

Texas Department of Information Resources

Neubus, Inc. Bulk Purchase Initiative

Fiscal Year 2020

[Neubus, Inc.: DIR-CPO-4407](#)

DIR Bulk Purchase Initiative #BP2020-022

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Summary

The Department of Information Resources (DIR) is pleased to announce the bulk purchase/lease of Multi-Function Devices (MFD) and Related Services, and Managed Print Services (MPS); Document Imaging Services/Solutions (DIS); Enterprise Content Management (ECM) Products, Software and Services. By tapping into our existing contractual vehicles through our Cooperative Contracts program, DIR anticipates a much-shortened procurement process for Customers. In addition, all Customers may participate in the MFD/MPS/DIS/ECM bulk purchase initiative without being constrained by dollar thresholds.

DIR has concluded vendor negotiations and all DIR Customers may issue purchase orders for eligible products through August 31, 2020.

Instructions for ordering

This bulk purchase initiative is open to all DIR Customers. There is no minimum order quantity under the bulk purchase. Regardless of the number of items purchased, eligible products and services procured under this initiative will be at or below the negotiated bulk rates listed in the following sections.

To obtain a quote at bulk purchase prices contact Mandy Hayden at mhayden@neubus.com. Please indicate that you are participating in DIR's MFD/MPS/DIS/ECM Bulk Purchase Initiative. The bulk purchase pricing is a direct only route to market with Neubus, Inc. Purchase orders are placed directly with Neubus.

Once ready to order, please include the DIR contract number ([DIR-CPO-4407](#)) on your purchase order (PO) as well as the following statement, "**DIR Bulk Purchase Initiative BP2020-022.**" Failure to do so may result in your purchase not being considered a Bulk Purchase and as such be subject to state competitive procurement laws. Please submit your PO directly to Neubus, Inc. and "for reporting purposes" forward a copy of your PO to bulk.purchase@dir.texas.gov.

Please note: In accordance with Texas Government Code 2157.068, state agencies making purchases under DIR Bulk Purchase Agreements are not bound by competitive requirements or dollar thresholds otherwise required when making IT commodity purchases for hardware, software, and technology services. If a Statement of Work (SOW) is awarded by Texas state agencies for related services state agencies are required through Texas Government Code 2157 to submit Statements of Work (SOW) to DIR. For more information on submitting SOWs to DIR please visit DIR's web page [Statement of Work \(SOW\)](#).

If the state agency is unable to utilize the options provided under a DIR Bulk Purchase Agreement, the state agency must follow dollar threshold and competitive requirements. For more information on threshold requirements please visit DIR's web page, [Procurement Thresholds](#).

DIR Contact Information

For questions regarding the DIR's Bulk Purchase Initiative, please contact:

Sandy Fang, CTCM, CTPM
Team Lead/Contract Administration Manager
Chief Procurement Office
sandy.fang@dir.texas.gov
(512).475-4650

| Product/ Service/ Solution | Description <i>This can be category, subcategory, or detailed product or service.</i> | Part Number (P/N) | Manufacturer Suggested Retail Price (MSRP) | DIR Contract Discount <i>Please see Appendix C of Contract.</i> | Bulk Purchase Discount |
|----------------------------------|---|---|--|--|--|
| | | <i>If offering additional whole category discounts for bulk purchase initiative, P/N and MSRP is not applicable.)</i> | | | |
| Black and White Image Capture | Low (200 DPI) | 1 | \$0.03480 | 67.63% | 67.76% |
| Black and White Image Capture | Medium (300 DPI) | 2 | \$0.04260 | 73.11% | 73.26% |
| Black and White Image Capture | High (400 DPI) | 3 | \$0.04260 | 47.11% | 47.21% |
| Black and White Image Capture | Very High (600 DPI +) | 4 | \$0.06842 | 47.11% | 49.11% |
| Black and White Image Capture | Preservation < 600 PPI | 5 | \$0.08726 | 47.11% | 49.11% |
| Black and White Image Capture | Preservation >= 600 PPI | 6 | \$0.13090 | 47.11% | 49.11% |
| Color Image Capture | Medium (300 DPI) | 7 | \$0.07864 | 67.63% | 67.76% |
| Color Image Capture | High (400 DPI) | 8 | \$0.05067 | 47.11% | 49.11% |
| Color Image Capture | Very High (600 DPI +) | 9 | \$0.05067 | 47.11% | 49.11% |
| Color Image Capture | Preservation < 600 PPI | 10 | \$0.08726 | 47.11% | 49.11% |
| Color Image Capture | Preservation >= 600 PPI | 11 | \$0.08726 | 47.11% | 49.11% |
| Large Format Image Capture | Medium (300 DPI) | 12 | \$1.500 | 60.30% | 60.42% |
| Large Format Image Capture | High (400 DPI) | 13 | \$1.800 | 60.30% | 60.42% |
| Large Format Image Capture | Very High (600 DPI +) | 14 | \$2.000 | 60.30% | 62.30% |
| Transparent Media Image | Medium (1200 PPI) | 15 | \$1.563 | 65.00% | 67.00% |
| Transparent Media Image | High (2400 PPI) | 16 | \$1.875 | 65.00% | 67.00% |
| Transparent Media Image | Very High (4000 PPI +) | 17 | \$2.188 | 65.00% | 67.00% |
| Image Processing | Low (200 DPI) Note: These charges are waived while customer is using Neubus' ECM services. | 18 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |
| Image Processing | Medium (300 DPI) Note: These charges are waived while customer is using Neubus' ECM services. | 19 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |

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| Image Processing | High (400 DPI) Note: These charges are waived while customer is using Neubus' ECM services. | 20 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |
| Image Processing | Very High (600 DPI +) Note: These charges are waived while customer is using Neubus' ECM services. | 21 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |
| Image Processing | Preservation < 600 PPI Note: These charges are waived while customer is using Neubus' ECM services. | 22 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |
| Image Processing | Preservation >= 600 PPI Note: These charges are waived while customer is using Neubus' ECM services. | 23 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |
| Microfiche Conversion | Conversion of microfiche to digital Images | 25 | \$0.29760 | 95.34% | 95.44% |
| Microfilm Conversion | Conversion of microfilm to digital Images | 24 | \$0.04260 | 74.77% | 74.84% |
| Index Field - Type 1 | Up to 15 Characters Note: These charges are waived while customer is using Neubus' ECM services. | 26 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |

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| Index Field - Type 1 | 16-30 Characters Note: These charges are waived while customer is using Neubus' ECM services. | 27 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |
| Index Field - Type 1 | 31-45 Characters Note: These charges are waived while customer is using Neubus' ECM services. | 28 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |
| Index Field - Type 2 | Up to 15 Characters | 29 | \$0.03468 | 40.47% | 40.55% |
| Index Field - Type 2 | 16-30 Characters | 30 | \$0.05832 | 47.41% | 47.51% |
| Index Field - Type 2 | 31-45 Characters | 31 | \$0.06863 | 42.30% | 42.38% |
| Searchable PDF Documents | Scanned images with text portions | 32 | \$0.03480 | 85.74% | 85.91% |
| Special Document Handling | Handling includes overnight vault storage services/ Solutions Note: There is no charge if customer is utilizing Neubus' DIS and ECM services. | 33 | \$0.35 | There is no charge if customer is utilizing Neubus' DIS and ECM services. | There is no charge if customer is utilizing Neubus' DIS and ECM services. |
| Special Document Handling | Special handling for fragile materials Note: There is no charge if customer is utilizing Neubus' DIS and ECM services. | 34 | \$0.02 | There is no charge if customer is utilizing Neubus' DIS and ECM services. | There is no charge if customer is utilizing Neubus' DIS and ECM services. |
| Special Document Handling | Handling includes stringent environmental requirements Note: There is no charge if customer is utilizing Neubus' DIS and ECM services. | 35 | \$1.50 | There is no charge if customer is utilizing Neubus' DIS and ECM services. | There is no charge if customer is utilizing Neubus' DIS and ECM services. |

