

Texas Department of Information Resources

# Hardware Bulk Purchase Initiative

Fiscal Year 2019 – Fiscal Year 2020

[Dell Marketing LP: DIR-TSO-3763](#)

DIR Bulk Purchase Initiative #BP2019-15

## Table of Contents

Summary .....	2
Instructions for ordering .....	2
DIR Contact Information .....	3
Desktop Configurations and Pricing.....	3
Standard Use Desktop.....	3
Desktop Add-Ons and Accessories.....	4
Laptop Configurations.....	5
Standard Laptop.....	5
Convertible Tablet Laptop.....	6
Ruggedized Laptop.....	6
Laptop Add-Ons and Accessories.....	7
Tablet Configurations.....	9
Standard Tablet.....	9
Tablet Add-Ons and Accessories.....	9
Monitors.....	10
Touch Screen Monitors.....	10
Standard Monitors.....	11
Monitor Add-Ons .....	11
Accessories.....	11
Related Services .....	12
Manufacturer Quotes and Specifications .....	13

## Summary

The Department of Information Resources (DIR) is pleased to announce the bulk purchase/lease of personal computers, laptops, tablets, monitors, peripherals, accessories, and related services. By tapping into our existing contractual vehicles through our Cooperative Contracts program, DIR anticipates a much-shortened procurement process for customers. In addition, state agencies may participate in the hardware bulk purchase initiative without being constrained by dollar thresholds.

DIR has concluded vendor negotiations and customers may now issue purchase orders. The time period for placing orders will cross fiscal years, so agencies will be able to use either Fiscal Year 2019 or Fiscal Year 2020 dollars toward these purchases through August 31, 2020.

The following sections list sample configurations for desktops, laptops, tablets, monitors, accessories and related services. Dell built into the base price for each configuration the 3-year Dell ProSupport Service. If needed, DIR customers may extend support to 5 years as listed in the Available Add-On items for listed configurations. Also included in this document are the manufacturer quotes related to items listed.

## Instructions for ordering

There is no minimum order quantity under the bulk purchase. Regardless of the number of items purchased, each customer will pay the same, discounted, unit price for items including but not limited to laptop, desktop, tablets, monitors, accessories, and related services listed in the following sections.

DIR customers will use the following link to access the customized DIR Bulk Purchase Portal. Specific account setup and login is not required. Customers may select and customize configurations for posted Dell products and services, add those items to a cart, and finally save the selections by generating a Dell e-quote. The e-quote is a valid Dell quote number and can be referenced on your purchase order (PO). Alternatively, customers can provide their e-quote number to their Dell representative or Dell authorized resellers, including HUBs, on contract [DIR-TSO-3763](#). If you have a specific request, please contact your Dell representative, or if you don't know your Dell representative, please contact John Forshay, Account Executive, State of Texas, at 512-924-7246 or [John.Forshay@Dell.com](mailto:John.Forshay@Dell.com).

### **Dell Bulk Purchase Portal:**

<https://www.dell.com/sts/passive/commercial/v1/Autologin/Authenticate?id=IjI4NzI5ODQyIlg%3d%3d>

Once ready to order, please include the DIR contract number (**DIR-TSO-3763**) on your purchase order (PO) as well as the following statement, "**DIR Bulk Purchase Initiative BP2019-15.**" Please submit your PO directly to Dell or the reseller, and "for reporting purposes" forward a copy of your PO to [bulk.purchase@dir.texas.gov](mailto:bulk.purchase@dir.texas.gov).

Please note, State agencies are required through Texas Government Code 2157 to meet bid threshold requirements for IT commodity purchases for hardware, software, and technology services. If any state agency is unable to utilize the options provided by Dell for bulk purchase, the state agency must follow the threshold guidelines. For more information on threshold requirements please visit DIR's web page, [Procurement Thresholds](#).

