

Texas Department of Information Resources

Xerox Corporation
Multi-Function Devices (MFD)/ Managed Print
Services (MPS)/ Enterprise Content
Management (ECM)
Bulk Purchase Initiative

Fiscal Year 2020

Xerox Corporation: DIR-CPO-4412

DIR Bulk Purchase Initiative #BP2020-021

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Summary

The Department of Information Resources (DIR) is pleased to announce the bulk purchase/lease of multi- function devices (MFD) and related services, managed print services (MPS), and enterprise content management solutions (ECM). By tapping into our existing contractual vehicles through our Cooperative Contracts program, DIR anticipates a much-shortened procurement process for customers. In addition, state agencies may participate in the MFD/MPS/ECM bulk purchase initiative without being constrained by dollar thresholds.

DIR has concluded vendor negotiations and Texas state agencies may issue purchase orders for eligible products beginning January 1, 2020 through August 31, 2020.

Instructions for ordering

This bulk purchase initiative is open to Texas state agencies (Customers) only. There is no minimum order quantity under the bulk purchase. Regardless of the number of items purchased, eligible products and services procured under this initiative will be at or below the negotiated bulk rates listed in the following sections.

To obtain a quote at bulk purchase prices contact Ann Russo, General Manager for the State of Texas at Ann.Russo@xerox.com. Please indicate that you are participating in DIR's MFD/MPS/ECM Bulk Purchase Initiative. The bulk purchase pricing is a direct only route to market with Xerox Corporation, Xerox Authorized Agents, and Xerox Business Services. Resellers are not able to sell Xerox products or services at bulk rates. Purchase orders are placed directly with Xerox.

Once ready to order, please include the DIR contract number (DIR-CPO-4412) on your purchase order (PO) as well as the following statement, "DIR Bulk Purchase Initiative BP2020-021." Please submit your PO directly to Xerox and forward a copy of your PO to bulk.purchase@dir.texas.gov.

Please note: In accordance with Texas Government Code 2157.068, state agencies making purchases under DIR Bulk Purchase Agreements are not bound by competitive requirements or dollar thresholds otherwise required when making IT commodity purchases for hardware, software, and technology services. If a Statement of Work (SOW) is awarded by Texas state agencies for related services state agencies are required through Texas Government Code 2157 to submit Statements of Work (SOW) to DIR. For more information on submitting SOWs to DIR please visit DIR's web page Statement of Work (SOW).

If the state agency is unable to utilize the options provided under a DIR Bulk Purchase Agreement, the state agency must follow dollar threshold and competitive requirements. For more information on threshold requirements please visit DIR's web page, Procurement Thresholds.

DIR Contact Information

For questions regarding the DIR's Bulk Purchase Initiative, please contact:

Skip Bartek
 Assistant Director, Contract Management Office
skip.bartek@dir.texas.gov
 (512) 936-9876

Eligible Products and Services

The following table lists eligible products and services available under this bulk purchase initiative. Additional products and services eligible under DIR-CPO-4412 may be added. Contact Ann.Russo@xerox.com for information. Bulk Purchase Initiative eligible products and services procured will be at or below the negotiated bulk rates.

Products

Part Number	Description	MSRP	DIR CPO 4412 Discount (Appendix C)	Bulk Purchase Minimum Discount
1DAYAIR2	Next Day Air Delivery to Customer	\$85.00	0.00%	2.00%
DRCINST	Carrier Delivery & Install	Included	Included	Included
SIPR-RDR2	SIPRNet DoD Netwk Enable & Card Reader	\$299.00	16.72%	18.72%
SMRT-RDR1	Smart Card Reader	\$158.00	12.03%	14.03%
6RX	6RX -Productivity Kit with 16GB SSD	\$343.00	12.83%	14.83%
FORNINTR	Foreign Interface Device	\$374.00	6.68%	8.68%
HC-KNO2	Healthcare MFP (8XC)	\$579.00	17.27%	19.27%
RFIDKIT2	RFID Card Reader for C405	\$219.00	0.00%	2.00%
SCN2SE-5	Scan to PC Desktop 5 Seat Licenses	\$349.00	0.00%	2.00%
SCNPRO5	Scan to PC Desktop PRO 5 Seats	\$1,189.00	0.00%	2.00%

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STNDSTORE	Stand with Storage	\$343.00	12.83%	14.83%
UNICODE	Xerox Internat'l Print (Prod Kit Req'd)	\$299.00	0.00%	2.00%
WCTRAY1	TRAY1 -550 Sheet Feeder	\$230.00	13.48%	15.48%
WCTRAY2	TRAY2 -550 Sheet Feeder	\$230.00	13.48%	15.48%
WCTRAY3	TRAY3 -550 Sheet Feeder	\$230.00	13.48%	15.48%
WIFIVL	Wireless Accessory	\$56.00	12.50%	14.50%
VersaLink B605S	VersaLink B605 B/W Multifunction Printer, Print/Copy/Scan Letter/Legal, Up to 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB Hard Disk Drive, 110V, EIP	\$2,427.00	3.57%	5.57%
DRCINST	CARRIER DELIV/INST	Included	Included	Included
FORNINTR	FOREIGN INTERFACE	\$374.00	6.68%	8.58%
RFID70	RFID READER	\$279.00	13.98%	15.98%
SCNPRO5	SCAN-PC DTOP-SE-5	\$1,189.00	0.00%	2.00%
SCN2SE-5	SCAN-PC DTOP SE-5	\$349.00	0.00%	2.00%
SIPR-RDR3	SIPRNET CARD READR	\$299.00	16.72%	18.72%
SMRT-RDR2	SMART CARD READER	\$158.00	12.03%	14.03%
WIFIVL	WIRELESS ACCESSORY	\$56.00	12.50%	14.50%
1DAYAIR2	EXPEDITED DELIVERY	\$85.00	0.00%	2.00%
6XC	CASTER BASE	\$227.00	12.33%	14.33%
7WA	HICAP FEEDER	\$739.00	12.18%	14.18%
7XC	STAND	\$284.00	12.32%	14.32%
8WA	550 SHEET FEEDER	\$342.00	12.57%	14.57%
4XC	FINISHER	\$568.00	12.15%	14.15%
5XC	MAILBOX	\$568.00	12.15%	14.15%
SIPR-RDR4	SIPRNET CARD READR	\$299.00	16.72%	18.72%
SMRT-RDR3	SMART CARD READER	\$158.00	12.03%	14.03%

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VersaLink B7035H	VersaLink B7035 Multifunction Printer with 110 Sheet DADF, Tandem Tray Module Duplex, 2-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 320GB Hard Drive, 2GB Memory, Scan to Mailbox, Scan to Email, Security (Disk Encryption and Image Overwrite), 35 PPM MFP Initialization Kit, Billing Impression Mode enabled	\$10,100.00	66.37%	68.37%
NO-PS3	No PostScript Needed	no charge	no charge	no charge
PSCRIPT3	PostScript 3 Kit	\$450.00	0.00%	2.00%
INTFIN	Integrated Office Finisher	\$999.00	15.02%	17.02%
OFFINLX	Office Finisher LX with Filler	\$1,999.00	50.03%	52.03%
FAX-1LIN	Embedded 1-Line Fax	\$1,095.00	36.16%	38.16%
FOIPFAX	Fax Over IP	\$1,095.00	18.26%	20.26%
CARDRDR	Common Access Card Card Reader	\$59.00	0.00%	2.00%
SIPR-RDR1	SIPRNet DoD Netwk Enable & Card Reader	\$299.00	16.72%	18.72%
ENVELTRAY	Envelope Feeder Tray	\$349.00	14.33%	16.33%
FIDKIT	Foreign Interface Kit	\$349.00	0.00%	2.00%
FINLX-3HP	2/3-Hole Punch	\$795.00	37.74%	39.74%
HCFB2W	High Capacity Feeder (2000 Sheet)	\$1,299.00	20.02%	22.02%
RFID70	Integrated Programmable RFID Reader	\$279.00	13.98%	15.98%
WIFIVL	Wireless Accessory	\$56.00	12.50%	14.50%
AltaLink B8145H	B8145H 45 IOT w/High Capacity Tandem Tray Module (HQH) with speed kit (HZY) - 130 sheet Single Pass Document Handler (SPDH) (2x520 sheet Trays, Trays 3&4 = 2000 sheets [LT/A4], 100 Sheet Bypass, Automatic Duplex, Two x 250 OCTs, 100 sheet face up tray, Exit 2 Inner tray), 128GB SSD, US standard 120V power cord, in-box neutral toner cartridges, drum cartridge installed. 120V / 15amp	\$14,820	69.25%	71.25%
BRF-81	BRF-81 -BR Finisher w/2/3 Hole Punch	\$2,995.00	44.91%	46.91%
BRFB-81	BRFB-81 -BR Bklet Mkr Finisherw2/3 Hole	\$4,995.00	35.96%	37.96%
INTFIN81	INTFIN81 -Integrated Office Finisher	\$999.00	15.02%	17.02%

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OFC-81	OFC-81 -Office Finisher	\$2,500.00	58.00%	60.00%
FAX-1LINE	FAX-1LINE -1 Line Fax	\$1,095.00	18.26%	20.26%
FAX-2LINE	FAX-2LINE -2 Line Fax	\$1,399.00	0.00%	2.00%
CACPIVRDR	CACPIVRDR -CAC PIV Card Reader	\$99.00	0.00%	2.00%
RFID70	RFID70 -Integrated Programmable RFID Reader	\$279.00	13.98%	15.98%
SIPRRDR2	SIPRRDR2 -SIPRNet Card Reader	\$299.00	16.72%	18.72%
ENVLPTR	ENVLPTR -Envelope Tray	\$341.00	12.32%	14.32%
HCF3K	HCF3K -High Capacity Feeder 3KSHTs	\$2,200.00	32.05%	34.05%
HDD81	HDD81 -500GB HDD Kit with Image Overwrite	\$600.00	33.33%	35.33%
MCAFEEIC	MCAFEEIC -McAfee Integrity Control Enablement	\$499.00	0.00%	2.00%
OFC-BM	OFC-BM -Booklet Unit for Office Finisher	\$1,199.00	33.36%	35.36%
OFC-HPKIT	OFC-HPKIT -OFC-HPKIT	\$795.00	37.74%	39.74%
PZA	PZA -Foreign Device Interface	\$175.00	0.00%	2.00%
STPLKIT81	STPLKIT81 -Convenience Stapler w/surface	\$299.00	0.00%	2.00%
WIRELESS1	WIRELESS1 -Dual Band Wireless Kit	\$139.00	0.00%	2.00%
AltaLink B8155H	B8155H 55 IOT w/High Capacity Tandem Tray Module (HQH) with speed kit (HZZ) - 130 sheet Single Pass Document Handler (SPDH) (2x 520 sheet Trays, Trays 3&4 = 2000 sheets [LT/A4], 100 Sheet Bypass, Automatic Duplex, Two x 250 OCTs, 100 sheet face up tray, Exit 2 Inner tray), 128GB SSD, US standard 120V power cord, in-box neutral toner cartridges, drum cartridge installed. 120V / 15amp	\$19,350	76.39%	78.39%
BRF-81	BRF-81 -BR Finisher w/2/3 Hole Punch	\$2,995.00	44.91%	46.91%
BRFB-81	BRFB-81 -BR Bklet Mkr Finisherw2/3 Hole	\$4,995.00	35.96%	37.96%
INTFIN81	INTFIN81 -Integrated Office Finisher	\$999.00	15.02%	17.02%
OFC-81	OFC-81 -Office Finisher	\$2,500.00	58.00%	60.00%
FAX-1LINE	FAX-1LINE -1 Line Fax	\$1,095.00	18.26%	20.26%
FAX-2LINE	FAX-2LINE -2 Line Fax	\$1,399.00	0.00%	2.00%
CACPIVRDR	CACPIVRDR -CAC PIV Card Reader	\$99.00	0.00%	2.00%

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RFID70	RFID70 -Integrated Programmable RFID Reader	\$279.00	13.98%	15.98%
SIPRRDR2	SIPRRDR2 -SIPRNet Card Reader	\$299.00	16.72%	18.72%
CZFOLD81	CZFOLD81 -BR Finisher C/Z Folder	\$2,600.00	0.00%	2.00%
ENVLPTR	ENVLPTR -Envelope Tray	\$341.00	12.32%	14.32%
HCF3K	HCF3K -High Capacity Feeder 3KSHTs	\$2,200.00	32.05%	34.05%
HDD81	HDD81 -500GB HDD Kit with Image Overwrite	\$600.00	33.33%	35.33%
MCAFEEIC	MCAFEEIC -McAfee Integrity Control Enablement	\$499.00	0.00%	2.00%
OFC-BM	OFC-BM -Booklet Unit for Office Finisher	\$1,199.00	33.36%	35.36%
OFC-HPKIT	OFC-HPKIT -OFC-HPKIT	\$795.00	37.74%	39.74%
PZA	PZA -Foreign Device Interface	\$175.00	0.00%	2.00%
STPLKIT81	STPLKIT81 -Convenience Stapler w/surface	\$299.00	0.00%	2.00%
WIRELESS1	WIRELESS1 -Dual Band Wireless Kit	\$139.00	0.00%	2.00%
AltaLink B8170H	B8170H 70 Base IOT w/High Capacity Tandem Tray Module (HHZ) with speed kit (KAQ) - 250 sheet Single Pass Document Handler (SPDH) (2 x 520 sheet Trays, Trays 3&4 = 2000 sheets [LT/A4], 100 Sheet Bypass, Automatic Duplex, Two x 250 OCTs, 100 sheet face up tray, Exit 2 Inner tray), 128GB SSD, US standard 120V power cord, in-box neutral toner cartridges, drum cartridge installed. 120V / 20amp	\$27,120	82.90%	84.90%
BRF-81	BRF-81 -BR Finisher w/2/3 Hole Punch	\$2,995.00	44.91%	46.91%
BRFB-81	BRFB-81 -BR Bklet Mkr Finisherw2/3 Hole	\$4,995.00	35.96%	37.96%
OFC-81	OFC-81 -Office Finisher	\$2,500.00	58.00%	60.00%
FAX-1LINE	FAX-1LINE -1 Line Fax	\$1,095.00	18.26%	20.26%
FAX-2LINE	FAX-2LINE -2 Line Fax	\$1,399.00	0.00%	2.00%
CACPIVRDR	CACPIVRDR -CAC PIV Card Reader	\$99.00	0.00%	2.00%
RFID70	RFID70 -Integrated Programmable RFID Reader	\$279.00	13.98%	15.98%
SIPRRD2	SIPRRDR2 -SIPRNet Card Reader	\$299.00	16.72%	18.72%
CZFOLD81	CZFOLD81 -BR Finisher C/Z Folder	\$2,600.00	0.00%	2.00%
ENVLPTR	ENVLPTR -Envelope Tray	\$341.00	12.32%	14.32%

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HCF3K	HCF3K -High Capacity Feeder 3KSHTs	\$2,200.00	32.05%	34.05%
HDD81	HDD81 -500GB HDD Kit with Image Overwrite	\$600.00	33.33%	35.33%
MCAFEEIC	MCAFEEIC -McAfee Integrity Control Enablement	\$499.00	0.00%	2.00%
OFC-BM	OFC-BM -Booklet Unit for Office Finisher	\$1,199.00	33.36%	35.36%
OFC-HPKIT	OFC-HPKIT -OFC-HPKIT	\$795.00	37.74%	39.74%
PZA	PZA -Foreign Device Interface	\$175.00	0.00%	2.00%
STPLKIT81	STPLKIT81 -Convenience Stapler w/surface	\$299.00	0.00%	2.00%
WIRELESS	Wireless Kit	\$139.00	0.00%	2.00%
C8145H	Xerox C8145H 45 ppm IOT w/High Capacity Tandem Tray Module (EHQ) with speed kit (FEZ) - Solid State Drive, 130 sheet Single Pass Document Handler (SPDH), (two 520 sheet Trays, Trays 3&4 = 2000 sheets [LT/A4], 100 Sheet Bypass, Automatic Duplex, Two x 250 OCTs, 100 sheet face up tray, Exit 2 Inner tray), 128GB SSD, US standard 120V power cord, in-box neutral toner cartridges, waste toner bottle, drum cartridge installed. 120V / 15amp	\$14,820	69.25%	71.25%
BRF-81	BRF-81 -BR Finisher w/2/3 Hole Punch	\$4,995.00	35.96%	37.96%
BRFB-81	BRFB-81 -BR Bklet Mkr Finisherw2/3 Hole	\$1,199.00	33.36%	35.36%
INTFINI81	INTFIN81 -Integrated Office Finisher	\$999.00	15.02%	17.02%
OFC-81	OFC-81 -Office Finisher	\$2,500.00	58.00%	60.00%
FAX-1LINE	FAX-1LINE -1 Line Fax	\$1,095.00	18.26%	20.26%
FAX-2LINE	FAX-2LINE -2 Line Fax	\$1,399.00	0.00%	2.00%
CACPVRDR	CACPVRDR -CAC PIV Card Reader	\$99.00	0.00%	2.00%
RFID70	RFID70 -Integrated Programmable RFID Reader	\$279.00	13.98%	15.98%
SIPRRDR2	SIPRRDR2 -SIPRNet Card Reader	\$299.00	16.72%	18.72%
CZFOLD81	CZFOLD81 -BR Finisher C/Z Folder	\$2,600.00	0.00%	2.00%
EFIBUNDL1	Spot-On Auto Trap Hot Fldr Virt Print	\$2,199.00	9.10%	11.10%
EFI-FLDER	EFI Hot Folders / Virtual Printers	\$995.00	0.00%	2.00%
EFI-PROF	EFI Profile Suite 4.X	\$2,200.00	0.00%	2.00%

