

Texas Department of Information Resources

# Productivity Software Bulk Purchase Initiative: Box Software

Fiscal Year 2019

[SHI Government Solutions, Inc.: DIR-TSO-3984](#)

Effective: November 1, 2018 – January 15, 2019

## Table of Contents

Summary .....	2
Instructions for ordering .....	2
DIR Contact Information .....	2
Box Software Products and Pricing .....	3

## Summary

The Department of Information Resources (DIR) is pleased to announce a bulk purchase of Box Software products and related services. With the passage of S.B. 261, DIR may now contract for the bulk purchase of information technology commodity items intended for use by more than one state agency without being constrained by certain dollar limitations that may otherwise have precluded a bulk purchase.

DIR has concluded vendor negotiations and customers may now issue purchase orders for Box Software. The time period for placing orders is from November 1, 2018 through January 15, 2019. Box is a cloud content management platform that offers security and controls for admins as well as sharing and collaboration capabilities for end users.

## Instructions for ordering

Discounted items include Box software products and related implementation services. This bulk purchase is open to all eligible DIR customers.

Eligible DIR customers should contact SHI Government Solutions, Inc. (SHI) to receive a customized Box Software quote at Bulk Purchase discount rates. **Contact the State of Texas Team, ([texas@gs.shi.com](mailto:texas@gs.shi.com), 1.800.870.6079, Opt. 2).** Customers should mention DIR Bulk Purchase initiative in their request for quote. Contact information may also be found on the DIR contract page for [DIR-TSO-3984](#).

Once ready to order, please include the DIR contract number (DIR-TSO-3984) on your purchase order (PO) as well as the following statement, “**DIR Bulk Purchase Initiative BP2019-12**” on the product line item description. Please submit your PO directly to SHI and forward a copy of your PO to [bulk.purchase@dir.texas.gov](mailto:bulk.purchase@dir.texas.gov).

As a reminder, state agency purchases outside of DIR negotiated Bulk Purchase Agreements are required to follow thresholds outlined in TGC 2157.

## DIR Contact Information

For questions regarding the DIR’s Bulk Purchase Initiative, please contact:

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## Box Software Products and Pricing

Box Product/Service	Current % Discount off MSRP per the DIR Contract	Proposed Bulk Purchase Discount
BOX, Inc. Products	15%	40%
Implementation Services for BOX, Inc. Products	15%	20%

Box Software website: <https://www.box.com/>.