## DIR Contact Information

For questions regarding the DIR’s Bulk Purchase Initiative, please contact:

Sandy Fang, CTPM, CTCM  
 Team Lead, Contract Administration Manager  
 Chief Procurement Office  
 sandy.fang@dir.texas.gov (512) 475-4650

## Desktop Configurations and Pricing

### Standard Use Desktop

This category is intended for the stationary worker and will meet a wide range of user requirements from occasional users to call center operators to case workers to researchers and knowledge workers. It offers capacity and resources needed to do the job for DIR's customer workforce. All-in-one configurations are also included in this category.

Standard Desktop					
	Model #	MSRP	Bulk Purchase Program Price	Brief Description	Attached Quote #
Value	Optiplex 5060 Micro	\$1,192.98	\$599.00	i5-8500, 8GB, 500GB SATA HDD, 3YR NBD ProSupport	3000038928117
Midrange	Optiplex 5060 SFF	\$1,465.00	\$729.00	i5-8500, 8GB, 256GB SATA SSD, 3YR NBD ProSupport	3000038928118
Performance	Optiplex 7060 Tower	\$1,962.00	\$979.00	i7-8700, 16GB, 256GB SATA SSD, 3YR NBD ProSupport	3000038928119

All-in-One Desktop					
	Model #	MSRP	Bulk Purchase Program Price	Brief Description	Attached Quote #
<b>Value</b>	Optiplex 5260 AIO	\$1,438.00	\$779.00	i5-8500, 8GB, 500GB SATA HDD, 21.5" Full HD Non-Touch, 3YR NBD ProSupport	3000038928437
<b>Midrange</b>	Optiplex 5260 AIO	\$1,791.00	\$899.00	i5-8500, 8GB, 256GB SATA SSD, 21.5" Full HD Touch, 3YR NBD ProSupport	3000038928438
<b>Performance</b>	Optiplex 7460 AIO	\$2,241.00	\$1,109.00	i7-8700, 8GB, 256GB SATA SSD, 23.8" Full HD Touch, 3YR NBD ProSupport	3000038928439

### Desktop Add-Ons and Accessories

Available Add-Ons				
Category	Applies to Desktop Model #	MSRP	Bulk Purchase Program Price	Brief Description
Upgrade to 5YR ProSupport Plus Service	Optiplex 5060	\$164.00	\$82.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Optiplex 7060	\$164.00	\$82.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Optiplex 5260 AIO	\$164.00	\$82.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Optiplex 7460 AIO	\$164.00	\$82.00	See Dell ProSupport Plus Service Description
8GB to 16GB RAM Upgrade	Optiplex 5060 Micro, SFF and AIO Desktops	\$185.00	\$92.00	
256GB SSD to 512GB SSD Upgrade	Optiplex 5060 SFF, 7060 Tower and AIOs	\$210.00	\$100.00	
<b>Desktop Accessories</b>				
Black Dell KM636 Wireless Keyboard & Mouse (580-ADTY)	All	\$33.54	\$33.00	Upgrade Price from Wired Keyboard and Mouse
Logitech HD C310 Webcam (A4004144)	All	\$49.99	\$43.00	

## Laptop Configurations

### Standard Laptop

This category is intended for the mobile workforce. The processor and hard drive are optimized for extended battery life. This is someone who works outside the traditional office environment most of the time. These workers may use their laptops in a variety of non-office environments, including hotels, airports and customer sites.

Standard Laptop					
	Model #	MSRP	Bulk Purchase Program Price	Brief Description	Attached Quote #
<b>Value</b>	Latitude 5400 (14" Non-Touch)	\$1,927.42	\$925.00	i5-8265U, 8GB, 14" HD Non-Touch, 500GB SATA HDD, 3YR NBD ProSupport	3000039016930
<b>Midrange</b>	Latitude 5500 (15" Non-Touch)	\$2,170.28	\$1,019.00	i5-8265U, 8GB, 15.6" HD Non-Touch, 256GB NVMe SSD, 3YR NBD ProSupport	3000039017145
<b>Performance (Non-Touch)</b>	Latitude 7400 (Non-Touch)	\$2,867.00	\$1,349.00	i7-8665U, 16GB, 14" FHD Non-Touch, 256GB NVMe SSD, 3YR NBD ProSupport	3000039017304
<b>Performance (Touch)</b>	Latitude 7400 (Touch)	\$3,067.00	\$1,442.00	i7-8665U, 16GB, 14" FHD Touch, 256GB NVMe SSD, 3YR NBD ProSupport	3000039017505

### Convertible Tablet Laptop

This category is intended for mobile workers using pen-based applications. It is a laptop computer capable of taking input using a stylus or touch screen, or both.