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EFI-SPOT	EFI Spot On	\$825.00	0.00%	2.00%
ENVLPTR	ENVLPTR -Envelope Tray	\$341.00	12.32%	14.32%
ETHUBKIT	Ethernet Hub Kit for Multi Connections	\$550.00	10.00%	12.00%
HCF3K	HCF3K -High Capacity Feeder 3KSHTs	\$2,200.00	32.05%	34.05%
HDD81	HDD81 -500GB HDD Kit with Image Overwrite	\$600.00	33.33%	35.33%
MCAFFEIC	MCAFFEIC -McAfee Integrity Control Enablement	\$499.00	0.00%	2.00%
OFC-BM	OFC-BM -Booklet Unit for Office Finisher	\$1,199.00	33.36%	35.36%
OFC-HPKIT	OFC-HPKIT -OFC-HPKIT	\$795.00	37.75%	39.75%
PZA	PZA -Foreign Device Interface	\$175.00	0.00%	2.00%
STPLKIT81	STPLKIT81 -Convenience Stapler w/surface	\$299.00	0.00%	2.00%
WIRELESS1	WIRELESS1 -Dual Band Wireless Kit	\$139.00	0.00%	2.00%
C8170H	Xerox C8170H 70 ppm IOT w/High Capacity Tandem Tray Module (EFQ) with speed kit (FGQ) - Solid State Drive, 250 sheet Single Pass Document Handler (SPDH), (two 520 sheet Trays, Trays 3&4 = 2000 sheets [LT/A4], 100 Sheet Bypass, Automatic Duplex, Two x 250 OCTs, 100 sheet face up tray, Exit 2 Inner tray), 128GB SSD, US standard 120V power cord, in-box neutral toner cartridges, waste toner bottle, drum cartridge installed. 120V / 20amp	\$27,120	82.90%	84.90%
BRF-81	BRF-81 -BR Finisher w/2/3 Hole Punch	\$29,995	44.91%	46.91%
BRFB-81	BRFB-81 -BR Bklet Mkr Finisherw2/3 Hole	\$4,995.00	35.96%	37.96%
OFC-81	OFC-81 -Office Finisher	\$2,500.00	58.00%	60.00%
FAX-1LINE	FAX-1LINE -1 Line Fax	\$1,095.00	18.26%	20.26%
FAX-2LINE	FAX-2LINE -2 Line Fax	\$1,399.00	0.00%	2.00%
CACIVRDR	CACPIVRDR -CAC PIV Card Reader	\$99.00	0.00%	2.00%
RFID70	RFID70 -Integrated Programmable RFID Reader	\$279.00	13.98%	15.98%
SIPRRDR2	SIPRRDR2 -SIPRNet Card Reader	\$299.00	16.72%	18.72%
CZFOLD81	CZFOLD81 -BR Finisher C/Z Folder	\$2,600.00	0.00%	2.00%
EFIBUNDL1	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print	\$2,199.00	9.10%	11.20%

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EFI-FLDER	EFI-FLDER - EFI Hot Folders / Virtual Printers	\$995.00	0.00%	2.00%
EFI-PROF	EFI-PROF -EFI Profile Suite 4.X	\$2,200.00	0.00%	2.00%
EFI-SPOT	EFI-SPOT -EFI Spot On	\$825.00	0.00%	2.00%
ENVLPTR	ENVLPTR -Envelope Tray	\$341.00	12.32%	14.32%
ETHHUBKIT	ETHHUBKIT -Ethernet Hub Kit for Multi Connections	\$550.00	10.00%	12.00%
HCF3K	HCF3K -High Capacity Feeder 3KSHTs	\$2,200.00	32.05%	34.05%
HCKNO2	HC-KNO2 -Healthcare MFP (8XC)	\$579.00	17.27%	19.27%
HDD81	HDD81 -500GB HDD Kit with Image Overwrite	\$600.00	33.33%	35.33%
MCAFEEIC	MCAFEEIC -McAfee Integrity Control Enablement	\$499.00	0.00%	2.00%
OFC-BM	OFC-BM -Booklet Unit for Office Finisher	\$1,199.00	33.36%	35.36%
OFC-HPKIT	OFC-HPKIT -OFC-HPKIT	\$795.00	37.74%	39.74%
PZA	PZA -Foreign Device Interface	\$175.00	0.00%	2.00%
STPLKIT81	STPLKIT81 -Convenience Stapler w/surface	\$299.00	0.00%	2.00%
WIRELESS	WIRELESS1 -Dual Band Wireless Kit	\$139.00	0.00%	2.00%
PrimeLink B9100	PRIMELINK B9100 - Xerox PrimeLink Copier/Printer with speed kit, 10.4" SVGA UI, UI Install out Kit, Starter Kit	\$50,250	52.16%	54.16%
B91MSI	MSI BYPASS	\$900.00	11.11%	13.11%
B91XLS	EXTRA LONG SHEET MSI	\$1,999.00	10.01%	12.01%
Oct-91	OFFSET CATCH TRAY	\$400.00	0.00%	2.00%
PRBOOKFIN	PR BOOKLET MAKER	\$12,400	28.23%	30.23%
PRSTRDFIN	PR STANDARD FINISHER	\$7,150.00	13.99%	15.99%
SCT91	SIMPLE CATCH TRAY	\$300.00	0.00%	2.00%
ADAMOUNT	US S508 INSTALL KIT	\$2,239.00	4.91%	6.91%
CACPIVRDR	CAC/PIV CARD RDR	\$99.00	0.00%	2.00%
FIDEVICE2	FOREIGN INTERFACE	\$150.00	0.00%	2.00%
HCF2T	2 TRAY HIGH CAP FEED	\$2,700.00	7.41%	9.41%
MSICHUTE	MSI CHUTE KIT	\$350.00	0.00%	2.00%
OHCF1T	1 TRAY OVER SIZE HCF	\$5,995.00	16.68%	18.68%

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PDFKIT3	SEARCHABLE PDF	\$2,850.00	0.00%	2.00%
PRCRTRIMR	PR CREASE 2-SIDED TR	\$30,000	25.00%	2700.00%
SIPRRDR1	SIPRNET KIT	\$299.00	16.72%	18.72%
STAPLER2	CONVENIENCE STPLR	\$299.00	0.00%	2.00%
USBHUB1	USB HUB KIT	\$150.00	0.00%	2.00%
VCZFOLD	CZ FOLD MODULE	\$5,700.00	28.07%	30.07%
VSQFLDTRM	SQ FOLD TRIMMER	\$15,000	30.00%	32.00%
WATERMARK	WATERMARK	\$995.00	0.00%	2.00%
1LINEFAXE	EMBEDDED 1-LINE FAX	\$999.00	0.00%	2.00%
91RFIDRDR	RFID CARD READER	\$429.00	9.09%	11.09%
PrimeLink 9110	PRIMELINK B9110 - B9110 Copier/Printer with speed kit, 10.4" SVGA UI, UI Install Mount Kit, Starter Kit	\$59,740	40.57%	42.57%
B91MSI	MSI BYPASS	\$900.00	11.11%	13.11%
B91XLS	EXTRA LONG SHEET MSI	\$1,999.00	10.01%	12.01%
HICAPSTAK	HIGH CAPACITY STACKR	\$13,000	9.62%	11.62%
PRBOOKFIN	PR BOOKLET MAKER	\$12,400	28.23%	30.23%
PRSTFNPLS	PR STANDARD FINISHR+	\$13,900	22.30%	24.30%
PRSTRDFIN	PR STANDARD FINISHER	\$7,150.00	13.99%	15.99%
ADAMOUNT	US S508 INSTALL KIT	\$2,239.00	4.91%	6.91%
CACPIVRDR	CAC/PIV CARD RDR	\$99.00	0.00%	2.00%
FIDEVICE2	FOREIGN INTERFACE	\$150.00	0.00%	2.00%
HCF2T	2 TRAY HIGH CAP FEED	\$2,700.00	7.41%	9.41%
IDMODULE	IDM COOLING/DECURLER	\$2,000.00	0.00%	2.00%
MSICHUTE	MSI CHUTE KIT	\$350.00	0.00%	2.00%
NBV	HCS DOLLY CART	\$995.00	0.00%	2.00%
OHCF1T	1 TRAY OVER SIZE HCF	\$5,995.00	16.68%	18.68%
OHCF2T	2 TRAY OVER SIZE HCF	\$6,500.00	0.00%	2.00%

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PDFKIT3	SEARCHABLE PDF	\$2,850.00	0.00%	2.00%
PRCRTRIMR	PR CREASE 2-SIDED TR	\$30,000	25.00%	27.00%
PUNCHPRO	GBC ADV PUNCH PRO	\$13,900	29.50%	31.50%
SIPRRDR1	SIPRNET KIT	\$299.00	16.72%	18.72%
STACKR	HIGH CAP STACKER	\$13,000	9.62%	11.62%
STAPLER2	CONVENIENCE STPLR	\$299.00	0.00%	2.00%
TAPE-BIND	TAPE BINDER	\$15,000	20.00%	22.00%
USBHUB1	USB HUB KIT	\$150.00	0.00%	2.00%
VCZFOLD	CZ FOLD MODULE	\$5,700.00	28.07%	30.07%
VSQFLDTRM	SQ FOLD TRIMMER	\$15,000	30.00%	32.00%
WATERMARK	WATERMARK	\$995.00	0.00%	2.00%
91RFIDRDR	RFID CARD READER	\$429.00	9.09%	11.09%
PrimeLink B9125	PRIMELINK B9125 Copier/Printer with Speed Kit, 10.4" SVGA UI, UI Install Mount Kit, Starter Kit	\$73,700	44.38%	46.38%
B91MSI	MSI BYPASS	\$900.00	11.11%	13.11%
B91XLS	EXTRA LONG SHEET MSI	\$1,999.00	10.01%	12.01%
HICAPSTAK	HIGH CAPACITY STACKR	\$13,000	9.62%	11.62%
PRBOOKFIN	PR BOOKLET MAKER	\$12,400	28.23%	30.23%
PRSTFNPLS	PR STANDARD FINISHR+	\$13,900	22.30%	24.30%
PRSTRDFIN	PR STANDARD FINISHER	\$7,150.00	13.99%	15.99%
ADAMOUNT	US S508 INSTALL KIT	\$2,239.00	4.91%	6.91%
CACPIVRDR	CAC/PIV CARD RDR	\$99.00	0.00%	2.00%
FIDEVICE2	FOREIGN INTERFACE	\$150.00	0.00%	2.00%
HCF2T	2 TRAY HIGH CAP FEED	\$2,700.00	7.41%	9.41%
IDMODULE	IDM COOLING/DECURLER	\$2,000.00	0.00%	2.00%
MSICHUTE	MSI CHUTE KIT	\$350.00	0.00%	2.00%
NBV	HCS DOLLY CART	\$995.00	0.00%	2.00%
OHCF1T	1 TRAY OVER SIZE HCF	\$5,995.00	16.68%	18.68%

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OHCF2T	2 TRAY OVER SIZE HCF	\$6,500.00	0.00%	2.00%
PDFKIT3	SEARCHABLE PDF	\$2,850.00	0.00%	2.00%
PRCRTRIMR	PR CREASE 2-SIDED TR	\$30,000	25.00%	9.00%
PUNCHPRO	GBC ADV PUNCH PRO	\$13,900	29.50%	31.50%
SIPRRDR1	SIPRNET KIT	\$299.00	16.72%	18.72%
STACKR	HIGH CAP STACKER	\$13,000	9.62%	11.62%
STAPLER2	CONVENIENCE STPLR	\$299.00	0.00%	2.00%
TAPE-BIND	TAPE BINDER	\$15,000	20.00%	22.00%
USBHUB1	USB HUB KIT	\$150.00	0.00%	2.00%
VCZFOLD	CZ FOLD MODULE	\$5,700.00	28.07%	30.07%
VSQFLDTRM	SQ FOLD TRIMMER	\$15,000	30.00%	32.00%
WATERMARK	WATERMARK	\$995.00	0.00%	2.00%
91RFIDRDR	RFID CARD READER	\$429.00	9.09%	11.09%
PrimeLink Server B9100/9110/9125	EFI PRINT SRV NX ONE	\$13,500	9.35%	11.35%
_ EFIMG	LAC IMAGE VIEWER SW	\$2,800.00	0.00%	2.00%
_ EXCOMPOSE	EFI COMPOSE	\$1,500.00	0.00%	2.00%
_ EXIMPOSE	EFI IMPOSE	\$2,550.00	0.00%	2.00%
_ MONCALIBR	FIERY CALIBRATION	\$1,990.00	0.00%	2.00%
_ NX1STATN	NX ONE STATION	\$2,685.00	0.00%	2.00%
_ 1DRHDD	EXTERNAL HDD	\$2,245.00	0.00%	2.00%
C9065	PRIMELINK C9065	\$36,100	37.24%	39.24%
_ OFFSETRAY	OFF SET TRAY	\$400.00	0.00%	2.00%
_ PRBKMKFIN	PR BK MKR FIN	\$13,800	28.26%	30.26%
_ PRFINPLUS	PR FIN PLUS	\$14,000	14.29%	16.29%
_ PRSTNDFIN	PR STD FIN	\$8,550.00	18.71%	20.71%
_ V80BRBOOK	BR BOOKLET MAKER	\$4,995.00	23.92%	25.92%
_ V80BRFIN	BR FINISHER	\$2,995.00	26.54%	28.54%

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_ BANFDKIT	BANNER FDR KIT	\$699.00	30.04%	32.04%
_ BRCZFOLD	BR CZ FOLDER	\$5,700.00	33.33%	35.33%
_ CONVSTPL	CONVENIENCE STPLR	\$299.00	0.00%	2.00%
_ FAXLINE	FAX LINE	\$999.00	0.00%	2.00%
_ FAXSERVER	FAX SERVER	\$990.00	0.00%	2.00%
_ FAXVOIP	VOIP FAX	\$895.00	0.00%	2.00%
_ FIDEVICE2	FOREIGN INTERFACE	\$150.00	0.00%	2.00%
_ GBCADVPUN	GBC ADV PUNCH PRO	\$13,900	29.50%	31.50%
_ HCF1T	HCF 1 TRAY	\$2,000.00	0.00%	2.00%
_ HCF1TOVSZ	OVSZ HCF 1 TRAY	\$5,995.00	16.68%	18.68%
_ HCF2TOVSZ	OVSZ HCF 2 TRAY	\$9,995.00	15.01%	17.01%
_ MSIKIT	MSI KIT	\$1,399.00	10.01%	12.01%
_ NWT	FF VI DESIGN PRO	\$3,495.00	0.00%	2.00%
_ PRTRIM	CREASE/2 SIDE TRIM	\$30,000	25.00%	27.00%
_ PS4DMPSVR	POSTSCRIPT FOR DMP	\$595.00	0.00%	2.00%
_ USBHUBKT	USB HUB KIT	\$150.00	0.00%	2.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	\$0.00	0.00%	2.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	\$0.00	0.00%	2.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	\$0.00	0.00%	2.00%
_ VCZFOLD	CZ FOLD MODULE	\$5,700.00	28.07%	30.07%
_ VIGROUPD	FF VI COMPOSE	\$5,000.00	50.00%	52.00%
_ VINTERPSR	INTERPOSER MOD	\$2,000.00	0.00%	2.00%
_ VPUNCH	PR 2/3 PUNCH	\$600.00	0.00%	2.00%
_ VSQFLDTRM	SQ FOLD TRIMMER	\$15,000	30.00%	32.00%
C9065/70 CONTROLLER	DMP INTEG CNTRL	4,995.00	3.00%	5.00%
POSTSCRIPT FOR DMP - DMPCTRL	_ PS4DMPSVR	595.00	0.00%	

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Fiery Controller - Entry Level DFE		5,995.00	5.85%	7.85%
EFI SPOT ON	_ EFI-SPOT	825.00	0.00%	
EFI FIERY BUNDLE	_ EFIBUNDL1	2,199.00	9.10%	
HUB - 5 PORT	_ HUB5PORT	495.00	0.00%	
COLOR PRFLR 4.0/ES	_ PROFILE4	2,200.00	0.00%	
HOT FLDS/VRT PRTR	_ X70FOLDER	995.00	0.00%	
Fiery Integrated Finisher		8,695.00	5.67%	7.67%
PRODUCTIVITY PACK	_ EFIPROPK	6,000.00	0.00%	
EFI IMPOSE	_ EXIMPOSE	2,550.00	0.00%	
HUB - 5 PORT	_ HUB5PORT	495.00	0.00%	
COLOR PRFLR 4.0/ES	_ PROFILE4	2,200.00	0.00%	
Fiery - Stand Alone DFE	STNDALEFI	23,000.00	15.25%	17.25%
EFI COMPOSE	_ EXCOMPOSE	1,500.00	0.00%	
ADVANCED FACI KIT	_ EXFACI	4,000.00	0.00%	
HDD SECURITY 1 BAY	_ EXHDD	995.00	0.00%	
EFI IMPOSE	_ EXIMPOSE	2,550.00	0.00%	
GA PREMIUM EDITION	_ GAPREM	6,200.00	0.00%	
HUB - 5 PORT	_ HUB5PORT	495.00	0.00%	
COLOR PRFLR 4.0/ES	_ PROFILE4	2,200.00	0.00%	

