



# Cybersecurity Operations : *To Outsource or not Outsource?*

John Skaarup, CISSP, GSLC  
Cybersecurity Officer  
Texas Department of Transportation





- 1 What's a SOC?
- 2 The three prevalent models
- 3 All in-house: Pro's and Cons
- 4 Outsourced: it's cheaper, right? (Hint: no)
- 5 Hybrid: Texas agencies have another choice
- 6 What TxDOT is doing and whether or not it's working
- 7 Q & A



An information security operations center (ISOC) is a dedicated site where enterprise information systems (web sites, applications, databases, data centers and servers, networks, desktops and other endpoints) are monitored, assessed, and defended.

- *Wikipedia “Security operations center”*

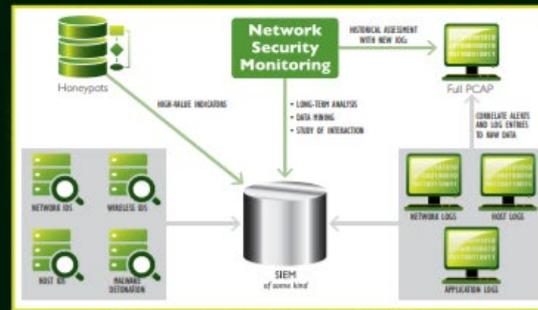
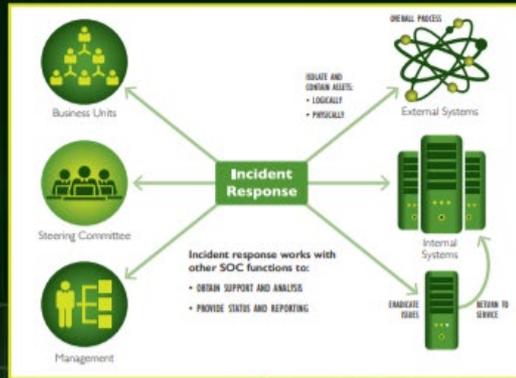


*It's where all the zombie techs  
turn the geek knobs*

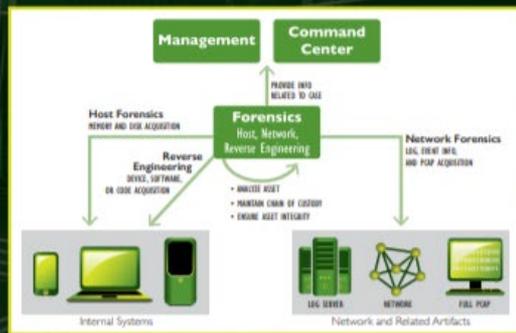
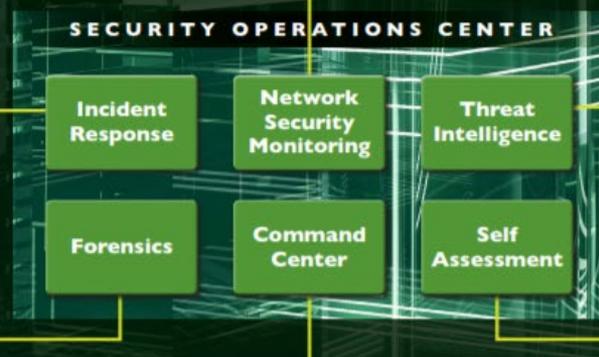




## Security Operations Center (SOC) Essential Functions



Learn how to design, build, operate, and mature a Security Operations Center (SOC)  
MGTS17: Managing Security Operations: Detection, Response, and Intelligence  
[www.sans.org/MGTS17](http://www.sans.org/MGTS17)



