



Statewide Historically Underutilized Business Program



Texas Department of Information Resources

# HUB Talk 6: Construction Opportunities Part II



# Agenda

## Construction Opportunities Part II

- Texas General Land Office
- Texas Department of Transportation
- The Texas A&M University System
- The University of Texas at Austin

# HOST SPEAKERS



**Maya Ingram**  
Statewide HUB Program Manager  
Texas Comptroller of Public  
Accounts



**Lynn Hodde**, Director  
HUB Program, Outreach and Training  
Texas Department of Information  
Resources

# GUEST SPEAKERS



**Vonda White, CTPM, CTCM**  
**Director, Disaster Recovery**  
**Procurement and HUB**  
**Program**  
Texas General Land Office



**Carlos A. Balderas**  
HUB Program Manager  
Civil Rights Division  
Texas Department of  
Transportation



**Keith W. Williams, CTCM**  
**HUB Coordinator**  
Office of the HUB and  
Procurement Programs  
The Texas A&M University  
System



**Tiffany Dockery Gibson**  
**Director, HUB/SB Program**  
The University of Texas at Austin



Vonda White

# Texas General Land Office



# General Land Office



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*The Texas General Land Office primarily serves the school children, veterans, and the environment of Texas. The agency does so by preserving our history, maximizing state revenue through innovative administration, and through the prudent stewardship of state lands and natural resources.*

<https://www.glo.texas.gov/>

# About The General Land Office (GLO)

The Republic of Texas created the General Land Office in 1836. The oldest state agency in Texas, the GLO was formed to determine who owned what and where after the Texians and Tejanos won independence. Today the General Land Office manages state lands, operates the Alamo, helps Texans recovering from natural disasters, helps fund Texas public education through the Permanent School Fund, provides benefits to Texas Veterans, and manages the vast Texas coast.

# Upcoming Opportunities

	<b>Solicitation No</b>	<b>Project</b>	<b>Anticipated Post Date</b>	<b>Anticipated Due Date</b>
1	RFP X0021370-JW	Resilient Builders: Structural Composite Lumber Homes - MIT funding	June 26, 2020	TBD
2	RFP X0015643B-SB	Big Spring TSVH Common and Kitchen Flooring	June/July 2020	TBD
3	RFP X0021860-SB	Tyler TSVH Carpet/Floor	June/July 2020	TBD
4	IFB (Number TBD)	Tyler TSVH Furnishings	June/July 2020	TBD
5	RFP (Number TBD)	Raise & Realign Headstones Project	July 9, 2020	TBD
6	RFP (Number TBD)	Galveston Island State Park - construction of breakwaters/mounds (CEPRA 1637)	Summer 2020	TBD

# Construction Solicitations Currently Posted

Date Request Received	Solicitation No.	Current Status/Additional Information	Post Date	Due Date
1	RFP X0021334-RS	Resilient Builders: Resilient Wood Frame Homes - MIT funding	June 15, 2020	July 15, 2020
2	RFP X0021335-RS	Resilient Builders: Steel Frame Built Homes - MIT funding	June 17, 2020	July 17, 2020
3	RFP X0021336-RS	Resilient Builders: Modular Homes - MIT funding	June 19, 2020	July 20, 2020
4	RFP X0021337-JW	Resilient Builders: Tilt Wall Homes - MIT funding	June 22, 2020	July 24, 2020
5	RFP X0021338-JW	Resilient Builders: Cast-in-Place or Masonry Block Homes - MIT funding	June 24, 2020	July 27, 2020

# Thank You!!

General Land Office Historically Underutilized Business (HUB) Team

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512-463-5194



Carlos Balderas

# Texas Department of Transportation





# Doing Business with TxDOT (Construction)

DBEs, HUBs, Prime Contractors and  
Sub-contractors



July 14, 2020



<b>1</b>	DBE/HUB Certification	3
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## Comparison of TxDOT's Small & Minority Business Certification Programs

