incumbent Vendor Owned/Leased Assets/Licenses (1)	Ownership at Commencement or Refresh	Refresh Cycle (2)	Ownership for Upgrades / Enhancements (3)	Ownership Required to Support Growth (3)	Maintenance	Operations and Support	Disaster Recovery	Charging Mechanism
EQUIPMENT									
Consolidated Data Centers - ADC/SDC <=ASR (10)	Incumbent	SP - PVT	w/in Std Support Lvl	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
Consolidated Data Center - ADC/SDC >ASR (4)	Incumbent	SP - NW	w/in Std Support Lvl	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Future Regional Data Center Locations	NA	SP - PVT	w/in Std Support Lvl	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
Non Consolidated Service Locations	TX	TX	N/A	TX	TX	TX	TX	TX	OOS
Non Consolidated - WAAS	Incumbent	SP - PVT	w/in Std Support Lvl	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
Regional Network Extensions/HUBs	Incumbent	SP - NW	w/in Std Support Lvl	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Public Cloud Locations	Incumbent	SP - PUB	w/in Std Support Lvl	SP - PUB	SP - PUB	SP - PUB	SP - PUB	SP - PUB	SP - PUB Unit Rates
SP Service Delivery Centers	Incumbent	SP	w/in Std Support Lvl	SP	SP	SP	SP	SP	SP - SP Unit Rates
SOFTWARE (8)									
Consolidated Data Center - ADC/SDC									
DC Network Management/Monitoring Software	Incumbent	SP - PVT	w/in Std Support Lvl	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
WAN Network Management/Monitoring Software	Incumbent	SP - NW	w/in Std Support Lvl	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Firewall Software	Incumbent	SP - PVT	w/in Std Support Lvl	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
Information Security Software (9)	Incumbent	SP - PVT	w/in Std Support Lvl	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
Future Regional Data Center Locations									
Network Management/Monitoring Software	NA	SP - PVT	w/in Std Support Lvl	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
WAN Network Management/Monitoring Software	NA	SP - NW	w/in Std Support Lvl	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Firewall Software	NA	SP - PVT	w/in Std Support Lvl	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
Information Security Software (9)	NA	SP - PVT	w/in Std Support Lvl	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
Non Consolidated Locations									
Network Management/Monitoring Software	TX	TX	NA	TX	TX	TX	TX	TX	OOS
Firewall Software	TX	TX	NA	TX	TX	TX	TX	TX	OOS
Information Security Software (9)	TX	TX	NA	TX	TX	TX	TX	TX	OOS
Network Concentration Point									
Network Management/Monitoring Software	NA	SP - NW	w/in Std Support Lvl	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Firewall Software	NA	SP - NW	w/in Std Support Lvl	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Information Security Software (9)	NA	SP - NW	w/in Std Support Lvl	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Public Cloud Locations									
Network Management/Monitoring Software	Incumbent	SP - PUB	w/in Std Support Lvl	SP - PUB	SP - PUB	SP - PUB	SP - PUB	SP - PUB	SP - PUB Unit Rates
WAN Network Management/Monitoring Software	Incumbent	SP - NW	w/in Std Support Lvl	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Firewall Software	Incumbent	SP - PUB	w/in Std Support Lvl	SP - PUB	SP - PUB	SP - PUB	SP - PUB	SP - PUB	SP - PUB Unit Rates
Information Security Software (9)	Incumbent	SP - PUB	w/in Std Support Lvl	SP - PUB	SP - PUB	SP - PUB	SP - PUB	SP - PUB	SP - PUB Unit Rates
TRANSPORT-DATA									
Consolidated Data Centers - LAN	Incumbent	SP - PVT	N/A	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
DIR Customer sites to Data Center Demarc	TX	TX	N/A	TX	TX	TX	TX	TX	OOS
Consolidated Data Centers - ADC/SDC (11)	Incumbent	SP - NW	N/A	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
SP Service Delivery Centers (6)	Incumbent	SP	N/A	SP	SP	SP	SP	SP	SP - SP Unit Rates
Mainframe - Non-Consolidated Data Center	Incumbent	SP - NW	N/A	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Public Cloud Ports	Incumbent	SP - NW	N/A	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Virtual Cross Connect (VXC) Connection	Incumbent	SP - NW	N/A	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW	SP - NW Unit Rates
Non Consolidated Service Locations	OOS	OOS	N/A	TX	TX	TX	TX	TX	OOS
VPN - DIR Customer Service (Remote Access/Site to Site)	Incumbent	SP - PVT	N/A	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
VPN - Service Provider Internal Use	Incumbent	SP	N/A	SP	SP	SP	SP	SP	SP - SP Unit Rates
TRANSPORT-VOICE									
Data Center Locations - ADC/SDC	Incumbent	SP - PVT	N/A	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT	SP - PVT Unit Rates
SP Service Delivery Centers (6)	Incumbent	SP	N/A	SP	SP	SP	SP	SP	SP - SP Unit Rates
Non Consolidated Service Locations	TX	TX	N/A	TX	TX	TX	TX	TX	OOS

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Note 1: Incumbent = SPs currently providing Services to DIR Customers under the existing DCS agreement. SP - PVT will assume or buyout leases and buyout Incumbent Equipment necessary to provide Services.

Note 2: Equipment must still be within standard support levels and not End Of Life.