2-in-1 (Convertible) Tablet Laptop					
	Model #	MSRP	Bulk Purchase Program Price	Brief Description	Attached Quote #
<b>Value</b>	Latitude 5300 2-in-1	\$2,296.28	\$1,089.00	i5-8265U, 4GB, 13.3" FHD Touch, 128GB NVMe SSD, 3YR NBD ProSupport	3000039018962
<b>Standard</b>	Latitude 7400 2-in-1	\$2,912.28	\$1,435.00	i5-8265U, 8GB, 14" FHD Touch, 256GB NVMe SSD, 3YR NBD ProSupport	3000039019113
<b>Performance</b>	Precision 5530 2-in-1 Mobile Workstation	\$3,933.57	\$2,439.00	i7-8706G, 16GB, 15.6" UHD Touch, 4GB Graphics, 512GB NVMe SSD, 3YR NBD ProSupport	3000039019252

### Ruggedized Laptop

This category is intended to operate reliably in harsh usage environments and conditions, such as strong vibrations, extreme temperatures and wet or dusty conditions. The laptop should have enough protection against every type of physical damage including drop, shock, water, dust, extreme temperature, and even magnetic fields. Not only it should withstand those forces, but it should be properly operable in those conditions as well.

Ruggedized Laptop					
	Model #	MSRP	Bulk Purchase Program Price	Brief Description	Attached Quote #
<b>Midrange</b>	Latitude 5420 Rugged	\$4,342.00	\$2,141.00	i5-8350U, 8GB, 14" FHD Touch, 256GB NVMe SSD, LTE & GPS, 3YR NBD ProSupport	3000039018451
<b>Performance</b>	Latitude 7424 Rugged Extreme	\$6,050.43	\$2,983.00	i5-8350U, 16GB, 14" FHD Touch, 256GB NVMe SSD, LTE & GPS, 3YR NBD ProSupport	3000039018624

## Laptop Add-Ons and Accessories

Available Add-Ons					
Suggested Category	Applies to Laptop Model #	Part #	Upgrade Price at MSRP	Bulk Purchase Program Upgrade Price	Brief Description
Upgrade to 5YR ProSupport Plus Service	Latitude 5400 and 5500	Multiple SKUs	\$399.00	\$199.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Latitude 7400 (Touch and Non-Touch)	Multiple SKUs	\$409.00	\$225.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Latitude 5300 2-in-1, 7400 2-in-1	Multiple SKUs	\$399.00	\$199.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Precision 5530 2-in-1 Mobile Workstation	Multiple SKUs	\$644.00	\$399.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Latitude 5420 Rugged	Multiple SKUs	\$399.00	\$199.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Latitude 7424 Rugged Extreme	Multiple SKUs	\$399.00	\$199.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Latitude 7212 Rugged Extreme	Multiple SKUs	\$399.00	\$199.00	See Dell ProSupport Plus Service Description
8GB to 16GB RAM Upgrade	Latitude 5400 and 5500	Multiple SKUs	\$192.00	\$92.00	
4GB to 8GB RAM Upgrade	Latitude 5300 2-in-1	Multiple SKUs	\$95.00	\$45.00	
8GB to 16GB RAM Upgrade	Latitude Rugged	Multiple SKUs	\$220.00	\$110.00	
256GB NVMe SSD to 512GB NVMe SSD Upgrade	Latitude 5500, 7400 and 7400 2-in-1	Multiple SKUs	\$185.00	\$100.00	
128GB SSD to 256GB SSD Upgrade	Latitude 5300 2-in-1	Multiple SKUs	\$185.00	\$100.00	