Production Printing – Hardware and Software

Description	P/N	MSRP	DIR Contract Discount	Bulk Buy Discount	Service Base	Total List B/W Service & Supplies Click Rate
Nuvera DPS 120	Nuvera 120 EA Production System	\$122,000.00	56.15%	58.15	\$190.00	0.0038
FEED4T	4 Tray Feed Module	\$20,000.00	25.00%	27.00%	100.00	
LFFM2	Large Format Feed Module / 2 Tray	\$20,000.00	0.00%	2.00%	150.00	
IPDS-SW	IPDS Software	\$20,000.00	0.00%	2.00%	100.00	
LCDSM2SW	LCDS Software License	\$20,000.00	0.00%	2.00%	100.00	
PSM2SW	PostScript and PPML S/W License	\$10,000.00	0.00%	2.00%	0.00	
BFDCDPS1	Basic Finishing Module Direct Connect	\$28,600.00	17.31%	19.31%	175.00	
BFDLDPS1	Dual Basic Finishing Module	\$50,000.00	20.00%	22.00%	350.00	
BFMDPS1	Basic Finishing Module	\$25,000.00	20.00%	22.00%	175.00	
FTMS	Finishing Transport Module	\$20,000.00	27.50%	29.50%	150.00	
STAKEXPS	Production Stacker Module	\$30,000.00	21.00%	23.00%	170.00	
2NDBTL	Second Toner Bottle Enablement Kit	\$950.00	0.00%	2.00%	0.00	
30APWR	30A Line Cord	\$0.00	0.00%	2.00%	0.00	
B38	Media Cart Enablement Kit	\$150.00	0.00%	2.00%	0.00	
BFMPLUS1	Basic Finishing Module Plus	\$25,000.00	20.00%	22.00%	175.00	
BFMPLUS2	2nd Basic Finishing Module Plus	\$25,000.00	20.00%	22.00%	175.00	
CVR-HIGH	Feeder Top Cover High Kit	\$0.00	0.00%	2.00%	0.00	
CVR-LOW	Feeder Top Cover Low Kit	\$0.00	0.00%	2.00%	0.00	
FEED-4T2	2nd 4 Tray Feed Module	\$20,000.00	25.00%	27.00%	100.00	
FEED-4T3	3rd 4 Tray Feed Module	\$20,000.00	25.00%	27.00%	100.00	
FORNDEV	Foreign Interface Device	\$175.00	0.00%	2.00%	0.00	
FTMS2	Finishing Transport Module	\$20,000.00	27.50%	29.50%	150.00	
GBCPNCHPR	GBC Advanced Punch Pro	\$15,900.00	25.16%	27.16%	75.00	
HARDDRPS2	Internal 2nd Hard Drive / SATA	\$3,000.00	0.00%	2.00%	0.00	
IMPOSITN	Imposition License	\$500.00	0.00%	2.00%	0.00	

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INSERTLF1	Large Format Insertion Module (2 Tray)	\$20,000.00	25.00%	27.00%	100.00	
INSERTMD	4 Tray Insertion Module	\$20,000.00	25.00%	27.00%	100.00	
IQPACK	Image Quality Pack	\$5,000.00	60.00%	62.00%	0.00	
LFFMDPS2	2nd Large Format Feed Module / 2 Tray	\$20,000.00	0.00%	2.00%	150.00	
LFFMDPS3	3rd Large Format 2 Tray Feed Module	\$20,000.00	0.00%	2.00%	150.00	
NWT	FreeFlow Designer S/W & License	\$3,495.00	0.00%	2.00%	40.00	
OVERWRITE	Disk Overwrite	\$0.00	0.00%	2.00%	0.00	
PRODPK	Productivity Pack	\$10,000.00	50.00%	52.00%	0.00	
STACKCART	Production Media Cart	\$3,975.00	0.00%	2.00%	0.00	
STAKEXPS2	2nd Production Stacker Module	\$30,000.00	21.00%	23.00%	170.00	
STAKEXPS3	3rd Production Stacker Module	\$30,000.00	21.00%	23.00%	170.00	
TAPEBIND	Xerox Tape Bind	\$20,000.00	30.50%	32.50%	200.00	
TAPEBIND2	2nd Tape Binder	\$20,000.00	30.50%	32.50%	200.00	
UHH	Disable Printeract	\$0.00	0.00%	2.00%	0.00	
UPS-KIT	UPS Enablement Kit	\$500.00	0.00%	2.00%	0.00	
VIGROUPB	FreeFlow VI Compose	\$10,000.00	50.00%	52.00%	90.00	
XAU	Additional Cart for DS3500 Stacker	\$995.00	0.00%	2.00%	0.00	
XPLUSTOOL	Xerox Productivity Plus	\$280.00	0.00%	2.00%	0.00	
XSIS193	XSIS Optional 19.3" 2 Tray	\$22,000.00	9.09%	2.00%	150.00	
XSIS1932	XSIS Optional 19.3" Feeder	\$22,000.00	9.09%	11.09%	150.00	
XSIS193IN	XSIS Optional 19.3" Inserter	\$22,000.00	9.09%	11.09%	150.00	
XSISED3E	RHD Extra Drive	\$1,500.00	0.00%	2.00%	40.00	
XSISMLOG7	XSIS Media Log	\$7,500.00	0.00%	2.00%	0.00	
XSISPIML4	Production Info Mgmt Syst Tray Feeder	\$2,000.00	0.00%	2.00%	40.00	
XSISRH3E	RHD Install Kit	\$3,000.00	0.00%	2.00%	50.00	
Nuvera 200 EA DPS 200	Nuvera 200 EA Perfecting Production System	\$250,000.00	24.58%	26.58%	1,850.00, includes 500K b/w	0.0036
FEED4T	4 Tray Feed Module	\$20,000.00	25.00%	27.00%	100.00	
LFFFEED1	19.3in 2 Tray Lrg Format Feed Mod	\$22,000.00	31.82%	33.82%	100.00	
IPDS288	IPDS Software	\$20,000.00	0.00%	2.00%	0.00	

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LCDS288SW	LCDS S/W License & Documentation	\$20,000.00	0.00%	2.00%	0.00	
PS288SW	PostScript SW License Enabler	\$10,000.00	0.00%	2.00%	0.00	
BFDCDPS1	Basic Finishing Module Direct Connect	\$28,600.00	17.31%	19.31%	175.00	
BFDLDPS1	Dual Basic Finishing Module	\$50,000.00	20.00%	22.00%	350.00	
BFMDPS1	Basic Finishing Module	\$25,000.00	20.00%	22.00%	175.00	
FTMS	Finishing Transport Module	\$20,000.00	27.50%	29.50%	150.00	
STAKEXPS	Production Stacker Module	\$30,000.00	21.00%	23.00%	170.00	
2-30APWR	30A Line Cord	\$0.00	0.00%	2.00%	0.00	
2NDBOTTLE	Second Toner Bottle Enablement Kit	\$1,900.00	0.00%	2.00%	0.00	
B38	Media Cart Enablement Kit	\$150.00	0.00%	2.00%	0.00	
BFMPLUS1	Basic Finishing Module Plus	\$25,000.00	20.00%	22.00%	175.00	
BFMPLUS2	2nd Basic Finishing Module Plus	\$25,000.00	20.00%	22.00%	175.00	
CVR-HIGH	Feeder Top Cover High Kit	\$0.00	0.00%	22.00%	0.00	
DUALCORE	Quad Core Kit	\$12,000.00	16.67%	28.67%	0.00	
FEED-4T2	2nd 4 Tray Feed Module	\$20,000.00	25.00%	27.00%	100.00	
FEED-4T3	3rd 4 Tray Feed Module	\$20,000.00	25.00%	27.00%	100.00	
FTMS2	Finishing Transport Module	\$20,000.00	27.50%	29.50%	150.00	
GBCPNCHPR	GBC Advanced Punch Pro	\$15,900.00	25.16%	29.16%	75.00	
HARDDRPS2	Internal 2nd Hard Drive / SATA	\$3,000.00	0.00%	2.00%	0.00	
IMPOSITN	Imposition License	\$500.00	0.00%	2.00%	0.00	
INSERTLF	Insertion Module for Large Format	\$22,000.00	31.82%	33.82%	100.00	
INSERTMD	4 Tray Insertion Module	\$20,000.00	25.00%	27.00%	100.00	
LFEEEDPS2	2nd Large Format Feed Module / 2 Tray	\$20,000.00	25.00%	27.00%	100.00	
LFEEEDPS3	3rd Large Format Feed Module / 2 Tray	\$20,000.00	25.00%	27.00%	100.00	
NWT	FreeFlow Designer S/W & License	\$3,495.00	0.00%	2.00%	40.00	
OVERWRITE	Disk Overwrite	\$0.00	0.00%	2.00%	0.00	
STACKCART	Production Media Cart	\$3,975.00	0.00%	2.00%	0.00	
STAKEXPS2	2nd Production Stacker Module	\$30,000.00	21.00%	23.00%	170.00	
STAKEXPS3	3rd Production Stacker Module	\$30,000.00	21.00%	23.00%	170.00	

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TAPEBIND	Xerox Tape Bind	\$20,000.00	30.50%	32.50%	200.00	
TAPEBIND2	2nd Tape Binder	\$20,000.00	30.50%	32.50%	200.00	
UHH	Disable Printeract	\$0.00	0.00%	2.00%	0.00	
UPS-KIT	UPS Enablement Kit	\$500.00	0.00%	2.00%	0.00	
VIGROUPB	FreeFlow VI Compose	\$10,000.00	50.00%	52.00%	90.00	
XAU	Additional Cart for DS3500 Stacker	\$995.00	0.00%	2.00%	0.00	
XPLUSTOOL	Xerox Productivity Plus	\$280.00	0.00%	2.00%	0.00	
XSISED3E	RHD Extra Drive	\$1,500.00	0.00%	2.00%	40.00	
XSISMLOG7	XSIS Media Log	\$7,500.00	0.00%	2.00%	0.00	
XSISPIML4	Production Info Mgmt Syst Tray Feeder	\$2,000.00	0.00%	2.00%	40.00	
XSISRH3E	RHD Install Kit	\$3,000.00	0.00%	2.00%	50.00	

Scanners

Description	P/N	MSRP	DIR Contract Discount	Bulk Buy Discount
(If offering additional whole category discounts for bulk purchase initiative, P/N and MSRP is not applicable.)			<i>Please see Appendix C of Contract</i>	Must be greater than currently contracted
DocuMate 6440 Scanner 100N03218	The Xerox® DocuMate® 6440 is one of the fastest and most user-friendly scanners in its class. With its advanced paper handling technology, integrated image enhancing software and a small footprint, the DocuMate 6440 is packed with features that will change how you look at and manage paper documents and information. Includes 3 Years Standard Warranty.	\$649.00	20.31%	33.88%
DocuMate 6460 Scanner 100N03243	The Xerox® DocuMate 6460 provide one of the fastest and most user-friendly ways to harness paper into the digital realm, helping organizations manage their scanned information. This compact desktop scanner has everything you need to digitize all your paper documents.	\$1,095.00	23.05%	33.70%
DocuMate 6710 Scanner 100N03284	The Xerox DocuMate 6710 is a new solution for production operations supporting digital transformation efforts in centralized or distributed scanning environments. Proven technology delivers a duty cycle of up to 35,000 sheets per day. A combination of proprietary hardware and software innovations deliver true high-speed throughput, easy operation, high-quality imaging and powerful support for application integrations. Includes 90 Days Standard Warranty.	\$6,500.00	18.86%	51.31%
DocuMate 4799 Scanner 100N02825	Xerox® DocuMate 4799 VRS Basic is a production class A3 scanner with 250-page Automatic Document Feeder (ADF). Scans up to 100ppm/200ipm with a 40,000 page daily duty cycle. Includes 90 days Standard Warranty.	\$8,995.00	27.22%	30.67%

Service Plans

SERVICE PLANS		Base & Click Service Office			Copy Allowance Service Offer							
Product	Description	List Base Charge	% Discount Service Base	Volume Allowance	List Base Charge	% Discount	Volume Allowance	Total List B&W Service & Supply Click Rate	Total List Color Service & Supply Click Rate	DIR % Disc. From List (B&W Click)	DIR % Disc. from List (Color Click)	Bulk Buy Discount
VersaLink B405DN	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor, and supplies (excluding paper)	\$0.00	0.00%	n/a	\$47.25	57.67%	2,500 (B&W)	0.0189	n/a	47.62 %	n/a	Additional discounts may be applied based on volume analysis.
VersaLink B605S	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor, and supplies (excluding paper)	\$12.00	58.33%	n/a	n/a	n/a	n/a	0.0149	n/a	26.85 %	n/a	Additional discounts may be applied based on volume analysis.
VersaLink B7035	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor, and supplies (excluding paper)	\$10.00	54.55%	n/a	\$55.00	n/a	10,000	0.0045	n/a	54.55 %	n/a	Additional discounts may be applied based on volume analysis.
AltaLink B8145H	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor, and supplies (excluding paper)	\$10.00	0.00%	n/a	\$257.50	84.47%	25,000 (B&W)	0.0990	n/a	54.55 %	n/a	Additional discounts may be applied based on volume analysis.
AltaLink B8155H	Full Service Supplies & Maintenance	\$35.00	57.14%	n/a	\$291.00	75.95%	40,000 (B&W)	0.0069	n/a	34.78 %	n/a	Additional discount

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	Agreement (FSMA) includes parts, labor, and supplies (excluding paper)											s may be applied based on volume analysis.
AltaLink B8170H	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor, and supplies (excluding paper)	\$20.00	25.00%	n/a	\$394.50	56.91%	55,000 (B&W)	0.0069	n/a	34.78%	n/a	Additional discounts may be applied based on volume analysis.
AltaLink C8145H	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor, and supplies (excluding paper)	\$0.00	100.00%	n/a	\$148.50	93.27%	15,000 (B&W)	0.0099	0.0790	48.48%	42.28%	Additional discounts may be applied based on volume analysis.
AltaLink C8170H	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor, and supplies (excluding paper)	\$0.00	100.00%	n/a	\$247.50	65.66%	25,000	0.0099	0.0790	48.48%	42.28%	Additional discounts may be applied based on volume analysis.
PrimeLink B9100	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor, and supplies (excluding paper)	\$0.00	100.00%	N/A	\$630.00	31.75%	100,000	0.0063	N/A	38.10%	N/A	Additional discounts may be applied based on volume analysis.
PrimeLink B9125	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor,	0	100.00%	N/A	\$787.00	26.94%	125,000	0.0063	N/A	42.86%	N/A	Additional discounts may be applied based

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	and supplies (excluding paper)											on volume analysis.
PrimeLink C9065	Full Service Supplies & Maintenance Agreement (FSMA) includes parts, labor, and supplies (excluding paper)	0.00	#####	N/A	N/A	N/A	N/A	\$0.0099	\$0.0590	39.39%	15.25%	Additional discounts may be applied based on volume analysis.
EFI PRINT SRV NX ONE	PrimeLink Server for B9100/9110/9125	1.00	0.00%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Fiery - stand alone	FIERY STDAL DFE	1.00	0.00%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	

Specialty Accessory Maintenance Pricing

Product	Description	MSRP	Discount	Bulk Buy Price
VersaLink B405DN	SIPR-RDR2 -SIPRNet DoD Netwk Enable & Card Reader	\$4.00	0.00%	Discount may be available based on quantity.
VersaLink B605	RFID70 -Integrated Programmable RFID Reader	\$3.00	0.00%	Discount may be available based on quantity.
AltaLink B8145/8155/8170	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader	\$4.00	0.00%	Discount may be available based on quantity.
AltaLink B8145/8155/8170	SMARTRDR -CAC Reader and Enablement Kit	\$4.00	0.00%	Discount may be available based on quantity.
AltaLink B8145/8155/8170	RFID-B80 -Programmable RFID Card Reader	\$3.00	0.00%	Discount may be available based on quantity.

Intelligent Workplace Solutions

Intelligent Workplace Solutions	PRODUCT DESCRIPTION	MSRP	% OFF MSRP	DIR PRICE	BULK BUY PRICE
MPS Account Management AM-01	Price Per Unit Per Month, Billed Monthly. Required MPS Component. Includes Reporting, Invoicing, Quarterly Customer Business Review, Service Delivery Management. Service price based on an example of 300 minimum quantity of new devices, installed in up to five locations, no onsite labor and no 3rd party solutions to manage. Actual pricing will be determined on a per project basis, not to exceed this amount unless scope is greater than that stated above.	4.53	20.00%	3.65	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Reporting - Enhanced Account Management AM-05	Price Per Contract Per Month, Billed Monthly. Optional MPS Component. This service includes the creation, publication and electronic delivery of the Standard Reporting option PLUS the following reports: Standard SLA, Performance Outliers, Device Utilization, MACD Activity. Assumes larger amount of delivery management effort to prepare for client. Actual pricing will be determined on a per project basis, not to exceed this amount unless scope is greater than that stated above.	392.00	20.00%	315.95	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Self-Service Fleet Management Portal Account Management AM-05	Monthly Rate per Device. Provided as an optional component of Xerox Managed Print Services (MPS) solution. The Self-Service Fleet Management Portal is intended for customer IT/Help desk users. This portal enables the following functionality: Detailed device information, Links to Device Web Page, Ticketing creation and tracking, Supplies ordering, Meter submission. Includes installation. Example pricing assumes 300 device minimum. Actual pricing determined per project scope.	0.24	0.00%	0.24	Quoted Offering. Additional discounts may be applied based on solution size and scope.
MPS Assessment - Standard Assessment AS-02	Price Per Device, One-Time Charge. Optional MPS Component. Includes Asset Mapping, End-User Survey, Detailed Recommendation/Future State Design, Analysis and Plan Design. Service price based on an example of 300 assets in three different locations, assuming each site has more than 20 devices. Actual pricing will be determined on a per project basis, not to exceed this amount unless scope is greater than that stated above.	64.35	20.00%	51.87	Quoted Offering. Additional discounts may be applied based on solution size and scope.