Note 3: Travel and living expenses incurred by SP for travel to DIR's Sites are included within the Charges. Third party moving expenses approved by DIR to perform an IMAC involving the relocation of Equipment from one DIR Site to another DIR Site, excluding those part of Transformation, shall be invoiced to DIR on a pass-through basis.

Note 4: Network equipment includes, but is not limited, to routers, switches, load balancers, firewall equipment, NIPS, NIDS to support services beyond existing Aggregated Services Routers

Note 5: Reserved

Note 6: SPs are responsible for voice and data transport at and between SP Facilities and from SP Facilities to Consolidated Data Centers to provide Services, inclusive of any disaster recovery sites.

Note 7: Reserved

Note 8: Software currency requirements dependent upon DIR Customer's readiness.

Note 9: Includes Intrusion Detection Software (IDS) and Intrusion Prevention Software (IPS).

Note 10: Network equipment includes, but is not limited, to routers, switches, load balancers, firewall equipment, NIPS, NIDS up to and including existing Aggregated Services Routers

Note 11: Includes data transport for DCN ring, replication circuits and public cloud connectivity.

Attachment 2.2 Financial Responsibility Matrix

Software						
	Current Licenses / Maint. / Lease	Future Licenses / Maint. / Lease	Software Currency	Releases / Upgrades	Software Required to Support Growth	Charging Mechanism
All Service Types						
Development Tools (Servers)	TX	SP - TSS	n / n-1	SP - TSS	SP - TSS	SP - TSS Charges
Development, Unit & Integration Testing Software (Servers)	TX	SP - TSS	n / n-1	SP - TSS	SP - TSS	SP - TSS Charges
Application Software (1)	TX	SP - TSS	n / n-1	SP - TSS	SP - TSS	SP - TSS Charges
Database and Middleware Software	TX	SP - PVT	n / n-1	SP - PVT	SP - PVT	SP - PVT SSC
Release Management Software (1)	TX	SP - TSS	n / n-1	SP - TSS	SP - TSS	SP - TSS Charges
License Access / Transfer fees	SP - TSS	SP - TSS	n / n-1	SP - TSS	SP - TSS	SP - TSS Charges

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Note 1: Charges included in SP - TSS SSC Charges.

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Facilities					
All Service Types	Current Assets	Refresh	Upgrades / Enhancements	Growth	Charging Mechanism
DIR Facilities					
Environmental (e.g., HVAC, PDUs)	TX	TX	TX	TX	TX
UPS	TX	TX	TX	TX	TX
Space Upgrades, Additions, Fit out	TX	TX	TX	TX	TX
Furniture & Fixtures	TX	TX	TX	TX	TX
Wiring	TX	TX	TX	TX	TX
Building Depreciation / Lease	TX	TX	TX	TX	TX
Office Equipment	TX	TX	TX	TX	TX
Building Maintenance / Security	TX	TX	TX	TX	TX
Utilities	TX	TX	TX	TX	TX
Service Provider Sites					
Environmental (e.g., HVAC, PDUs)	SP	SP	SP	SP	SP - TSS Charges
UPS	SP	SP	SP	SP	SP - TSS Charges
Space Upgrades, Additions, Fit out	SP	SP	SP	SP	SP - TSS Charges
Furniture & Fixtures	SP	SP	SP	SP	SP - TSS Charges
Wiring	SP	SP	SP	SP	SP - TSS Charges
Building Depreciation / Lease	SP	SP	SP	SP	SP - TSS Charges
Office Equipment	SP	SP	SP	SP	SP - TSS Charges
Building Maintenance / Security	SP	SP	SP	SP	SP - TSS Charges
Utilities	SP	SP	SP	SP	SP - TSS Charges

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Cross Functional									
	Current Ownership	Ownership at Refresh	Refresh Cycle (1)	Ownership for Upgrades / Enhancements	Ownership Required to Support Growth	Maintenance	Operations and Support	Disaster Recovery (2)	Charging Mechanism
Cross-Functional General:									
Security Assessment	MSI	MSI	N/A	MSI	MSI	MSI	MSI	MSI	MSI Charges
Asset Inventory and Mgmt Software	MSI	MSI	n / n-1	MSI	MSI	MSI	MSI	MSI	MSI Charges
Third Party Service Contracts	SP	SP	n / n-1	SP	SP	SP	SP	SP	SP - TSS Charges
Cross Functional Equipment part of SCP solution	N/A	SP	n / n-1	SP	SP	SP	SP	SP	SP - TSS Charges
Software:									
Service Management Systems	MSI	MSI	n / n-1	MSI	MSI	MSI	MSI	MSI	MSI Charges
PC Software for Personnel	SP	SP	n / n-1	SP	SP	SP	SP	SP	SP - TSS Charges
Cross Functional Equipment part of SCP solution	N/A	SP	n / n-1	SP	SP	SP	SP	SP	SP - TSS Charges

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Solution Management		
Description	Billable Demand	Billable Project
Customer RFS	Yes	Yes
Enterprise Request (Service Evolution)	No	No
Customer Refresh	No	No
New Service	No	No
Software Only Renewal	No	No
Workload Hosting Location Check	No	No
Detailed Cloud Assessment	No	Yes
Application Modernization	No	Yes
New Customer	No	No

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Note: This Solution Management Billable/Non-Billable will be maintained in the SMM to account for changes over the term of the contract.