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| Capture from Special Formats | Photographic prints | 36 | \$0.400 | 85.86% | 87.86% |
| Capture from Special Formats | Photographic negatives | 37 | \$1.000 | 50.38% | 52.38% |
| Capture from Special Formats | Newspapers | 38 | \$1.500 | 73.53% | 75.53% |
| Capture from Special Formats | X-Rays | 39 | \$1.500 | 73.53% | 75.53% |
| Capture from Special Formats | Manuscripts | 40 | \$1.500 | 98.15% | 98.34% |
| Capture from Special Formats | Drawings | 41 | \$1.500 | 60.30% | 60.42% |
| Capture from Special Formats | Bound Books | 42 | \$1.500 | 83.46% | 83.63% |
| Enhancing Images | Bit depth Note: These charges are waived while customer is using Neubus' ECM services. | 43 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |
| Enhancing Images | Resolution Note: These charges are waived while customer is using Neubus' ECM services. | 44 | \$0.02 | These charges are waived while customer is using Neubus' ECM services. | These charges are waived while customer is using Neubus' ECM services. |
| Enhancing Images | Tonal dynamic range | 45 | \$0.01877 | 79.00% | 84.00% |
| Enhancing Images | Contrast | 46 | \$0.01877 | 79.00% | 84.00% |
| Enhancing Images | Color space | 47 | \$0.01877 | 79.00% | 84.00% |
| Delivery Media | CD Note: There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | 48 | \$2.00 | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. |
| Delivery Media | DVD Note: There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | 49 | \$5.00 | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. |

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| Delivery Media | USB Note: There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | 50 | \$25.00 | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. |
| Delivery Media | External hard drive Note: There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | 51 | \$25.00 | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. |
| Delivery Media | Flash memory device Note: There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | 52 | \$25.00 | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. | There is no charge if customer source material is utilizing Neubus' DIS and ECM services. |
| Delivery Media | Microfilm (Digital Archive Writer) | 53 | | | |
| Delivery Media | Microfilm (Digital Archive Writer) | 54 | | | |
| Data Exchange | Compatible & Secure electronic data Exchange Note: There is no charge if customer is utilizing Neubus' DIS and ECM services. | 55 | \$5.00 | There is no charge if customer is utilizing Neubus' DIS and ECM services. | There is no charge if customer is utilizing Neubus' DIS and ECM services. |

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| Image Repository Hosting | Central hosting of digital Images including routine backups Note: These charges include Neubus' ECM services. Also includes Audio/Video files. Each 100KB of audio/video is an image equivalent. | 56 | \$0.00079 | 61.05% | 62.89% |
| Image Repository Hosting | Redundant Hosting at alternate location Note: These charges include Neubus' ECM services. Also includes Audio/Video files. Each 100KB of audio/video is an image equivalent. | 57 | \$0.00079 | 84.92% | 86.62% |
| Image Repository Maintenance | Image repository additions and maintenance Note: There is no charge if customer is utilizing Neubus' DIS and ECM services. | 58 | \$65.00 | There is no charge if customer is utilizing Neubus' DIS and ECM services. | There is no charge if customer is utilizing Neubus' DIS and ECM services. |
| Adding Electronic Images to Image Library | Processing Images already in electronic format Note: Also includes Audio/Video files. Each 100KB of audio/video is an image equivalent. | 59 | \$0.0400 | 65.81% | 65.94% |

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| Services/Solutions | Project Manager Note: These charges only apply if the customer requires a dedicated PM. | 60 | \$91.19 | 23.81% | 23.86% |
| Services/Solutions | Certified Digital Imaging Architect | 61 | \$114.00 | 27.19% | 52.11% |
| Services/Solutions | Programming Support | 62 | \$114.00 | 27.19% | 39.05% |
| Services/Solutions | Technical Support | 63 | \$90.00 | 50.38% | 50.48% |
| Services/Solutions | Data Entry | 64 | \$35.00 | 28.86% | 29.09% |
| Services/Solutions | Document Preparation | 65 | \$35.00 | 28.86% | 31.95% |
| Services/Solutions | Advanced Document Preparation | 66 | \$50.00 | 44.67% | 50.37% |
| Services/Solutions | Re-preparation Services/Solutions | 67 | \$35.00 | 28.86% | 31.95% |
| Services/Solutions | Training Specialist | 68 | \$90.00 | 50.38% | 50.48% |
| Needs Assessment and Analysis | Project Planning Report Note: There is no charge to potential customers or existing customers. | 69 | \$90.00 | There is no charge to potential customers or existing customers. | There is no charge to potential customers or existing customers. |
| Transportation of Source Material | Vehicle charge per round trip (1st 20 miles included) Note: There is no charge for pickup and delivery within Travis county. Costs for handling and transporting documents outside of Travis county shall be passed thru at cost by Neubus to the customer. | 70 | TBD | 0.00% | 0.00% |