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MPS Remote Device Monitoring - Standard Device Monitoring DM-01	Price Per Device Per Month, Billed Monthly. Required MPS Component. Service level options up to and including Job Accounting, Automated Meter Reads, Automated Toner Replenishment, Standard Remote Device Monitoring and Incident Resolution, Monitoring Tools Management and Maintenance, Centralized Asset Management, Basic Reporting . Coverage during Standard Business Hours: 8am-5pm Central Time, Monday- Friday. Service price based on an example of 300 minimum quantity of new devices, installed in up to five locations, no onsite labor and no 3rd party solutions to manage. Standard incident Response SLA of Four Business Hours Actual pricing will be determined on a per project basis, not to exceed this amount unless scope is greater than that stated above.	5.88	20.00%	4.74	Quoted Offering. Additional discounts may be applied based on solution size and scope.
MPS Remote Device Monitoring - 24x7 Reactive Support Device Monitoring DM-04	Price Per Contract Per Month, Billed Monthly. Optional MPS Component addition to MPS Remote Device Monitoring-Standard. Includes 24x7 Reactive incident support outside Standard Business Hour coverage period. Reactive service only, meaning customer initiated help desk service contact, not automated device support. Basic equipment service triage only. Onsite technical service support is provided for an additional fee. Supply orders may be placed off-hours under this service, but will be fulfilled during contracted service hours. Actual pricing will be determined on a per project basis, not to exceed this amount unless scope is greater than that stated above.	945.00	20.00%	761.67	Quoted Offering. Additional discounts may be applied based on solution size and scope.
MPS Remote Device Monitoring - Enhanced SLA Device Monitoring DM03	Price Per Device Per Month, Billed Monthly. Optional MPS Component addition to MPS Remote Device Monitoring-Standard. Includes Enhanced Incident SLA Response (<1hour). Actual pricing will be determined on a per project basis, not to exceed this amount unless scope is greater than that stated above.	1.51	20.00%	1.22	Quoted Offering. Additional discounts may be applied based on solution size and scope.
MPS Implementation - Enhanced IS-02	Price Per Device, One-time Charge. Required MPS Component. Includes Plan Development, Hardware and Software Installation and Configuration, Technical Delivery Management, Logistical Coordination, Project Management. Service price based on an example of 300 minimum quantity of new devices, installed in five locations, assumes additional implementation complexity requiring qualified onsite Xerox personnel to complete device configuration and solution install. Actual pricing will be determined on a per project basis, not to exceed this amount unless scope is greater than that stated above.	403.00	20.00%	324.82	Quoted Offering. Additional discounts may be applied based on solution size and scope.

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Account Service Engineer Labor L-03	Rate per Employee per Month - Requires associated partial component of Service Delivery Manager labor support based on project scope. Onsite first point of contact for in scope device help desk incidents including full Break/Fix for Xerox MFDs. Maintenance and diagnosis functions. Manage and maintain on-site parts inventory if required. Ensure Service Level Agreements (SLAs) are adhered to per the contracted scope of work. Physical device management and control including configuration i.e. IP address, scanning templates, user access levels, scan file to email. Monitor/apply current patches to Xerox devices and third party devices as contractually required. The specific roles/responsibilities and pricing will be dependant on the requirements and defined scope of work.	9,056.00	20.00%	7,299.14	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Onsite Client Associate Labor L-02	Rate per Employee per Month - Requires associated partial component of Service Delivery Manager labor support based on project scope. Onsite first point of contact for help desk incidents. Maintenance and diagnosis functions. May include minor break/fix. Manage and maintain on-site parts inventory if required. Ensure Service Level Agreements (SLAs) are adhered to per the contracted scope of work. Physical device management and control including configuration i.e. IP address, scanning templates, user access levels, scan file to email. Monitor/apply current patches to Xerox devices and third party devices as contractually required. The specific roles/responsibilities and pricing will be dependant on the requirements and defined scope of work.	6,919.00	20.00%	5,576.71	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Service Delivery Manager L-01	Rate per Month for Full Time Employee - includes full time support; project scope will determine % of resource required. Service Delivery Manager (SDM) serves as the single point of contact at steady state. The Service Delivery Manager is accountable for delivery of Operational Excellence in support of the Account Management Strategy contracted with the client. Key duties include, but not limited to: Oversee the delivery of contracted services according to contract terms, as well as the customers' satisfaction with those services.	15,617.00	20.00%	12,587.30	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Device Hard Drive Removal SS-01	Price Per Device, Per Event. Prior or Final Disposition of Xerox devices, Devices under Ninety (90) page per minute (ppm) equipment. Pricing determined by Project Scope. At the clients request Xerox will dispatch a technician to remove Hard Drive from a Xerox device. If client requests the hard drive, then the hard drive shall be packaged and provided to Customer. Customer shall be responsible for the proper disposal disposition of the old hard drive once delivered to Customer.	1,199.00	0.00%	1,207.99	Quoted Offering. Additional discounts may be applied based on solution size and scope.

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Device Hard Drive Removal - over 90 PPM SS-02	Price Per Device, Per Event. Prior or Final Disposition of Xerox devices, Devices over Ninety (90) page per minute (ppm) equipment. Pricing determined by Project Scope. At the clients request Xerox will dispatch a technician to remove Hard Drive from a Xerox device. If client requests the hard drive, then the hard drive shall be packaged and provided to Customer. Customer shall be responsible for the proper disposal disposition of the old hard drive once delivered to Customer.	1,299.00	0.00%	1,308.74	Quoted Offering. Additional discounts may be applied based on solution size and scope.
End-User Training/Support Professional Services PS-1	Price Per Hour, Billed Per Event. Optional MPS ad hoc component. May include Professional Services for Relocation Services, Solution Validation, Advanced Problem Resolution, Proof of Concept Testing, etc. Customer initiated ad hoc services. Actual pricing determined per project scope as required. Training for up to four people provided. Actual pricing provided per project scope. Additional lower or no cost training options may be used as available and preferable to customer for delivering project scope.	165.00	10.00%	149.61	Quoted Offering. Additional discounts may be applied based on solution size and scope.
MPS Professional Services PS-2	Price Per Hour, Billed Per Event. Optional MPS ad hoc component. May include Professional Services for Relocation Services, Solution Validation, Advanced Problem Resolution, Proof of Concept Testing, etc. Customer initiated ad hoc services. Actual pricing determined per project scope as required. Additional lower or no cost support options may be used as available and preferable to customer for delivering project scope.	165.00	10.00%	149.61	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Relocation of MFD outside of contracted MPS initial deployment. RS-01	Flat Rate per MFD, MFD moves within or between Sites. May include additional shipping costs and other travel-related expenses if applicable. An actual quote will be given at the time of the requested move. Costs for special rigging etc. will be called out and included in quote. Requires additional Professional Services time for reconfiguration and reinstall, determined per project scope at rate quoted for Professional Services.	399.00	15.00%	341.69	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Relocation of Printer outside of contracted MPS initial deployment. RS-01	Flat Rate per Printer moves within or between Sites only. This rate is per Printer, and will include additional shipping costs and other travel-related expenses. Actual quote will be provided at the time of requested move. Costs for special rigging etc. will be called out and included in quote. Requires additional Professional Services time for reconfiguration and reinstall, determined per project scope at rate quoted for Professional Services.	389.00	15.00%	333.13	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Additional 3rd Party Device Maintenance - Scanners Technical Services MPS	Billed Monthly Per Hour as Incurred. Includes Service Labor only, Parts and Supplies purchased separately. Optional component. Reactive service only (customer initiated). Not eligible for MPS Remote Device Monitoring.	195.00	0.00%	196.46	Quoted Offering. Additional discounts may be applied based on solution size and scope.

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Additional 3rd Party Device Maintenance - Wide/Format Printers Technical Services NX-07	Billed Monthly Per Hour as Incurred. Includes Service Labor only, Parts and Supplies purchased separately. Optional component. Reactive service only (customer initiated). Not eligible for MPS Remote Device Monitoring.	195.00	10.00%	176.82	Quoted Offering. Additional discounts may be applied based on solution size and scope.
After hours Break/Fix Support: MFDs and Printers Technical Services TS-03	Xerox Multifunction Devices (MFD). Rate per Hour - Outside of Mon-Fri, 8am-5pm Local time, where available. Excludes Holidays.	458.00	10.00%	415.29	Quoted Offering. Additional discounts may be applied based on solution size and scope.
After hours Break/Fix Support: Xerox Production Devices - Per Call Technical Services TS-01	Xerox Production Print Systems, Billed Per Event - Outside of Mon-Fri, 8am-5pm Local time, where available. Includes first 30 minutes. Excludes Holidays.	820.00	10.00%	743.54	Quoted Offering. Additional discounts may be applied based on solution size and scope.
After hours Break/Fix Support: Xerox Production Devices - Per Hour Technical Services TS-02	Xerox Production Print Systems, Billed Per Hour after first 30 minutes in Per Call Rate above- Outside of Mon-Fri, 8am-5pm Local time, where available. Excludes Holidays.	376.00	10.00%	340.94	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - Software Services XWS-SVR	Purchase Price, One Time Cost Required Component for XWS. Xerox Workplace Suite Server (DVQ) - The Xerox® Workplace Suite gives you an affordable, modular solution designed to save time and reduce costs in controlling a printer fleet, while enabling the productivity that comes from mobility and robust workflows.	185.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - XWS-PS	Purchase Price, One Time Cost. Required Component. Print Management Workflow including 2 connectors (8XN).	185.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - XWS-MP	Purchase Price, One Time Cost. Required Component. Mobile Print Workflow Basic including 2 connectors (DVZ).	885.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.

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Xerox Workplace Suite XWS-MPP	Purchase Price, One Time Cost. Required Component. Mobile Print Workflow Premium w/ MS Office including 2 connectors (DWQ).	100.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - 9XN	Purchase Price, One Time Cost. Optional Component. 1 Workflow Connector. May order up to a qty of (9).	199.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - 2XP	Purchase Price, One Time Cost. Optional Component. 2 Workflow Connectors. May order up to a qty of (9).	999.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - 3XP	Purchase Price, One Time Cost. Optional Component. 12 Workflow Connectors. May order up to a qty of (9).	2,499.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - 7XP	Purchase Price, One Time Cost. Optional Component. 300 Workflow Connectors. May order up to a qty of (9).	63,999.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - 8XP	Purchase Price, One Time Cost. Optional Component. 1,000 Workflow Connectors. May order up to a qty of (9).	119,999.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite 2K-XP	Purchase Price, One Time Cost. Optional Component. 2,000 WORKFLOW CONNECTORS	279,999.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite DWZ	MPurchase Price, One Time Cost. Optional Component. Microsoft Office Conversion Server	10.00	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.

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Xerox Workplace Suite MPSREPORT	Purchase Price, One Time Cost. Optional Component. Managed Print Services Reporting Enablement (5AA)	0.48	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - 614N15854	Billed Monthly, Required Component. MAINTENANCE & SUPPORT PER CONNECTOR PER MONTH	0.48	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Workplace Suite - XPMMS-UPG	Purchase Price, One Time Cost. Optional Component. Xerox Mobile Print Solution v1.5x / 2.5x /3.x to Xerox Workplace Suite 5.x (301K33950)	2,000.00	10.00%	12.00%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Print Security Audit Service - PSA-1	Price Per Month, Billed Monthly. For Small Fleet-Not to Exceed pricing may be adjusted as needed XPSAS Standard,60 month Contract,100 devices,Manual Management,4 Models,4 models Fleet firmware update,6 security policies,onsite analyst XPSAS Standard,Manual Device remediation (ongoing),Manual Device Configuration (yearly). Pricing determined by scope of project.	2,832.90	10.00%	12.00%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
Xerox Print Security Audit Service - PSA-3	Price Per Month, Billed Monthly. Medium size Fleet-Not to Exceed pricing may be adjusted as needed-XPSAS Advanced,60 month Contract,200 devices,Manual Management,10 Models,6 security policies,Onsite analyst supportXPSAS Standard (ongoing),Manual Device remediation (ongoing), security,Consultation (1- Time),Password management (Quarterly),Manual Device Configuration (yearly).Continuous improvement -configuration Policy (yearly),continuous improvement - firmware (Yearly),firmware,Updates existing devices (1 time),Manual Device Audit (Yearly),Reports (quarterly). Pricing determined by scope of project.	6,606.72	9.75%	11.75%	Quoted Offering. Additional discounts may be applied based on solution size and scope.

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Xerox Print Security Audit Service - PSA-5	Price Per Month, Billed Monthly. Large Enterprise Fleet-Not to Exceed pricing may be adjusted as needed. XPSAS Advanced,60 month Contract,1000 devices,Manual Management,15 Models,6 security policies,Onsite analyst support,XPSAS Standard (ongoing),Manual Device remediation (ongoing),It security Consultation (1- Time),Password management (Quarterly),Manual Device Configuration (yearly),Continuous improvement -configuration Policy (yearly),continuous improvement - firmware (Yearly),firmware Updates existing devices (1 time),Manual Device Audit (Yearly),Reports (quarterly). Pricing determined by scope of project.	18,744.80	10.00%	12.00%	Quoted Offering. Additional discounts may be applied based on solution size and scope.
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Enterprise Content Management Solutions (Peosuxra, Software & Related Service)

Product	Part #	RELATED SERVICES	PRODUCT DESCRIPTION	MSRP	DIR CUSTOMER DISCOUNT% OFF MSRP	DIR CUSTOMER PRICE*	Bulk Buy Discount
ECM	DCSH R66	Docushare Standard Server License v7	Xerox DocuShare is enterprise content management (ECM) designed with usability, flexibility and convenience in mind.	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	DB9	DocuShare Cals 10 users	DocuShare Read/Write/Manage CAL's 10-user Pack - May order up to a qty of (9).	\$1,500.00	10.00%	\$1,360.13	15.00%
ECM	DX0	DocuShare Cals 100 users	DocuShare Read/Write/Manage CAL's 100-user Pack - May order up to a qty of (9).	\$12,500.00	10.00%	\$11,334.38	15.00%
ECM	DX1	DocuShare Cals 1000 users	DocuShare Read/Write/Manage CAL's 1000-user Pack - May order up to a qty of (9).	\$125,000.00	10.00%	\$113,343.75	15.00%
ECM	3AT	DocuShare-Application Connector	DocuShare Application Connector-Requires Support Services	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	6AY	DocuShare-Content Rules Manager	Content Rules Manager (w/ 10 CPX seats)	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	DX7	DocuShare-Encryption Enablement	Content Encryption Enablement	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	DX9	DocuShare-Document Life Cycle	Document Life Cycle Requires Statement of Work (SOW)	\$5,000.00	10.00%	\$4,533.75	15.00%

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ECM	EA0	DocuShare-Archive Server	DocuShare Archive Server. Provides an automated archive for DocuShare servers.	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	EA1	DocuShare-Federation	DocuShare Federation for 1 Server	\$1,000.00	10.00%	\$906.75	15.00%
ECM	EA2	DocuShare-Incremental Server License	DocuShare Incremental Server License for staging or fail-over (backup)	\$6,000.00	10.00%	\$5,440.50	15.00%
ECM	EA3	DocuShare-Eforms Enablement	DocuShare E-forms Enablement Requires Support Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$13,000.00	10.00%	\$11,787.75	15.00%
ECM	EA4	DocuShare-Email Agent	Email Agent	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	EA5	DocuShare-Custom Workflows Enablement	Custom Workflows Enablement	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	EA6	DocuShare-Partitioned Content Store	Partitioned Content Store (Large sites) enablement	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	EA7	DocuShare CPX-Cal 10 User Pack	Read/Write/Manage CPX CAL 10-User Pack. May order up to a qty of (9). MUST HAVE Content Rules Manager Option (6AY)	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	EB0	DocuShare-CPX OCR	DocuShare CPX OCR.	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	F8B	DocuShare-ConnectKey 1MFP	CONNECTKEY for DocuShare v1.5 1MFP. May order up to a qty of (9).	\$200.00	10.00%	\$181.35	15.00%
ECM	F9B	DocuShare-ConnectKey 5MFP	CONNECTKEY for DocuShare v1.5 5MFP. May order up to a qty of (9).	\$950.00	10.00%	\$861.41	15.00%
ECM	F0X	DocuShare-ConnectKey 10MFP	CONNECTKEY for DocuShare v1.5 10MFP. May order up to a qty of (9).	\$1,800.00	10.00%	\$1,632.15	15.00%
ECM	F1X	DocuShare-ConnectKey 100MFP	CONNECTKEY for DocuShare v1.5 100MFP. May order up to a qty of (9).	\$17,000.00	10.00%	\$15,414.75	15.00%
ECM	F3X	DocuShare-ConnectKey 500MFP	CONNECTKEY for DocuShare v1.5 500MFP. May order up to a qty of (9).	\$80,000.00	10.00%	\$72,540.00	15.00%
ECM	KB0	DocuShare-Public Web Access	Public Web Access (Unauthenticated Users)	\$20,000.00	10.00%	\$18,135.00	15.00%
ECM	KX1	ABBYY FlexiCapture 300,000 PPY	ABBYY FlexiCapture Full with 300,000 PPY.Requires Support Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$24,000.00	10.00%	\$21,762.00	15.00%

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ECM	KX2	ABBYY FlexiCapture 600,000 PPY	ABBYY FlexiCapture Full with 600,000 PPY.Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$36,000.00	10.00%	\$32,643.00	15.00%
ECM	KX3	ABBYY FlexiCapture 1,200,000 PPY	ABBYY FlexiCapture Full with 1.2 Million PPY.Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$56,000.00	10.00%	\$50,778.00	15.00%
ECM	KX4	ABBYY FlexiCapture 300,000 PPY	ABBYY FlexiCapture 10 Fixed Base with 300,000 PPY. Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$12,000.00	10.00%	\$10,881.00	15.00%
ECM	KX5	ABBYY FlexiCapture 60,000 PPY	ABBYY FlexiCapture Full System with 60,000 PPY.Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$9,000.00	10.00%	\$8,160.75	15.00%
ECM	KX7	ABBYY Recognition Server 100,000 PPY	ABBYY Recognition Server with 100,000 PPY. Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$1,850.00	10.00%	\$1,677.49	15.00%
ECM	KB1	DocuShare-User Pack-Read Only	READ-ONLY CAL: 10 User Pack.	\$750.00	10.00%	\$680.06	15.00%
ECM	KB2	DocuShare-User Pack-Read Only	READ-ONLY CAL 100-User Pack. May order up to a qty of (9).	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	KB3	DocuShare-Additional Seats	Additional Seats for DocuShare Form Designer for Electronic Form Creation. Maximum of 9 may be ordered. MUST HAVE Eforms Enablement (EA3)	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	UA7	DocuShare-User Pack	Guest CAL: 20-User Pack	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	UA9	ABBYY FlexiCapture 120,000 PPY	ABBYY FlexiCapture Fixed Format with 120,000 PPY. Requires Support Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	UB0	ABBYY FlexiCapture 600,000 PPY	ABBYY FlexiCapture Fixed Format with 600,000 PPY. Requires Support Services for Analysis and Delivery.	\$14,000.00	10.00%	\$12,694.50	15.00%