**MSSP Onboarding Checklist**

<p><b>Organizational Requirements</b></p> <ul style="list-style-type: none"> <li>Defined ownership of security</li> <li>Good cultural fit</li> <li>Business partnership</li> </ul> <p><b>Hiring Standards</b></p> <ul style="list-style-type: none"> <li>Background checks</li> <li>Credit checks</li> <li>Security clearance</li> <li>References</li> <li>Certifications</li> </ul> <p><b>Adequately Staffed</b></p> <ul style="list-style-type: none"> <li>Staffing member roles</li> </ul>	<p><b>Hiring Practices</b></p> <ul style="list-style-type: none"> <li>Drug tests</li> <li>Citizenship requirements</li> </ul> <p><b>Suppliers, Partners, and Resellers</b></p> <ul style="list-style-type: none"> <li>Access to customer data</li> <li>Connection to network</li> </ul> <p><b>Communication Tools</b></p> <ul style="list-style-type: none"> <li>Case management solutions</li> <li>Information sharing portal</li> <li>Secure chat</li> </ul>	<p><b>Reports</b></p> <ul style="list-style-type: none"> <li>Metrics and dashboards</li> <li>Status delivery frequency</li> <li>MTTD, MTTR</li> </ul> <p><b>Organizational Stability</b></p> <ul style="list-style-type: none"> <li>Years in business</li> <li>Financially stable</li> <li>SLAs and failure capability</li> <li>Exit strategy</li> </ul>
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**Getting C-Level Support to Ensure a High-Impact SOC Rollout**  
<http://www.sans.org/ulnD>  
By John Pescatore

**Building a SOC**

What do you need to consider when utilizing a Managed Security Service Provider (MSSP) vs. building a SOC in-house?

<p><b>Outsourcing Pros</b></p> <ul style="list-style-type: none"> <li>Proven cost savings -- building a SOC is expensive</li> <li>Fully trained and qualified staff</li> <li>Experience handling stressful situations</li> <li>Experience handling all types of security events effectively and efficiently</li> <li>Agreement ensuring staff fills gaps in hiring skills professionals</li> <li>Threat intelligence -- keeps you current on emerging threats</li> <li>Helps you leverage security intelligence across industries</li> <li>Industry information sharing</li> <li>Enables organizations to focus on core tasks</li> <li>Breaks down barriers in organizations where sites exist</li> <li>Enables 24x7x365 requirement</li> <li>Provides SLAs on how service will be provided</li> <li>Well-defined run book</li> </ul>	<p><b>Outsourcing Cons</b></p> <ul style="list-style-type: none"> <li>Unfamiliar with organization's business drivers/industry</li> <li>Limited on depth of service and capabilities</li> <li>Optimizes its systems to scale and services a large volume of customers</li> <li>Large customer base, lacks intimate knowledge</li> <li>Lack of dedicated resources &amp; support for your organization</li> <li>Focused on maximizing profits</li> <li>Lack of specialization, results in providing standard security services vs. customized</li> <li>Minimal opportunities for collaboration unless all data are sent to the MSSP</li> <li>Outsourced threat intelligence has a short lifespan</li> <li>No incentive to help improve your operations</li> <li>Limited ability to store data</li> </ul>
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Network Security Monitoring

Incident Response

Forensics (or investigation support)

Threat Intelligence

Internal / External / Correlation Events

Self Assessment

Config monitoring / Vulnerability Assessments / PenTests / Tabletop exercises, etc

Command Center Operations

Reports / Budgets / Daily management





Virtual SOC

Multifunction SOC/NOC

Co-managed SOC

Dedicated SOC (in-sourced)