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| | | <i>If offering additional whole category discounts for bulk purchase initiative, P/N and MSRP is not applicable.)</i> | | | |
| Transportation of Source Material | Vehicle charge per mile over 20 miles round trip Note: There is no charge for pickup and delivery within Travis county. Costs for handling and transporting documents outside of Travis county shall be passed thru at cost by Neubus to the customer. | 71 | TBD | 0.00% | 0.00% |
| Transportation of Source Material | Secure carrier charge for each box in shipment Note: Neubus utilizes FedEx Custom Critical White Glove Service; Costs for transportation shall be passed thru at cost by Neubus to the customer. | 72 | TBD | 0.00% | 0.00% |

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| | | <i>If offering additional whole category discounts for bulk purchase initiative, P/N and MSRP is not applicable.)</i> | | | |
| Secure Document Destruction Service/ Solutions | <p>Paper Destruction</p> <p>Note: There is no charge for destruction of customer source material that has been converted in a Neubus facility. In addition to secure source document destruction, Neubus also offers customers several levels of destruction (P3-P7) in accordance with DIN-66399 standards.</p> <p>Customers will incur standard data entry fees resulting from mandatory cataloguing by Neubus of the customer's source material prior to physical storage within Neubus facility.</p> | 73 | \$0.20 | <p>There is no charge for destruction of customer source material that has been converted in a Neubus facility. In addition to secure source document destruction, Neubus also offers customers several levels of destruction (P3-P7) in accordance with DIN-66399 standards.</p> <p>Customers will incur standard data entry fees resulting from mandatory cataloguing by Neubus of the customer's source material prior to physical storage within Neubus facility.</p> | <p>There is no charge for destruction of customer source material that has been converted in a Neubus facility. In addition to secure source document destruction, Neubus also offers customers several levels of destruction (P3-P7) in accordance with DIN-66399 standards.</p> <p>Customers will incur standard data entry fees resulting from mandatory cataloguing by Neubus of the customer's source material prior to physical storage within Neubus facility.</p> |

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| Secure Document Destruction Service/ Solutions | <p>Non-Paper Destruction</p> <p>Note: There is no charge for destruction of customer source material that has been converted in a Neubus facility. Neubus' secure non-paper document destruction follows NIST guidelines and DoD sanitization procedures.</p> <p>Customers will incur standard data entry fees resulting from mandatory cataloguing by Neubus of the customer's source material prior to physical storage within Neubus facility.</p> | 74 | \$0.60 | <p>There is no charge for destruction of customer source material that has been converted in a Neubus facility. Neubus' secure non-paper document destruction follows NIST guidelines and DoD sanitization procedures.</p> <p>Customers will incur standard data entry fees resulting from mandatory cataloguing by Neubus of the customer's source material prior to physical storage within Neubus facility.</p> | <p>There is no charge for destruction of customer source material that has been converted in a Neubus facility. Neubus' secure non-paper document destruction follows NIST guidelines and DoD sanitization procedures.</p> <p>Customers will incur standard data entry fees resulting from mandatory cataloguing by Neubus of the customer's source material prior to physical storage within Neubus facility.</p> |

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| | | <i>If offering additional whole category discounts for bulk purchase initiative, P/N and MSRP is not applicable.)</i> | | | |
| Output File Formatting | <p>Image output in non-proprietary file formats</p> <p>Note: Neabus will provide one of the following Output File Formatting free of charge: PDF, PDF/A text and/or Image files; single page TIFFs with standard compression; BMP; JPEG; HTML; ASCII text; SGML tagged for electronic distribution or publishing; XML; CAD; word processing. If the client requires multiple Output File formats, technical support charges may apply (SERVICE/PART NUMBER #63).</p> <p>If the customer requires an Output File Format different from the formats specified above and those formats require Neabus to purchase software/hardware to facilitate the conversion - Neabus will pass those costs on to the customer. The specific charges will be described in the SOW prior to inception of services.</p> | 75 | \$0.02 | <p>Neabus will provide one of the following Output File Formatting free of charge: PDF, PDF/A text and/or Image files; single page TIFFs with standard compression; BMP; JPEG; HTML; ASCII text; SGML tagged for electronic distribution or publishing; XML; CAD; word processing. If the client requires multiple Output File formats, technical support charges may apply (SERVICE/PART NUMBER #63).</p> <p>If the customer requires an Output File Format different from the formats specified above and those formats require Neabus to purchase software/hardware to facilitate the conversion - Neabus will pass those costs on to the customer. The specific charges will be described in the SOW prior to inception of services.</p> | <p>Neabus will provide one of the following Output File Formatting free of charge: PDF, PDF/A text and/or Image files; single page TIFFs with standard compression; BMP; JPEG; HTML; ASCII text; SGML tagged for electronic distribution or publishing; XML; CAD; word processing. If the client requires multiple Output File formats, technical support charges may apply (SERVICE/PART NUMBER #63).</p> <p>If the customer requires an Output File Format different from the formats specified above and those formats require Neabus to purchase software/hardware to facilitate the conversion - Neabus will pass those costs on to the customer. The specific charges will be described in the SOW prior to inception of services.</p> |