Program	Disadvantaged Business Enterprise (DBE)	Historically Underutilized Business (HUB)	Small Business Enterprise (SBE)
<b>Laws, Rules and Regulations</b>	49 Code of Federal Regulations (CFR) Parts 23 and 26	Texas Government Code 2161 34 Texas Administrative Code §§20.10 – 20.28	43 Texas Administrative Code §§9.300 – 9.333
<b>Governing Agency</b>	TxDOT & TUCP Partners	CPA	TxDOT
<b>Maximum Size Standard based on Gross Annual Receipts Including Affiliations with other Companies</b>	Three Year Average	Four Year Average	Three Year Average
Construction	\$23.98 Million	\$36.5 Million	\$36.5 Million
Special Trades Consulting	\$15 Million	\$15 Million	\$15 Million
Firms Engineering Surveying	\$15 Million	\$15 Million	\$15 Million
<b>Maximum Personal Net Worth</b>	\$1.32 Million	Contingent upon SBA size standards set forth in 13 CFR §121.201	N/A
<b>Minimum Ownership Requirements, 51% by Eligible Owners</b>	Minorities, women and anyone who can document social and economic disadvantage	Minorities, women or Service Disabled Veterans	Not required
<b>On-Site Eligibility Review of Applicant Business Office</b>	Required	Optional	Not required
<b>Citizenship</b>	U.S. Citizen or Legally Admitted Permanent Resident	U.S. Citizen or Service Disabled Veteran	U.S. Citizen or Legally Admitted Permanent Resident
<b>Residency</b>	Must reside in the United States (home state certification is required for certification in Texas)	Must reside in the State of Texas	Not specified
<b>Average Processing Time for a Complete Application</b>	90 days	90 days	90 days
<b>Certifications Period</b>	Ongoing with annual validation of no change	4 years	3 years



- DBE Forms
  - <http://txdot.gov/business/partnerships/dbe-forms.html>
- TUCP Directory – Diversity Management System (DMS)
  - <https://txdot.txdotcms.com/>

## Third-Party HUB Recommendations – At Vendor Request:

- HUB eligible
- DBE information sent to CPA for HUB certification
- MUST maintain DBE certification to keep HUB certification



## TxDOT Business Section

### **Highway Construction - DBE (Construction Division)**

- Pre-Qualification
- Pre-Qualification Listing
- Letting Schedule (Biennial)
- Agency Updates
- View Plans
- Bidders List
- Material Producer List/ Requirements
- Standard Specifications
- Special Provisions
- Online Bidding System (ICX) (MUST be Pre-Qualified to have an account)

### **Building & Special Trade Construction - HUB (Support Services Division)**

- Building Related Projects – Facilities Letting
- Upcoming Projects
- Current Projects
- Past Projects
- Biennial Facilities Master Plans – Future Projects

## Inside TxDOT

### **Professional Services – DBE/HUB (Professional Engineering and Procurement Services)**

- Pre-Certification
- Biennial Project Plan
- Bidding and Contracting Requirements
- Computer Aid Drawings (CAD) Standard Plan Files

## Plan vs Reacting



## TxDOT Business Section

### **Right of Way – DBE/HUB (Right of Way Division)**

- Pre-Certification
- Contract Opportunities
- Planning Maps
- Publications/Rules

### **Environmental – DBE/HUB (Environmental Division)**

- Open Contract opportunities
- Contract schedule

## Inside TxDOT

### **Design-Build – DBE (Project Finance, Debt, and Strategic Contracts Division)**

- Active Procurements
- Executed Contracts
- Alternative Delivery Program  
Resources

**Plan vs Reacting**



## TxDOT Business Section

### **Local Government - DBE (Transportation Program Division)**

- LG Specifications
- Go through LG public sites for contract opportunities

## Inside TxDOT

### **Local Airports – DBE/HUB (Aviation Division)**

- Contract Opportunities
- Bidders List
- Pre-Qualification
- Go through LG public sites for contract opportunities

## **Plan vs Reacting**



Civil Rights Division  
[CivilRights@txdot.gov](mailto:CivilRights@txdot.gov)  
(512) 416-4700



