

Texas Department of Information Resources

# Hardware Bulk Purchase Initiative: Microsoft Surface

Fiscal Year 2019

[Microsoft Corporation: DIR-TSO-3373](#)

Effective: November 1, 2018 – December 31, 2019

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## Summary

The Department of Information Resources (DIR) is pleased to announce a bulk purchase of Microsoft Surface products and related services. With the passage of S.B. 261, DIR may now contract for the bulk purchase of information technology commodity items intended for use by more than one state agency without being constrained by certain dollar limitations that may otherwise have precluded a bulk purchase.

DIR has concluded vendor negotiations and customers may now issue purchase orders for Microsoft Surface Products. Microsoft Surface Products are devices that transform from laptop to tablet—desktop to studio—and everything in between. The time period for placing orders is from November 1, 2018 through December 31, 2018.

## Instructions for ordering

Regardless of the number of items purchased, each customer will pay the same, discounted, unit price for items including but not limited to laptops, tablets, accessories, and related services listed in the following section. In addition, DIR could not anticipate every accessory item needed by each customer. If a specific cable or other accessory item is not listed, please contact your Microsoft Surface rep for Bulk Purchase discount on that item. This bulk purchase is open to all eligible DIR customers.

Eligible DIR customers should contact the following authorized resellers to receive a customized Microsoft Surface quote at Bulk Purchase discount rates. Customers should mention DIR Bulk Purchase initiative in their request for quote. Contact information can also be found on the DIR contract page for [DIR-TSO-3373](#).

### Microsoft Resellers for Bulk Purchase Program:

- CDW Government, LLC: [Jade.Morales@cdwg.com](mailto:Jade.Morales@cdwg.com)
- Checkpoint Services, Inc.: [Kristen.cox@checkpnt.com](mailto:Kristen.cox@checkpnt.com)
- Microsoft Corporation – Stores: [mrssalesexcellence@microsoft.com](mailto:mrssalesexcellence@microsoft.com)
- SHI Government Solutions, Inc.: [nick.grappone@shi.com](mailto:nick.grappone@shi.com)
- Southern Computer Warehouse, Inc.: [julia.stewart@scw.com](mailto:julia.stewart@scw.com)

\*\*To add products to your Bulk Order PO, please ask the reseller

For additional questions, please contact Jeannine Sielinski, [v-jesie@microsoft.com](mailto:v-jesie@microsoft.com).

Once ready to order, please include the DIR contract number (DIR-TSO-3373) on your purchase order (PO) as well as the following statement, “**DIR Bulk Purchase Initiative BP2019-13**” on the product line item description. Please submit your PO directly to the Authorized Bulk Purchase Reseller under DIR contract [DIR-TSO-3373](#) and forward a copy of your PO to [bulk.purchase@dir.texas.gov](mailto:bulk.purchase@dir.texas.gov).

As a reminder, state agency purchases outside of DIR negotiated Bulk Purchase Agreements are required to follow thresholds outlined in TGC 2157.

## DIR Contact Information

For questions regarding the DIR's Bulk Purchase Initiative, please contact:

Kelly Parker, CTCM, CTPM

Director, Cooperative Contracts

[Kelly.Parker@dir.texas.gov](mailto:Kelly.Parker@dir.texas.gov) | o: 512.475.1647

## Microsoft Surface Products and Pricing

Surface Pro				
Surface Pro	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Pro LTE i5 8GB RAM 256GB SSD	GWP-00001	\$1,449.00	\$1,333.08	\$1,199.00
Surface Pro i7 16GB RAM 512GB SSD	FKJ-00001	\$2,199.00	\$2,023.08	\$1,899.00
Warranties/Services	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Pro Extended Hardware Service 4 Years	VP3-00031	\$149.00	\$125.16	\$112.64
Surface Pro Complete for Business Plus 4 Years	HP3-00092	\$329.00	\$276.36	\$248.72
Accessories	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Pro Type Cover - Black	FMN-00001	\$129.99	\$109.19	\$98.27
Surface Pro Signature Type Cover - Cobalt Blue	FFQ-00001	\$159.99	\$134.39	\$120.95
Surface Laptop				
Surface Laptop	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Laptop Win10Pro i5 8GB RAM 128GB SSD (Platinum)	JKY-00001	\$1,199.00	\$1,103.08	\$999.00
Surface Laptop Win10Pro i7 16GB RAM 512GB SSD (Platinum)	JKR-00001	\$2,248.00	\$2,068.16	\$1,849.00
Warranties/Services	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Laptop Extended Hardware Service 4 Years	VP3-00041	\$149.00	\$125.16	\$112.64
Surface Laptop Complete for Business Plus 4 Years	HP3-00094	\$329.00	\$276.36	\$248.72
Surface Book 2				
Surface Book 2	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Book 2 13.5" i5 8GB RAM 256GB SSD	HMX-00001	\$1,499.00	\$1,379.08	\$1,349.00
Surface Book 2 15" i7 16GB RAM 256GB SSD pup	HNS-00001	\$2,499.00	\$2,299.08	\$2,149.00
Warranties/Services	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Book 2 Extended Hardware Service 4 Years	VP3-00005	\$249.00	\$209.16	\$188.24
Surface Book 2 Complete for Business Plus 4 Years	HP3-00093	\$429.00	\$360.36	\$324.32
Surface Go				
Surface Go	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Go 4415Y 8GB RAM 128GB SSD	JTS-00001	\$599.00	\$551.08	\$539.10
Warranties/Services	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Go Extended Hardware Service 4 Years	VP3-00075	\$129.00	\$108.36	\$97.52
Surface Go Complete for Business Plus 4 Years	HP3-00062	\$229.00	\$192.36	\$173.12

Surface Go				
Accessories	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Go Signature Type Cover - Black	KCN-00001	\$99.99	\$83.16	\$74.84
Surface Go Signature Type Cover - Cobalt Blue	KCT-00021	\$129.99	\$102.47	\$92.22
**NEW Surface Releases**				
NEW***	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Pro 6 i5 8GB RAM 256GB SSD	LQ6-00001	\$1,299.00	\$1,195.08	\$1,149.00
Surface Laptop 2 Win10Pro i5 8GB RAM 256GB SSD (Platinum)	LQP-00001	\$1,399.00	\$1,287.08	\$1,249.00
Additional Surface Accessories				
Accessories	P/N	MSRP	DIR Contract Price	Bulk Buy Price
Surface Pen - Silver	EYV-00009	\$99.99	\$83.99	\$75.59
Surface Dock	PF3-00005	\$199.99	\$167.99	\$151.19
Surface mDP > VGA Adapter	EJQ-00001	\$39.99	\$33.59	\$30.23
Surface mDP > HDMI Adapter	EJU-00001	\$39.99	\$33.59	\$30.23
Surface USB-C > VGA Adapter	HFT-00001	\$39.99	\$33.59	\$30.23
Surface USB-C > HDMI Adapter	HFP-00001	\$39.99	\$33.59	\$30.23
Surface 65W Power Supply	Q5N-00001	\$79.99	\$67.19	\$60.47

For more information, contact your Microsoft Corporation representative or visit the website.

<https://www.microsoft.com/en-us/store/b/surface?icid=CNavDevicesSurface>