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| Output File Formatting | Indexes, audit trails, etc. (Non-Proprietary file formats) Note: Neubus will provide indexes – Type 2 and audit trails in following non-proprietary file formats: CSV, ASCII, or delimited. If the customer requires an Output File Format different from the formats specified above the specific charges will be described in the SOW prior to inception of services. | 76 | \$150.00 | Neubus will provide indexes – Type 2 and audit trails in following non-proprietary file formats: CSV, ASCII, or delimited. If the customer requires an Output File Format different from the formats specified above the specific charges will be described in the SOW prior to inception of services. | Neubus will provide indexes – Type 2 and audit trails in following non-proprietary file formats: CSV, ASCII, or delimited. If the customer requires an Output File Format different from the formats specified above the specific charges will be described in the SOW prior to inception of services. |
| Location of Scanning | Performed at Contractor's facility, by contractor's staff Note: There is no charge if customer is utilizing Neubus' DIS or ECM services. | 77 | \$0.02 | There is no charge if customer source material is utilizing Neubus' DIS or ECM services. | There is no charge if customer source material is utilizing Neubus' DIS or ECM services. |
| Location of Scanning | Performed at customer facility by Contractor's staff | 78 | \$0.10000 | 67.00% | 67.13% |
| Location of Scanning | Performed at Secure Mobile Scanning Unit by Contractor Staff | 79 | | | |

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| Desk Top Scanning | Performed at Customer facility by Customer staff using Contractor's equipment Note: Includes real-time scanning; minimum desktop scanning charge of 1500 image scans per scan device per month. | 80 | \$0.04260 | 30.11% | 30.17% |
| Index Field - Type 2 | Auto Index Field Extraction from Image | 95 | \$0.01000 | 50.38% | 50.48% |
| Network Scanning | Performed at Customer facility by Customer staff using Contractor's equipment Note: Includes real-time scanning; minimum desktop scanning charge of 750 image scans per scan device per month. | 138 | \$0.05730 | 30.17% | 39.35% |

| | | | | | |
|---|--|-------------|------------------|---|---|
| <p>Extended Storage of Source Documents</p> | <p>Storage and security levels as per Customer SOW</p> <p>Note: There is no charge for storage of customer source material that has been catalogued, by Neubus, in a Neubus facility.</p> <p>Customers will incur standard data entry fees resulting from mandatory cataloguing by Neubus of the customer's source material prior to physical storage within Neubus' facility.</p> | <p>82</p> | <p>\$0.02</p> | <p>There is no charge for storage of customer source material that has been catalogued, by Neubus, in a Neubus facility.</p> <p>Customers will incur standard data entry fees resulting from mandatory cataloguing by Neubus of the customer's source material prior to physical storage within Neubus' facility.</p> | <p>There is no charge for storage of customer source material that has been catalogued, by Neubus, in a Neubus facility.</p> <p>Customers will incur standard data entry fees resulting from mandatory cataloguing by Neubus of the customer's source material prior to physical storage within Neubus' facility.</p> |
| <p>Auto Document Classification</p> | <p>Automatic classification of documents</p> | <p>83</p> | <p>\$0.03480</p> | <p>85.74%</p> | <p>85.91%</p> |
| <p>Video Image Processing</p> | <p>[FUTURE] Only for customers requiring ability to search for image objects within the video stream.</p> <p>Note: This service does not apply to customers requiring only repository storage [SERVICE/PART NUMBER #56] of video files.</p> | <p>N005</p> | <p>\$0.0050</p> | <p>72.21%</p> | <p>72.35%</p> |