Keith Williams

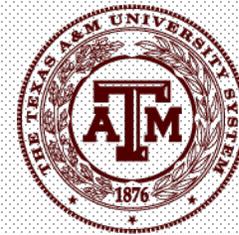
# Texas A&M University System



# The Texas A&M University System

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Historically Underutilized Business (HUB)  
Program



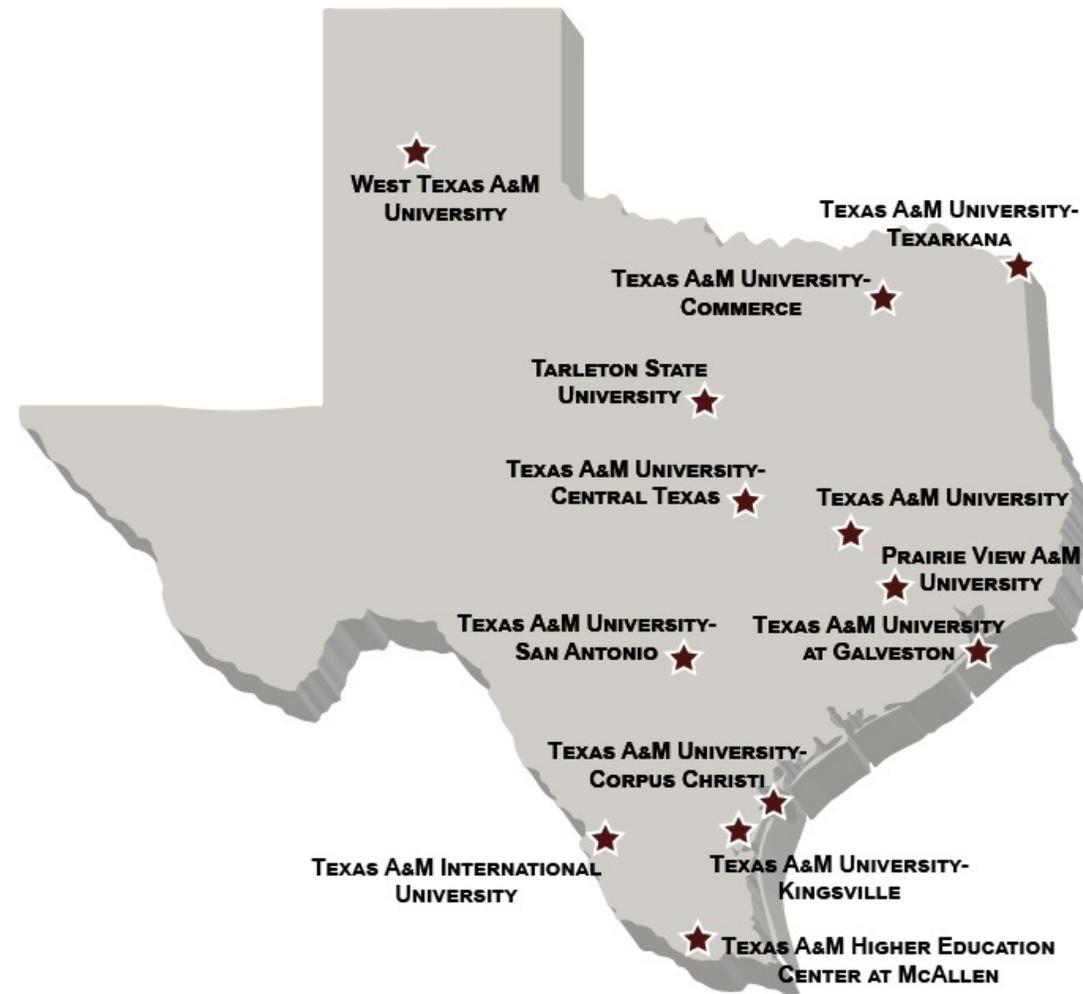
# Who We Are

The A&M System is one of the largest systems of higher education in the nation with 11 Universities, a comprehensive health science center, 8 state agencies, and the RELLIS Campus.

Responsibilities of the A&M System office include system-wide planning, coordination, and execution of the policies of The Texas A&M University System Board of Regents.