Command SOC

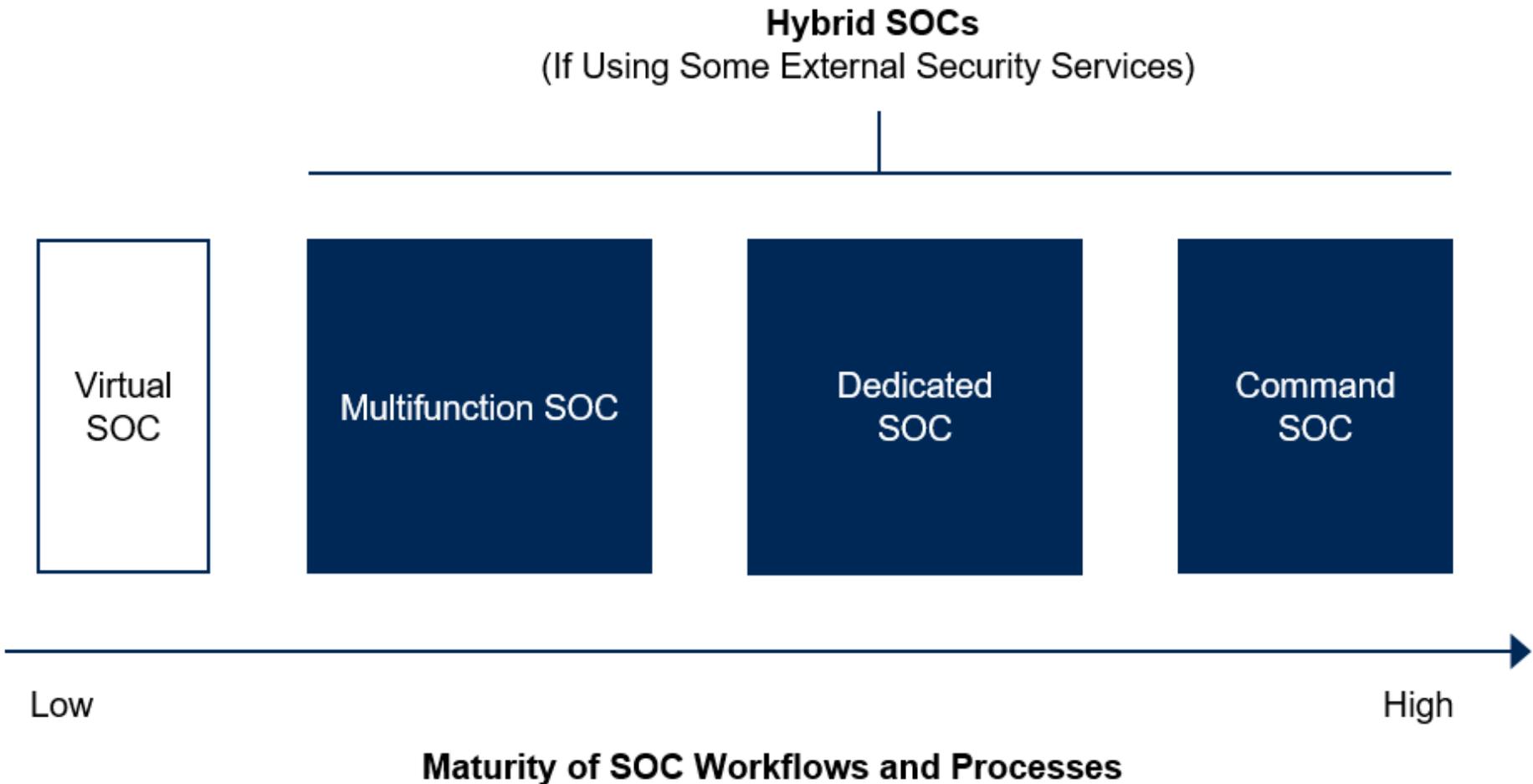
SOC-as-a-Service

State of Texas Hybrid Model

More as marketers are able to create them



## Five Models of SOC



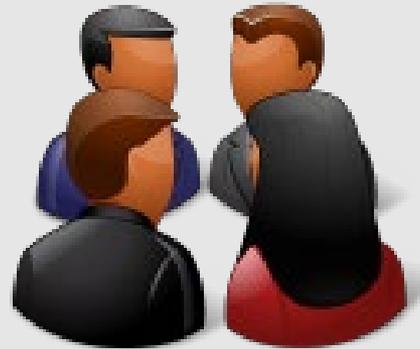
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Expensive