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| Nearline Storage | Part of Neubus' three-tiered repository storage solution. | N006 | \$0.00079 | 98.74% | 98.94% |
| Offline Storage | Included as part of Neubus' three-tiered repository storage solution. Note: There is no charge if customer is utilizing Neubus' DIS and ECM services. | N007 | \$0.02 | There is no charge if customer is utilizing Neubus' DIS and ECM services. | There is no charge if customer is utilizing Neubus' DIS and ECM services. |
| neuDocs Capture mobile - Enterprise Edition | Supporting both IOS and Android devices - neuDocs Capture Mobile allows for mobile content capture and integrates with the vBox service platform. Note: There is no charge if customer is utilizing Neubus' DIS and ECM services. | N001 | \$0.02 | There is no charge if customer is utilizing Neubus' DIS and ECM services. | There is no charge if customer is utilizing Neubus' DIS and ECM services. |
| vBox Service Platform | The vBox is designed to integrate with customer's existing systems and neuDocs Capture mobile - Enterprise Edition to facilitate seamless receipt and management of digital content. | N002 | \$1,500.00 | 47.06% | 47.16% |

| Product/ Service/ Solution | Description <i>This can be category, subcategory, or detailed product or service.</i> | Part Number (P/N) | Manufacturer Suggested Retail Price (MSRP) | DIR Contract Discount <i>Please see Appendix C of Contract.</i> | Bulk Purchase Discount |
|----------------------------------|--|---|--|--|--|
| | | <i>If offering additional whole category discounts for bulk purchase initiative, P/N and MSRP is not applicable.)</i> | | | |
| vBox Service Platform | The vBox is designed to integrate with customer's existing systems and neuDocs Capture mobile - Enterprise Edition to facilitate seamless receipt and management of digital content. | N003 | \$10,000.00 | 50.37% | 55.37% |
| vBox Service Platform | The vBox is designed to integrate with customer's existing systems and neuDocs Capture mobile - Enterprise Edition to facilitate seamless receipt and management of digital content. Note: To be negotiated between the customer and Neubus and will be described in the SOW prior to inception of services. | N004 | TBD | 0.75% | 2.75% |
| Neubus | Neubus ECM, neuDocs Enterprise, offers content management and records management. Annual NDE SaaS subscription for up to 500 authorized users and up to 3,000,000 images managed. (Requires Neubus DIS services). | NDE001 | \$30,000.00 | Neubus' Enterprise Content Management is offered at no cost when Document Imaging Services are utilized. | Discount of 39.05% off MSRP Programming Support Services for neuDocs Enterprise initial configuration and setup per customer's requirements. |

| Product/ Service/ Solution | Description <i>This can be category, subcategory, or detailed product or service.</i> | Part Number (P/N) | Manufacturer Suggested Retail Price (MSRP) | DIR Contract Discount <i>Please see Appendix C of Contract.</i> | Bulk Purchase Discount |
|----------------------------------|---|---|--|--|--|
| | | <i>If offering additional whole category discounts for bulk purchase initiative, P/N and MSRP is not applicable.)</i> | | | |
| Neubus | Neubus ECM, neuDocs Enterprise, offers content management and records management. Annual NDE SaaS subscription for up to 5000 authorized users and up to 10,000,000 images managed. (Requires Neubus DIS services). | NDE002 | \$50,000.00 | Neubus' Enterprise Content Management is offered at no cost when Document Imaging Services are utilized. | Discount of 39.05% off MSRP Programming Support Services for neuDocs Enterprise initial configuration and setup per customer's requirements. |
| Neubus | Neubus ECM, neuDocs Enterprise, offers content management and records management. Annual NDE SaaS subscription for unlimited authorized users and up to 1,000,000,000 images managed. (Requires Neubus DIS services). | NDE003 | \$250,000.00 | Neubus' Enterprise Content Management is offered at no cost when Document Imaging Services are utilized. | Discount of 39.05% off MSRP Programming Support Services for neuDocs Enterprise initial configuration and setup per customer's requirements. |
| Neubus | Neubus ECM, neuDocs Enterprise, offers content management and records management. Annual NDE SaaS subscription for unlimited authorized users and over 1,000,000,000 images managed. (Requires Neubus DIS services). | NDE004 | TBD | Neubus' Enterprise Content Management is offered at no cost when Document Imaging Services are utilized. | Discount of 39.05% off MSRP Programming Support Services for neuDocs Enterprise initial configuration and setup per customer's requirements. |