# Where We Are



# Office of Facilities, Planning & Construction

- The A&M System Office of Facilities Planning & Construction (FP&C) manages all construction projects valued at \$10 Million or more.
- FP&C is currently managing in excess of 50 public projects totaling approximately \$2.25 Billion, and is assisting with over 20 Public/Private Partnership (P3) projects totaling over \$1.0 Billion.
- FP&C is also responsible for code compliance, quality control monitoring, and monitoring schedule compliance of all P3 projects.



# Doing Business with FP&C

- Solicitation notices of all FP&C projects are posted on the Texas Electronic State Business Daily (ESBD) in SmartBuy.
  - <http://www.txsmartbuy.com/sp>
  - Vendor Forums will be held virtually as a way to solicit interest in upcoming projects.
- The actual RFP or RFQ is posted within our e-Builder website.



# Getting a Design Project with FP&C

- RFQ Process
  - Architect assembles team with consultants and responds to RFQ
- RFQ includes 7 specific requirements
  - Statement of qualifications and availability to undertake the project, prime firm's ability to provide services, performance on past representative projects, past performance on A&M System projects, knowledge of best practices, ability to identify and resolve critical issues on the project, and Execution of Offer



# Critical Areas of Importance in RFQ Response

- Experience of actual team members on representative projects
- Experience of Prime firm with selected consultants
- Proposal is specific to the project and campus
- Experience of actual team members on specific project delivery type.



# Construction Delivery Methods

- Competitive Sealed Proposals (CSP)
- Construction Manager at Risk (CMAR)
- Design Build (DB)



# PROJECTS IN CONSTRUCTION

- RELLIS Academic Complex – Phase II | Bryan, TX | Signage Package
- TAMU – South Campus Recreation Center | College Station, TX | Site work, foundation concrete, site utilities and possibly structural steel
- TAMU – Health Plaza | P3 Project | Houston, TX | Demolition and Temporary Utilities, Student Housing, Foundation/Superstructure, IMP Foundation
- TAMUSA – Academic and Administrative Building 1 | San Antonio, TX | Final Clean and Window Wash

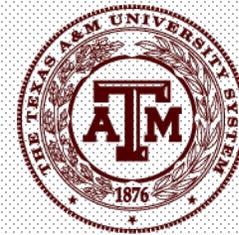


# PROJECTS IN DESIGN

- TAMU – Innovative Learning Instructional Laboratory| College Station, TX | Vaughn | Site Demo, Site Prep, Earthwork, Site Utilities, Foundation, Elevators, All other Trades
- Tarleton State University – Aquatics Center | Stephenville, TX | Lott Brothers | All Trades
- Prairie View A&M University – Engineering Classroom and Research Building | Vaughn | Prairie View, TX | Site Demo, Site Prep, Earthwork, Site Utilities, Foundation, Elevators, All other Trades
- TAMUSA – Academic and Administrative Building 2 | San Antonio, TX | Byrne | All Trades
- RELLIS – Industrial Distribution Building No. 1 | Bryan, TX | Contractor Not Selected



# POINTS TO REMEMBER



# Construction Project Tips

- Monitor the ESBD for project notices
- Understand the process for each delivery method (CSP, CMAR, DB)
- Find out who is awarded a project of interest and the point of contact



# Contact Information

Visit the System Office HUB Program website:

[HUB.TAMUS.EDU](http://HUB.TAMUS.EDU)

Office of HUB & Procurement Programs Staff:

Jeff Zimmermann, Director Procurement & Business Services

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Keith Williams, HUB Coordinator

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Tiffany Dockery Gibson

# University of Texas at Austin



**JUNE 2020**



# UT AUSTIN CONSTRUCTION OPPORTUNITIES

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**TIFFANY DOCKERY GIBSON**

Director, HUB/SB Program, The University of Texas at Austin

# Financial and Administrative Services

**Facilities  
Planning  
Management  
-PMCS  
-CPC**

**Diversity  
Innovation  
Integrity  
Service  
Stewardship  
Teamwork**

**Procurement  
and Payment  
Services  
-HUB**

# Ongoing Agreements



- Technical Service Providers (TSP)
  - Multiple Expirations
- Professional Services Master Agreements
  - Scheduled re-bid 2022
- Job Order Contracts
  - Scheduled re-bid 2021