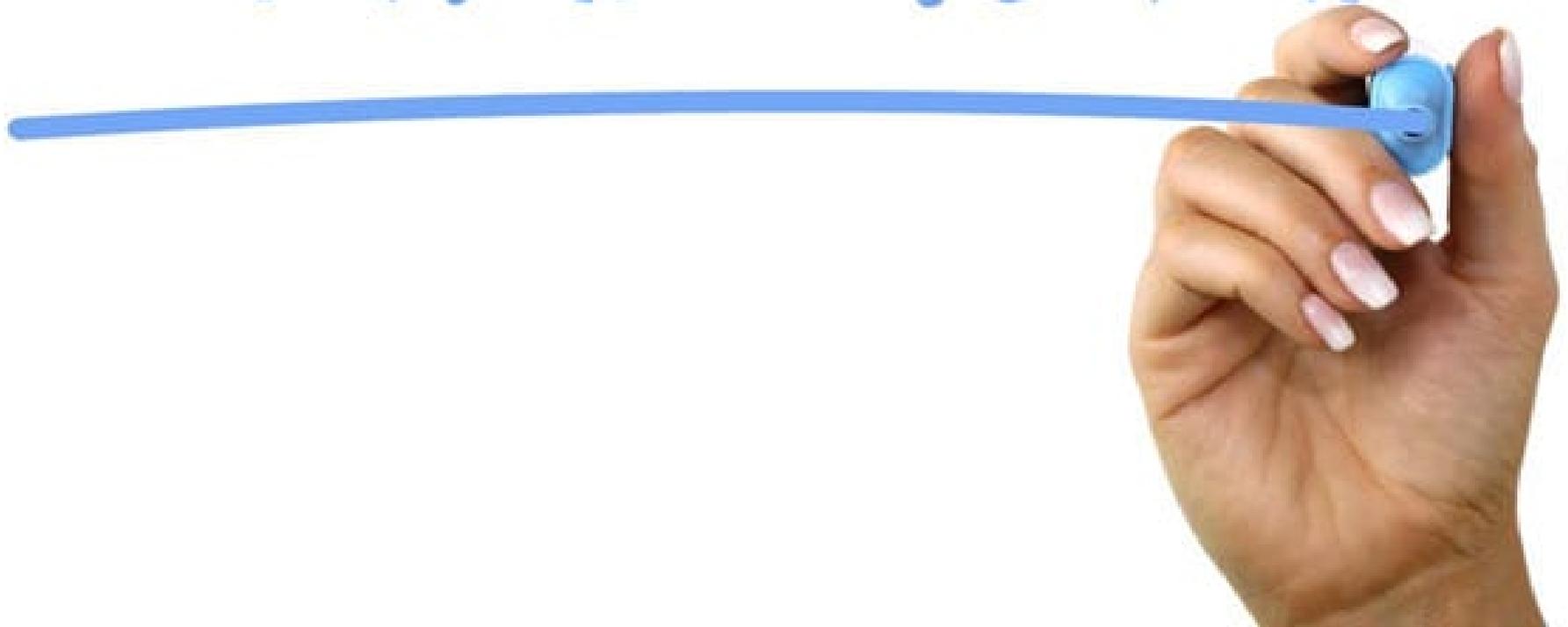


Talent





OWNERSHIP





Cheaper



Talent





- Lack of ownership: You're company is a 'one-of-many' client that may not have the priority you think you do.
- Depending on where you are on your organizational chart, others may dictate your policies and/or your monitoring strategy





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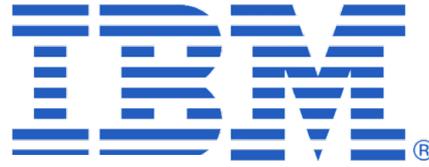
**“This is a major project of utmost importance, but it has no budget, no guidelines, no support staff, and it’s due in 15 minutes. At last, here’s your chance to really impress everyone!”**



## SUBCHAPTER C. NETWORK SECURITY CENTER

Sec. 2059.101. NETWORK SECURITY CENTER. The department shall establish a network security center to provide network security services to state agencies.

- NSOC was authorized by the Texas Legislature in 2007





- Hybrid model to build a “best of both worlds”