256GB SSD to 512GB SSD Upgrade	Latitude Rugged	Multiple SKUs	\$299.00	\$148.00	
<b>Laptop Accessories</b>					
Dell Dock - WD19	All Latitude (except Rugged)	210-ARIO	\$229.99	\$149.00	
Rugged Desk Dock	Latitude Rugged	452-BCGQ	\$379.99	\$245.00	
Dell Thunderbolt Dock - WD19TB	Precision Mobile Workstation	210-ARIK	\$329.99	\$213.00	
Dell Universal Dock - D6000	All	452-BCYT	\$239.99	\$164.00	
Dell Wireless Keyboard and Mouse - KM636 (black)	All	580-ADTY	\$49.99	\$33.00	
Dell USB-C Mobile Adapter DA300 (HDMI, DP, VGA, Ethernet, USB-C and USB-A)	All Latitude and Precision (except Rugged)	470-ACWN	\$99.99	\$65.00	
Dell Notebook Power Bank Plus – USB C, 65Wh - PW7018LC	All	451-BCEV	\$149.99	\$97.00	
Dell Professional Briefcase 15	All	460-BCBO	\$64.99	\$42.00	
Dell Professional Briefcase 14	All	460-BCBF	\$59.99	\$39.00	
Dell Premium Active Pen - PN579X	All Latitude (except Rugged)	750-ABEB	\$99.99	\$64.00	

## Tablet Configurations

### Standard Tablet

This category is extremely portable and can be easily stowed in a backpack or a briefcase. Tablets use a touchscreen as its primary input device, and may differ in size and storage capacity.

Standard Tablet					
	Model #	MSRP	Bulk Purchase Program Price	Brief Description	Attached Quote #
Standard	Latitude 7200 2-in-1	\$2,434.83	\$1,149.00	i5-8250U, 8GB, 12.3" WUXGA+ Touch, 128GB SATA SSD, 3YR NBD ProSupport	3000039040344
Performance	Latitude 7200 2-in-1	\$2,965.14	\$1,459.00	i7-8665U, 16GB, 12.3" FHD Touch, 128GB NVMe SSD, 3YR NBD ProSupport	3000039021804
Rugged	Latitude 7212 Rugged Extreme	\$3,626.57	\$1,843.00	i5-8350U, 8GB, 11.6" FHD Touch, 256GB SATA SSD, LTE & GPS, 3YR NBD ProSupport	3000039022108

### Tablet Add-Ons and Accessories

Available Add-Ons					
Category	Applies to Tablet Model #	Part #	MSRP	Bulk Purchase Program Price	Specifications Attached Quote #
Upgrade to 5YR ProSupport Plus Service	Latitude 7200 2-in-1	Multiple SKUs	\$399.00	\$199.00	See Dell ProSupport Plus Service Description
Upgrade to 5YR ProSupport Plus Service	Latitude 7212 Rugged Extreme	Multiple SKUs	\$339.00	\$171.00	See Dell ProSupport Plus Service Description
8GB to 16GB RAM Upgrade	Latitude 7212 Rugged Extreme	Multiple SKUs	\$212.00	\$110.00	
128GB SSD to 256GB SSD Upgrade	Latitude 7200 2-in-1	Multiple SKUs	\$72.00	\$36.00	
256GB SSD to 512GB SSD Upgrade	Latitude 7212 Rugged Extreme	Multiple SKUs	\$242.00	\$124.00	
Tablet Accessories					
Dell Latitude 7200 2-in-1 Keyboard	Latitude 7200 2-in-1	580-AIBC	\$149.99	\$75.00	