# Austin State Hospital

Total Project Cost:  
**\$ 303,000,000**

RFP Released  
**July 10,2020**

Responses Due:  
**July 28, 2020**



- General Trades
- Site Utilities
- Tower Cranes
- Cast in place Concrete
- Site Concrete
- Masonry
- Structural and Misc. Steel
- Waterproofing
- Fire-stopping
- Roofing
- Metal Panels
- Doors Frames Hardware
- Glass Glazing
- Rainscreen
- Drywall
- Painting
- Signage
- Elevators
- Fire Protection & Alarm
- Plumbing
- HVAC
- Electrical
- Fencing
- Landscape & Irrigation
- Pavement Striping
- Final Cleaning

## Brackenridge Residence Hall (20CSP019)

Construction Budget Range:  
**\$1,350,000 - \$1,600,000**

Proposals Due:  
**July 13, 2020**



- Concrete
- Metal
- Framing
- Sheathing
- Siding
- Asphalt Shingles
- Gutters & Downspouts
- Steel Doors
- Frames
- Painting
- HVAC
- Electrical
- Plumbing
- Doors, Frames & Hardware
- Interior Finishes
- Flooring

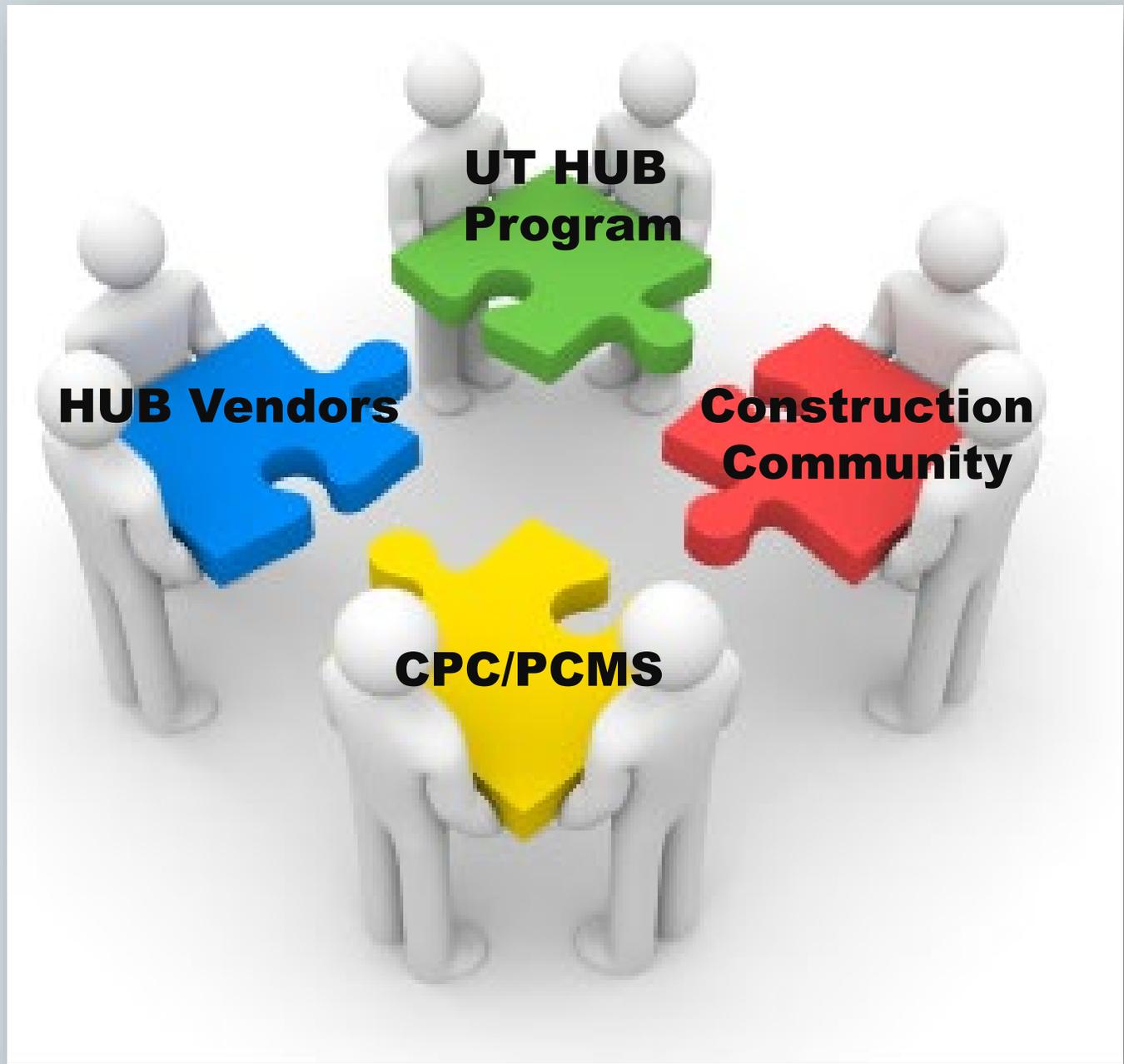
# RFQ Traffic Engineering Services

Construction Budget Range:  
**IDIQ Not to Exceed \$5M**

Proposals Due: **TBD**

- Problem Analysis
- Traffic Planning
- Utility and roadwork maintenance
- Pre-planning
- Scope Development
- Construction Logistics
- Estimation Services





# Solicitation Opportunities



- **ESBD**

***Agency Number 721***

<http://www.txsmartbuy.com/sp>

- **PMCS**

<https://pmcservices.utexas.edu/vendors/Formal-Solicitation-Opportunities>

- **CPC**

<https://capitalplanning.utexas.edu/business/solicitations>



# Opportunity is knocking.

Looking to do business with UT?  
Our door is open.

You don't have to be one of the big boys to sell your goods or services to The University of Texas at Austin. The university is committed to working with owners of small businesses, as well as businesses that are owned by women, veterans, or members of minority or disadvantaged groups.