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			Requires Statement of Work (SOW)				
ECM	VA0	ABBYY FlexiCapture 1.2M PPY	ABBYY FlexiCapture Fixed Format with 1.2M PPY. Requires Support Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$18,000.00	10.00%	\$16,321.50	15.00%
ECM	VA4	ABBYY Recognition Server 300,000 PPY	ABBYY Recognition Server with 300,000 PPY	\$4,163.00	10.00%	\$3,774.80	15.00%
ECM	VA5	ABBYY Recognition Server 500,000 PPY	ABBYY Recognition Server with 500,000 PPY	\$5,500.00	10.00%	\$4,987.13	15.00%
ECM	VA6	ABBYY Recognition Server-Million PPY	ABBYY Recognition Server with 1 Million PPY	\$9,250.00	10.00%	\$8,387.44	15.00%
ECM	VA7	ABBYY Recognition Server-PPY Limit	ABBYY Recognition Server with no Pages Per Year PPY Limit	\$12,000.00	10.00%	\$10,881.00	15.00%
ECM	DCSH REDU	DocuShare-Educational Server License V9	Educational Server License V9- No User Cals Included	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	3AT	DocuShare-Application Connector	DocuShare Application Connector. Requires Professional Services	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	6AY	DocuShare-Content Rules Manager	Content Rules Manager (w/ 10 CPX seats)	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	KB8	DocuShare-Education 1000 Users	Education Read/Write/Manage Student CAL: 1000-user Pack. May order up to a qty of (4).	\$15,000.00	10.00%	\$13,601.25	15.00%
ECM	KX0	DocuShare-Education 100 Users	Education Read/Write/Manage Student CAL: 100-user Pack. May order up to a qty of (4).	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	UA4	DocuShare-Education 10 Users	Education Read/Write/Manage Student CAL: 10-user Pack. May order up to a qty of (9).	\$1,000.00	10.00%	\$906.75	15.00%
ECM	UA5	DocuShare-Education 500 Users	Education Read/Write/Manage Student CAL: 500-user Pack	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	UA6	DocuShare-Education 5000 Users	Education Read/Write/Manage Student CAL: 5000-user Pack. May order up to a qty of (9).	\$75,000.00	10.00%	\$68,006.25	15.00%

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ECM	EA9	DocuShare-Incremental Education Server	Incremental Education Server for Staging or Fail-over. Requires Statement of Work (SOW)	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	EB1	DocuShare-QuickSearch UI	QuickSearch UI for document searching and viewing	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	EB3	DocuShare-Server Expansion	Server Expansion Kit for Education Servers	\$13,000.00	10.00%	\$11,787.75	15.00%
ECM	EB4	DocuShare-Eforms Enablement	Eforms Enablement for Education. Requires Statement of Work (SOW)	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	F8B	DocuShare-Connect Key 1MFP	CONNECTKEY for DocuShare v1.5 1MFP. May order up to a qty of (9).	\$200.00	10.00%	\$181.35	15.00%
ECM	F9B	DocuShare-Connect Key 5MFP	CONNECTKEY for DocuShare v1.5 5MFP. May order up to a qty of (9).	\$950.00	10.00%	\$861.41	15.00%
ECM	F0X	DocuShare-Connect Key 10 MFP	CONNECTKEY for DocuShare v1.5 10MFP. May order up to a qty of (9).	\$1,800.00	10.00%	\$1,632.15	15.00%
ECM	F1X	DocuShare-Connect Key 100 MFP	CONNECTKEY for DocuShare v1.5 100MFP. May order up to a qty of (9).	\$17,000.00	10.00%	\$15,414.75	15.00%
ECM	F3X	DocuShare-Connect 500 MFP	CONNECTKEY for DocuShare v1.5 500MFP. May order up to a qty of (9).	\$80,000.00	10.00%	\$72,540.00	15.00%
ECM	KB5	DocuShare-Education Instructor CPX	Education Read/Write/Manage Instructor CPX CAL: 50-user Pack. May order up to a qty of (9). MUST HAVE Server Expansion Kit for Education Servers option (EB3)	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	KB6	DocuShare-Education CPX 500 Users	Education Read/Write/Manage Instructor CPX CAL: 500-user Pack. May order up to a qty of (9). MUST HAVE Server Expansion Kit for Education Servers option (EB3)	\$40,000.00	10.00%	\$36,270.00	15.00%
ECM	MA4	DocuShare-Read Only 100 User	READ-ONLY CAL: 100 User Pack. May order up to a qty of (9).	\$1,000.00	10.00%	\$906.75	15.00%
ECM	MA5	DocuShare-Read Only 1000 User	READ-ONLY CAL: 1000 User Pack. May order up to a qty of (9).	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	UA8	DocuShare-Content Rules Manager	Content Rules Manager (w/ 10 CPX seats)	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	VB4	DocuShare-Education Read Only 5000 Users	Education Read Only CAL: 5000-User Pack. May order up to a qty of (9).	\$25,000.00	10.00%	\$22,668.75	15.00%

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ECM	DCSH RENT	DocuShare-Enterprise Server License V7 10 CPX	DocuShare Enterprise Server License v7 (DB2) with 10 CPX User CAL's included. Requires Statement of work (SOW)	\$20,000.00	10.00%	\$18,135.00	15.00%
ECM	DB9	DocuShare-Manage Cals 10 Users	DocuShare Read/Write/Manage CAL's 10-user Pack. May order up to a qty of (9).	\$1,500.00	10.00%	\$1,360.13	15.00%
ECM	DX0	DocuShare-Manage Cals 100 Users	DocuShare Read/Write/Manage CAL's 100-user Pack. May order up to a qty of (9).	\$12,500.00	10.00%	\$11,334.38	15.00%
ECM	DX1	DocuShare-Manage Cals 1000 Users	DocuShare Read/Write/Manage CAL's 1000-user Pack. May order up to a qty of (9).	\$125,000.00	10.00%	\$113,343.75	15.00%
ECM	3AT	DocuShare-Application Connector	DocuShare Application Connector.	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	DX7	DocuShare-Encryption Enablement	Content Encryption Enablement	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	EA0	DocuShare-Archive Server	DocuShare Archive Server. Provides an automated archive for DocuShare servers.	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	EA2	DocuShare Incremental Server	DocuShare Incremental Server License for staging or fail-over (backup)	\$6,000.00	10.00%	\$5,440.50	15.00%
ECM	EA3	DocuShare Eforms	DocuShare Eforms Enablement. Requires Professional Services SOW	\$13,000.00	10.00%	\$11,787.75	15.00%
ECM	EA7	DocuShare Manage CPX	Read/Write/Manage CPX CAL 10-User Pack. May order up to a qty of (9). MUST HAVE Content Rules Manager option (6AY)	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	EB0	DocuShare CPX OCR	DocuShare CPX OCR.	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	EB2	DocuShare Records Management	Records Management. Requires Professional Services.	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	F8B	DocuShare-Connect Key	CONNECTKEY for DocuShare v1.5 1MFP. May order up to a qty of (9).	\$200.00	10.00%	\$181.35	15.00%
ECM	F9B	DocuShare-Connect Key 5 MFP	CONNECTKEY for DocuShare v1.5 5MFP. May order up to a qty of (9).	\$950.00	10.00%	\$861.41	15.00%
ECM	F0X	DocuShare-Connect Key 10 MFP	CONNECTKEY for DocuShare v1.5 10MFP. May order up to a qty of (9).	\$1,800.00	10.00%	\$1,632.15	15.00%
ECM	F1X	DocuShare Connect Key 100 MFP	CONNECTKEY for DocuShare v1.5 100MFP. May order up to a qty of (9).	\$17,000.00	10.00%	\$15,414.75	15.00%

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ECM	F3X	DocuShare Connect Key 500 MFP	CONNECTKEY for DocuShare v1.5 500MFP. May order up to a qty of (9).	\$80,000.00	10.00%	\$72,540.00	15.00%
ECM	KB0	DocuShare Public Web Access	Public Web Access (Unauthenticated Users)	\$20,000.00	10.00%	\$18,135.00	15.00%
ECM	KB1	DocuShare 10 User Read Only	READ-ONLY CAL: 10 User Pack.	\$750.00	10.00%	\$680.06	15.00%
ECM	KB2	DocuShare 100 User Read Only	READ-ONLY CAL 100-User Pack. May order up to a qty of (9). ** MUST HAVE Eforms Enablement option (EA3)	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	KB3	DocuShare- Additional Seats	Additional Seats for DocuShare Form Designer for Electronic Form Creation.	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	KB4	DocuShare- Cal with Records Management	DocuShare CAL with Records Management 10 User Pack. ** MUST HAVE Records Management Server option (EB2)	\$5,500.00	10.00%	\$4,987.13	15.00%
ECM	KX1	ABBYY FlexiCapture 300,000	ABBYY FlexiCapture Full with 300,000 PPY.Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$24,000.00	10.00%	\$21,762.00	15.00%
ECM	KX2	ABBYY FlexiCapture 600,000	ABBYY FlexiCapture Full with 600,000 PPY.Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$36,000.00	10.00%	\$32,643.00	15.00%
ECM	KX3	ABBYY FlexiCapture 1.2 Million	ABBYY FlexiCapture Full with 1.2 Million PPY. Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$56,000.00	10.00%	\$50,778.00	15.00%
ECM	KX4	ABBYY FlexiCapture 300,000	ABBYY FlexiCapture 10 Fixed Base with 300,000 PPY. Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$12,000.00	10.00%	\$10,881.00	15.00%
ECM	KX7	ABBYY Recognition Server	ABBYY Recognition Server with 100,000 PPY. Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	UA7	DocuShare- Guest Cal	Guest CAL: 20-User Pack	\$3,000.00	10.00%	\$2,720.25	15.00%

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ECM	UA9	FlexiCapture Fixed Format	ABBYY FlexiCapture Fixed Format with 120,000 PPY. Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	UB0	FlexiCapture Fixed Format 600,000	ABBYY FlexiCapture Fixed Format with 600,000 PPY. Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$14,000.00	10.00%	\$12,694.50	15.00%
ECM	VA0	FlexiCapture Fixed Format 1.2 M PPY	ABBYY FlexiCapture Fixed Format with 1.2M PPY. Requires Professional Services for Analysis and Delivery. Requires Statement of Work (SOW)	\$18,000.00	10.00%	\$16,321.50	15.00%
ECM	VA4	Recognition Server 300,000	ABBYY Recognition Server with 300,000 PPY	\$4,163.00	10.00%	\$3,774.80	15.00%
ECM	VA5	Recognition Server 500,000	ABBYY Recognition Server with 500,000 PPY	\$5,550.00	10.00%	\$5,032.46	15.00%
ECM	VA6	Recognition Server 1 M	ABBYY Recognition Server with 1 Million PPY	\$9,250.00	10.00%	\$8,387.44	15.00%
ECM	VA7	DocuShare Recognition Server No Pages	ABBYY Recognition Server with no Pages Per Year PPY Limit	\$12,000.00	10.00%	\$10,881.00	15.00%
ECM	FLEX-BASE-LIC5	DocuShare-Flex Base License 5	Requires Statement of Work (SOW) Document Management in the Cloud. Contains all major features including unlimited indexing service. Base feature contains 5 named user licenses and 20GB for Document storage for 1 year. License includes Support & Maintenance. Must be paid in advance per year. Package include a free copy of MFP integration to Xerox MFP devices.	\$2,460.00	10.00%	\$2,230.61	15.00%
ECM	FLEX-BASE-LIC10	DocuShare-Flex Base License 10	Document Management in the Cloud. Contains all major features including unlimited indexing service. Includes 10 User CALS for 1 year. Storage limited to 100GB. Must be paid in advance per year. First year license include Support & Maintenance. Package include a free copy of MFP integration to Xerox MFP devices.	\$8,200.00	10.00%	\$7,435.35	15.00%

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ECM	FLEX-BASE-50G	DocuShare-Flex Base License 50G	Document Management in the Cloud. Contains all major features including unlimited Indexing Service. Supports usage of upto 10 named users. Storage of up to 50GB - no limitation on number of documents. Price for 1 Year. Package include a free copy of MFP integration to Xerox MFP devices.	\$5,880.00	10.00%	\$5,331.69	15.00%
ECM	FLEX-BASE-250G	DocuShare Flex Base License 250G	Document Management in the Cloud. Contains all major features including unlimited Indexing Service. Supports usage of upto 20 named users. Storage of up to 250GB - no limitation on number of documents. Price for 1 Year. Package includes a free copy of MFP integration to Xerox MFP devices.	\$13,990.00	10.00%	\$12,685.43	15.00%
ECM	FLEX-STOR-10G	DocuShare Flex Storage 10G	Additional 10GB Storage. Additional 10GB of storage for DocuShare Flex product. No limitation on adding storage to the base product.	\$144.00	10.00%	\$130.57	15.00%
ECM	FLEX-ADD-3	DocuShare Flex Named User License	Named User License for 3 Users. Can be applied to only BASE packages. Price includes Support & Maintenance	\$1,476.00	10.00%	\$1,338.36	15.00%
ECM	FLEX-ADD-5	DocuShare Flex Named User License 10 Cals	Requires Professional Services. Named User License Pack for 10 CALS. Can be used on any of the BASE packages. License includes Support & Maintenance. Must be paid in advance per year. Price validity is 3 years.	\$2,337.00	10.00%	\$2,119.07	15.00%
ECM	FLEX-ADD-10	DocuShare Flex Named User License Pack	Named User License Pack for 10 CALS. Can be used on any of the BASE packages. License includes Support & Maintenance. Must be paid in advance per year. Price validity is 3 years.	\$4,428.00	10.00%	\$4,015.09	15.00%
ECM	FLEX-ADD-25	Docushare Flex Flex Pack for CALS 25 Cals	Named User License Pack for 25 CALS. Can be used on any of the BASE packages. License includes Support & Maintenance. Must be paid in advance per year. Price validity is 3 years.	\$10,455.00	10.00%	\$9,480.07	15.00%

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ECM	FLEX-ADD-50	DocuShare Flex Flex Pack for 50 Cals	Named User License Pack for 50 CALS. Can be used on any of the BASE packages. License includes Support & Maintenance. Must be paid in advance per year. Price validity is 3 years.	\$19,680.00	10.00%	\$17,844.84	15.00%
ECM	FLEX-SCAN - ADDON	DocuShare Flex Flex DocuShare Flex Scan Doc Services	DocuShare Flex Scan Services Addon, 1MFP.	\$350.00	10.00%	\$317.36	15.00%
ECM	AUTO - CUSTOM	AutoStore Custom Quoted Item	Nuance Software Component - 1 Year support on the above	\$0.00	10.00%	\$0.00	15.00%
ECM	AUTO -MFD	AutoStore MFD Connectivity	Nuance Smart Document Travel - 1 Year support	\$1,440.00	10.00%	\$1,305.72	15.00%
ECM	AUTO -VFS-QCP	NSI AutoStore Quickcapture Pro	- Nuance Quick Capture Pro (Stand-Alone) - 1 Year support	\$2,100.00	10.00%	\$1,904.18	15.00%
ECM	AUTO STORE-SUP	Nuance Support Renewal	Nuance support renewal for AutoStore configuration (minimum 1 month)	\$0.00	10.00%	\$0.00	15.00%
ECM	FLEX-AP	Monthly recurring base charge for Accounts Payable Solution	Monthly recurring base charge for Accounts Payable Solution	\$2,380.92	10.00%	\$2,158.90	15.00%
ECM	FLEX-BW	FLEX Additional Outbound Bandwidth	Outbound bandwidth charge per GB when a Customer exceeds outbound bandwidth limit of 85GB per month.	\$0.52	10.00%	\$0.47	15.00%
ECM	FLEX-CONN-BOX	DocuShare Connector for Box	DocuShare Connector for Box allows customers to integrate DocuShare Flex with a customer instance of Box. Price does not include access to Box. Can be purchased as an add-on to existing Flex install or with purchase of DocuShare Flex. Applicable to Named and Concurrent user packages. Purchase of Connector is on a per Authenticated Instance of Box basis.	\$266.67	10.00%	\$241.80	15.00%

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ECM	FLEX- CON N- DSIG N	DocuShare Connector for DocuSign	DocuShare Connector for DocuSign allows customers to integrate DocuShare Flex with a customer instance of DocuSign system. Price does not include access to DocuSign. Can be purchased as an add-on to existing Flex install or with purchase of DocuShare Flex. Applicable to Named and Concurrent user packages. Purchase of Connector is on a per Authenticated Instance of DocuSign basis.	\$283.33	10.00%	\$256.91	15.00%
ECM	FLEX- CON N- QBO	DocuShare Connector for QuickBooks Online	DocuShare Connector for QuickBooks Online allows customers to integrate DocuShare Flex with a customer instance of QuickBooks Online system. Price does not include access to Salesforce. Can be purchased as an add-on to existing Flex install or with purchase of DocuShare Flex. Applicable to Named and Concurrent user packages. Purchase of Connector is on a per Authenticated Instance of QuickBooks Online basis.	\$375.00	10.00%	\$340.03	15.00%
ECM	FLEX- CON N- SFDC	DocuShare Connector for Salesforce	DocuShare Connector for Salesforce allows customers to integrate DocuShare Flex with a customer instance of Salesforce CRM system. Price does not include access to Salesforce. Can be purchased as an add-on to existing Flex install or with purchase of DocuShare Flex. Applicable to Named and Concurrent user packages. Purchase of Connector is on a per Authenticated Instance of Salesforce basis.	\$375.00	10.00%	\$340.03	15.00%