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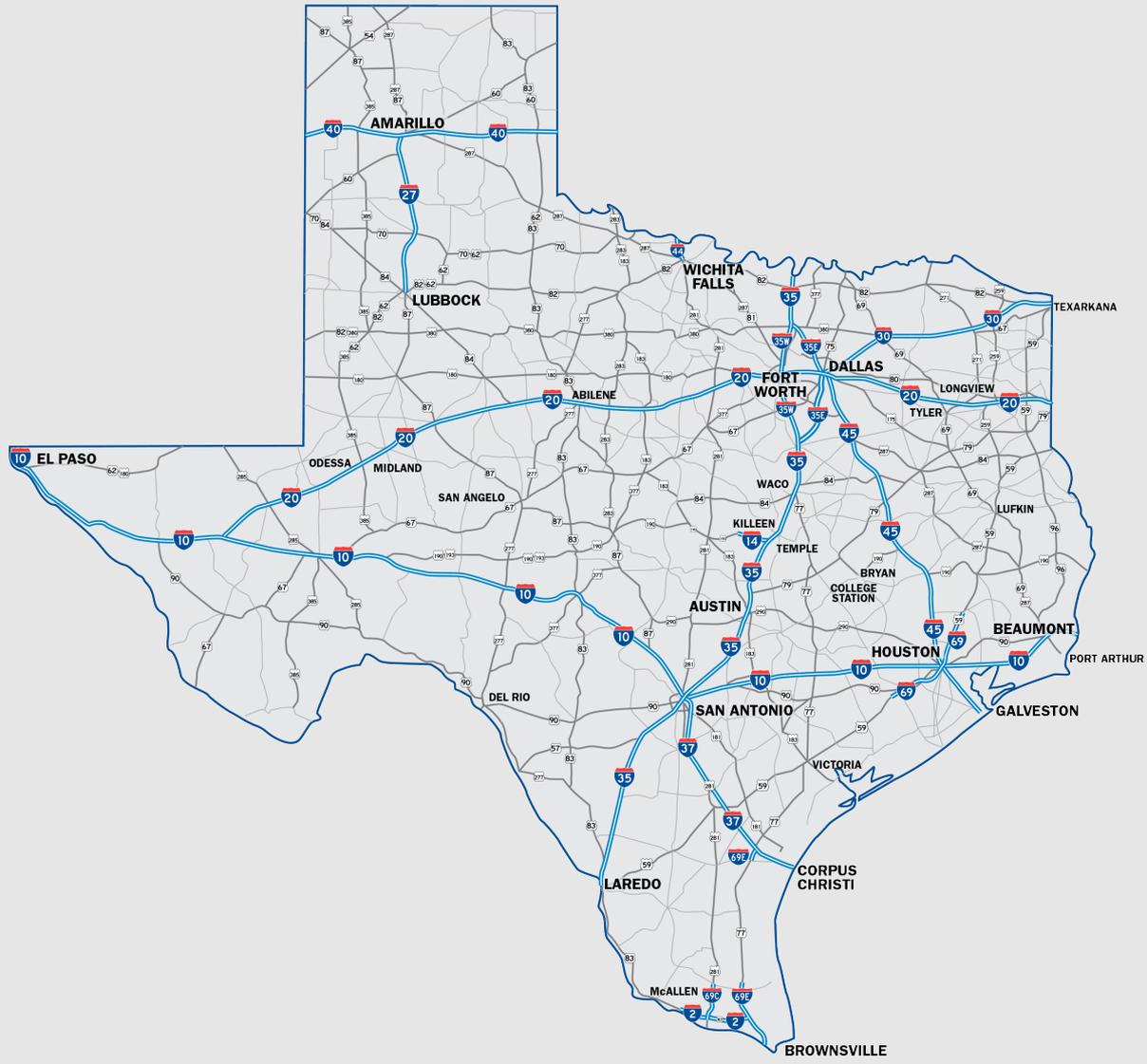




- Hybrid model to build a “best of both worlds”
- Scalable cost applicable to our mission/funds
- We wanted on-site personnel (ownership) that could be incorporated into the business
- Also wanted affordable 24/7 operations
- Apparently, the bad guys don't only attack while we're at work
  - Rude



# Texas Transportation System





## Categories

### Service Offerings

Data Center Services

Texas.gov

### Managed Security Services

Incident Response

Risk and Compliance

Security Monitoring and Device ...

Managed Application Services

Open Data Portal

## Managed Security Services

Security Information, Event, Risk and Incident Management



### Digital Forensics



Detailed analysis of Security Incidents.

[View Details](#)

### Endpoint Management Syst...



Protect your endpoints and enforce security compliance.

[View Details](#)

### Intrusion Detection and Pre...



Fully managed attack recognition and response.

[View Details](#)

### Malware Detection and Prev...



Find and respond to malware in your environment.

[View Details](#)

### Managed Firewall and Web ...



Add security to your networks.

[View Details](#)

### Penetration Testing



Identify and assess vulnerabilities in your environment.

[View Details](#)

### Risk and Cloud Compliance ...

### Security Incident and Respo...

### Security Information and Ev...