**HUB/SB Program**

**512-471-2851**

[hub@austin.utexas.edu](mailto:hub@austin.utexas.edu)

<https://financials.utexas.edu/hub>



# Questions & Discussion

➤ **SPOT BID FAIR**  
**August 3-4, 2020**

➤ **SPOT BID FAIR**  
**PORTAL**  
**TRAINING**

July 14, 2020 at 10:00 AM

[Register Here](#)

*13th Annual Doing Business Texas Style Spot Bid and*



**FREE ADMISSION • SAVE THE DATE: August 3-4, 2020**



**BETTER  
TOGETHER**

*More Connections – Stronger Business*

<https://site.eventmatches.com/access2020expo>

## HUB TALK SERIES RECORDINGS

<https://dir.texas.gov/View-Information-For-Vendors/Pages/Content.aspx?id=18#series>

- Marketing Tips for Success in the HUB Program, April 15, 2020
- Partners in Procurement and HUB, April 29, 2020
- HUB Certifications and Regional Resources, May 13, 2020
- Minority Trade Organizations, May 27, 2020
- Construction Opportunities Part I, June 10, 2020
- Mastering the Centralized Bidders List (CMBL), June 17, 2020
- Construction Opportunities Part II, June 24, 2020

## STAY TUNED TO HUB EVENTS

- HUB Talk Series will return in the fall of 2020.

Stay tuned to HUB Calendar of Events for the return of HUB Talks and other HUB related events at: <http://www.txsmartbuy.com/eof/index.html>

- DIR related events:
  - <https://dir.texas.gov/View-Information-For-Vendors/Pages/Content.aspx?id=18>
  - <https://dir.texas.gov/View-About-DIR/Calendar-List.aspx>

# Contact Information

## Maya Ingram

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# Thank You

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Texas Department of Information Resources

Transforming How  
Texas Government  
Serves Texans