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ECM	FLEX-CU-ADD	Single Concurrent User Add	Single Concurrent User Add-On Pricing. Add-on Bundle Discounts Available to any base tier package. License includes Support & Maintenance. Monthly pricing.	\$100.00	10.00%	\$90.68	15.00%
ECM	FLEX-DEMO	Flex Demo	DocuShare Flex DEMO license for partners and VARS to try DocuShare Flex product. License comes with 5 named user licenses and 20GB of storage. License is limited to 1 year. If a partner likes to resume usage of the product, a new Non-DEMO licenses must be purchased. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$205.00	10.00%	\$185.88	15.00%
ECM	FLEX-DEV	Flex Development License 5 Users	DocuShare Flex Standard + 5 User CALS + 1 Admin CAL (1 year lic). Includes 100GB of storage. This license can be used either as license for development purposes by a end customer or a partner for end customer demo purposes. Must be paid in advance. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$442.80	10.00%	\$401.51	15.00%

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ECM	FLEX-DEV-100G	Flex Development License 100 Gb Storage	Package comes with 30 Named User licenses. Includes 100 GB storage. Can only be applied to Developer program products. This is for internal use only or for partners who like to use DocuShare Flex for development purposes. Hosted through XCM Cloud only. Must be paid in advance. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$1,400.00	10.00%	\$1,269.45	15.00%
ECM	FLEX-DEV-200G	Flex Development License 200 Gb Storage	1-Year Internal Use license with 200GB storage Limit. Package comes with 30 Named User licenses. This is for internal use only or for partners who like to use DocuShare Flex for development purposes. Hosted through XCM Cloud only. Must be paid in advance. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$1,621.58	10.00%	\$1,470.37	15.00%
ECM	FLEX-NU-ADD	FLEX Named User Add	Named User License for one (1) user. Can be applied to any of the base Named User packages. License includes Support & Maintenance. Monthly pricing.	\$41.00	10.00%	\$37.18	15.00%
ECM	FLEX-NU-FBFEE	Annual recurring base charge for Webforms add-on	Monthly recurring base charge for Webforms add-on	\$654.75	10.00%	\$593.69	15.00%
ECM	FLEX-NU-FMDL	Single Forms Modeler license	Single Forms Modeler license. A License includes Support & Maintenance	\$15.00	10.00%	\$13.60	15.00%

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ECM	FLEX-NU-FUSR	Single Forms User Add-On Pricing. A License includes Support	Single Forms User Add-On Pricing. A License includes Support & Maintenance.	\$12.00	10.00%	\$10.88	15.00%
ECM	FLEX-PH-DEMOCU5	FLEX-PH-DEMOCU5	DocuShare Flex DEMO license for Hosting Partners to try DocuShare Flex product. License comes with 5 named user licenses and 20GB of storage. License is limited to 1 year. If a partner likes to resume usage of the product, a new Non-DEMO licenses must be purchased. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$0.00	10.00%	\$0.00	15.00%
ECM	FLEX-PH-ONBEE	One-Time Onboarding fee to partners to host DocuShare Flex	One-Time Onboarding fee to partners to host DocuShare Flex	\$2,500.00	10.00%	\$2,266.88	15.00%
ECM	FLEX-PS-EN1	Flex Enhanced Package 1	Flex Enhanced Package 1	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	FLEX-PS-EN1-CK	Flex Enhanced Package 1 with Connect Key	Flex Enhanced Package 1 with Connect Key	\$2,500.00	10.00%	\$2,266.88	15.00%
ECM	FLEX-PS-EN2	Flex Enhanced package 2	Flex Enhanced package 2	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	FLEX-PS-EN2-CK	Flex Enhanced Package 2 with Connect Key	Flex Enhanced Package 2 with Connect Key	\$4,500.00	10.00%	\$4,080.38	15.00%
ECM	FLEX-PS-STAR TUP	Flex Start-up Professional Services	Flex Start-up Professional Services	\$1,500.00	10.00%	\$1,360.13	15.00%
ECM	FLEX-RPTG	AP reporting user	Monthly recurring charge for AP reporting user	\$56.42	10.00%	\$51.16	15.00%

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ECM	FLEX-SCAN - ADDON	Flex Subscription Scan Service Add-On	Scan Services for DocuShare Flex Add-on, add on of one (1) MFP connection. Monthly pricing.	\$29.17	10.00%	\$26.45	15.00%
ECM	FLEX-STOR-10GB	Flex Additional 10 Gb Storage	Additional 10GB Storage for DocuShare Flex product. No limitation on adding storage to the base product. Price is per 10 GB / Month. Applicable to Named and Concurrent User bundles. Monthly pricing.	\$12.00	10.00%	\$10.88	15.00%
ECM	FLEX20-CU10	Flex Concurrent User - 10 Users - 200 GB	A TIER 1 concurrent usage bundle, starts with 10 concurrent users. Price is per month. Free inbound bandwidth. Outbound bandwidth is limited to 85GB. . Includes 200GB of storage. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex.	\$1,000.00	10.00%	\$906.75	15.00%
ECM	FLEX20-CU100	Flex Concurrent User - 100 Users - 200 GB	A TIER 4 concurrent usage bundle, starts with 100 concurrent users. Price is per month. Free inbound bandwidth. Outbound bandwidth is limited to 85GB. . Includes 200GB of storage. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex.	\$7,000.00	10.00%	\$6,347.25	15.00%
ECM	FLEX20-CU200	Flex Concurrent User - 200 Users - 200 GB	A TIER 5 concurrent usage bundle, starts with 200 concurrent users. Price is per month. Free inbound bandwidth. Outbound bandwidth is limited to 85GB. . Includes 200GB of storage. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex.	\$12,000.00	10.00%	\$10,881.00	15.00%

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ECM	FLEX2 0- CU25	Flex Concurrent User - 25 Users - 200 GB	A TIER 2 concurrent usage bundle, starts with 25 concurrent users. Price is per month. Free inbound bandwidth. Outbound bandwidth is limited to 85GB. . Includes 200GB of storage. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex.	\$2,250.00	10.00%	\$2,040.19	15.00%
ECM	FLEX2 0- CU50	Flex Concurrent User - 50 Users - 200 GB	A TIER 3 concurrent usage bundle, starts with 50 concurrent users. Price is per month. Free inbound bandwidth. Outbound bandwidth is limited to 85GB. . Includes 200GB of storage. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex.	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	FLEX2 0-NU- 100G B	Flex Named User - 10 Users - 100 GB	Document Management in the Cloud. Contains all major features including unlimited indexing service. Includes 10 User CALS for 1 year. Storage limited to 100GB. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$683.33	10.00%	\$619.61	15.00%
ECM	FLEX2 0-NU- 20GB	Flex Named User - 5 Users - 20 GB	Document Management in the Cloud. Contains all major features including unlimited indexing service. Base feature contains 5 named user licenses and 20GB for Document storage for 1 year. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes	\$205.00	10.00%	\$185.88	15.00%

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			Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.				
ECM	FLEX2 0-NU- 250G B	Flex Named User - 20 Users - 250 GB	Document Management in the Cloud. Contains all major features including unlimited Indexing Service. Supports usage of up to 20 named users. Storage of up to 250GB. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$1,165.83	10.00%	\$1,057.12	15.00%
ECM	FLEX2 0-NU- 50GB	Flex Named User - 10 Users - 50 GB	Document Management in the Cloud. Contains all major features including unlimited Indexing Service. Supports usage of up to 10 named users. Storage of up to 50GB. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$490.00	10.00%	\$444.31	15.00%
ECM	ABBY Y- CUST OM	ABBYY Custom Orderable Item	To be used when item is not found on price list. Custom price must be pulled in for this item.	\$0.00	10.00%	\$0.00	15.00%
ECM	ABBY Y- FIXED -1.2M	ABBYY FlexiCapture Fixed-Format w/1,200,000 PPY	ABBYY FlexiCapture for 10 FIXED FORMAT capture. This add-on provides up to 1,200,000 page images per year. Expanded page image packages available. Requires professional Services SOW for analysis and delivery.	\$18,000.00	10.00%	\$16,321.50	15.00%

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ECM	ABBY Y- FIXED -120K	ABBYY FlexiCapture Fixed-Format w/120,000 PPY	ABBYY FlexiCapture for 10 FIXED FORMAT capture. This add-on provides up to 120,000 page images per year. Expanded page image packages available. Requires professional Services SOW for analysis and delivery.	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	ABBY Y- FIXED -300K	ABBYY FlexiCapture Fixed-Format w/300,000 PPY	ABBYY FlexiCapture for 10 FIXED FORMAT capture. This add-on provides up to 300,000 page images per year. Expanded page image packages available. Requires professional Services SOW for analysis and delivery.	\$12,000.00	10.00%	\$10,881.00	15.00%
ECM	ABBY Y- FIXED -600K	ABBYY FlexiCapture Fixed-Format w/600,000 PPY	ABBYY FlexiCapture for 10 FIXED FORMAT capture. This add-on provides up to 600,000 page images per year. Expanded page image packages available. Requires professional Services SOW for analysis and delivery.	\$14,000.00	10.00%	\$12,694.50	15.00%
ECM	ABBY Y- FULL- 1.2M	ABBYY FlexiCapture Full w/ 1.2 Million PPY	ABBYY FlexiCapture 10 (FULL VERSION) for DocuShare. This framework add-on provides of 1,200,000 page image captures per year. Requires professional services for analysis and delivery.	\$56,000.00	10.00%	\$50,778.00	15.00%
ECM	ABBY Y- FULL- 300K	ABBYY FlexiCapture Full w/ 300,000 PPY	ABBYY FlexiCapture 10 (FULL VERSION) for DocuShare. This framework add-on provides of 300,000 page image captures per year. Requires professional services for analysis and delivery.	\$24,000.00	10.00%	\$21,762.00	15.00%
ECM	ABBY Y- FULL- 600K	ABBYY FlexiCapture Full w/ 600,000 PPY	ABBYY FlexiCapture 10 (FULL VERSION) for DocuShare. This framework add-on provides of 600,000 page image captures per year. Requires professional services for analysis and delivery.	\$36,000.00	10.00%	\$32,643.00	15.00%

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ECM	ABBY Y- FULL- 60K	ABBYY FlexiCapture Full System w/ 60,000 PPY	ABBYY FlexiCapture 10 (FULL VERSION) for DocuShare. This framework add-on provides of 60,000 page image captures per year. Requires professional services for analysis and delivery.	\$9,000.00	10.00%	\$8,160.75	15.00%
ECM	ABBY Y- RECO N- 100K	ABBYY Recognition Server w/100,000 PPY PPY	ABBYY Recognition Server for DocuShare. This addon provides for 100,000 page images per year. Expanded page image packages available. Requires Professional Services SOW for analysis and delivery.	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	ABBY Y- RECO N-1M	ABBYY Recognition Server w/1M PPY	ABBYY Recognition Server for DocuShare. This addon provides for 1,000,000 page images per year. Expanded page image packages available. Requires Professional Services SOW for analysis and delivery.	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	ABBY Y- RECO N- 300K	ABBYY Recognition Server w/300,000 PPY	ABBYY Recognition Server for DocuShare. This addon provides for 300,000 page images per year. Expanded page image packages available. Requires Professional Services SOW for analysis and delivery.	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	ABBY Y- RECO N- 500K	ABBYY Recognition Server w/500,000 PPY	ABBYY Recognition Server for DocuShare. This addon provides for 500,000 page images per year. Expanded page image packages available. Requires Professional Services SOW for analysis and delivery.	\$4,300.00	10.00%	\$3,899.03	15.00%
ECM	ABBY Y- RECO N- UNL	ABBYY Recognition Server w No Limit (2-core CPU)	ABBYY Recognition Server for DocuShare. This addon provides for unlimited page images on a dual-core CPU. Requires Professional Services SOW for analysis and delivery.	\$12,000.00	10.00%	\$10,881.00	15.00%
ECM	ABBY Y-SUP	ABBYY Suport	ABBYY support renewal for ABBYY configuration (minimum 1 month)	\$0.00	10.00%	\$0.00	15.00%
ECM	APP- CON NECT	Docushare Application Connector (pro services required)	Add-on to integrate Docushare with 3rd party/LoB applications eg. CRM, ERP applications. Requires Pro services SOW	\$5,000.00	10.00%	\$4,533.75	15.00%

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ECM	ARC-LIC	Archive Server License	Archive server provides an automated archive for DocuShare servers. Includes twice the number of CALs enabled on Primary server. The Archive server is optional, and has its own serverid and license string. And with 2 times the number of CALs on the main server.	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	AUTO-MFD	AutoStore MFD Connectivity	Nuance Smart Document Travel - 1 Year support	\$1,440.00	10.00%	\$1,305.72	15.00%
ECM	AUTO-VFS-QCP	NSI AutoStore Quickcapture Pro	- Nuance Quick Capture Pro (Stand-Alone) - 1 Year support	\$2,100.00	10.00%	\$1,904.18	15.00%
ECM	AUTO-STOR-E-SUP	Nuance Support Renewal	Nuance support renewal for AutoStore configuration (minimum 1 month)	\$0.00	10.00%	\$0.00	15.00%
ECM	BASIC-OCR-ENA	Optical Character Recognition Enablement	Enabled on primary server only! Enables conversion of scanned documents and image files into text-searchable documents	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	CE-ENA	Content Encryption Enablement	Enables encryption of content files uploaded to DocuShare. Content Encryption is a government product/classified bit May NOT be sold to all countries!! Please check with your manager!!	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	CLD-100-TIER3	100 Additional Users Tier 3	100 additional cloud users, monthly subscription, including support, Tier 3	\$2,500.00	10.00%	\$2,266.88	15.00%
ECM	CLD-100-TIER4	100 Additional Users Tier 4	100 additional cloud users, monthly subscription, including support, Tier 4	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	CLD-1000-TIER4	1000 Additional Users Tier 4	1000 additional cloud users, monthly subscription, including support, Tier 4	\$20,000.00	10.00%	\$18,135.00	15.00%
ECM	CLD-5-TIER1	5 Additional Users Tier 1	5 additional cloud users, monthly subscription, including support, Tier 1	\$200.00	10.00%	\$181.35	15.00%
ECM	CLD-5-TIER2	5 Additional Users Tier 2	5 additional cloud users, monthly subscription, including support, Tier 2	\$175.00	10.00%	\$158.68	15.00%

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ECM	CLD-5-TIER3	5 Additional Users Tier 3	5 additional cloud users, monthly subscription, including support, Tier 3	\$125.00	10.00%	\$113.34	15.00%
ECM	CLD-5-TIER4	5 Additional Users Tier 4	5 additional cloud users, monthly subscription, including support, Tier 4	\$100.00	10.00%	\$90.68	15.00%
ECM	CLD-50-TIER2	50 Additional Users Tier 2	50 additional cloud users, monthly subscription, including support, Tier 2	\$1,750.00	10.00%	\$1,586.81	15.00%
ECM	CLD-50-TIER3	50 Additional Users Tier 3	50 additional cloud users, monthly subscription, including support, Tier 3	\$1,250.00	10.00%	\$1,133.44	15.00%
ECM	CLD-50-TIER4	50 Additional Users Tier 4	50 additional cloud users, monthly subscription, including support, Tier 4	\$1,000.00	10.00%	\$906.75	15.00%
ECM	CLD-500-TIER4	500 Additional Users Tier 4	500 additional cloud users, monthly subscription, including support, Tier 4	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	CLD-C-100-TIER2	Core 100 User Solution Tier 2	DocuShare Private Cloud monthly subscription including support and 1TB of replicated storage, Tier 2	\$3,500.00	10.00%	\$3,173.63	15.00%
ECM	CLD-C-1000-TIER4	Core 1000 User Solution Tier 4	DocuShare Private Cloud monthly subscription including support and 1TB of replicated storage, Tier 4	\$20,000.00	10.00%	\$18,135.00	15.00%
ECM	CLD-C-50-TIER1	Core 50 User Solution Tier 1	DocuShare Private Cloud monthly subscription including support and 1TB of replicated storage, Tier 1	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	CLD-C-500-TIER3	Core 500 User Solution Tier 3	DocuShare Private Cloud monthly subscription including support and 1TB of replicated storage, Tier 3	\$12,500.00	10.00%	\$11,334.38	15.00%
ECM	CLD-CONNECTKEY	Docushare Cloud Connectkey Option	Docushare Cloud Connectkey Option	\$200.00	10.00%	\$181.35	15.00%
ECM	CLD-CONNECTKEY-DEV	Docushare Cloud Connectkey Additional Device	Docushare Cloud Connectkey Additional MFP	\$125.00	10.00%	\$113.34	15.00%
ECM	CLD-CP1INTELCA P	CP1 INTELLIGENT CAPTURE CLOUD SERVICE	CP1 INTELLIGENT CAPTURE CLOUD SERVICE	\$0.00	10.00%	\$0.00	15.00%
ECM	CLD-CU-RESERVE	Docushare Cloud Users Reserve	Docushare Cloud Users Reserve - Item to be used FOR QUOTING CUSTOMERS ONLY. As users are pulled by customer, they will be billed at	\$50.00	10.00%	\$45.34	15.00%