Dell Active Pen	Latitude 7200 2-in-1	750-ATTY	\$64.99	\$42.00	
Dell Active Stylus	Latitude 7212 Rugged Extreme	642-BBBD	\$49.99	\$25.00	
Dell Keyboard Cover with Kickstand for Latitude 7212 Rugged Extreme Tablet	Latitude 7212 Rugged Extreme	580-AGLL	\$349.99	\$175.00	
Dell Rigid Handle for Latitude 7212 Rugged Extreme Tablet	Latitude 7212 Rugged Extreme	460-BCHR	\$179.99	\$90.00	
iKey backlit USB Keyboard with touchpad for Dell Latitude 7212 Rugged Extreme Tablet	Latitude 7212 Rugged Extreme	AA158385	\$349.99	\$299.00	
Dell Dock - WD19	All Latitude (except Rugged)	210-ARIO	\$229.99	\$150.00	
Dell Rugged Tablet Dock	Latitude 7212 Rugged Extreme	470-ABNJ	\$384.99	\$190.00	
Dell Notebook Power Bank Plus – USB C, 65Wh - PW7018LC	All	451-BCEV	\$149.99	\$75.00	
Black Dell KM636 Wireless Keyboard & Mouse	All	580-ADTY	\$49.99	\$25.00	
Dell Professional Briefcase 14	All	460-BCBF	\$53.99	\$27.00	

## Monitors

Monitors attach to client computers, including desktops and laptops, and apply to all category use cases. Monitors may include soundbars.

### Touch Screen Monitors

Monitors - Touch Screen					
Size	Model #	MSRP	Bulk Purchase Program Price	Brief Description	Attached Quote #
24"	Dell 24 - P2418HT Touch Monitor	\$399.99	\$246.00	23.8" Touch w/ 3YR Advanced Exchange Warranty	3000039034033

### Standard Monitors

Monitors - Standard					
Size	Model #	MSRP	Bulk Purchase Program Price	Brief Description	Attached Quote #
22"	Dell 22 - P2219HC	\$199.99	\$130.00	21.5" w/ 3YR Advanced Exchange Warranty	3000039034032
24"	Dell 24 - P2419HC	\$289.99	\$170.00	23.8" w/ 3YR Advanced Exchange Warranty	3000039034034
27"	Dell 27 - P2719HC	\$379.99	\$220.00	27" w/ 3YR Advanced Exchange Warranty	3000039034031
32"	Dell 32 - U3219Q 4K UltraSharp Curved	\$1,119.99	\$650.00	32" w/ 3YR Advanced Exchange Warranty	3000039748170
34"	Dell 34 - U3419W UltraSharp Curved	\$1,099.99	\$680.00	34" w/ 3YR Advanced Exchange Warranty	3000039034035
49"	Dell 49 - 4919DW UltraSharp Curved	\$1,699.99	\$1,043.00	49" w/ 3YR Advanced Exchange Warranty	3000039046465

### Monitor Add-Ons

Available Add-Ons					
Category/Description	Applies to Monitor Model #	Part #	MSRP	Bulk Purchase Program Price	Brief Description
Dell USB Soundbar - AC511M	All P Monitors	520-AAOT	\$44.99	\$29.00	
Dual Stand MDS14A	Any with VESA mounts	452-BDGB	\$189.99	\$117.00	

### Accessories

DIR customers may contact Dell on any accessories related to their purchase to receive bulk purchase discounts.

## Related Services

Related Services				
Description	Part #	MSRP	Bulk Purchase Program Price	Brief Description
ProDeploy BASIC Services (Configured as part of product configuration)	366-0319	\$80.00	Product-specific discounts apply	See Dell Service Description for ProDeploy Basic
ProDeploy Plus	366-0317	\$325.00	\$165.00	See Dell Service Description for ProDeploy PLUS
Custom Warehousing, Kitting & Delivery	934-9489	\$84.43	\$73.88	Submit SOW to Dell
Custom Trash Removal to Offsite	934-9059	\$19.08	\$16.69	Submit SOW to Dell
Custom Hard Drive Removal & Transfer to Customer	934-9079	\$22.22	\$19.44	Submit SOW to Dell
Custom Asset Recycling	994-6778	\$15.00	\$15.00	Submit SOW to Dell
<b>Services - Configurable per order:</b>				
Order Consolidation Services (Configured with product configuration)				See Dell Service Description for Consolidation Services
Trade-In	Custom			Contact Dell Sales Representative
Financing options	Custom			See Dell Financial Services (DFS) Summary Document

## Manufacturer Quotes and Specifications

Attach Dell Spec sheets and quote to PDF