Exhibit A - Pricing to Bulk Purchase Agreement BP2023-0078

Vendor Name	Vendor Contact Name	Vendor Contact Email	Vendor Contact Phone	DIR Contract Number	Product No.	Product Description	MSRP	DIR Discount	DIR Bulk Purchase Agreement Discount % off MSRP	BPA Customer Price
DocuSign	Erich Sheridan	erich.sheridan@docusign.com	1 (800) 379-9973		APT-0395	100k envelopes, allowance up to 125k				
					APT-0213	DocuSign Connector - Various Integrations - One integration				
					DSI-0000729	Technical Customer Success Manager				
					APT-0148	Enterprise Premier Support 22% of Recurring Fees (22% of List				
						Total:	$ 1,055,724.95	4%	***65.6%***	$363,515.63
DocuSign	Erich Sheridan	erich.sheridan@docusign.com	1 (800) 379-9973		APT-0395	200k envelopes, allowance up to 250k				
					APT-0213	integrations				
					DSI-0000729	Technical Customer Success Manager				
					APT-0148	Enterprise Premier Support 22% of Recurring Fees (22% of List				
						Total:	$ 2,111,449.90	4%	***72.5%***	$581,625.00
DocuSign	Erich Sheridan	erich.sheridan@docusign.com	1 (800) 379-9973		APT-0395	400k envelopes, allowance up to 500k				
					APT-0213	integrations				
					DSI-0000729	Technical Customer Success Manager				
					APT-0148	Enterprise Premier Support 22% of Recurring Fees (22% of List				
						Total:	$ 4,223,080.75	4%	***78.7%***	$898,875.00
DocuSign	Mike Parish	mike.parish@docusign.com	1 (800) 379-9973		APT-0372	Engagement to be used for eSign related activities, Program	$ 84,425.00	4%	***9.7%***	$76,220.69
DocuSign	Mike Parish	mike.parish@docusign.com	1 (800) 379-9973		APT-0372	Engagement to be used for eSign related activities, Program	$ 145,200.00	4%	***15.1%***	$123,246.68
DocuSign	Mike Parish	mike.parish@docusign.com	1 (800) 379-9973		APT-0372	Engagement to be used for eSign related activities, Program	$ 238,975.00	4%	***20.1%***	$190,857.29