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			that time. Any questions contact sales ops.				
ECM	CLD- EFORM	Docushare Cloud E-Forms	Docushare Cloud E-Forms	\$1,250.00	10.00%	\$1,133.44	15.00%
ECM	CLD- EFORM- IMPL	Docushare Cloud Eforms Implementation	Docushare Cloud Eforms Implementation	\$6,000.00	10.00%	\$5,440.50	15.00%
ECM	CLD- LCM- IMPL	Docushare Cloud Lifecycle Manager Implementation	Docushare Cloud Lifecycle Manager Implementation	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	CLD- LIFECYCLE- ENA	DocuShare Cloud Lifecycle Manager Enablement	DocuShare Cloud Lifecycle Manager Enablement	\$600.00	10.00%	\$544.05	15.00%
ECM	CLD- OCR- IMPL	Docushare Cloud OCR Implementation	Docushare Cloud OCR Implementation	\$1,000.00	10.00%	\$906.75	15.00%
ECM	CLD- SVC- ADVANCE	Cloud Advanced Professional Services	Cloud Advanced Professional Services	\$2,500.00	10.00%	\$2,266.88	15.00%
ECM	CLD- SVC- CK- CORE	DocuShare Core Implementation	DocuShare Cloud ConnectKey Core, 1 MFP implementation (mandatory with CLOUD-CONNECTKEY) 1 time charge Customer has ordered the Core ConnectKey service with 1 initial MFP	\$350.00	10.00%	\$317.36	15.00%
ECM	CLD- SVC- PRO- PKG	Professional Services Project Package, DocuShare Cloud, 160h	DocuShare Cloud Professional Services Project Package (20 days x 8 hours = 160 hours, with annual expiration)	\$3,333.00	10.00%	\$3,022.20	15.00%
ECM	CLD- SVC- VPN	Docushare Cloud VPN Connection	Docushare Cloud VPN Connection	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	CLD- TRN- CRM	Docushare Cloud Content Rules Manager Training	Docushare Cloud Content Rules Manager Training	\$1,200.00	10.00%	\$1,088.10	15.00%
ECM	CLOUD- GUEST- UNL	Cloud Public Web Access Enablement	Cloud Public Web Access Enablement	\$400.00	10.00%	\$362.70	15.00%

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ECM	CLOU D-NSI	Cloud NSI for Docushare	Cloud NSI for Docushare (Use for any NSI oderable item for this item)	\$0.00	10.00%	\$0.00	15.00%
ECM	CLOU D- NSI- IMPL	Docushare Cloud Implementation for NSI products	Docushare Cloud Implementation for NSI products	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	CLOU D- OCR	DocuShare Cloud OCR Option	DocuShare Cloud OCR Option	\$350.00	10.00%	\$317.36	15.00%
ECM	CLOU D- STOR AGE- 100G	DocuShare Cloud Additional 100GB of Storage	Docushare Cloud Additional 100GB of Storage	\$50.00	10.00%	\$45.34	15.00%
ECM	CLOU D- SVC- CK- BASE	Docushare Cloud ConnectKey Base Implementation	Docushare Cloud ConnectKey Base Implementation	\$350.00	10.00%	\$317.36	15.00%
ECM	CLOU D- SVC- IMPL	Docushare Cloud Implementation Service	Docushare Cloud Implementation Service (Must be sold with CLOUD-C-STD)	\$8,000.00	10.00%	\$7,254.00	15.00%
ECM	CMS- DEVIC ES-1	Additional 1 ConnectKey Device	Additional 1 ConnectKey Device	\$200.00	10.00%	\$181.35	15.00%
ECM	CMS- DEVIC ES-10	Additional 10 ConnectKey Devices	Additional 10 ConnectKey Devices	\$1,800.00	10.00%	\$1,632.15	15.00%
ECM	CMS- DEVIC ES- 100	Additional 100 ConnectKey Devices	Additional 100 ConnectKey Devices	\$17,000.00	10.00%	\$15,414.75	15.00%
ECM	CMS- DEVIC ES-5	Additional 5 ConnectKey Devices	Additional 5 ConnectKey Devices	\$950.00	10.00%	\$861.41	15.00%
ECM	CMS- DEVIC ES- 500	Additional 500 ConnectKey Devices	Additional 500 ConnectKey Devices	\$80,000.00	10.00%	\$72,540.00	15.00%
ECM	CONT -RUL- ENA	Content Rules Manager	Enables content rules manager for content rule and workspace creation. Includes 10 CPX user CALs	\$7,500.00	10.00%	\$6,800.63	15.00%
ECM	CPX- CAL- 10	CPX 10 Licenses Pack	10 CPX CALs pack	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	CVUA -10	CVUA-10	Xerox CompleteView User Analytics - 10 Device Pack	\$7.33	10.00%	\$6.65	15.00%

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ECM	CVUA-100	CVUA-100	Xerox CompleteView User Analytics - 100 Device Pack	\$62.50	10.00%	\$56.67	15.00%
ECM	CVUA-1000	CVUA-1000	Xerox CompleteView User Analytics - 1000 Device Pack	\$486.11	10.00%	\$440.78	15.00%
ECM	CVUA-2000	CVUA-2000	Xerox CompleteView User Analytics - 2000 Device Pack	\$877.78	10.00%	\$795.93	15.00%
ECM	CVUA-50	CVUA-50	Xerox CompleteView User Analytics - 50 Device Pack	\$34.72	10.00%	\$31.48	15.00%
ECM	CVUA-500	CVUA-500	Xerox CompleteView User Analytics - 500 Device Pack	\$277.78	10.00%	\$251.88	15.00%
ECM	CVUA-BASE	CVUA-BASE	Xerox CompleteView User Analytics - Mandatory Base Charge Per Customer (includes 2 user licenses)	\$62.22	10.00%	\$56.42	15.00%
ECM	CVUA-INSTALL	CVUA-INSTALL	Xerox CompleteView User Analytics - Remote Install Services (Day Rate) - Quote Per Customer	\$833.33	10.00%	\$755.62	15.00%
ECM	CVUA-LICENSE	CVUA-LICENSE	Xerox CompleteView User Analytics - Optional Additional User License	\$31.11	10.00%	\$28.21	15.00%
ECM	DEMO-NFR-LIC	Demo/Not For Resale License	20 DS CALs, 10 CPX CALs, 20 Read Only CALs and 5 Guests. NOTE. License valid for up to 1 year. Mostly used for Xerox Analysts, NO installation allowed at customer's site. Manager and DSBU Channel Manager approval required!	\$0.00	10.00%	\$0.00	15.00%
ECM	DEVSERV-LIC	Development System Server License (1 yr)	Docushare Server with Enterprise capabilities, but enabled with 5 CPX users, 10 Docushare users, 10 Read-Only users, and Public Web Access. System license is for 1 year and system is constrained to 5000 documents (total). Paid support on this server includes 2 Developer support cases. System and system licenses may NOT be used for production deployment.	\$3,200.00	10.00%	\$2,901.60	15.00%
ECM	DS-CAL-10	DS 10 Licenses Pack	Will provide 10 users with full access to content. Allows	\$1,500.00	10.00%	\$1,360.13	15.00%

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			users to view, add, change and manage content.				
ECM	DS-CAL-100	DS 100 Licenses Pack	Will provide 100 users with full access to content. Allows users to view, add, change and manage content.	\$12,500.00	10.00%	\$11,334.38	15.00%
ECM	DS-CAL-1000	DS 1000 Licenses Pack	Will provide 1000 users with full access to content. Allows users to view, add, change and manage content.	\$125,000.00	10.00%	\$113,343.75	15.00%
ECM	DS-DOC-VIEWER	Docushare Document Viewer add-on	Docushare Document Viewer add-on	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	DS-EDU	DocuShare Education Edition	DocuShare Edition catering specifically to Educational institutions. Includes LifeCycle Manager, No user CALs included.	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	DS-ENT	DocuShare Enterprise Edition	DocuShare Server for Enterprise-class deployments. Content Rules Manager with 10 CPX User CALs included. Pro Services on this is discretionary per Prod Man.	\$20,000.00	10.00%	\$18,135.00	15.00%
ECM	DS-EXP	DocuShare Express Edition	DocuShare Express Server, includes 10 Read/Write/Manager CALs.	\$1,500.00	10.00%	\$1,360.13	15.00%
ECM	DS-EXP-REMOTE-INST	Remote Installation of DocuShare Express	Basic Remote Installation includes; Install latest DS or DSX version with any required patches. Windows Server only. Customer must provide remote server access complete pre-work assignments and pre-installation worksheet, (including login credentials). 4 Hour Professional Service engagement.	\$550.00	10.00%	\$498.71	15.00%
ECM	DS-HOSTING	DS Hosting Services	Hosting of a DocuShare instance with monthly billing per contract	\$0.00	10.00%	\$0.00	15.00%
ECM	DS-ONSITE-IMPL	On-Site Implementation Engagement	New system installs for single server DocuShare deployment. Includes: platform recommendation, install/config, testing, training (end user, admin) and project mgmt. NOT included: High Scalability, High Availability, Archive Server, Records	\$12,000.00	10.00%	\$10,881.00	15.00%

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			Mgmt. Travel to North American site & 4 days on-site living expenses included.				
ECM	DS-PREMIUM-REMOTE-INSTALL	Premium Remote Installation	Customer must provide remote server access and to appropriate support staff (for network, LDAP/AD, mail server, stc.). Three days total. Includes: all DS-REMOTE-BASIC svcs PLUS: config. of LDAP/AD connector, Scan svcs, Email Agent, PDF Rendition, Content Encryption, IIS config. (auto login, SSL, redirects). Creation of batch scripts for database optimization DOES NOT INCLUDE TRAVEL EXPENSES	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	DS-STD	DocuShare Standard Edition	The DocuShare Edition suitable for many businesses and with specific features standard enabled.	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	DS-STD-REMOTE-INSTALL	Basic Remote Installation	Windows Server ONLY. Customer must provide remote server access and login credentials. One day total. Includes: Installation of DocuShare or Express with any required patches; Installation of 'lite' database or connection to customer-installed database; Basic DS site configuration; Basic user and group setup (up to 20 users / 10 groups, internal domain only). Provide a document with key configuration & password info. DOES NOT INCLUDE TRAVEL EXPENSES.	\$2,000.00	10.00%	\$1,813.50	15.00%

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ECM	DS-STG-FAILOVER	Incremental Server License for DS	DocuShare Incremental Server License (used as backup server for High Availability configuration OR as a staging server) with the same maximum amount of CALs installed on any server on the customer's site.	\$6,000.00	10.00%	\$5,440.50	15.00%
ECM	DS-SUP-NEG	Support (Negotiated) Months	This is the negotiated amount of support\$\$ over all line items before any discount (minimum 1 month)	\$0.00	10.00%	\$0.00	15.00%
ECM	DS-SUP-REN	Support Renewal Months	Support renewal for the total server configuration (minimum 1 month)	\$0.00	10.00%	\$0.00	15.00%
ECM	DS-SUPP-ORT	Support Months	This is the amount of support\$\$ over all line items before any discount (minimum 1 month)	\$0.00	10.00%	\$0.00	15.00%
ECM	DS-TUNE-UP	System Tune-Up	Assessment, review, and written recommendations to help an existing DS site meet expectations & operate at it's best. Single DS Production instance. Add'l servers require a customer quote, Includes 2-days on-site, 3 days off-site. Travel to North American site included.	\$12,250.00	10.00%	\$11,107.69	15.00%
ECM	DS7-SMB	SMB Server Bundle v7.0	Bundle with Standard DocuShare Server, 10 users, LCM, Content Rules, 3 connectKey Devices	\$9,000.00	10.00%	\$8,160.75	15.00%
ECM	DSDE	Development Environment	DocuShare Development Environment bundle consists of DEVSERV-LIC and SUP-DEVSERV-20		10.00%	#VALUE!	15.00%
ECM	DSPN-AS	Docushare Partner Network Annual Subscription	DS Partner Network Annual Subscription; valid for 12 months from date on which Partner signs DSBU Partner Agreement. NO margins to be applied!!!	\$1,995.00	10.00%	\$1,808.97	15.00%
ECM	DSPN-SK	Docushare Developer Starter Kit	DSPN-SK Includes: DS Dev. Env.: CPX-DEVSERV-LIC --> \$0.00 20 hrs e-mail supp.: CPX-SUP-DEVSERV-20 --> \$4,000.00 2*DS Dev. Training: CPX-TRN-		10.00%	#VALUE!	15.00%

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			DEV -15% -->\$5,100.00 NOTE: Only Partners that have been accepted into the Partner Network and have paid DSPN-AS can purchase DSPN-SK				
ECM	EDU-CONT-RULE-ENA	Content Rule Enablement for Education Servers w/10 CPX CALs	Content Rule ENA for Education servers with 10/CPX	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	EDU-CPX-CAL-50	50 Instructor CALs	Read/Write/Manage Instructor CAL 50-User Pack	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	EDU-CPX-CAL-500	500 Instructor CALs	Read/Write/Manage Instructor CAL 500-User Pack	\$40,000.00	10.00%	\$36,270.00	15.00%
ECM	EDU-DS-CAL-10	10 Student CALs	Read/Write/Manage Student CAL 10-User Pack	\$1,000.00	10.00%	\$906.75	15.00%
ECM	EDU-DS-CAL-100	100 Student CALs	Read/Write/Manage Student CAL 100-User Pack	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	EDU-DS-CAL-1000	1000 Student CALs	Read/Write/Manage Student CAL 1000-User Pack	\$15,000.00	10.00%	\$13,601.25	15.00%
ECM	EDU-DS-CAL-500	500 Student CALs	Read/Write/Manage Student CAL 500-User Pack	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	EDU-DS-CAL-5000	5000 Student CALs	Read/Write/Manage Student CAL 5000-User Pack	\$75,000.00	10.00%	\$68,006.25	15.00%
ECM	EDU-EFORMS-ENA	eForms Enablement for Education	Enables the eForms option on an Education Edition server.	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	EDU-RO-CAL-100	Read-only CALS for Education: 100-Users	Read-only CALS: 100-User Pack	\$1,000.00	10.00%	\$906.75	15.00%
ECM	EDU-RO-CAL-1000	Read-only CALS for Education: 1000-Users	Read-only CALS: 1000-User Pack	\$5,000.00	10.00%	\$4,533.75	15.00%

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ECM	EDU-RO-CAL-5000	Read-only CALS for Education: 5000-Users	Read-only CALS: 5000-User Pack	\$25,000.00	10.00%	\$22,668.75	15.00%
ECM	EDU-SERV-EXPAND	Education Expansion Kit	Enables content rules Manager (10 cpx cal) Public Web Access, (unlimited guests) Email Agent, PDF Conversion and multi server deployment.	\$13,000.00	10.00%	\$11,787.75	15.00%
ECM	EFORM-DESIGNER	Xerox Process Automation (XPA) for DocuShare Form Designer	One additional seat of Form Designer software for electronic form creation. Enables customers to expand the number of users licensed to design eforms. Please note that one seat is already included in the XPA eForms line item.	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	EFORMS-ENABLE	Xerox Process Automation (XPA) for DocuShare eForms	Enables the presentation, filling, and submission of electronic forms to DocuShare. Includes one seat license to XPA Form Designer and enablement of 20 DocuShare Guest CALs. Requires Professional Services for installation.	\$13,000.00	10.00%	\$11,787.75	15.00%
ECM	EFORMS-INSTALL	EFORM Installation Svc	Standard Prof. Svcs for EFORMS Install and Deployment. Includes installaiton of Forms Server, Forms Designer; implementation of up to 3 forms; training on forms Administration & Design. DOES NOT INCLUDE DS INSTALLATION. Standard package includes: 6 dyas prof. svcs, installaiton tools	\$15,000.00	10.00%	\$13,601.25	15.00%

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ECM	EFOR MS- PART NER- DEV	Xerox Process Automation (XPA) for DocuShare Partner Develop	Enables a partner to create, test and deploy workflow applications in their own development environment using the Process Studio and then deploy these workflow applications to customers who have an XPA Process Manager runtime license	\$8,000.00	10.00%	\$7,254.00	15.00%
ECM	EFOR MS- PROC ESS- DESIG N	Xerox Process Automation (XPA) for DocuShare Suite	Enables customers to design, create, deploy and run workflows in a production environment using the Process Studio. Includes enablement of 20 DocuShare Guest CALs. Requires Professional Services for installation.	\$50,000.00	10.00%	\$45,337.50	15.00%
ECM	EFOR MS- PROC ESS- RUNT IME	Xerox Process Automation (XPA) for DocuShare Solutions Enabl	Enables the customer to run workflow applications that are created and deployed by Xerox or a partner. This license does not permit the customer to deploy workflows using the Process Studio. Includes enablement of 20 DocuShare Guest CALs. Requires Professional Services for installation and solution development and deployment.	\$12,000.00	10.00%	\$10,881.00	15.00%
ECM	EMAIL -ENA	Email Agent	This accessory allows email to be sent and accepted to DocuShare	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	FED- ENA	DocuShare Federation for 1 Server	This accessory enables Federated Search Support (per server)	\$1,000.00	10.00%	\$906.75	15.00%

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ECM	FLEX-AP	Monthly recurring base charge for Accounts Payable Solution	Monthly recurring base charge for Accounts Payable Solution	\$2,380.92	10.00%	\$2,158.90	15.00%
ECM	FLEX-BW	FLEX Additional Outbound Bandwidth	Outbound bandwidth charge per GB when a Customer exceeds outbound bandwidth limit of 85GB per month.	\$0.52	10.00%	\$0.47	15.00%
ECM	FLEX-CON N-BOX	DocuShare Connector for Box	DocuShare Connector for Box allows customers to integrate DocuShare Flex with a customer instance of Box. Price does not include access to Box. Can be purchased as an add-on to existing Flex install or with purchase of DocuShare Flex. Applicable to Named and Concurrent user packages. Purchase of Connector is on a per Authenticated Instance of Box basis.	\$266.67	10.00%	\$241.80	15.00%
ECM	FLEX-CON N-DSIGN	DocuShare Connector for DocuSign	DocuShare Connector for DocuSign allows customers to integrate DocuShare Flex with a customer instance of DocuSign system. Price does not include access to DocuSign. Can be purchased as an add-on to existing Flex install or with purchase of DocuShare Flex. Applicable to Named and Concurrent user packages. Purchase of Connector is on a per Authenticated Instance of DocuSign basis.	\$283.33	10.00%	\$256.91	15.00%
ECM	FLEX-CON N-QBO	DocuShare Connector for QuickBooks Online	DocuShare Connector for QuickBooks Online allows customers to integrate DocuShare Flex with a customer instance of QuickBooks Online system. Price does not include access to Salesforce. Can be purchased as an add-on to existing Flex install or with purchase of DocuShare Flex. Applicable to Named and	\$375.00	10.00%	\$340.03	15.00%

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			Concurrent user packages. Purchase of Connector is on a per Authenticated Instance of QuickBooks Online basis.				
ECM	FLEX-CON N-SFDC	DocuShare Connector for Salesforce	DocuShare Connector for Salesforce allows customers to integrate DocuShare Flex with a customer instance of Salesforce CRM system. Price does not include access to Salesforce. Can be purchased as an add-on to existing Flex install or with purchase of DocuShare Flex. Applicable to Named and Concurrent user packages. Purchase of Connector is on a per Authenticated Instance of Salesforce basis.	\$375.00	10.00%	\$340.03	15.00%
ECM	FLEX-CU-ADD	Single Concurrent User Add	Single Concurrent User Add-On Pricing. Add-on Bundle Discounts Available to any base tier package. License includes Support & Maintenance. Monthly pricing.	\$100.00	10.00%	\$90.68	15.00%
ECM	FLEX-DEMO	Flex Demo	DocuShare Flex DEMO license for partners and VARS to try DocuShare Flex product. License comes with 5 named user licenses and 20GB of storage. License is limited to 1 year. If a partner likes to resume usage of the product, a new Non-DEMO licenses must be purchased. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth.	\$205.00	10.00%	\$185.88	15.00%

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			Outbound bandwidth is limited to 85GB per month. Monthly pricing.				
ECM	FLEX-DEV	Flex Development License 5 Users	DocuShare Flex Standard + 5 User CALS + 1 Admin CAL (1 year lic). Includes 100GB of storage. This license can be used either as license for development purposes by a end customer or a partner for end customer demo purposes. Must be paid in advance. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$442.80	10.00%	\$401.51	15.00%
ECM	FLEX-DEV-100G	Flex Development License 100 Gb Storage	Package comes with 30 Named User licenses. Includes 100 GB storage. Can only be applied to Developer program products. This is for internal use only or for partners who like to use DocuShare Flex for development purposes. Hosted through XCM Cloud only. Must be paid in advance. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$1,400.00	10.00%	\$1,269.45	15.00%

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ECM	FLEX-DEV-200G	Flex Development License 200 Gb Storage	1-Year Internal Use license with 200GB storage Limit. Package comes with 30 Named User licenses. This is for internal use only or for partners who like to use DocuShare Flex for development purposes. Hosted through XCM Cloud only. Must be paid in advance. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$1,621.58	10.00%	\$1,470.37	15.00%
ECM	FLEX-NU-ADD	FLEX Named User Add	Named User License for one (1) user. Can be applied to any of the base Named User packages. License includes Support & Maintenance. Monthly pricing.	\$41.00	10.00%	\$37.18	15.00%
ECM	FLEX-NU-FBFEE	Annual recurring base charge for Webforms add-on	Monthly recurring base charge for Webforms add-on	\$654.75	10.00%	\$593.69	15.00%
ECM	FLEX-NU-FMDL	Single Forms Modeler license	Single Forms Modeler license. A License includes Support & Maintenance	\$15.00	10.00%	\$13.60	15.00%
ECM	FLEX-NU-FUSR	Single Forms User Add-On Pricing. A License includes Support	Single Forms User Add-On Pricing. A License includes Support & Maintenance.	\$12.00	10.00%	\$10.88	15.00%
ECM	FLEX-PH-DEMOCU5	FLEX-PH-DEMOCU5	DocuShare Flex DEMO license for Hosting Partners to try DocuShare Flex product. License comes with 5 named user licenses and 20GB of storage. License is limited to 1 year. If a partner likes to resume usage of the product, a new Non-DEMO licenses must be purchased. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex.	\$0.00	10.00%	\$0.00	15.00%

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			Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.				
ECM	FLEX-PH-ONBFE	One-Time Onboarding fee to partners to host DocuShare Flex	One-Time Onboarding fee to partners to host DocuShare Flex	\$2,500.00	10.00%	\$2,266.88	15.00%
ECM	FLEX-PS-EN1	Flex Enhanced Package 1	Flex Enhanced Package 1	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	FLEX-PS-EN1-CK	Flex Enhanced Package 1 with Connect Key	Flex Enhanced Package 1 with Connect Key	\$2,500.00	10.00%	\$2,266.88	15.00%
ECM	FLEX-PS-EN2	Flex Enhanced package 2	Flex Enhanced package 2	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	FLEX-PS-EN2-CK	Flex Enhanced Package 2 with Connect Key	Flex Enhanced Package 2 with Connect Key	\$4,500.00	10.00%	\$4,080.38	15.00%
ECM	FLEX-PS-STAR TUP	Flex Start-up Professional Services	Flex Start-up Professional Services	\$1,500.00	10.00%	\$1,360.13	15.00%
ECM	FLEX-RPTG	AP reporting user	Monthly recurring charge for AP reporting user	\$56.42	10.00%	\$51.16	15.00%
ECM	FLEX-SCAN - ADDON	Flex Subscription Scan Service Add-On	Scan Services for DocuShare Flex Add-on, add on of one (1) MFP connection. Monthly pricing.	\$29.17	10.00%	\$26.45	15.00%
ECM	FLEX-STOR-10GB	Flex Additional 10 Gb Storage	Additional 10GB Storage for DocuShare Flex product. No limitation on adding storage to the base product. Price is per 10 GB / Month. Applicable to Named and Concurrent User bundles. Monthly pricing.	\$12.00	10.00%	\$10.88	15.00%

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ECM	FLEX2 0- CU50	Flex Concurrent User - 50 Users - 200 GB	A TIER 3 concurrent usage bundle, starts with 50 concurrent users. Price is per month. Free inbound bandwidth. Outbound bandwidth is limited to 85GB. . Includes 200GB of storage. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex.	\$4,000.00	10.00%	\$3,627.00	15.00%
ECM	FLEX2 0-NU- 100G B	Flex Named User - 10 Users - 100 GB	Document Management in the Cloud. Contains all major features including unlimited indexing service. Includes 10 User CALS for 1 year. Storage limited to 100GB. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$683.33	10.00%	\$619.61	15.00%
ECM	FLEX2 0-NU- 20GB	Flex Named User - 5 Users - 20 GB	Document Management in the Cloud. Contains all major features including unlimited indexing service. Base feature contains 5 named user licenses and 20GB for Document storage for 1 year. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$205.00	10.00%	\$185.88	15.00%

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ECM	FLEX2 0-NU- 250G B	Flex Named User - 20 Users - 250 GB	Document Management in the Cloud. Contains all major features including unlimited Indexing Service. Supports usage of up to 20 named users. Storage of up to 250GB. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$1,165.83	10.00%	\$1,057.12	15.00%
ECM	FLEX2 0-NU- 50GB	Flex Named User - 10 Users - 50 GB	Document Management in the Cloud. Contains all major features including unlimited Indexing Service. Supports usage of up to 10 named users. Storage of up to 50GB. License includes Support & Maintenance. Package includes one Scan Services for DocuShare Flex MFP integration. Pricing includes Capture for DocuShare Flex. Free inbound bandwidth. Outbound bandwidth is limited to 85GB per month. Monthly pricing.	\$490.00	10.00%	\$444.31	15.00%
ECM	GST- CAL- 20	Additional 20 Guest CALs	CALs for additional 20 guests.	\$3,000.00	10.00%	\$2,720.25	15.00%
ECM	GST- UNL	Public Web Access	Optional Public Web Access (used to be called 'Unlimited Guest Access')	\$20,000.00	10.00%	\$18,135.00	15.00%
ECM	HPM- Ackno wledg e	Policy Manager Additional Acknowledger	Policy Manager 1 Additional Acknowledger	\$20.00	10.00%	\$18.14	15.00%
ECM	HPM- Appro ver	Policy Manager Additional Approver	Policy Manager 1 Additional Approver	\$38.00	10.00%	\$34.46	15.00%
ECM	HPM- Autho r	Policy Manager Additional Author	Policy Manager 1 Additional Author	\$38.00	10.00%	\$34.46	15.00%

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ECM	HPM-Compliance	Policy Manager Compliance Package	Policy Manager Compliance Package 500 GB storage 5 – Policy Author 5 – Policy Review 5 – Policy Approval 50 – Policy Acknowledgers 1 – Policy Coordinator"	\$998.00	10.00%	\$904.94	15.00%
ECM	HPM-Coord	Policy Manager Coordinator	Policy Manager 1 Additional Coordinator	\$38.00	10.00%	\$34.46	15.00%
ECM	HPM-Essential	Policy Manager Essential Package	Policy Manager Essential Package 500 GB storage 5 – Policy Author 50 – Policy Acknowledgers 1 – Policy Coordinator"	\$618.00	10.00%	\$560.37	15.00%
ECM	HPM-Guest-50	Policy Manager 50 Guests	Policy Manager 50 Guests	\$808.00	10.00%	\$732.65	15.00%
ECM	HPM-Guest-Unl	Policy Manager Unlimited Guests	Policy Manager Unlimited Guests	\$0.00	10.00%	\$0.00	15.00%
ECM	HPM-Review	Policy Manager Review Package	Policy Manager Review Package 500 GB storage 5 – Policy Author 5 – Policy Review 50 – Policy Acknowledgers 1 – Policy Coordinator	\$808.00	10.00%	\$732.65	15.00%
ECM	HPM-Reviewer	Policy Manager Additional Reviewer	Policy Manager 1 Additional Reviewer	\$38.00	10.00%	\$34.46	15.00%
ECM	HPM-Store-50G	Policy Manager Additional Storage 50G	Policy Manager Additional Storage 50G	\$60.00	10.00%	\$54.41	15.00%

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ECM	HPM-Trial	Policy Manager 30 Day Trial	Policy Manager 30 Day Trial , includes; 500 GB storage, 5 each of Policy Author, Policy Review, Policy Approval, 50 Policy Acknowledgers, 50 Policy Guests, 1 Policy Coordinator	\$83.17	10.00%	\$75.41	15.00%
ECM	HS-SERVI CE	(Yearly) High Scalability Service	ANNUALLY RECURRING Prof Svcs REQUIRED with HSO-ENA (High Scalability Enablement). Initial service provides scalability assessment and system config. recommendation. The yearly recurring services provide annual tune-ups and updated recommendations. Annual SUPPORT required for HSO-enabled systems. DOES NOT INCLUDE TRAVEL EXPENSES.	\$15,000.00	10.00%	\$13,601.25	15.00%
ECM	HSO-ENA	High Scalability Option	Enables the High Scalability Option for DocuShare	\$10,000.00	10.00%	\$9,067.50	15.00%
ECM	LIFECYCLE-ENA	Document LifeCycle	Lifecycle Manager enables management of document lifecycle events through creation and management of time-based policies on documents [formerly Policy Manager lic bit]	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	PCS-ENA	Enable Partitioned Content Store (large sites)	Partitioned Content Store Enablement allows Professional Services to configure the physical file storage of DocuShare to span multiple file partitions in the file storage system	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	PRO-SVCS-0.5	0.5 Day Professional Services	General DocuShare or CPX Professional Services (1/2-Day); Travel quoted separately	\$1,000.00	10.00%	\$906.75	15.00%
ECM	PRO-SVCS-1	1 Day Professional Services	1 Day of General Professional Services for DocuShare's products. Travel separate.	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	PRO-SVCS-10	10 Day Professional Services	10 Days of General Professional Services for DocuShare's products. Travel separate.	\$20,000.00	10.00%	\$18,135.00	15.00%
ECM	PRO-SVCS-GEN	Professional Services (General)	Professional Services for DocuShare's products	\$0.00	10.00%	\$0.00	15.00%

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ECM	QUICKSEA RCH	QuickSearch UI	Enables QuickSearch UI (Searching for content using specific document properties by document type). (formerly VFS_ENA)	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	RO-CAL-10	Read Only 10 Licenses Pack	10 Read Only CALs pack	\$750.00	10.00%	\$680.06	15.00%
ECM	RO-CAL-100	Read Only 100 Licenses Pack	100 Read Only CALs pack	\$5,000.00	10.00%	\$4,533.75	15.00%
ECM	RO-CAL-1000	Read Only 1000 Licenses Pack	1000 Read Only CALs pack	\$20,000.00	10.00%	\$18,135.00	15.00%
ECM	STD-INTERNAL-100K	1-Year Internal Use License with 100K Document Limit	1 Year License for a standardized Docushare Server for Internal Use by Xerox organizations and Xerox Reselling partners. May NOT be used to host customer data or customer installations. May not be resold. Fixed configuration fo 20 Docushare users, 10 CPX users and 10 Read only users, and 5 guests. Limited to 100K documents	\$625.00	10.00%	\$566.72	15.00%
ECM	STD-INTERNAL-UNLM	1-Year Internal Use License with NO Document Limit	1 Year License for a standardized Docushare Server for Internal Use by Xerox organizations and Xerox Reselling partners. May NOT be used to host customer data or customer installations. May not be resold. Fixed configuration fo 20 Docushare users, 10 CPX users and 10 Read only users, and 5 guests. NO document limit imposed	\$1,250.00	10.00%	\$1,133.44	15.00%
ECM	SUP-API-20	DS Dev Email Support (20 hours for 1 yr)	20 hours of Developeremail Support. Annual expiration	\$333.33	10.00%	\$302.25	15.00%
ECM	SUP-CASE S-2	DS Developer Support Months for 2 Cases [yearly]	DS Developer Support Months for 2 Cases [yearly] Package of 2 Developer Support Cases. Annual expiration	\$1,000.00	10.00%	\$906.75	15.00%
ECM	SUP-CASE S-8	DS Developer Support Months for 8 Cases [yearly]	DS Developer Support Months for 8 Cases [yearly] Package of 8 Developer	\$4,000.00	10.00%	\$3,627.00	15.00%

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			Support Cases. Annual expiration				
ECM	SUP-DEVS ERV-100	100 Hrs Developer Email Support	100 hr e-mail based Developer Support. NO margin applicable!	\$1,333.33	10.00%	\$1,209.00	15.00%
ECM	SUP-DEVS ERV-20	20 Hrs Developer Email Support	20 hr e-mail based Developer Support. NO margin applicable!	\$333.33	10.00%	\$302.25	15.00%
ECM	SUP-SOLUTION-10H	Solution Support for 10 Hours [yearly]	10 Hours Support for DS Solutions	\$2,500.00	10.00%	\$2,266.88	15.00%
ECM	SUP-SOLUTION-5H	Solution Support for 5 Hours [yearly]	5 Hours Support for DS Solutions	\$1,500.00	10.00%	\$1,360.13	15.00%
ECM	TRAV/EXP	Cost for Travel and/or Expenses	This item is mainly used in combination with PROF-SVCS and therefore should be selectable on an 'Order'/'Invoice', but sales reps should NOT be comped on this item, only the Professional Serices part!	\$0.00	10.00%	\$0.00	15.00%
ECM	TRN-ADV-DS	Advanced eLearning Course	Online, Self-paced course that provides a technical over view of DocuShare architecture, major system components, features and add-ons, command line utilities, VDF template customization, and troubleshooting. Student workbook PDF is included with slides, notes and exercises.	\$400.00	10.00%	\$362.70	15.00%
ECM	TRN-DEV	Developer Training	4 day course for developers & system integrators. 3 person minimum per class. Includes: DS technical review; DS SDK; Enterprise Workflow; customization & integration. DOES NOT INCLUDE TRAVEL EXPENSES.	\$2,500.00	10.00%	\$2,266.88	15.00%

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ECM	TRN-DS-REMOTE	Remote User Training	1 day of remotely delivered DS Admin and DS User training. Includes: 1/2 day for up to 4 Admins & 1/2 day User training for up to 10 Users& 2 Admins. DOES NOT INCLUDE TRAVEL EXPENSES.	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	TRN-DS-REMOTE-EXT	Extended Remote User Training	Additional 1/2 day of remote DS Admin/User training for up to 10 Users & 4 Admins. DOES NOT INCLUDE TRAVEL EXPENSES.	\$1,000.00	10.00%	\$906.75	15.00%
ECM	TRN-GEN	Additional developer training	Additional attendee for developer training on DSDN	\$1,150.00	10.00%	\$1,042.76	15.00%
ECM	TRN-TECH	Technical Training	3 day technical training course for administrators. 3 person minimum per class. Includes: DS architecture; installation; features & add-ons overview; command line utilities; VDF customization & trouble shooting. DOES NOT INCLUDE TRAVEL EXPENSES.	\$1,875.00	10.00%	\$1,700.16	15.00%
ECM	UPGRADE	Version Upgrade	Software Version Upgrade. Price covering total system configuration including all the options.	\$2,500.00	10.00%	\$2,266.88	15.00%
ECM	UPGRADE-ONSITE-ASSESS	On-site Upgrade Assessment	Assess the scope of activity and formulate an implementation plan to upgrade a DS instance or migrate content across repositories. Provide a comprehensive SOW for an implementation project. Travel included. NO DETAILED EMPLOYMENT PLAN NO EXECUTION OF IMPLEMENTATION PLAN	\$8,000.00	10.00%	\$7,254.00	15.00%

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ECM	UPGR ADE- REMO TE- ASSES S	Basic (remote) Upgrade Assessment	Assess the scope of activity and formulate an implementation plan to upgrade a DS instance or migrate content across repositories. Provide architectural & platform recommendations, a comprehensive SOW for an implementation project and complete deployment plan. DOES NOT INCLUDE TRAVEL EXPENSES, NO DETAILED EMPLOYMENT PLAN	\$2,000.00	10.00%	\$1,813.50	15.00%
ECM	VFS- QCP	NSI Quick Capture Pro	- NSI Quick Capture Pro (Stand-Alone) - 1 Year support	\$2,100.00	10.00%	\$1,904.18	15.00%
ECM	WOR KFLO W- ENA	Enable custom workflows	Enterprise Workflow must be enabled when customized business processes are created for DocuShare by Professional Service teams (DSBU or VARs). Also comes with 2 support cases.	\$5,000.00	10.00%	\$4,533.75	15.00%